

Subject: PEC MOM for award of contract against tender KM2LS25002 for Procurement of Rotork make Axial Thrust Balancing Valve spares

1. Background:

ONGC OGT HPHT, Mallavaram having Due Point Depression Units (DPDU) and these DPDU units having Expander compressor for achieving the required Due Point as per PNGRB guideline. The gas transported through pipeline must adhere to low Due Point.

The Axial Thrust Balancing Valve installed in Expander Compressor. For smooth and safe operation of the same, we required actuator spares of Axial Thrust Balancing Valve.

The tender was published on the GePNIC portal on 02.01.2026. The bidder quoted a price of INR 11,05,293.89/-, which was quite higher than the sanctioned value. With due approval for negotiation with L-1, discussions were held with the OEM, and the bidder subsequently offered a revised price.

2 Salient events of Tender:

Table No 1

S.NO	Description	Remarks
1	Tender No	KM2LS25002
2	Title of Goods/Services/Work Required	Procurement of Rotork make Axial Thrust Balancing Valve spares
3	Sanctioning Authority	L3
4	Mode of tendering	Single Tender (BIDDER Basis)
5	Type of Bidding system	Single Bid
6	NIT date(GePNIC)	02/01/2026
7	GePnic Tender No	2025_ONGC_261078_1
8	Tender opening date	20.01.2026
9	Bid Validity	60 days (up to 20.03.2026)
10	Techno-commercial evaluation	Bid found technically and commercially acceptable.
11	Negotiation meeting held on	19.02.2026

3.0 Price Evaluation Committee (PEC):

- i) Shri. Kishore Kumar Sake, CE(E) – Indenting member
- ii) Shri. G. Chandrasekar GM(F&A) – Finance member

PEC assisted by:

- i) Shri Lalan Kumar, CE(Inst.)

4.0 Deliberations for Rate reasonability:

4.1 PEC informed the M/s Rotork control India Pvt Ltd. that Quoted price is more than the Sanction Value via mail communication. After negotiations, the vendor communicated the final revised price through email dated 19.02.2026.

4.2 Comparison of Bidder's offer after negotiation with sanction value and price quoted on GePNIC Portal mention in below table:

Description	Price offer by Bidder(after negotiation) via mail	
	Unit price excl GST-18%, Logistic & Packing	Total Value
Main PCB	1,04,611.76	2,09,223.52
Power Supply	90,310.88	90,310.88
Hart Option Card	1,36,690.40	2,73,380.80
HMI PCB	62,999.20	1,25,998.40
Knob & Latch Assembly	20,935.00	20,935.00
Total		7,19,848.60
P&F @ 2%		Nil
Freight@2%,		Nil
Insurance @ 1%		Nil
GST-18%		1,29,572.748
Total Cost (FOR Basis)		8,49,421.348

4.3 PEC noted that, bidder's offered rates after negotiation are reasonable.

From: "Munubarty, Satish" <Satish.Munubarty@rotork.com>
To: "KUMAR_LALAN@ongc.co.in" <KUMAR_LALAN@ongc.co.in>
Cc: "Franklin, Charles" <Charles.Franklin@rotork.com>, "varjunia_dk@ongc.co.in" <varjunia_dk@ongc.co.in>, "Majhi_Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>, "Gopinath, Mithun" <Mithun.Gopinath@rotork.com>, "ogt_inst@ongc.co.in" <ogt_inst@ongc.co.in>, "K, Saranyadevi" <Saranyadevi.K@rotork.com>, "kumar_ks1@ongc.co.in" <kumar_ks1@ongc.co.in>, "g_chandrasekar@ongc.co.in" <g_chandrasekar@ongc.co.in>

Date: Thursday, February 19, 2026 03:31PM
Subject: RE: [EXTERNAL] RE: Request for Meeting for Price Negotiation

CAUTION: This Email is from outside the Organization. Unless you trust the sender, Do not click links or open attachments as it may be a Phishing email, which can steal your Information and compromise your Computer.

Dear sir,

As discussed with you, please find the final price details below and we are accepting the same price to close the order. Prices mentioned below is unit basic price and Only GST 18% extra will consider on this Basic price.

ROTORK SPARE OFFER					
Exisitng actuator serial number	Existing actuator model	Spare description	Module number	Part number	Unit price in INR
M0796101 01	CVL1500 F07	MOD6A MAIN PCB <5000(UNPROG)	6A	WV82305	104611.76
M0796101 01	CVL1500 F07	MOD6B POWER SUPPLY <5000 AC	6B	WV82306	90310.88
M0796101 01	CVL1500 F07	MOD6D HART OPTION PCB	6D	WV83353	136690.4
M0796101 01	CVL1500 F07	MOD20B USER INTERFACE PCB ASSY	20B	WV82253	62999.2
M0796101 01	CVL1500 F07	KNOB & LATCH ASSEMBLY	20C		20935

Best regards

Satish Munubarty

Sales Engineer

+91 7824889572 +91 7288801182

satish.munubarty@rotork.com

Visakhapatnam, Andhra Pradesh.

**Increase
Reliability.**

From: Munubarty, Satish
Sent: 18 February 2026 10:43
To: KUMAR_LALAN@ongc.co.in
Cc: Franklin, Charles <Charles.Franklin@rotork.com>; varjunia_dk@ongc.co.in; Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; ogt_inst@ongc.co.in; K, Saranyadevi <Saranyadevi.K@rotork.com>; kumar_ks1@ongc.co.in; g_chandrasekar@ongc.co.in
Subject: RE: [EXTERNAL] RE: Request for Meeting for Price Negotiation

Dear sir,

As discussed with you, please find the final price details below and we are accepting the same price to close the order. Prices mentioned below is unit basic price and Only GST 18% extra will consider on this Basic price.

Note:- These special prices will be valid till 23rd of this month, so kindly consider and release the PO as soon as possible.

ROTORK SPARE OFFER					
Exisitng actuator serial number	Existing actuator model	Spare description	Module number	Part number	Unit price in INR
M0796101 01	CVL1500 F07	MOD6A MAIN PCB <5000(UNPROG)	6A	WV82305	104611.76
M0796101 01	CVL1500 F07	MOD6B POWER SUPPLY <5000 AC	6B	WV82306	90310.88
M0796101 01	CVL1500 F07	MOD6D HART OPTION PCB	6D	WV83353	136690.4
M0796101 01	CVL1500 F07	MOD20B USER INTERFACE PCB ASSY	20B	WV82253	62999.2
M0796101 01	CVL1500 F07	KNOB & LATCH ASSEMBLY	20C		20935

Best regards

Satish Munubarty

Sales Engineer

+91 7824889572 +91 7288801182

satish.munubarty@rotork.com

Visakhapatnam, Andhra Pradesh.

**Increase
Reliability.**

From: Munubarty, Satish
Sent: 18 February 2026 10:15
To: 'KUMAR_LALAN@ongc.co.in' <KUMAR_LALAN@ongc.co.in>
Cc: Franklin, Charles <Charles.Franklin@rotork.com>; varjunia_dk@ongc.co.in; Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; ogt_inst@ongc.co.in; K, Saranyadevi <Saranyadevi.K@rotork.com>; kumar_ks1@ongc.co.in; g_chandrasekar@ongc.co.in
Subject: RE: [EXTERNAL] RE: Request for Meeting for Price Negotiation

Dear sir,
Good day.

As per our discussion, we are accepting our old BQ Prices(Trail mail attached) with our management approval. SO kindly consider and release the PO as per the same.

Note:- These special prices will be valid till 23rd of this month, so kindly consider and release the PO as soon as possible.

Best regards

Satish Munubarty

Sales Engineer

+91 7824889572 +91 7288801182

satish.munubarty@rotork.com

Visakhapatnam, Andhra Pradesh.

**Increase
Reliability.**

From: KUMAR_LALAN@ongc.co.in <KUMAR_LALAN@ongc.co.in>
Sent: 16 February 2026 17:30
To: Munubarty, Satish <Satish.Munubarty@rotork.com>
Cc: Franklin, Charles <Charles.Franklin@rotork.com>; varjunia_dk@ongc.co.in; Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; ogt_inst@ongc.co.in; K, Saranyadevi <Saranyadevi.K@rotork.com>; kumar_ks1@ongc.co.in; g_chandrasekar@ongc.co.in
Subject: [EXTERNAL] RE: Request for Meeting for Price Negotiation

Dear Sir,

As per the schedule, the tender (KM2LS25002) was opened on 20 January 2026. Upon evaluation, it was observed that the price quoted by M/s Rotork Controls India Ltd is significantly higher than the price estimated in the BQ and is found not reasonable.

You are kindly requested to review and submit a revised, more competitive offer. We also request you to propose a suitable date and time for a meeting with our ONGC team to discuss and negotiate the pricing.

We look forward to your prompt response.

Thanks & Regards

Lalan Kumar

CE (I) – ONGC, OGT- HPHT

Mallawaram, Kakinada

Mobile: +91 94275 04763

E-mail: KUMAR_LALAN@ongc.co.in

----- Original message -----

From: LALAN KUMAR/ONGCL

To: Satish.Munubarty@rotork.com

Cc: Charles.Franklin@rotork.com, Sanjay Kumar Majhi/ONGCL, Mithun.Gopinath@rotork.com, Saranyadevi.K@rotork.com, Ravi1 Soni/ONGCL, DK VARJUNIA/ONGCL, ogt_inst

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Date: Tue, Nov 25, 2025 4:37 PM

Dear Sir,

As per our procurement policy, all tenders must be invited through the GePNIC portal.

Kindly confirm whether Rork India Limited is registered on GePNIC. If not, please complete the registration so that we can move forward with the procurement process.

Thanks & Regards

LALAN KUMAR

CE (I)- OGT Kakinada

Mobile no.-09427504763

E-mail: KUMAR_LALAN@ongc.co.in

----- Original message -----

From: "Munubarty, Satish" <Satish.Munubarty@rotork.com>

To: "KUMAR_LALAN@ongc.co.in" <KUMAR_LALAN@ongc.co.in>

Cc: "Majhi_Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>, "Gopinath, Mithun" <Mithun.Gopinath@rotork.com>, "K, Saranyadevi" <Saranyadevi.K@rotork.com>, "Franklin, Charles" <Charles.Franklin@rotork.com>, "Soni_Ravi1@ongc.co.in" <Soni_Ravi1@ongc.co.in>, "varjunia_dk@ongc.co.in" <varjunia_dk@ongc.co.in>

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Date: Mon, Oct 13, 2025 2:27 PM

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Dear sir,

As per the discussion we are providing our clarification on you queries below.

- We are confirming that Rotork controls India pvt ltd is only organization providing the support on subjected Actuator and its spares.
- Rotork controls India pvt ltd is the entity of rotork international.
- we cannot provide the customs invoice as discussed.

Best regards

Satish Munubarty

Sales Engineer

+91 7824889572 +91 7288801182

satish.munubarty@rotork.com

Visakhapatnam, Andhra Pradesh.

Increase
Reliability.

From: Munubarty, Satish

Sent: 08 October 2025 18:28

To: KUMAR_LALAN@ongc.co.in

Cc: Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; K, Saranyadevi <Saranyadevi.K@rotork.com>; Franklin, Charles <Charles.Franklin@rotork.com>; Soni_Ravi1@ongc.co.in; varjunia_dk@ongc.co.in

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear sir,

As per our discussion Please refer the attachment, you can find the ownership details of rotork controls india pvt ltd to Rotork international. In detail page no 203(Highlighted).

Best regards

Satish Munubarty

Sales Engineer

+91 7824889572 +91 7288801182

satish.munubarty@rotork.com

Visakhapatnam, Andhra Pradesh.

Increase
Reliability.

From: Franklin, Charles <Charles.Franklin@rotork.com>

Sent: 08 October 2025 11:03

To: KUMAR_LALAN@ongc.co.in

Cc: Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; K, Saranyadevi <Saranyadevi.K@rotork.com>; Soni_Ravi1@ongc.co.in; varjunia_dk@ongc.co.in; Munubarty, Satish <Satish.Munubarty@rotork.com>

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir,

Good Morning.

All items are imported from Rotork Bath UK.

Thanks

Best Regards

Franklin C

Senior Sales Engineer-South

+91 44 6138 5649 +91 9840609299

✉ charles.franklin@rotork.com
28B Ambattur Industrial Estate (North Phase),
Ambattur, Chennai – 600 098.

Increase
Reliability.

From: KUMAR_LALAN@ongc.co.in <KUMAR_LALAN@ongc.co.in>
Sent: 08 October 2025 10:22
To: Munubarty, Satish <Satish.Munubarty@rotork.com>
Cc: Franklin, Charles <Charles.Franklin@rotork.com>; Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; K, Saranyadevi <Saranyadevi.K@rotork.com>; Soni_Ravi1@ongc.co.in; Gopalakrishnan, Swetha <Swetha.Gopalakrishnan@rotork.com>; varjunia_dk@ongc.co.in
Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir,
Kindly confirm whether the items are imported from the UK or manufactured in India.
If they are imported, please provide a detailed price breakup.

Thanks & Regards

LALAN KUMAR
CE (I)- OGT Kakinada
Mobile no.-09427504763

E-mail: KUMAR_LALAN@ongc.co.in

----- Original message -----

From: "Munubarty, Satish" <Satish.Munubarty@rotork.com>
To: "KUMAR_LALAN@ongc.co.in" <KUMAR_LALAN@ongc.co.in>, "Franklin, Charles" <Charles.Franklin@rotork.com>
Cc: "Majhi_Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>, "Gopinath, Mithun" <Mithun.Gopinath@rotork.com>, "K, Saranyadevi" <Saranyadevi.K@rotork.com>, "Soni_Ravi1@ongc.co.in" <Soni_Ravi1@ongc.co.in>, "Gopalakrishnan, Swetha" <Swetha.Gopalakrishnan@rotork.com>, "varjunia_dk@ongc.co.in" <varjunia_dk@ongc.co.in>
Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137
Date: Sat, Sep 20, 2025 1:59 PM

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CAUTION: This Email is from outside the Organization. Unless you trust the sender, Don't click links or open attachments as it may be a Phishing email, which can steal your Information and compromise your Computer.

Dear sir,
Good afternoon.

Please refer the rotork replies below.

- undertaking for the lowest price- **Attached**
- For rate reasonability please provide reference PO of any PSU- **We couldn't found the reference PO s for supply of the mentioned spares, Already we have given 10% discount on highlighted spares and we are adding additional 2% discount for the same.**
- Lead time: **14 weeks**

ROTORK SPARE OFFER						
S.No	Exisitng actuator serial number	Existing actuator model	Spare description	Module number	Part number	Unit p
1	M0796101 01	CVL1500 F07	MOD6A MAIN PCB <5000(UNPROG)	6A	WV82305	104
2	M0796101 01	CVL1500 F07	MOD6B POWER SUPPLY <5000 AC	6B	WV82306	90.
3	M0796101 01	CVL1500 F07	MOD6D HART OPTION PCB	6D	WV83353	13
4	M0796101 01	CVL1500 F07	MOD20B USER INTERFACE PCB ASSY	20B	WV82253	62
5	M0796101 01	CVL1500 F07	FAILSAFE PARTS	9A		15
6	M0796101 01	CVL1500 F07	KNOB & LATCH ASSEMBLY	20C		2

Waiting for your valuable po against the same.

Thank you,

Best regards

Satish Munubarty

Sales Engineer

☎ +91 7824889572 📠 +91 7288801182

✉ satish.munubarty@rotork.com

Visakhapatnam, Andhra Pradesh.

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From: KUMAR LALAN@ongc.co.in <KUMAR_LALAN@ongc.co.in>
Sent: 17 September 2025 14:37
To: Franklin, Charles <Charles.Franklin@rotork.com>
Cc: Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; K, Saranyadevi <Saranyadevi.K@rotork.com>; Munubarty, Satish <Satish.Munubarty@rotork.com>; Soni_Ravi1@ongc.co.in; Gopalakrishnan, Swetha <Swetha.Gopalakrishnan@rotork.com>; varjunia_dk@ongc.co.in
Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir,

Thank you.

Kindly revise quotation the following items.
Revise requirement of Spare of Rotork Actuator

Sr. No.	Item Description	Module Number/Part number
1	MAIN PCB	6A
2	POWER SUPPLY	6B
3	HART OPTION CARD	6D
4	FAILSAFE PARTS	9A
5	HMI PCB	20B
6	KNOB & LATCH ASSEMBLY	20C

Additionally, we request you to provide an **undertaking for the lowest price**, as attached.

For rate reasonability please provide reference PO of any PSU.

Looking forward to your updated quotation.

Thanks & Regards

LALAN KUMAR
CE (I)- OGT Kakinada
Mobile no.-09427504763

E-mail: KUMAR_LALAN@ongc.co.in

----- Original message -----

From: "Franklin, Charles" <Charles.Franklin@rotork.com>
To: "KUMAR LALAN@ongc.co.in" <KUMAR_LALAN@ongc.co.in>
Cc: "varjunia_dk@ongc.co.in" <varjunia_dk@ongc.co.in>, "Soni_Ravi1@ongc.co.in" <Soni_Ravi1@ongc.co.in>, "Majhi_Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>, "Gopinath, Mithun" <Mithun.Gopinath@rotork.com>, "Munubarty, Satish" <Satish.Munubarty@rotork.com>, "Gopalakrishnan, Swetha" <Swetha.Gopalakrishnan@rotork.com>, "K, Saranyadevi" <Saranyadevi.K@rotork.com>
Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137
Date: Fri, Aug 1, 2025 4:42 PM

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Dear Sir,
Good Day.

Please note that we do not have a supporting Purchase Order (PO) for the CVL spares, as this actuator is an **imported, custom-built unit** developed specifically to meet the unique requirements of M/s ONGC.

In recognition of our long-standing relationship with M/s ONGC, we are pleased to extend a **special discount of 10%** on the quoted price.

This pricing is firm and final.

We trust this reflects our continued commitment to supporting ONGC with tailored solutions and value-added service.

ROTORK SPARE OFFER							
S.No	Exititng actuator serial number	Existing actuator model	Spare description	Module number	Part number	Unit price in INR	QTY
1	M0796101 01	CVL1500 F07	MOD6A MAIN PCB <5000(UNPROG)	6A	WV82305	1,07,286.31	
2	M0796101 01	CVL1500 F07	MOD6B POWER SUPPLY <5000 AC	6B	WV82306	92,620.33	
2	M0796101 01	CVL1500 F07	MOD6D HART OPTION PCB	6D	WV83353	1,40,185.69	
2	M0796101 01	CVL1500 F07	MOD20B USER INTERFACE PCB ASSY	20B	WV82253	64,609.61	
						Total price in INR	

Thanks
Best Regards
Franklin C
Senior Sales Engineer-South

+91 44 6138 5649 +91 9840609299

charles.franklin@rotork.com

28B Ambattur Industrial Estate (North Phase),
Ambattur, Chennai – 600 098.

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From: KUMAR_LALAN@ongc.co.in <KUMAR_LALAN@ongc.co.in>

Sent: 16 July 2025 14:35

To: K, Saranyadevi <Saranyadevi.K@rotork.com>

Cc: Franklin, Charles <Charles.Franklin@rotork.com>; varjunia_dk@ongc.co.in; Soni_Ravi1@ongc.co.in; Majhi_Sanjay@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; Munubarty, Satish <Satish.Munubarty@rotork.com>; Gopalakrishnan, Swetha <Swetha.Gopalakrishnan@rotork.com>

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Madam

Prices are on the higher side and may kindly submit revised quotation .
May kindly provide reference PO for price justification.

Thanks & Regards

LALAN KUMAR
CE (I)- OGT Kakinada
Mobile no.-09427504763

E-mail: KUMAR_LALAN@ongc.co.in

----- Original message -----

From: LALAN KUMAR/ONGCL

To: Saranyadevi.K@rotork.com

Cc: Charles.Franklin@rotork.com, Sanjay Kumar Majhi/ONGCL, Mithun.Gopinath@rotork.com, Satish.Munubarty@rotork.com, Ravi1 Soni/ONGCL, Swetha.Gopalakrishnan@rotork.com, DK VARJUNIA/ONGCL

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Date: Mon, Jul 7, 2025 2:50 PM

Dear Madam

Prices are on the higher side and may kindly submit revised quotation .
May kindly provide reference PO for price justification .

Thanks & Regards

LALAN KUMAR
CE (I)- OGT Kakinada
Mobile no.-09427504763

E-mail: KUMAR_LALAN@ongc.co.in

----- Original message -----

From: "K, Saranyadevi" <Saranyadevi.K@rotork.com>

To: "KUMAR_LALAN@ongc.co.in" <KUMAR_LALAN@ongc.co.in>, "Munubarty, Satish" <Satish.Munubarty@rotork.com>

Cc: "varjunia_dk@ongc.co.in" <varjunia_dk@ongc.co.in>, "Majhi_Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>, "Soni_Ravi1@ongc.co.in" <Soni_Ravi1@ongc.co.in>, "Franklin, Charles" <Charles.Franklin@rotork.com>, "Gopinath, Mithun" <Mithun.Gopinath@rotork.com>, "Gopalakrishnan, Swetha" <Swetha.Gopalakrishnan@rotork.com>

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Date: Fri, Jun 20, 2025 11:01 AM

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Dear Sir/Madam,

Thank you for your quotation request.

I have attached a copy of our quotation, reference number CIN068496-02-1. If you have any questions about the detail in it, please quote the reference number on all emails.

Dear @Munubarty, Satish, Please arrange supporting PO copy to customer for the quoted actuator and spares.

The quote is valid for 30 days and is conditional on the terms of the relevant Rotork Conditions of Sale applying, copies of which are available on our website [here](#) or on request. Any other terms referenced in the order shall not apply.

What happens next?

If you would like to go ahead with an order, purchase orders should be sent to Franklin, Charles Charles.Franklin@rotork.com/ Munubarty, Satish Satish.Munubarty@rotork.com. By placing an order with us, you confirm you have read, understand and agree to the Conditions of Sale applying to the

supply of goods and/or services by us.

Need more information?

If you need extra help on our products, including key documents, manuals, wiring diagrams or FAQs about our actuators, you can find it all [here](#) on our website.

Thanks & Regards,

K. SARANYADEVI

Senior Inside Sales Engineer-RS

+91 8939911385

Saranyadevi.k@rotork.com

Rotork Controls (India) Pvt. Ltd.

28 B, Ambattur Industrial Estate, North Phase, Chennai - 600 098.

rotork®

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for Future Generations

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Customer Experience

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From: K, Saranyadevi

Sent: 20 June 2025 09:10

To: KUMAR_LALAN@ongc.co.in

Cc: varjunia_dk@ongc.co.in; Majhi_Sanjay@ongc.co.in; Soni_Ravi1@ongc.co.in; Munubarty, Satish Satish.Munubarty@rotork.com; Franklin, Charles <Charles.Franklin@rotork.com>; Gopinath, Mithun <Mithun.Gopinath@rotork.com>

Subject: RE: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir/Madam,

Thank you for your quotation request.

What happens next?

We have logged your request on to our system and I will begin working on creating your personalised quote. This will include configuring the right solution for you. We will submit our offer on or before 24/06/2025.

What do we need from you?

As we are creating your quote, we may need more information from you. We'll always try and call you to make this as quick as possible, but sometimes a detailed email might be needed.

Need more information?

If you need extra help on our products, including key documents, manuals, wiring diagrams or FAQs about our actuators, you can find it all [here](#) on our website.

Kind regards

Thanks & Regards,

K. SARANYADEVI

Senior Inside Sales Engineer-RS

+91 8939911385

Saranyadevi.k@rotork.com

Rotork Controls (India) Pvt. Ltd.

28 B, Ambattur Industrial Estate, North Phase, Chennai - 600 098.

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From: KUMAR_LALAN@ongc.co.in <KUMAR_LALAN@ongc.co.in>

Sent: 19 June 2025 12:54

To: K, Saranyadevi <Saranyadevi.K@rotork.com>

Cc: varjunia_dk@ongc.co.in; Majhi_Sanjay@ongc.co.in; Soni_Ravi1@ongc.co.in

Subject: Re: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir/Madam,

ONGC OGT has installed a Rotork make actuator for the anti-thrust control valve, Serial No. **M079610101** and Model No. **CVL1500 F07**.

We require the following information regarding the spares:

1. Detailed spare parts list along with descriptions. and Manufacture Part No.
2. Budgetary quotation for these spare parts.
3. Budgetary quotation for the actuator.
4. Reference Purchase Orders (POs) for these spares for price justification.
5. Information on any communication software available for the configuration and calibration of the actuator.

Kindly provide the above details at your earliest convenience.

----- Original message -----

From: Sanjay Kumar Majhi/ONGCL

To: LALAN KUMAR/ONGCL

Cc:

Subject: Fw: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Date: Sat, Jun 14, 2025 8:04 PM

Dear Sir

Please find the trailing mail

Regards

Sanjay Kumar Majhi

EE(Instrumentation)

ONGC-HPHT Asset

Mob No-7993325288

-----Forwarded by Sanjay Kumar Majhi/ONGCL on 06/14/2025 08:04PM -----

To: "Majhi_Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>

From: "K, Saranyadevi" <Saranyadevi.K@rotork.com>

Date: 04/04/2025 03:12PM

Cc: "Franklin, Charles" <Charles.Franklin@rotork.com>, "chinnaswamy_rajen@ongc.co.in" <chinnaswamy_rajen@ongc.co.in>, "Dayal_Man@ongc.co.in" <Dayal_Man@ongc.co.in>, "Kumar_Dhananjay1@ongc.co.in" <Kumar_Dhananjay1@ongc.co.in>, "Gopinath, Mithun"

<Mithun.Gopinath@rotork.com>, "rafi_mohammad@ongc.co.in" <rafi_mohammad@ongc.co.in>

Subject: RE: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

(See attached file: [cin068496-01-1_cvl spare offer.pdf](#))

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Dear Sir,

As requested, Please find the revised offer for your reference.

Please feel free to contact us back for further clarifications.

Thanks & Regards,

K. SARANYADEVI

Inside Sales Engineer-RSS

+91 8939911385

✉ Saranyadevi.k@rotork.com

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From: Majhi_Sanjay@ongc.co.in <Majhi_Sanjay@ongc.co.in>

Sent: 02 April 2025 14:49

To: K, Saranyadevi <Saranyadevi.K@rotork.com>

Cc: Franklin, Charles <Charles.Franklin@rotork.com>; chinnaswamy_rajen@ongc.co.in; Dayal_Man@ongc.co.in; Kumar_Dhananjay1@ongc.co.in; Gopinath, Mithun <Mithun.Gopinath@rotork.com>; rafi_mohammad@ongc.co.in

Subject: [EXTERNAL] RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir/Madam

May please provide the B.Q. with company letter head with HSN CODE & part no .Also it is requested to add one more item -(Communication card -01Nos) in B.Q.

Regards
Sanjay Kumar Majhi
AEE(Instrumentation)
ONGC-HPHT Asset
Mob No-7993325288

----- Original message -----
From: "K, Saranyadevi" <Saranyadevi.K@rotork.com>
To: "Dayal Man@ongc.co.in" <Dayal_Man@ongc.co.in>
Cc: "Franklin, Charles" <Charles.Franklin@rotork.com>, "Gopinath, Mithun" <Mithun.Gopinath@rotork.com>, "chinnaswamy_rajen@ongc.co.in" <chinnaswamy_rajen@ongc.co.in>, "rafi_mohammad@ongc.co.in" <rafi_mohammad@ongc.co.in>, "Majhi Sanjay@ongc.co.in" <Majhi_Sanjay@ongc.co.in>, "Kumar Dhananjay1@ongc.co.in" <Kumar_Dhananjay1@ongc.co.in>
Subject: RE: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137
Date: Mon, Mar 3, 2025 4:19 PM

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Dear Sir,

Please find the below offer details.

Rotork Reference No.: CIN068496-00-1 Dated; 03/03/2025

ROTORK SPARE OFFER						
S. No	Existing actuator serial number	Existing actuator model	Spare description	Unit price of spare in INR	QTY	Total price of spares in INR
1	M0796101 01	CVL1500 F07	Main PCB	118,579.61	2	237,159.22
2	M0796101 01	CVL1500 F07	Power PCB	102,369.83	2	204,739.67
				Total price in INR		441,898.88

Terms & Conditions:

Price Basis : Ex – Works Chennai
P&F: Nil
Logistic Surcharge : 2% Extra to be shown separately on the PO. This is an non-negotiable term of this contract.
Delivery : 14 weeks from the date of formal PO. However we shall arrange to expedite the delivery upon receipt of PO.
Freight : To the buyer's account.
Payment Terms : 100% within 30 days against invoice
GST : 18% Extra
LD : Not Applicable.
Quote Validity : 30 days

Order to be placed on the below mentioned address

Rotork Controls (India) Private Limited
28 B, Ambattur Industrial Estate, North Phase, Chennai - 600 098.
GST Chennai Factory - 33AAACR3438C1ZW

*This quotation is conditional on the terms of the relevant Rotork Conditions of Sale applying, copies of which are available on Rotork's website (www.rotork.com/en/about-us/index/termsandconditions) or on request.
By placing an order on us, you confirm you have read, understand and accept that these Conditions of Sale apply to the supply of goods and/or services by us.*

Please feel free to contact us for further clarifications if any.

Thanks & Regards,
K. SARANYADEVI
Inside Sales Engineer-RSS
+91 8939911385
Saranyadevi.k@rotork.com
Rotork Controls (India) Pvt. Ltd.
28 B, Ambattur Industrial Estate, North Phase, Chennai - 600 098.



From: K, Saranyadevi <Saranyadevi.K@rotork.com>
Sent: 03 March 2025 10:09
To: Dayal_Man@ongc.co.in
Cc: Franklin, Charles <Charles.Franklin@rotork.com>; Gopinath, Mithun <Mithun.Gopinath@rotork.com>
Subject: Enquiry regarding Rotork MOV CVL1500F07 CRM:0021137

Dear Sir/Madam,

Thank you for your quotation request.

What happens next?

We have logged your request on to our system and I will begin working on creating your personalised quote. This will include configuring the right solution for you. We will submit our offer on or before 05/03/2025.

What do we need from you?

As we are creating your quote, we may need more information from you. We'll always try and call you to make this as quick as possible, but sometimes a detailed email might be needed.

Need more information?

If you need extra help on our products, including key documents, manuals, wiring diagrams or FAQs about our actuators, you can find it all [here](#) on our website.

Kind regards

Thanks & Regards,

K. SARANYADEVI

Inside Sales Engineer-RSS

+91 8939911385

Saranyadevi.k@rotork.com

Rotork Controls (India) Pvt. Ltd.

28 B, Ambattur Industrial Estate, North Phase, Chennai - 600 098.



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From: Dayal_Man@ongc.co.in <Dayal_Man@ongc.co.in>
Sent: 27 February 2025 12:25
To: Franklin, Charles <Charles.Franklin@rotork.com>
Cc: chinnaswamy_raj@ongc.co.in; rafi_mohammad@ongc.co.in; Majhi_Sanjay@ongc.co.in; Kumar_Dhananjay1@ongc.co.in
Subject: [EXTERNAL] Enquiry regarding Rotork MOV CVL1500F07

Dear Sir

This enquiry is on behalf of M/s ONGC Ltd Kakinada AP. We have 2 no. of Rotork make **CVL1500F07 MOV** installed in our expander compressor units. The details of the MOV are attached with the mail. The MOVs are not operating at present. We also do not have any manual and wiring drawing for the MOVs.

You are requested to kindly **share the soft copy of the Manual & Control wiring drawing for the MOVs** & also provide **a budgetary quotation for 2 no. of Power module cards & 2 no. of Control module cards for the MOV including GST & transportation upto**

I/c Rcpt,
ONGC Logistics Park,
Industrial Area, Vakalapudi,
Kakinada, Andhra Pradesh – 533005
GST no.: 37AAACO1598A1ZM

Regards
Man Mohan Dayal
EE(E)
HPHT Asset
7905468756

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स्वच्छ भारत एक कदम स्वच्छता की ओर

अस्वीकृति :

यह संदेश संबोधित प्राप्तकर्ता के उपयोग हेतु है और इसमें कानूनन विशेषाधिकृत तथा गोपनीय जानकारी भी हो सकती है। यदि इस संदेश का पाठक सही प्राप्तकर्ता या कार्मिक या प्राप्तकर्ता तक संदेश पहुंचाने वाला संदेशवाहक नहीं है, तो आपको एतद् द्वारा आगाह किया जाता है कि इस सूचना का किसी भी प्रकार का प्रसार, वितरण या प्रतिलिपि तैयार करना निषिद्ध है। यदि यह संदेश आपको किसी त्रुटिवश मिला हो तो कृपया इस ई-मेल को नष्ट कर दें एवं इसकी सूचना तत्काल ई-मेल द्वारा admin_ongcmail@ongc.co.in पर दें।

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