

MINUTES OF REGIONAL TENDER OPENING/EVALUATION (PRICE BID) COMMITTEE IN RESPECT OF E-TENDER NOTICE NO. CWC/RO-AHD/BUSI. (Proj.)-75(2022)/ SAMO/ICD-VALVADA/Tender (GePNIC)/2026-27 DATED: 20.04.2026 & SUBSEQUENT CORRIGENDUM(S) THEREOF, FOR APPOINTMENT OF STRATEGIC ALLIANCE MANAGEMENT OPERATOR (SAMO) AT CWC-ICD VALVADA

As per the orders of the Competent Authority, a committee comprising (1) Sh. K.M. Rathod, DGM (Bus.), (2) Sh. Pradeep Kumar, DGM (Fin.), (3) Sh. Rahul Agrawal, Manager (Engg.), and (4) Smt. Nimita Saini, AM (EXIM/Project) met on 15.07.2026 at 11:00 hrs for opening & Evaluation of the Price bid of Sole technically Qualified tenderer vide RTEC Report dated 10-13/07/2026, namely M/s MSA Global Logistics P Ltd , against E-Tender Notice No. CWC/RO-AHD/BUSI.(Proj.)-75(2022)/ SAMO/ ICD-VALVADA/Tender (GePNIC)/2026-27 dated 20.04.2026 and subsequent corrigenda issued for appointment of Strategic Alliance Management Operator (SAMO) at CWC-ICD Valvada.

The price bid downloaded from GePNIC portal in presence of Committee and committee observed that:

1. The financials as per RFP/Tender and as quoted by tenderer are as under:

S/N	Particulars	As per Exhibit-16 of RFP	Quoted by M/s MSA Global Logistics P Ltd ,
1	Fixed fee per annum	1,30,00,000/-	Rs. 9,00,000/-
2(a)	Variable fee per TEU	500/-	Rs.11/-
2(b)	MGT	7200 TEU	7200 TEU
3	Revenue sharing @5%	On Total Turn over	On Total Turn over

2. The revenue generation to the Corporation as fixed by Corporation in RFP/Tender vis-a-vis on the rates as quoted by tenderer is as under:

S/N	Particulars	As per Exhibit-16 of RFP	Quoted by M/s MSA Global Logistics P Ltd ,
1	Fixed fee per annum	1,30,00,000/-	Rs. 9,00,000/-
2	Total Variable amount (MGT X Variable fee)	(7200 x 500/-) 36,00,000/-	(7200 x 11/-) 79,200/-
	Total financial	1,66,00,000/-	9,79,200/-
	Revenue sharing	5%	5%

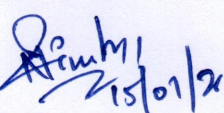
3. As per record, the committee observed that-

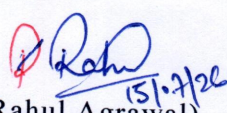
- (i) Annual value of contract on estimates is Appx.Rs.2.40 Cr per annum
- (ii) The CO has advised to keep in view the revenue generation from existing SAMO contract- Rs.5.72 Cr per annum, before finalization of tender inquiry.
- (iii) The annual Godown rent liability at ICD Valvada is Rs. 61,96,896/- (Excluding taxes) i.e the revenue generated at quoted rates is not able, even to cope up the Godown rent expenditure of ICD Valvada.

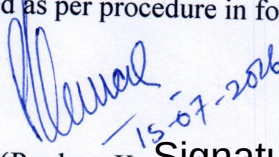
Hence, Committee opined that the rates quoted by tenderers are unviable ,unreasonable and may be considered for rejection.

The committee after examining the above details & relevant documents, recommends that Rates quoted by Bidder M/s MSA Global Logistics P Ltd may be considered as "unviable & unreasonable" and tender/RFP inquiry Notice No. CWC/RO-AHD/ BUSI.(Proj.)-75(2022)/ SAMO/ ICD-VALVADA/Tender (GePNIC)/2026-27 dated 20.04.2026 may be scrapped.

The EMD deposited by the bidder, if any, may be refunded as per procedure in force.


(Nimita Saini)
AM(Tech & Proj.)


(Rahul Agrawal)
Manager(Engg)


(Pradeep Kumar)
DGM(Fin.)

Signature Not Verified

Digitally signed by DHEERAJ KUMAR
Date: 2026.07.16 11:03:45 IST
Location: eProcurement System for
Central PSUs