

1. Subject: Techno-commercial evaluation of offers received against tender no. EZ11C25001 for “Supply and Installation of Zinc Ribbon to mitigate AC interference at identified locations on underground Pipeline of ONGC, Mehsana Asset”

2.

3. **BRIEF OF THE CASE:**

Job Description	Supply and Installation of Zinc Ribbon to mitigate AC interference at identified locations on underground Pipeline of ONGC, Mehsana Asset
PR Value	₹ 10,60,595.41/-
Cost put to tender	₹ 10,60,595.41/-
BDP Clause for purchase	BDP 2015, Clause no. 24.1 (a)
CPA	L-IV officer
Tender no.	EZ11C25001
NIT	10.02.2024
Original TBO	03/03/2025

4.

1.1 Observations:

Techno-commercial bids against the subject tender were opened on 03/03/2025. Total 08 offers have been received from following bidders:

1	M/s SARK EPC Projects Pvt. Ltd (1/8)
2	M/s SAP ENPROCON PVT LTD(2/8)
3	M/s S M Corrosion Services (3/8)
4	M/s Show & Sons Enterprises (4/8)
5	M/s ELECTRO CORR DAMP PVT LTD (5/8)

6	M/s AMC PROJECTS (6/8)
7	M/s Shivi Energy Solutions Pvt. Ltd (7/8)
8	M/s SUKRIT EPC PVT LTD (8/8)

It is noted that the Commercial CS was duly vetted on 18/03/2025 in finance and Technical comments were approved by Technical Member of TC on 17/03/2025.

5. 2 EVALUATION OF OFFERS

As per the offer received, the technical comments thereof as well as duly vetted CS, the status of the bids is as under:

6. 2.1 M/s. SARK EPC Projects Pvt. Ltd

7. 2.1.1 COMPLIANCE OF TECHNICAL CRITERIA:

Based on technical comments (Refer Annexure-14) on the offer of the bidder, as per the deficiencies indicated therein, the following clarifications to be sought from the bidder, are as under:

BEC clause no.	Clarification to be sought
B.1.2.1 (a)-I(ii)	<i>Note for bidders:</i> <i>(The actual Tender Bid Opening Date is 03.03.2025. Following cut-off dates have been considered for evaluation of technical BEC:</i> (i) Cut-off date for evaluation against BEC clause B.1.2.1 (a)-I (i) is on or before 04.03.2022. (ii) Cut-off duration for evaluation against BEC clause B.1.2.1 (a)-I (ii) is between 04.03.2020 & 03.03.2025)

8. As per the requirement of BEC clause no B.1.2.1 (a)-I (ii), Bidder should have executed at least 1 (one) number of contracts of (similar)*n

From the submitted documents, it cannot be substantiated that the bidder has required experience as per BEC clause no B.1.2.1 (a)-I (ii).

Accordingly, the bidder is asked to upload the following document to meet BEC clause no.B.1.2.1 (a)-I(ii):

Documentary evidence as per BEC clause no. B.1.2.1(a)-I, from which it can be it can be substantiated that bidder has executed at least 1 (one) in the last 5 (five) years (i.e. between period 04.03.2020 & 03.03.2025) to meet BEC clause no.B.1.2.1(a)-I(ii). Bidder is required to upload documentary evidence of execution of each of those contracts/satisfactory completion of relevant services, in the form of copies of any of the documents (indicating completion of services), such as –(i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution each of those contracts. BEC clause no.B.1.2.1(a)-I(ii).

9.

2.1.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-19) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. Bidder has submitted Appendix-2 but sign of witness is not there. Bidder to upload Appendix-2 bearing signs as per format.
2. Bidder has not uploaded Appendix-06. Bidder is to upload Appendix-6 duly filled.

10.

2.2 M/s SAP ENPROCON PVT LTD

11. 2.2.1 COMPLIANCE OF TECHNICAL CRITERIA:

Based on technical comments (Refer Annexure-14) on the offer of the bidder, as per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

BEC clause	Clarifications
B 2.1 (a)-I (i)	<i>Note for bidders:</i> <i>(The actual Tender Bid Opening Date is 03.03.2025. Following cut-off dates have been considered for evaluation of technical BEC:</i> <i>Cut-off date for evaluation against BEC clause B.1.2.1 (a)-I (i) is on or before 04.03.2022.</i> <i>Cut-off duration for evaluation against BEC clause B.1.2.1 (a)-I (ii) is between 04.03.2020 & 03.03.2025)</i> <i>As per requirement of BEC clause no B.1.2.1 (a)-I (i), bidder should have minimum three years of experience in providing (similar)*services .</i> <i>From the submitted documents, it cannot be substantiated that the bidder has required experience as per BEC clause no B.1.2.1 (a)-I (i).</i> <i>Accordingly, the bidder is asked to upload following document to meet BEC clause no.B.1.2.1 (a)-I(i):</i> <i>Documentary evidence as per BEC clause no. B.1.2.1(a)-I, from which it can be it can be substantiated that bidder have minimum three years of experience in providing (similar)*services as per BEC clause no.B.1.2.1(a)-I(i) . For this, bidder has to submit Copy of PO/contract/Work order for 'similar services' which is awarded on or before 04.03.2022, along with documentary evidence in respect of satisfactory execution of each of those contracts/satisfactory completion of relevant services, in the form of copies of any of the documents (indicating respective contract number and type of services), such as –(i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution each of the contracts cited above.</i>

12. 2.2.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-19) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. The bidder has not submitted Appendix-1,2 and 3. Accordingly, the bidder is to upload Appendix-1,2 and 3 duly filled
2. Bidder has not submitted Audited annual accounts for FY 2022-23, FY2023-24. Accordingly, the bidder is to upload audited annual accounts of for FY 2022-23, FY 2023-24 (refer BEC clause D.1.1)
3. Bidder is "Private Limited Company". POA has been issued by one of the Director i.e. PANCHAL PRAGNESHKUMAR NAVNITBHAI in the name of "PANCHAL ANKITKUMAR MULJIBHAI" (who himself is a Director of the company). Total 4 nos. of Directors are in the company. Hence, authority of PANCHAL PRAGNESHKUMAR NAVNITBHAI to issue the POA, cannot be ascertained. Accordingly, the bidder is to upload following: "Power of Attorney" in form of board's resolution or any other document as per B ITB clause 9.1 (i) is to be submitted which should consists of adequate proof of the ability of PANCHAL PRAGNESHKUMAR NAVNITBHAI to issue the POA.

13.

14. 2.3 M/s SM CORROSION SERVICES

15. 2.3.1 COMPLIANCE OF TECHNICAL CRITERIA:

Based on technical comments (Refer Annexure-15) on the offer of the bidder, as per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

BEC clause	Clarifications
B.1. 2.1 (a)-I (i) & B.1. 2.1 (a)-I (ii)	<i>Note for bidders:</i> <i>(The actual Tender Bid Opening Date is 03.03.2025. Following cut-off dates have been considered for evaluation of technical BEC:</i> i <i>Cut-off date for evaluation against BEC clause B.1.2.1 (a)-I (i) is on or before 04.03.2022.</i> ii <i>Cut-off duration for evaluation against BEC clause B.1.2.1 (a)-I (ii) is between 04.03.2020 & 03.03.2025)</i>

1. Against purchase order no. OEPL/PO/19-20/27 dated 05.06.2020 for the work of “temporary cathodic protection work at Indian oil Adani Gas Pvt Ltd. Allahabad, Uttar Pradesh issued by Onix Enclaves Pvt Ltd., bidder has submitted work completion certificate; however it is not clearly legible. Hence, bidder is required to upload work completion certificate or other documentary evidence from which it can be substantiated that the similar* work as per BEC clause no.B.1.2.1(a)-I against the subject PO has been completed.

OR

1. Bidder is to upload following:

a) As per requirement of BEC clause no B.1.2.1 (a)-I (i), bidder should have minimum three years of experience in providing (similar)*services .

From the submitted documents, it cannot be substantiated that the bidder has required experience as per BEC clause no B.1.2.1 (a)-I (i).

Accordingly, the bidder is asked to upload following document to meet BEC clause no.B.1.2.1 (a)-I(i):

Documentary evidence as per BEC clause no. B.1.2.1(a)-I, from which it can be it can be substantiated that bidder have minimum three years of experience in providing (similar)*services as per BEC clause no.B.1.2.1(a)-I(i) . For this, bidder has to submit Copy of PO/contract/Work order for ‘similar services’ which is awarded on or before 04.03.2022, along with documentary evidence in respect of satisfactory execution of each of those contracts/satisfactory completion of relevant services, in the form of copies of any of the documents (indicating respective contract number and type of services), such as –(i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution each of the contracts cited above.

b)As per requirement of BEC clause no B.1.2.1 (a)-I (ii), Bidder should have executed at least 1 (one) number of contracts of (similar)*nature in the last 5 (five) years .

	<i>From the submitted documents, it cannot be substantiated that the bidder has required experience as per BEC clause no B.1.2.1 (a)-I (ii).</i> <i>Accordingly, the bidder is asked to upload following document to meet BEC clause no.B.1.2.1 (a)-I(ii):</i> <i>Documentary evidence as per BEC clause no. B.1.2.1(a)-I, from which it can be it can be substantiated that bidder has executed at least 1 (one) number of contracts of (similar)*nature in the last 5 (five) years (i.e. between period 04.03.2020 & 03.03.2025) to meet BEC clause no.B.1.2.1(a)-I(ii). Bidder is required to upload documentary evidence in respect of satisfactory execution of each of those contracts/satisfactory completion of relevant services, in the form of copies of any of the documents (indicating respective contract number and type of services), such as –(i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution each of the contracts cited above to meet BEC clause no.B.1.2.1(a)-I(ii).</i>
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16. 2.3.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-19) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. Bidder has submitted partially filled Appendix-3, 5, BP1, BP2, BP3,18. Bidder is to upload duly filled Appendices-3, 5, BP1 ,BP2,BP3 & Appendix-18.
2. Bidder's response sheet submitted but partially filled. Bidder to provide clarification whether they have quoted against all items and accordingly submit revised Bidder Response sheet.

2.4 M/s Show & Sons Enterprises

17. 2.4.1 COMPLIANCE OF TECHNICAL CRITERIA:

Based on technical comments on the offer of the bidder (Refer Annexure-15), Bid is technically *acceptable*.

18.

19. 2.4.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-20) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. Bidder has submitted Appendix-2 but sign of witness is not there. Bidder to upload Appendix-2 bearing signs as per format.
2. The Bidder has not mentioned GeM seller ID in appendix-16. In case the bidder is already in possession of GeM seller ID, the bidder is required to provide their GeM seller ID in Appendix-16. Else, the bidder may submit an undertaking that they shall provide the GeM seller ID within 15 days of placement of NOA as per requirements as stipulated in ITB clause 46.

20.

2.5 M/s ELECTRO CORR DAMP PVT LTD

21. 2.5.1 COMPLIANCE OF TECHNICAL CRITERIA:

Based on technical comments on the offer of the bidder (Refer Annexure-16), Bid is technically acceptable.

22. 2.5.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-20) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. Bidder has not uploaded GST registration certificate. Bidder is required to upload GST registration Certificate.
2. Bidder is "Private Ltd company" and has 02 directors as verified from Official website of Ministry of Corporate Affairs. However, specialized Power of attorney has been issued on company's letter head in the name of Mr. Tejal Dhotre (Assistant Manager) by only one director. Sign of other director not present. Accordingly, bidder is to upload Scanned copy of original of "Power of Attorney" or authorization, or any other document as per ITB clause 9.1 (i) consisting of adequate proof of the ability of the signatory to bind the bidder when the power of attorney is a special "Power of Attorney" relating to the specific tender of ONGC only OR

Scanned copy of the notarized true copy of the “Power of Attorney” uploaded with the techno-commercial bid shall also be accepted, if the power of attorney is a general “Power of Attorney”.

3. Bidder's response sheet submitted but partially filled. Bidder to provide clarification whether they have quoted against all items and accordingly submit revised Bidder Response sheet.

2.6 M/s AMC PROJECTS

23. 2.6.1 COMPLIANCE OF TECHNICAL CRITERIA:

Based on technical comments on the offer of the bidder (Refer Annexure-16), Bid is technically acceptable.

24. 2.6.1 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-20) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. Bidder has submitted Appendix-3 but it is filled partially. Bidder is to upload duly filled Appendix-3 as per format.

25. 2.7 M/s Shivi Energy Solutions Pvt. Ltd

26. 2.7.1 COMPLIANCE OF TECHNICAL CRITERIA:

27. Based on technical comments (Refer Annexure-17) on the offer of the bidder, as per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

BEC clause	Clarifications
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B.1. 2.1 (a)-I (i)	<i>Note for bidders:</i> <i>(The actual Tender Bid Opening Date is 03.03.2025. Following cut-off dates have been considered for evaluation of technical BEC:</i> <i>Cut-off date for evaluation against BEC clause B.2.1 (a)-I (i) is on or before 04.03.2022.</i> <i>Cut-off duration for evaluation against BEC clause B.2.1 (a)-I (ii) is between 04.03.2020 & 03.03.2025)</i> <i>1. As per requirement of BEC clause no B.1.2.1 (a)-I (i), bidder should have minimum three years of experience in providing (similar)*services .</i> <i>From the submitted documents, it cannot be substantiated that the bidder has required experience as per BEC clause no B.1.2.1 (a)-I (i)..</i> <i>Accordingly, the bidder is asked to upload following document to meet BEC clause no.B.1.2.1 (a)-I(i):</i> <i>Documentary evidence as per BEC clause no. B.1.2.1(a)-I, from which it can be it can be substantiated that bidder have minimum three years of experience in providing (similar)*services as per BEC clause no.B.1.2.1(a)-I(i) . For this, bidder has to submit Copy of PO/contract/Work order for ‘similar services’ which is awarded on or before 04.03.2022, along with documentary evidence in respect of satisfactory execution of each of those contracts/satisfactory completion of relevant services, in the form of copies of any of the documents (indicating respective contract number and type of services), such as –(i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution each of the contracts cited above.</i>
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28. 2.7.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-20) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. Bidder has submitted Appendix-2 but sign of witness is not there. Bidder to upload Appendix-2 bearing signs as per format.
2. Bidder has not uploaded Appendix-3. Bidder is required to upload Appendix 03 duly filled.
3. As bidder is availing exemption from EMD due to their start-up status, bidder has to submit a declaration letter in line with ITB Clause no.9.1 (k) from the Directors/Partner of the start-up stating that bid is submitted by Start-up as Manufacturer of the quoted item (in case of procurement of Goods)/ Provider of quoted services (in case of procurement of services) and not as a trader/dealer/distributor.

29. 2.8 M/s SUKRIT EPC PVT LTD

30. 2.8.1 COMPLIANCE OF TECHNICAL CRITERIA:

31. 3 Based on technical comments (Refer Annexure-17) on the offer of the bidder, as per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

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BEC clause	Clarifications
B.1. 2.1 (a)-I (i)	<i>Note for bidders:</i> <i>(The actual Tender Bid Opening Date is 03.03.2025. Following cut-off dates have been considered for evaluation of technical BEC:</i> <i>Cut-off date for evaluation against BEC clause B.2.1 (a)-I (i) is on or before 04.03.2022.</i> <i>Cut-off duration for evaluation against BEC clause B.2.1 (a)-I (ii) is between 04.03.2020 & 03.03.2025)</i>

	1. Bidder is to upload duly filled bid matrix. 2. As per requirement of BEC clause no B.1.2.1 (a)-I (i), bidder should have minimum three years of experience in providing (similar)*services . From the submitted documents, it cannot be substantiated that the bidder has required experience as per BEC clause no B.1.2.1 (a)-I (i) Accordingly, the bidder is asked to upload following document to meet BEC clause no.B.1.2.1 (a)-I(i): Documentary evidence as per BEC clause no. B.1.2.1(a)-I, from which it can be substantiated that bidder have minimum three years of experience in providing (similar)*services as per BEC clause no.B.1.2.1(a)-I(i) . For this, bidder has to submit Copy of PO/contract/Work order for 'similar services' which is awarded on or before 04.03.2022, along with documentary evidence in respect of satisfactory execution of each of those contracts/satisfactory completion of relevant services, in the form of copies of any of the documents (indicating respective contract number and type of services), such as –(i) Satisfactory completion / performance report (OR) (ii) proof of release of Performance Security after completion of the contract (OR) (iii) proof of settlement / release of final payment against the contract (OR) (iv) any other documentary evidence that can substantiate the satisfactory execution each of the contracts cited above.
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33. 2.8.2 COMPLIANCE OF COMMERCIAL CRITERIA:

Based on the vetted comparative statement (Refer Annexure-20) of the commercial points of the tender, As per the deficiencies indicated therein, the following clarifications to be sought from the bidder:

1. The bidder has not uploaded bid matrix. Accordingly, the bidder is to upload bid matrix duly filled in, with suitable response against each item (refer BEC clause C.1).
2. Bidder has not uploaded Appendix-3. Bidder is required to upload Appendix-03 duly filled.
3. Bidder has not submitted Audited annual accounts not submitted for FY 2022-23, FY 2023-24. Accordingly, the bidder is to upload audited annual accounts of for FY 2022-23, FY 2023-24 (refer BEC clause D.1.1).

4. Bidder has submitted Specialized Power of Attorney on company letterhead in the name of “Mr. Rahul Panchal”, having designation as Director signed by all 03 directors. However, name of other 02 directors are not reflected in the POA. Accordingly, bidder is to upload Scanned copy of original of “Power of Attorney” or authorization, or any other document as per ITB clause no.9.1(i) consisting of adequate proof of the ability of the signatory to bind the bidder when the power of attorney is a special “Power of Attorney” relating to the specific tender of ONGC only. OR Scanned copy of the notarized true copy of the “Power of Attorney” uploaded with the techno-commercial bid shall also be accepted, if the power of attorney is a general “Power of Attorney”.

34. 3 BID SUMMARY

Bidder	Technical status	Commercial status	Bid validity
M/s SARK EPC Projects Pvt. Ltd (1/8)	Deficient	Deficient	01.06.2025
M/s SAP ENPROCON PVT LTD(2/8)	Deficient	Deficient	01.06.2025
M/s S M Corrosion Services (3/8)	Deficient	Deficient	01.06.2025
M/s Show & Sons Enterprises (4/8)	TA	Deficient	01.06.2025
M/s ELECTRO CORR DAMP PVT LTD (5/8)	TA	Deficient	01.06.2025
M/s AMC PROJECTS (6/8)	TA	Deficient	01.06.2025
M/s Shivi Energy Solutions Pvt. Ltd (7/8)	Deficient	Deficient	01.06.2025
M/s SUKRIT EPC PVT LTD (8/8)	Deficient	Deficient	01.06.2025

35. 4 APPROVAL SOUGHT

In view of the above, approval is sought for the following:

36. 4.8 To seek clarifications from the bidders as detailed in paras 2.1 to 2.8 above by giving 07 days' time from date of issue of letter in GePNIC-CPPP.

- Mode of Tendering : Indigenous Open Tender under Two bid system
- PR Value : ₹ 10,60,595.41/-
- Cost put to tender : ₹ 10,60,595.41/-
- CPA : L-IV officer as per BDP clause 24.1 (a)
- Competent authority for approval of 5.0 : CPA

Submitted for approval please.