

Sub: Techno commercial evaluation of submitted unpriced bid against open tender no QH1SC25018

GePNIC open tender QH1SC25018 was floated for “Replacement of Damaged Insulations at BPB Complex (B1 & B2 PGCs)” at BPB platforms under B&S Asset. via e-Procurement site GePNIC-CPPP (<https://etenders.gov.in>)

Tender technical RFX was opened on 22.04.2025 wherein only one bidders M/s JPC Enterprise has participated.

Their documents have been evaluated and detailed summary of the same is presented hereunder:

1.0 JPC Enterprises:

Clause No.	BEC Clause	Bidder's response/ <i>ONGC remarks</i>	Remarks
A.	Vital criteria for acceptance of bids: - Bidders are advised not to take any exception/deviations to the bid document. Exceptions/ deviations, if any, should be brought out during the Pre-bid conference. In case Pre-bid conference is not held, the exceptions/ deviations along with suggested changes are to be communicated to ONGC within the date specified in the NIT and bid document. ONGC, after processing such suggestions may, through an addendum to the bid document, communicate to the bidders the changes in its bid document, if any. However, during evaluation of bids, ONGC may ask the Bidder for Clarifications/ confirmations/deficient documents of its bid. The request for clarification and the response shall be in writing and no change in the price or substance of the bid shall be sought or permitted.	Confirmed, <i>Bidder has confirmed the clause</i>	complied

	If the bidder still maintains exceptions/deviations in the bid, such conditional/ non-conforming bids shall not be considered and may be rejected.		
B	Rejection Criteria:		
B.1	Technical rejection criteria: The following vital technical conditions should be strictly complied with failing which the bid will be rejected:		
B.1.1.0	Bid should be complete covering the entire scope of work and should conform to the technical specifications indicated in the bid documents, duly supported with technical catalogues/ literatures wherever required. Incomplete and non-conforming bids will be rejected outright.	Confirmed, <i>Bidder has confirmed the clause</i>	complied
B.1.2	Eligibility and experience of the bidder:		
B.1.2.1(a)-I	Bidder must meet following eligibility criteria. a) Bidder (i.e. Single bidder / Indian Joint Venture company Incorporated) should have minimum 01 (one) years of experience in Installation/replacement of insulation of combustion air duct/exhaust section/flame trap section of turbine installed at offshore platforms of hydrocarbon industries as on the date of Techno-commercial bid opening. Ex: If the tender is opened on 30.05.2025 then the manufacturing experience in the form of documentary evidence shall be on or before 30.05.2024.	a) bidder has submitted work order dtd 18.11.2019 & work completion certificate dtd 19.02.2020 for Repair of thermal insulation Of SLQ TG 1620. <i>Bidder has complied eligibility criteria B.1.2.1(a)-I (a)</i> b) bidder has submitted work order dtd 18.11.2019 & work completion certificate dtd 19.02.2020 for Repair of thermal insulation Of SLQ TG 1620. <i>Bidder has not complied this condition as supporting document is more than 05-year-old.</i>	Not complied Bidder may be requested to submit past experience of work as stipulated in clause in last 05 years from date of tender opening as stipulated in

	b) Bidder should have executed at least 1 (one) contract involving Installation/replacement of insulation of combustion air duct/exhaust section/flame trap section of turbine installed at offshore platforms of hydrocarbon industries in the last 05 (Five) years, as on date of techno-commercial bid opening. In support of the above, the bidder shall submit copies of respective contracts, purchase orders or work orders along with documentary evidence in respect of satisfactory execution of each of those contracts/ purchase orders /work orders, in the form of copies of any of the documents (indicating respective contract number and type of services), such as - (i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution of each of the contracts cited above.		clause B.1.2.1(a)-I (b)
B.1.2.1(a)-II	Consortium Bids: Deleted.		
B.1.2.1(b)	Incorporated Joint Venture Company The bidder should meet the experience criteria detailed above.	Not applicable	complied

	In case the bidder is an Incorporated Indian Joint Venture Company, registered in India and incorporated under the Companies Act 1956 and any amendments there under, then the technical experience criteria laid down in the Technical BEC should be met as under: i. The Joint Venture Company by itself should meet the experience criteria. or ii. The Joint Venture Partner (who can be either a Indian or a foreign company) having a stake of at least 26% in the Joint Venture Company should meet the technical experience criteria stipulated in the tender on its own and cannot rely on any other arrangement such as Consortium or Supporting Company of the JV Partner for meeting the technical experience criteria. Documentary evidence in support of the above should be submitted along with the techno-commercial bid. iii. In case of (ii) above, an undertaking from the Joint Venture partner, based on whose experience the JV seek qualification, shall be submitted with the techno commercial bid stating they shall maintain minimum 26% shareholding in the JV till the execution of the contract.		
B.1.2.2	Details of experience and past performance of the bidder and incorporated joint venture	Not applicable	complied

	partner (in case of a joint venture), on works/ jobs done of similar nature in the past and details of current work in hand and other contractual commitments, indicating areas and clients are to be submitted along with the techno-commercial bid, in support of the experience laid down at para B.1.2.1 (a) and B.1.2.1 (b) above.		
B.1.2.3	Indian companies/ Joint Venture companies(Incorporated JV):- Indian bidders whose proposal for Joint Venture involves foreign equity participation or payment of royalty and / or lump sum for technical know-how and wherever Govt. approval is necessary, are required to submit copy of Govt. approval, on their application submitted to SIA, prior to the date price bid opening.	Confirmed, <i>Bidder has confirmed the clause</i>	complied
B.1.2.4	Deleted as not applicable.		
B.1.2.5	Clause Deleted		
B.1.3	Clause Deleted		
B.2	Commercial rejection criteria		

	The following vital commercial conditions should be strictly complied with failing which the bid will be rejected.		
B.2.1.0	Deleted		
B.2.2.0	The bid along with all appendices and copies of documents (except copies of the documents required in physical form) should invariably be submitted through GePNIC-CPPP (https://etenders.gov.in), before the scheduled date and time for the tender closing. All the documents uploaded shall be digitally signed by the authorized signatory of the bidder. The password protected e-bids (Techno-commercial / Price bids), which require the password to open the file, will not be considered. The Techno-commercial bid shall contain all details without indicating prices of the quoted items. However a suitable response shall be selected of the given options against each item of the format at Appendix-VII (Bidders Response Sheet) to indicate that there is a quote against that item in the Price Bid/BOQ. The Price bid shall contain only the prices duly filled in the on-line price format of GePNIC-CPPP (https://etenders.gov.in). Bidders shall necessarily use the same excel sheet for price bid.	Confirmed, <i>Bidder has confirmed the clause</i> <i>Bid has been submitted through GePNIC-CPPP.</i> <i>Bid is not password protected.</i> <i>Bidder has submitted bidder response sheet</i> <i>E bg has been submitted</i>	complied

	The price bids submitted in physical form against e-procurement tenders shall not be given any cognizance. However, the following documents should be submitted in physical form, in a sealed envelope super-scribed as “Physical documents against e-procurement Tender Reference Number....., Tender ID....., due on To be opened by Tender Opening Officers at 15.30 Hrs, on due date for opening of bid” [Documents should reach to the purchaser’s office on or before 15:00 Hrs. of the closing date specified for submission of bid through GePNIC-CPPP. Wherever any other time for receipt / opening of documents have been specified in the tender document, same should be appropriately indicated/followed in place of 15.00 Hrs / 15.30 Hrs.] : (i) (Applicable only in case bid security is submitted in the form of SFMS BG/Unconditional Irrevocable Insurance Surety Bond. Not applicable in case bid security is submitted via NEFT/RTGS/Electronic fund transfer Or e-BG). (i) The original SFMS BG (along with SFMS delivery report /message copy which has been transmitted by issuing bank through SFMS system		
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	to beneficiary's i.e. ONGC's bank) or Unconditional Irrevocable Insurance Surety Bond towards bid security.		
B.2.2.1	Bidders should not indicate/disclose prices in techno-commercial (un-priced bid). In case bidders indicate/disclose prices in techno-commercial (un-priced bid) or at any stage before opening of price-bid, their bids shall be evaluated without giving any cognizance to such prices. Evaluation will be done as per Price Evaluation Criteria of BEC on the basis of prices quoted in the price bid only. If the bidder has indicated/disclosed some price in techno-commercial bid (at techno-commercial stage) or at any stage before opening of price-bid, but has not indicated any price in its Price Bid, its offer shall be considered as without any price and thus shall be rejected and in no case price revealed in techno-commercial bid shall be considered for award.	Confirmed <i>Price has not been disclosed anywhere in price bid.</i>	Complied
B.2.3.0	The bidder must confirm unconditional acceptance of General Conditions of Contract at Annexure II, Special Conditions of Contract at Annexure III and Instruction to Bidders at	Confirmed <i>Bidder has submitted the undertaking</i>	Complied

	Annexure I as well as the instructions contained in website https://etenders.gov.in								
B.2.3.1	Bidder should confirm their acceptance that they comply with the provisions with regard to “Guidelines for eligibility of a ‘Bidder from a Country which shares a land border With India’ ” as detailed at Annexure-I “Instructions to Bidders”. Bidder should also submit the requisite certificate as mentioned.	Confirmed <i>Bidder has submitted the undertaking</i>	Complied						
B.2.4.0	Offers of the following kinds will be rejected:								
(a)	<table><tr><td colspan="2">Offers made without Bid Security/ Bid bond bank Guarantee / Earnest Money Deposit along with the offer:</td></tr><tr><td></td><td>EMD Amount</td></tr><tr><td>B2 PGCs)</td><td>INR. 50000.00/-</td></tr></table> Central Government Departments and Central Public Sector Undertakings will be given EMD Exemption. Bidders should note that, no EMD exemption benefit to MSE bidders will be given in the instant tender. Bidders should note that, EMD exemption benefit to Startup bidders will be given in the instant	Offers made without Bid Security/ Bid bond bank Guarantee / Earnest Money Deposit along with the offer:			EMD Amount	B2 PGCs)	INR. 50000.00/-	Confirmed <i>Bid security in from of E BG has been submitted</i>	Complied
Offers made without Bid Security/ Bid bond bank Guarantee / Earnest Money Deposit along with the offer:									
	EMD Amount								
B2 PGCs)	INR. 50000.00/-								

	tender as per provisions of 17.2.1&9.1(k) of "instruction to bidders"		
(b)	Offer not submitted in e-form through GePNIC-CPPP.	Confirmed <i>Offer submitted through GePNIC-CPPP</i>	Complied
(c)	Offers which do not confirm unconditional validity of the bid for 90 days from the date of opening of bid.	Confirmed <i>Bidder has confirmed the clause</i>	complied
(d)	Offers where prices are not firm during the entire duration of the contract and/or with any qualifications.	Confirmed <i>Bidder has confirmed the clause</i>	complied
(e)(i)	Offers which do not conform to ONGC's 'online price bid format' as given in GePNIC-CPPP.	Confirmed <i>Bidder has confirmed the clause</i>	complied
(e) (ii)	Offers which do not conform filling of all relevant fields in the online bidding format for the items quoted by them.	Confirmed <i>Bidder has confirmed the clause</i>	complied
(f)	Deleted		
(g)	Offers which do not confirm to the contract period indicated in the bid.	Confirmed	complied

		<i>Bidder has confirmed the clause</i>	
(h) (i)	Deleted		
(h) (ii)	Deleted		
(i)	Deleted		
(j)	Offers not accompanied with a copy of valid registration certificate under GST Legislation of India.	Confirmed <i>GST certificate has been submitted</i>	Complied
(k)	Offers not accompanied with an undertaking to provide all the necessary compliances/Invoice/ documents required under GST legislation for enabling ONGC to avail Input tax (GST) credit.	Confirmed <i>Bidder has submitted the undertaking</i>	Complied
(l)	Offers not accompanied with a declaration that neither the bidders themselves, nor any of its allied concerns, partners or associates or directors or proprietors involved in any capacity, are currently serving any banning orders issued by ONGC debarring them from carrying on business dealings with ONGC.	Confirmed <i>Bidder has submitted the undertaking</i>	Complied
(m)	Deleted		
(n)	Offers not accompanied with the undertaking on the company's letter head and duly signed by the signatory of the bid that all the documents/certificates/information submitted by them against the tender are genuine.	Confirmed <i>Bidder has submitted the undertaking</i>	Complied

(o)	Offers not accompanied with the undertaking/ Agreements as per clause B.1.2.		
(p)	Offers and all attached documents not digitally signed using digital signatures issued by an acceptable Certifying Authority (CA) as per Indian IT Act 2000 by the person as per power of attorney submitted as per ITB(Refer clause No. 9.1(i) of Annexure-I).	Confirmed <i>Offer submitted through GePNIC-CPPP</i>	Complied
(q)	Password protected e-bids (Techno-commercial / Price bids), which require the password to open the file.	Confirmed <i>Offer submitted through GePNIC-CPPP</i>	Complied
(r)	Offers not accompanied with a declaration that neither bidder nor their supporting company/ultimate controlling company/JV partner/Consortium Partner (applicable only in case bidding entity seek Technical or Financial support) is undergoing an Insolvency Resolution Process under the Insolvency & Bankruptcy Code, 2016 (or any amendments thereof)/ proceedings for resolution of bankruptcy /insolvency by concerned court/authority of relevant jurisdiction in respective country..	Confirmed <i>Bidder has submitted the undertaking</i>	Complied
B.2.5.0	Bidder shall bear, within the quoted rates, the Personnel Tax as applicable in respect of their personnel and their sub-contractor's personnel, arising out of this contract. Bidder shall also bear, within the quoted rates, the Corporate Tax, as applicable, on the income arising out of this contract.	Confirmed <i>Bidder has confirmed the clause</i>	complied

B.2.6.0	Criteria for ascertaining Financial Capability of the bidders in various tenders: Not Applicable, hence deleted.		
B.2.6.1	Deleted		
B.2.7.0	Deleted		
C.	Price Evaluation Criteria		
C.1.1	Total Lump sum price quoted inclusive of all taxes, duties, levies, insurance, transportation etc., applicable for complete scope of work, as per Annexure-VIII in the on-line price format of GePNIC-CPPP (https://etenders.gov.in) shall be base price for the purpose of price evaluation. The Operational spares/ optional items if any quoted shall not be considered for evaluation purpose. Purchase Preference: PURCHASE PREFERENCE TO MICRO AND SMALL ENTERPRISES POSSESSING VALID UDYAM REGISTRATION CERTIFICATE AS NOTIFIED VIDE GAZETTE NOTIFICATION NO. S.O. 2119(E) DATED 26.06.2020 (AS AMENDED) ISSUED BY MINISTRY OF MICRO, SMALL AND MEDIUM ENTERPRISES; Not applicable Notes:	Confirmed <i>Bidder has confirmed the clause</i> UDYAM-MH-33-0062953 certificate has been submitted	complied

As the tendered items cannot be procured from multiple sources and are absolutely non splitable or non-dividable , PO/Contract shall be placed for supply of 100% quantity to lowest eligible bidder, if any, amongst the bidders qualifying for MSE purchase preference

'Public Procurement (Preference to Make in India) (PPP-MII), Order 2017" dated 19.07.2024 issued by Department for Promotion of Industry and Internal Trade (as amended from time to time):

AS per MOPNG circular FP-20013/2/2017-FP-PNG dtd 17.11.2020, Not applicable for NCB tender having value less than 1 Cr.

(Please refer to Clause No: 29 of Instructions to Bidders iTaxes and Duties:

Bidders should furnish the details of taxes & duties considered in the bid / Lump sum price as per Annexure-VIII in the on-line price format of GePNIC-CPPP (<https://etenders.gov.in>) which will be used for the purpose of operating Change-in-law provisions of the tender document.

- i. GST will be applicable on total Lump sum price inclusive of Services and Materials.

	Bidders are required to ascertain themselves, the prevailing rates of GST and all other taxes and duties as applicable on the scheduled date of submission of Price Bids and ONGC would not undertake any responsibility whatsoever in this regard. Bidders must also consider benefits of input tax credit under the GST legislations, as amended from time to time on Input goods/Capital goods / Input Services, while quoting the prices ii. The evaluation of bidders shall be based on the total lump sum price quoted by the bidders inclusive of GST & accordingly contract shall be also placed on total lump sum prices inclusive of GST (at the rate applicable on composite services as on TBO date). iii. The prices quoted should remain firm during the validity of their offer and extension(s), if any, and until the entire works are completed. No escalation whatsoever in prices shall be allowed during the currency of the contract, including any extension thereof. Bids not		
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	offering firm prices shall be liable for rejection. Any increase in the rate of taxes & duties on supply of goods and / or services to ONGC or introduction of any new taxes/duties/levy by the Govt. of India or State Government(s) or Public Body, during extended period of the contract / supply order will be to SUPPLIER's /Contractor's account where such an extension in delivery of the material / completion of the project is due to the delay attributable to the SUPPLIER/ Contractor. However, any decrease in the rate of taxes and duties on supply of goods and/or services to ONGC during extended period of the contract/ supply order will be to the account of ONGC.		
C.1.2	Bidders are required to ascertain themselves, the prevailing rates of GST and all other taxes and duties as applicable on the scheduled date of submission of Price Bids and ONGC would not undertake any responsibility whatsoever in this regard. Accordingly, bidders (excluding the Service providers covered under clause C-1.2.1 below) should quote the prices, clearly indicating the applicable rate of GST / description of service as per GST rules (under which the respective service	Confirmed <i>Bidder has confirmed the clause</i>	complied

is covered), Service Accounting Code, along with all other taxes and duties applicable. Total price inclusive of GST as applicable shall be taken for evaluation. In case the GST is not quoted explicitly in the offer, the offer will be considered as inclusive of GST. In the contracts involving multiple services or involving supply of certain goods or materials (which should be consumable in nature forming part of taxable service) along with the services, the Bidder should give separate break-up for cost of goods and cost of various services, and quote GST as applicable for the taxable services. GST and Customs Duty if any applicable, on input services /capital goods/inputs required to meet the scope of work will be borne by the Bidder within their quoted prices. The bidder must avail eligible input tax credit of GST and Customs Duty paid on input services /capital goods/ Inputs and benefit of input tax credit should be passed on to ONGC by way of quoting rate(s) net of input tax credit i.e. value of goods/service adjusted by input tax credit available to the bidder.		
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C.1.2.1	For Services provided to ONGC in taxable Territory of India whereas per relevant provisions of tender document, the liability to pay 100% GST is on ONGC, the bidder should not include the GST in his quoted price. However, the GST as applicable will be loaded on the quoted price for the purpose of evaluation. Deleted		
C.1.2.2	Deleted		
C.1.3	As GST is being taken into account for the purpose of evaluation of bids, then the rate of GST as prevailing on the date of bid closing will be taken into consideration for the propose of evaluation of bids. However, if there is any change in the rate of GST after the date of bid closing but prior to award of the contract due to which there is any change in the original ranking of bidders, then the bidder who has emerged lowest based on the rate of GST as prevailing on the date of bid closing would be considered for award of contract but subject to matching his prices with the bidder who has emerged lowest as a result of modification in GST. In case originally evaluated L-1 bidder fails to match the price (of the bidder who emerges L-1 due to change in GST rate) then the award of contract will go to the bidder who subsequently emerges L-1 due to change in GST rate..	Confirmed <i>Bidder has confirmed the clause</i>	complied
C.1.4	PURCHASE PREFERENCE POLICY(IES) :		

C.1.4.1	PURCHASE PREFERENCE TO MICRO AND SMALL ENTERPRISES POSSESSING VALID UDYAM REGISTRATION CERTIFICATE AS NOTIFIED VIDE GAZETTE NOTIFICATION NO. S.O. 2119(E) DATED 26.06.2020 (AS AMENDED) ISSUED BY MINISTRY OF MICRO, SMALL AND MEDIUM ENTERPRISES Deleted	Confirmed <i>Bidder has confirmed the clause</i> UDYAM-MH-33-0062953 certificate has been submitted	complied
C.1.4.1 (a)	Deleted		
C.1.4.2	Bidders to comply Public Procurement (Preference to Make in India) Order 2017” (MII) read with Ministry of Petroleum & Natural Gas notification applicable in this tender as per Clause No. 29.2 of Instruction to Bidders and submit requisite information/documents.	Confirmed <i>Bidder has confirmed the clause</i>	complied
C.1.4.3	Deleted		
C.1.4.3.1	Deleted		
D.	Criteria for loading of bids Deleted		
E.	General:		
E.1	The BEC over-rides all other similar clauses operating anywhere in the Bid Documents.	Confirmed <i>Bidder has confirmed the clause</i>	complied

E.2	The bidder/contractor is prohibited to offer any service / benefit of any manner to any employee of ONGC and that the contractor may suffer summary termination of contract / disqualification in case of violation.	Confirmed <i>Bidder has confirmed the clause</i>	complied
E.3	Onsite inspection will be carried out by ONGC's officers / representative /Third Parties at the discretion of the ONGC.	Confirmed <i>Bidder has confirmed the clause</i>	complied
E.4	Bid Submission Matrix: Commercial and Technical Matrix are enclosed in the tender is to be replied in Confirmed/Not Confirmed, Complied/Not Complied , as applicable and filled in with the reference page No. of their un-priced bid by the bidders. Bidder should submit this matrix duly filled in along with Techno-Commercial bid, failing which their offer is liable to be rejected.	Confirmed <i>Bidder has confirmed the clause</i>	complied
E.5	Discount Clause Bidders are advised not to indicate any separate discount. Discount, if any should be merged with the quoted prices. Discount of any type indicated separately will not be taken into account for evaluation purpose. However in the event such	Confirmed <i>Bidder has confirmed the clause</i>	complied

	offer without considering discount is found to be lowest, Corporation shall avail of such discount at the time of award of contract.		
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In view of above, based on the response and undertaking provided during first stage bid, M/s JPC Enterprise may be deemed techno commercially acceptable subject to submission of following:

“Bidder is requested to submit past experience of work as stipulated in clause B.1.2.1(a)-I (b) of last 05 years from date of tender opening date.”

In support of the above, the bidder shall submit copies of respective contracts, purchase orders or work orders along with documentary evidence in respect of satisfactory execution of each of those contracts/ purchase orders /work orders, in the form of copies of any of the documents (indicating respective contract number and type of services), such as - (i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution of each of the contracts cited above.

Approval sought:

Approval of CPA, PMM-BPB is sought for seeking clarification from bidder M/s JPC Enterprise as per IMM para 13.4.3 & 13.4.4 and BDP clause 24.1(A).

PMM-BPB