

**Sub: Proposal for techno-commercial evaluation of offers after 1st round of clarifications & short-listing of bids against E-Tender No. C26GC25001 for Hiring of Works for Supply, Installation, and Commissioning of Burner management system (BMS) for 07 nos. of Heater Treater at Cambay Asset**

**1.0. Background of the case: -**

1.1. Upon receipt of approval dated 28.03.2025 from Competent Authority, E-Tender No. C26GC25001 (Tender ID: 2025\_ONGC\_232125\_1) for Hiring of Works for Supply, Installation, and Commissioning of Burner management system (BMS) for 07 nos. of Heater Treater at Cambay Asset, was published over GePNIC-CPPP portal on 07.04.2025 with Bid submission end / opening date as 28.04.2025 / 29.04.2025 which was later extended to 05.05.2025 / 06.05.2025.

1.2. Upon receipt of approval dated 16.06.2025 from the Competent Authority, 1st round of clarifications was sought from the following bidders on 16.06.2025 with submission deadline on 21.06.2025: -

| Name of Bidder                             | Technical Status | Commercial Status |
|--------------------------------------------|------------------|-------------------|
| M/s. REYNOLD AUTOMATION (1/5)              | Acceptable       | Deficient         |
| M/s. S. Mark Engineering (I) Pvt Ltd (2/5) | Acceptable       | Deficient         |
| M/s. Dutt Engicon (4/5)                    | Deficient        | Deficient         |
| M/s. KONARK PROCESS INSTRUMENTS (5/5)      | Deficient        | Deficient         |

1.3. Clarification documents submitted by the bidders were downloaded and forwarded to indenting dep't, vide note dated 23.06.2025, for furnishing technical comments. Vide Note dated 23.06.2025, Indenting Dep't i.e. Surface Team has provided the approved technical comments.

**2.0. Bidder-wise evaluation of offers: -**

**2.1. M/s. REYNOLD AUTOMATION (1/5): -**

2.1.1. Technical: As per the technical comments furnished by Surface Team on 17.05.2025, the bid was already considered as technically acceptable.

2.1.2. Commercial: Bidder has submitted following response against the clarifications sought from them: -

| Sl. No. | Clarifications sought from the Bidder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Response submitted by the Bidder and observations thereof                                              |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| 1       | You have submitted the integrity pact duly signed on each page by the authorized signatory of your firm. However, name of your firm (at appropriate place on the top of Page 1) & signature of witnesses is missing in the Integrity Pact submitted by you. You are requested to submit integrity pact (annexed at Annexure – VIII of Tender Document) duly signed on each page by the authorized signatory of your firm, with name of your firm (at appropriate place on the top of Page 1) and duly signed by the witnesses. | Bidder has submitted integrity pact as per requirement of the tender. This may be considered in order. |
| 2       | With respect to BEC clause no. B.2.4 (p), submit the declaration that neither bidder nor their JV partner (applicable only in case bidding entity seek Technical or Financial support) is undergoing an Insolvency Resolution Process under the Insolvency & Bankruptcy Code, 2016 (or any amendments thereof)/ proceedings for resolution of bankruptcy /insolvency by concerned court/authority of relevant jurisdiction in respective country.                                                                              | Bidder has submitted the requisite undertaking. This may be considered in order.                       |

In view of the above, bidder may be considered as Commercially Acceptable.

Overall Status of Bid: Techno-Commercially Acceptable.

## **2.2. M/s. S.Mark Engineering (I) Pvt Ltd (2/5): -**

2.2.1. Technical: As per the technical comments furnished by Surface Team on 17.05.2025, the bid was already considered as technically acceptable.

2.2.2. Commercial: Bidder has submitted following response against the clarifications sought from them: -

| Sl. No. | Clarifications sought from the Bidder | Response submitted by the Bidder and |
|---------|---------------------------------------|--------------------------------------|
|---------|---------------------------------------|--------------------------------------|

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                   | observations thereof                                                             |
|---|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| 1 | With respect to BEC clause no. B.2.4 (p), submit the declaration that neither bidder nor their JV partner (applicable only in case bidding entity seek Technical or Financial support) is undergoing an Insolvency Resolution Process under the Insolvency & Bankruptcy Code, 2016 (or any amendments thereof)/ proceedings for resolution of bankruptcy /insolvency by concerned court/authority of relevant jurisdiction in respective country. | Bidder has submitted the requisite undertaking. This may be considered in order. |

In view of the above, bidder may be considered as Commercially Acceptable.

Overall Status of Bid: Techno-Commercially Acceptable.

### **2.3. M/s. A PLUS PROJECTS AND TECHNOLOGY PVT LTD (3/5): -**

Upon approval of CPA on 16.06.2025, bid has already been rejected (*considering the bid as Commercially Not Acceptable*) with reason for rejection as under: -

a) Bidder has not submitted EMD and Bidder is not eligible for exemption from submission of EMD based on the documents submitted in the bid, as per Clause No. 17 of Instructions to Bidders at Annexure-I of Tender Document.

However, following discrepancies were also observed in the bid: -

(i) Bidder has not submitted any relevant documentary evidence for Experience and Eligibility to comply BEC Clause Nos. B.1.2.1 (a)-I, B.1.2.1 (b) and B.1.2.2.

(ii) Bidder has submitted Integrity pact along with the bid, duly signed only on the last page by Mr. Prem Prakash Madan (Managing Director). Authorized signatory of the bidder has not signed on each page of Integrity Pact.

(iii) Bidder has not confirmed BEC Clause Nos. B.2.1, B.2.4 (a, f, g, h.i, h.ii, m) in Bid Matrix, annexed separately at Annexure – V of Tender Document.

(iv) Bidder has not submitted the requisite certificate as mentioned at sub-clause 6(a) & 6(b) of Clause 44.0 of Annexure – I of tender document.

(v) Bidder has submitted a scanned copy of General Power of Attorney (signed by Mr. Prem Prakash Madan, Managing Director and Mr. Suresh Raj Aprameya, Executive Director) wherein it is mentioned that both of them are their lawful attorneys to sign all tender. Bidder has not submitted the notarized copy of General Power of Attorney, as per requirement of Clause No. 9.1 (i) of Annexure – I of tender document.

(vi) Against BEC CL. No. B.2.4 (p) (Insolvency & Bankruptcy), Bidder has not submitted the declaration as per BEC Clause. Therefore, bidder may be asked to submit the declaration as per BEC clause No. B.2.4 (p).

The above reason for rejection shall be intimated to the bidder (in line with CL. No. 23.3 of ITB at Annexure-I of Tender Document). Bidder can review reason for rejection of their bid and raise a one-time representation to challenge rejection for any incorrect disqualification within 2 days of such intimation.

Overall Status of Bid: Technically Deficient and Commercially Not Acceptable.

#### **2.4. M/s. Dutt Engicon (4/5): -**

2.4.1. Technical: As per the technical comments against 1st round of clarifications furnished by Surface Team on 23.06.2025, the bid is technically acceptable.

2.4.2. Commercial: Bidder has submitted following response against the clarifications sought from them: -

| Sl. No. | Clarifications sought from the Bidder                                                                                                                                                                                                                                                                                                                                                                                                             | Response submitted by the Bidder and observations thereof                        |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| 1       | With respect to BEC clause no. B.2.4 (p), submit the declaration that neither bidder nor their JV partner (applicable only in case bidding entity seek Technical or Financial support) is undergoing an Insolvency Resolution Process under the Insolvency & Bankruptcy Code, 2016 (or any amendments thereof)/ proceedings for resolution of bankruptcy /insolvency by concerned court/authority of relevant jurisdiction in respective country. | Bidder has submitted the requisite undertaking. This may be considered in order. |

In view of the above, bidder may be considered as Commercially Acceptable.

Overall Status of Bid: Techno-Commercially Acceptable.

#### **2.5. M/s. KONARK PROCESS INSTRUMENTS (5/5): -**

2.5.1. Technical: As per the technical comments against 1st round of clarifications furnished by Surface Team on 23.06.2025, the bid is technically not acceptable, with reason for rejection as under: -

Bidder has not submitted following documents even after seeking clarifications from them through GePNIC-CPPP portal: -

- (i) With respect to the PO submitted by you against BEC Clause Nos. B.1.2.1 (a)-I, B.1.2.1 (b) and B.1.2.2, the signature in the PO does not have any Stamp. Also, the PO only contains supply where installation and commissioning is not a part of the PO. Hence, you were requested to submit documentary evidence for Experience and Eligibility to comply BEC Clause Nos. B.1.2.1 (a)-I, B.1.2.1 (b) and B.1.2.2. PO/WORK ORDER/Contract should have sign and stamp.
- (ii) Signed and stamped copy of SOW & SCC as per BEC Clause No. B.1.1 (all pages should be signed and stamped).

2.5.2. Commercial: Bidder has not submitted any response to the clarifications sought from them through GePNIC-CPPP portal.

In view of the above, bidder may be considered as commercially not acceptable, with reason for rejection as under: -

Bidder has not submitted following documents even after seeking clarifications from them through GePNIC-CPPP portal: -

- a) Relevant appendices of Annexure – I of Tender Document (Instructions to Bidders), duly filled & signed by the Authorized Signatory.
- b) Requisite certificate as mentioned at sub-clause 6(a) & 6(b) of Clause 44.0 ‘Guidelines for eligibility of a ‘Bidder from a Country which shares a land border With India’ of Annexure – I of tender document (*format placed at Pg 3 of Undertakings annexed at Annexure-VII of Tender Document*).
- c) Integrity Pact (annexed at Annexure-VIII of Tender Document), duly signed & stamped by the authorized signatory as per Power of Attorney on each page, along-with signature of the witnesses on the last page.
- d) Scanned copy of original of “Power of Attorney” or authorization (*of the date prior to the date of closing of bid i.e. 06.05.2025*), as per requirement of Cl. No. 9 (i) of Instructions to Bidders at Annexure-I of Tender Document.
- e) Requisite certification as per BEC Clause No. C.1.4.1 & Cl. No. 29.2 of Annexure-I of Tender Document (*format placed at Pg 4 & 5 of Undertakings annexed at Annexure-VII of Tender Document*).
- f) Declaration that neither bidder nor their JV partner (applicable only in case bidding entity seek Technical or Financial support) is undergoing an Insolvency Resolution Process under the Insolvency & Bankruptcy Code, 2016 (or any amendments thereof)/ proceedings for resolution of bankruptcy /insolvency by concerned court/authority of relevant jurisdiction in respective country (With respect to BEC clause no. B.2.4 (p)).

The above reason for rejection shall be intimated to the bidder (in line with Cl. No. 23.3 of ITB at Annexure-I of Tender Document). Bidder can review reason for rejection of their bid and raise a one-time representation to challenge rejection for any incorrect disqualification within 2 days of such intimation.

Overall Status of Bid: Techno-Commercially Not Acceptable.

### **3.0. Overall status of offers:**

Keeping in view para 2 and its sub-paras above, the techno-commercial status of the bids is as under: -

| <b>Name of Bidder</b>                             | <b>Technical Status</b> | <b>Commercial Status</b> |
|---------------------------------------------------|-------------------------|--------------------------|
| M/s. REYNOLD AUTOMATION (1/5)                     | Acceptable              | Acceptable               |
| M/s. S.Mark Engineering (I) Pvt Ltd (2/5)         | Acceptable              | Acceptable               |
| M/s. A PLUS PROJECTS AND TECHNOLOGY PVT LTD (3/5) | Deficient               | Not Acceptable           |
| M/s. Dutt Engicon (4/5)                           | Acceptable              | Acceptable               |
| M/s. KONARK PROCESS INSTRUMENTS (5/5)             | Not Acceptable          | Not Acceptable           |

### **4.0. PROPOSAL:**

In view of the above, following is proposed for approval of CPA: -

#### **4.1. To reject bid submitted by the following bidders (as per para 11.1.4 of IMMM): -**

| <b>Name of Bidder</b>                 | <b>Technical Status</b> | <b>Commercial Status</b> | <b>As per deliberations at para</b> |
|---------------------------------------|-------------------------|--------------------------|-------------------------------------|
| M/s. KONARK PROCESS INSTRUMENTS (5/5) | Not Acceptable          | Not Acceptable           | 2.5                                 |

#### **4.2. To consider the offer of the following bidders as techno-commercially acceptable after 1st round of clarification and shortlist & open financial bids of all the following TA-CA bidders (as per para 11.1.4 of IMMM): -**

| <b>Name of Bidder</b> | <b>Technical Status</b> | <b>Commercial Status</b> |
|-----------------------|-------------------------|--------------------------|
|-----------------------|-------------------------|--------------------------|

|                                           |            |            |
|-------------------------------------------|------------|------------|
| M/s. REYNOLD AUTOMATION (1/5)             | Acceptable | Acceptable |
| M/s. S.Mark Engineering (I) Pvt Ltd (2/5) | Acceptable | Acceptable |
| M/s. Dutt Engicon (4/5)                   | Acceptable | Acceptable |

Submitted for approval please.

*Case Value: Rs. 1.18 Cr.*

*Bid Validity: 04.08.2025*

*CPA: Second level Procurement Officer as per para 24.1 (a) of BDP-2015. However, as Second Level Procurement Officer has been relieved on transfer from Cambay Asset, approval of authority one level higher (i.e. GM – HPO) is being sought in instant case.*

**Forwarded & Electronically Signed by :**

SHUBHAM GUPTA - 136222 ( Sr.M.M.Officer )

Cambay MM - CAMB

**On :** 25/06/2025(11:42:40)

- Bid of M/s A Plus Projects and Technology Pvt. Ltd. (3/5) has already been rejected as per approval at disha note dated 16.06.2025.

- Approved as proposed above.

**Approved & Electronically Signed by :**

NUNA MAJHI - 78695 ( General Manager (M.M) )

Cambay MM - CAMB

**On:**25/06/2025(12:46:03)