

Sub: Note after the clarification for “Hiring Services for Hot & Cold Insulation Jobs on regular basis for three years at Dahej Plant for the period 2025-2028”.

A.0 Background

1.0 Tender No. BUCBC25003 against PR# 2090063936 for Rs 1,60,00,000.00 for “**Hiring Services for Hot & Cold Insulation Jobs on regular basis for three years at Dahej Plant for the period 2025-2028**” was published on 25.03.2025.

Salient features:

i.	GePNIC-CPPP Tender No	BUCBC25003 (2025_ONGC_231146_1)
ii.	Type of Tender	GePNIC-CPPP, Open Tender under two Bid system
iii.	Description of Services	Hiring Services for Hot & Cold Insulation Jobs on regular basis for three years at Dahej Plant for the period 2025-2028”
iv.	PR value	Rs. 1,60,00,000.00
v.	Advance Intimation issued on	25.03.2025
vi.	Date of opening of un-priced bid	16.04.2025
vii.	No. of Offers received in GePNIC-CPPP portal*	07 (Seven) offers have been received: 1/7 SHREE GURUDEV SUPREME INSULATION, SURAT. 2/7 SHREE BHAWANI INSULATION PVT LTD, VADODARA. 3/7 FRP ENGINEERS PVT LTD, MUMBAI. 4/7 PRANHANS ENGINEERING, SURAT. 5/7 INSULATION PRODUCT SYSTEM PVT LTD, MUMBAI. 6/7 SHARAD INSULATION & INTERIORS PVT LTD, DELHI. 7/7 INDIA INSULATION PVT LTD, INDORE.
viii.	Date of receipt of technical comments	Received on 16.04.2025 (Annexure-25&26)
ix.	Commercial CS Vetting	Sent on 28.04.2025 (Annexure-25) Vetted on 29.04.2025
x.	Date of 1st round of clarifications sought from bidders after CPA approval	02.05.2025
xi.	Date of receipt of technical comments after 1st round of clarifications sought	Request on 05.05.2025 Received on 08.05.2025 (Annexure-27 & 28)

2.0 As per the technical comments dated 16.04.2025 (Annexure -26), vide note dated 02.05.2025 following was proposed:

Quote

- D.1. To accept the offer of the following bidder:
i. FRP ENGINEERS PVT LTD, MUMBAI (3/7) as brought out at para-B.3 above.
- D.2. To seek the deficient documents in clarifications from the following bidders with 03 days' time to submit the response:
i. SHREE GURUDEV SUPREME INSULATION, SURAT (1/7) as brought out at para-B.1 above.
ii. SHREE BHAWANI INSULATION PVT LTD, VADODARA (2/7) as brought out at para-B.2 above.
iii. PRANHANS ENGINEERING, SURAT (4/7) as brought out at para-B.4 above.
- D.3. "The following bidders are to be rejected due to non-submission of the EMD and are to be commercially rejected as **per BEC Clause Nos. B.2.4(a) and C.1.4.1.**"
i. INSULATION PRODUCT SYSTEM LTD, MUMBAI (5/7) as brought out at para-B.5.2 above.
ii. SHARAD INSULATION & INTERIORS PVT LTD, DELHI (6/7) as brought out at para-B.6.2 above.
iii. INDIA INSULATION PVT LTD, INDORE (7/7) as brought out at para-B.7.2 above.
- As per para 13.4.4 of IMM Manual, Clarifications / confirmations / deficient documents required from each bidder shall be approved by CPA for para-D.2.
- "As per Para 11.1.4 of the IMM Manual, during the evaluation process/clarification process, recommendation for acceptance /rejection of bidder(s) also requires the approval of the Competent Purchase Authority (CPA). Accordingly, Paras D.1 and D.3 shall be approved by the CPA."

B.0 Technical and Commercial Evaluation

Bidder-wise TA CA standings after one round of clarifications are as under:

B.1 (1/7) SHREE GURUDEV SUPREME INSULATION, SURAT

B.1.1 Technical

Offer of the bidder is technically evaluated by Indenting in line with para 13.1 of IMMM. The detailed technical evaluation (i.e. technical comments) against each of the BEC clauses, scope of work & technical condition is attached to Annexure-27. As for technical comments, the following clarifications were sought from the bidder:

Clarification Sought	Bidder's Response	Comments
2) Bidder has submitted the non-self-certified copy of GEM NOA Ref no.: Bid/RA/PR No.: GEM/2021/B/1471661 dated 23.12.2021 against GEM contract ref: No. GEMC-511687704069793, but not submitted the duly self-certified/notarized copy of LOA or Completion Certification issued from ONGC, against above GEM contract dated 23-12-2021 for providing service -Repair of Hot and Cold Insulation at ONGC, Hazira Plant, Surat, for a period from 16.01.2022 to 15.01.2025. (Total 36 months). For a total value of work done Rs. 3,71,93,355.00. 3) Bidder has submitted the non-self-certified copy of LOA No.: HRZ/ERG-M/2024-25/OLA No.9010039848 dated 07.01, for Repair of Hot and Cold Insulation jobs in ONGC Hazira plant. Surat. For a period from 16.01.2025 to 15.01.2026. by Head Maintenance, ONGC, Hazira plant. (Total 12 months). For a total value of work done Rs. 1,24,78,607.00. Hence, Bidder is requested to submit following in support of BEC Clause B.2.1 (a) i) & ii). • Work order (LOA) (Notarized copy) • Contract document, if any • Work completion certificate • Proof of release of Performance Security after completion of the contract (OR) • Proof of settlement / release of final payment against the contract (OR) • Any other documentary evidence that can substantiate the satisfactory execution for application of Polyisocyanurate Foam (PIR) or	2) Bidder has submitted the original copy of GEM NOA Ref no.: Bid/RA/PR No.: GEM/2021/B/1471661 dated 23.12.2021 against GEM contract ref: No. GEMC-511687704069793. for providing service -Repair of Hot and Cold Insulation at ONGC, Hazira Plant, Surat, for a period from 16.01.2022 to 15.01.2025. (Total 36 months). For a total value of work done Rs. 3,71,93,355.00. Note: a) Confirmed from GEM NOA, Checked the SOW and found the used of polyurethane foam (PUF) as cold Insulation material. b) Vendor has not submitted the Completion certificate but has submitted the Invoices that confirms the job done and also it was confirmed in SAP against the ONGC SAP OLA:9010034151 and GEM contract no.511687704069793, Invoices are as below: i) Vendor invoice no.ONGC01/03/22/220 dated 31.03.2022, PO no.5060148506 for Rs.570089/- with ONGC payment Intimation receipt. Doc ID-181317-Rs.492015/- ii) Vendor invoice no.ONGC28/03/23/260 dated 02.03.2023, PO no.5060148852 for Rs.84882/- with ONGC payment Intimation receipt. Doc ID-429409-Rs.81746/- iii) Vendor invoice no.ONGC30/03/23/273 dated 16.03.2023, PO no.5060148852 for Rs.252155/- with ONGC payment Intimation receipt. Doc ID-411632-Rs.243606/- iv) Vendor invoice no.ONGC24/02/24/180 dated 21.02.2024, PO no.5060156169 for Rs.2853247/- with ONGC payment Intimation receipt. Doc ID-663985-Rs.2776345.84/- v) Vendor invoice no.ONGC32/03/25/198 dated 03.03.2025, PO no.5060164398 for Rs.586038/- with	Complied

Polyurethane Foam (PUF) as an insulating material.	ONGC payment Intimation receipt. Doc ID-928000-Rs.571056/- Hence, Bidder's experience is in line with BEC clause B.2.1 (a) i) and (b) ii).	
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Technical Status: The offer is **Technically Acceptable**.

B.1.2 Commercial

Brief Details of the bid are brought out Annexure-28.

Clarification Sought	Bidder's Response	Comments
c) GST certificate: Bidder has not submitted GST registration Certificate.	<i>Bidder has submitted GST Certificate.</i>	<i>Complied</i>
d) Integrity Pact: Bidder has submitted Integrity pact, but digitally bidder signed was not in proper place and without witnessed signature.: Ref: Appendix-19	<i>The Bidder has submitted the duly signed integrity pact with witness signature.</i>	<i>Complied</i>
h) Public Procurement (Preference to Make in India): Bidder in their submitted undertaking has not mentioned that the percentage of local content in their bid.	<i>The bidder has submitted the undertaking has mentioned the percentage of local content in their bid.</i>	<i>Complied</i>

Status: The offer is **commercially Acceptable**.

B.1.3 Overall Status: Technically and Commercially Acceptable.

B.2 (2/7) SHREE BHAWANI INSULATION PVT LTD, VADODARA.

B.2.1 Technical

Offer of the bidder is technically evaluated by Indenting in line with para 13.1 of IMMM. The detailed technical evaluation (i.e. technical comments) against each of the BEC clauses, scope of work & technical condition is attached to Annexure-27. As for technical comments, the following clarifications were sought from the bidder:

Clarification Sought	Bidder's Response	Comments
Bidder has not submitted a duly signed SOW in support of BEC Clause B.1.1 .	<i>Bidder has submitted the duly signed copy of SOW.</i>	<i>Complied</i>

Technical Status: The offer is **technically Acceptable**.

B.2.2 Commercial

Brief Details of the bid are brought out Annexure-28.

Clarification Sought	Bidder's Response	Comments
Integrity Pact: Bidder has submitted Integrity pact, but the bidder has signed on wrong side and without witnessed signature. Ref: Appendix-19.	<i>Bidder has submitted the duly signed integrity pact with witness signature.</i>	<i>Complied</i>

Status: The offer is **commercially Acceptable**.

B.2.3 Overall Status: Technically and commercially Acceptable.

B.3 (3/7) FRP ENGINEERS PVT LTD, MUMBAI

B.3.1 Technical

Offer of the bidder is technically evaluated by Indenting in line with para 13.1 of IMMM. The detailed technical evaluation (i.e. technical comments) against each of the BEC clauses, scope of work & technical condition is attached to Annexure-27

Technical Status: The offer is already **technically Acceptable**.

B.3.2 Commercial

Status: The offer is already **commercially acceptable**.

B.3.3 Overall Status: Technically and commercially acceptable.

B.4 (4/7) PRANHANS ENGINEERING, SURAT

B.4.1 Technical

Offer of the bidder is technically evaluated by Indenting in line with para 13.1 of IMMM. The detailed technical evaluation (i.e. technical comments) against each of the BEC clauses, scope of work & technical condition is attached to Annexure-27. As for technical comments, the following clarifications were sought from the bidder:

Clarification Sought	Bidder's Response	Comments
2) Bidder has submitted the Self certified copy of Work Certificate/experience Ref no.; dated 24.11.2021 against Ref: WO No. YSCL/INSUL/PH/JM/011/2020-21 dated 30.10.2020, against Work contract copy Ref: No.: YSCL/INSUL/PH/JM/011/2020-21 dated 30.10.2020 for Hot and Cold Insulation Work in Yash Speciality Chemical LLP, GIDC, Dahej-III. The certificate for work period from 30.10.2020 to 29.10.2021 was without name of the issuer and had only signature. (Total 12 months). For a total value of work done Rs. 95,35,557.00. 3) Bidder has submitted the Self certified copy of Work Completion/Experience Certificate with no Ref no.; or date against WO No. YRPL/INSTRUMENTATION/PE/AKM/001/2018-19 dated 12.07.2018, for ARC for Hot and Cold Insulation Work of piping, Boiler & Equipment's using Light Resin bonded Mineral and Puf & PIR in Yashashvi Rasayan Pvt. Ltd. Z/96/E, Dahej SEZ, Dahej. For a period from 15.07.2018 to 10.07.2020. issued by no name only authorized signature. (Total 24	2) Bidder has submitted the notarized copy of Work Certificate/experience Ref no.; dated 24.11.2021 against Ref: WO No. YSCL/INSUL/PH/JM/011/2020-21 dated 30.10.2020, against Work contract copy Ref: No.: YSCL/INSUL/PH/JM/011/2020-21 dated 30.10.2020 for Hot and Cold Insulation Work in Yash Speciality Chemical LLP, GIDC, Dahej-III. For a period from 30.10.2020 to 29.10.2021. (Total 12 months). For a total value of work done Rs. 95,35,557.00. Note: a) Bidder has submitted the signature verification certificate of authorized signatory Mr. Nilesh Merai, Head-SCH at Yashashvi Rasayan Pvt. Ltd. And Yash Speciality Chemical LLP. Dated 08.05.2025. b) Submitted the Work contract copy Ref: No.: YSCL/INSUL/PH/JM/011/2020-21 dated 30.10.2020 for Hot and Cold Insulation Work in Yash Speciality Chemical LLP, GIDC, Dahej-III. and WO No. YRPL/INSTRUMENTATION/PE/AKM/001/2018-19 dated 12.07.2018, for ARC for Hot and Cold Insulation Work of piping, Boiler & Equipment's using Light Resin bonded Mineral and Puf & PIR in Yashashvi Rasayan Pvt. Ltd. Z/96/E, Dahej SEZ, Dahej, with highlighted the experience for application of Polyisocyanurate Foam (PIR) or Polyurethane Foam (PUF) as an insulating material.	Complied

months). For a total value of work done Rs. 98,29,135.00. Hence, Bidder is requested to submit following in support of BEC Clause B.2.1 (a) i) & ii). • Work order (LOA) (Notarized copy) • Contract document, if any • Work completion certificate • Any other documentary evidence that can substantiate the satisfactory execution for application of Polyisocyanurate Foam (PIR) or Polyurethane Foam (PUF) as an insulating material. • Submitted LOA/NOA and Work completion certificate issued by authority was without signatory name Sl. No. 2 & 3).	Hence, the above LOA/Completion and authorized signature Certificate submitted by the bidder, for the experience is in line with BEC Clause B.2.1(a)-ii).	
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Technical Status: The offer is **technically Acceptable**.

B.4.2 Commercial

Brief Details of the bid are brought out Annexure-25.

Clarification Sought	Bidder's Response	Comments
Integrity Pact: Bidder has submitted Integrity pact, but the bidder has signed on wrong side and without witnessed signature. Ref: Appendix-19.	Bidder has submitted the duly signed integrity pact with witness signature.	Complied
Public Procurement (Preference to Make in India): Bidder in their submitted undertaking has not mentioned the percentage of local content in their bid.	Bidder has submitted undertaking with the 60% percentage of local content in their bid.	Complied

Status: The offer is **commercially Acceptable**.

B.4.3 Overall Status: Technically and commercially Acceptable.

C.0 Conclusion: Against the subject tender, seven offers were received. After one round of clarifications, the status of the offers received against the instant tender are tabulated below:

- (i) List of techno-commercially acceptable offers after clarification:
 - (a) 1/7 M/s. SHREE GURUDEV SUPREME INSULATION, SURAT.
 - (b) 2/7 M/s. SHREE BHAWANI INSULATION PVT LTD, VADODARA.
 - (c) 4/7 M/s. PRANHANS ENGINEERING, SURAT.
- (ii) List of techno-commercially already acceptable offer:
 - (a) 3/7 M/s. FRP ENGINEERS PVT LTD, MUMBAI.
- (iii) List of techno-commercially rejected offers:
 - (a) 5/7 M/s. INSULATION PRODUCT SYSTEM PVT LTD, MUMBAI.
 - (b) 6/7 M/s. SHARAD INSULATION & INTERIORS PVT LTD. DELHI.
 - (c) 7/7 M/s. INDIA INSULATION PVT LTD, INDORE.

Status Summary:

Sl	Name of the bidders	Technical Status	Commercial Status
1/7	SHREE GURUDEV SUPREME INSULATION, SURAT	Acceptable	Acceptable
2/7	SHREE BHAWANI INSULATION PVT LTD, VADODARA	Acceptable	Acceptable
3/7	FRP ENGINEERS PVT LTD, MUMBAI	Already Acceptable	Already Acceptable
4/7	PRANHANS ENGINEERING, SURAT	Acceptable	Acceptable
5/7	INSULATION PRODUCT SYSTEM PVT LTD, MUMBAI	Rejected	
6/7	SHARAD INSULATION & INTERIORS PVT LTD. DELHI	Rejected	
7/7	INDIA INSULATION PVT LTD, INDORE	Rejected	

D.0 Proposal: In view of the above the following is proposed:

- D.1. To accept the offer of the following bidder:
 - i. FRP ENGINEERS PVT LTD, MUMBAI (3/7) as brought out at para-B.3 above. (Already acceptable)

- D.2. To short-list the following TA/CA offers for price bid opening by giving 02 days' time:
- i. SHREE GURUDEV SUPREME INSULATION, SURAT (1/7) as brought out at para-B.1 above.
 - ii. SHREE BHAWANI INSULATION PVT LTD, VADODARA (2/7) as brought out at para-B.2 above.
 - iii. FRP ENGINEERS PVT LTD, MUMBAI (3/7) as brought out at para-B.3 above. (Already acceptable)
 - iv. PRANHANS ENGINEERING, SURAT (4/7) as brought out at para-B.4 above.
- "As per Para 11.1.4 of the IMM Manual, CPA shall approve Short-listing of bids for price bid opening. During the evaluation process/clarification process, recommendation for acceptance /rejection of bidder(s) also requires the approval of the Competent Purchase Authority (CPA). Accordingly, Paras D.1 and D.2 shall be approved by the CPA."
- Sanction value: INR 1,60,00,000.00
 - CPA: L-III level officer as per clause 24.1.a of BDP.
 - Bid validity: 14.07.2025

Submitted for approval for para-D.1 & D.2. above please.

CGM(P.)-I/C- Process & Technical Support Group, Dahej Plant, Pl.