

Sub.: Minutes of the Procurement Evaluation Committee meeting held on 29.04.2025 against bid no. 2025_ONGC_225561_1 for “Pressurization System at Electrical Substations” of ONGC Uran Plant.”

1.0 Procurement Evaluation Committee constitution:

As per para 10.1.2.2 of IMM manual, Procurement Evaluation Committee (PEC) shall be involved in all the stages after opening of Price Bid upto award of contract and also for Post contract issues. Accordingly, PEC has been constituted with the following officers to examine, deliberate and submit their recommendations for the subject matter:

Shri **Kuldeep Kumar Lohani**

CGM-(M)

Indenting Me

Shri Manish Indul Mehta

GM (F&A)

Finance Mem

PEC was assisted by Mr. Tarun Agarwal, SE (Instt).

2.0 Brief of the case:

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Gepnic Bid No.	2025 ONGC_225561_1 Dated 03.02.2025
PR No. & Value	2090063334 for Rs. 1,30,43,944.20
Job	Pressurization System at Electrical Substations
Type of evaluation	Total value wise evaluation (Lumpsum basis)
Scheduled TBO date	25.02.2025
Actual TBO date	18.03.2025 (extended Two times)
No. of offers received	Two (02), namely:

	1) M/s V S Engineering , Mumbai (1/2) 2) M/s. Vighneshwar Airconditioning pvt ltd (2/2)
Technical comments received on	01.04.2025
1st round clarifications sought on	02.04.2025 with cut-off date as 05.04.2025
Technical comments received thereon	09.04.2025
2 nd round clarifications sought on	11.04.2025 with cut-off date as 14.04.2025
Technical comments received thereon	15.04.2025
Bidders shortlisted for price bid opening	1) M/s. Vighneshwar Airconditioning pvt ltd (2/2)
Price bids opened in Gepnic portal on	21.04.2025

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2.1 After receipt of technical comments dtd. 15.04.2025 and commercial evaluation of offers subsequent to 2nd round clarifications, the following was proposed for approval of CPA through vertical note dated 16.04.2025:

Quote

· To reject the bid of M/s **V S ENGINEERING** further rounds of evaluation as bidder is not qualifying techno-commercially.

· To open Price bid of the tender with following bidders as qualifiers for the Price bid. **M/s Vighneshwar Airconditioning pvt ltd**

Unquote

2.2 After approval of above by CPA on 08.04.2025, the offers of bidders (1/2) were rejected in Gepnic and offers of bidders (2/2) were accepted in Gepnic portal on 17.04.2025 and price bid opening of TA/CA offers was scheduled on 21.04.2025.

3.0 Observations and deliberations:

3.1 PEC went through the price bids of one TA/CA bidders (Annexures -18) as under:

S/N.	Name of the bidder	Total Lumpsum price quoted inclusive of GST (Rs.)	Status as per Gepnic	MSE purchase preference
2	M/s. Vighneshwar Airconditioning pvt ltd (2/2)	13402500.18	L-1	Not applicable

3.2 From the above, the offer from M/s. **Vighneshwar Airconditioning pvt ltd** (2/2) has emerged lowest against the tender with total Lumpsum quoted price of Rs. 1,34,02,500.18 inclusive of taxes.

3.3 PEC went through the price break-up and noted as under:

SL NO	Description of Items	Unit	Qty	GST (in %age)	M/S Vighneshwar Airconditioning pvt ltd	
					Basic Unit Rate in INR	Total Amount (Including GST) in INR
1	Charges for pressurisation system at C2C3 Substation	Package	1	18.00%	34,52,910.00	40,74,433.80

4.1
IMMM
Para
14.1.8,
regarding
receipt of
only one
offer or
techno-

2	Charges for pressurisation system at LPG1 Substation	Package	1	18.00%	27,04,583.00	31,91,407.94	commercial evaluation ends up with only one TA/CA offer against the tender, stipulates as under: Quote <i>Placement of order when one offer is received or Techno Commercial evaluation ends up with only one TACA offer (at the overall tender level as a</i>
3	Charges for pressurisation system at LPG2 substation	Package	1	18.00%	26,45,840.00	31,22,091.20	
4	Charges for pressurisation system at NBPH Substation	Package	1	18.00%	9,83,418.00	11,60,433.24	
5	Charges for pressurisation system for 11KV/22KV SWGR compartment at Cogen Substation	Package	1	18.00%	15,71,300.00	18,54,134.00	
	Total Lumpsum Amount					1,34,02,500.18	

whole)

If after inviting Open/Limited tenders, only one offer is received against the tender or Techno Commercial evaluation ends up with only one TACA offer, the order may be placed on the bidder provided following conditions are satisfied:

- i) The procurement was satisfactorily advertised and sufficient time was given for submission of bids.*
- ii) The qualification criteria were not unduly restrictive; and*
- iii) Prices are reasonable in comparison to market values or if the requirement is urgent.*

The urgency of the requirement would be certified and approved, as per provisions under para 14.1.7(iv).

However in such cases Competent Purchase Authority shall be as prescribed in BDP for nomination cases

under item No. 24.1(c), (d),(e) or (h) depending upon nature of procurement. In case of price not being reasonable, negotiations or retender may be considered as justifiable. Aforesaid cases will not come under the ambit of reporting mechanism prescribed for nomination cases.

As and when a single offer situation gets triggered against a tender after opening of Price bid, the Procurement Evaluation Committee shall need to be re-constituted at appropriate level in relation to the level of revised CPA. The Procurement Evaluation Committee shall deliberate and give the required confirmation that conditions as per (i), (ii) and (iii) above are satisfied.

Further, when Techno-commercial evaluation ends up with only one technically acceptable offer (at the overall tender level as a whole) the concerned Tender Processing Group should seek the specific reasons from the same authority who had approved technical BEC and Tender Processing Group/PEC shall deliberate (wherever applicable) on the issue before submitting the proposal for approval.

Unquote

5.0 Observations and Deliberations: PEC went through the Price Bid from single TACA bidder, i.e. M/s. **Vighneshwar Airconditioning pvt ltd** (2/2), technical comments dated 01.04.2025 (ref. para# 2.6 above), cost estimate sheet (Annexure 21) and Technical BEC of previous tender no. **UT5MC24004** dated 23.3.2024 *Annexures-20*, and observed as under:

5.1 Since only one offer has been techno-commercially accepted against the instant tender, PEC deliberated on the conditions mentioned under IMMM para 14.1.8 (ref. para# 4.1 above), as below:

5.1.1 Condition 1 - The procurement was satisfactorily advertised and sufficient time was given for submission of bids.

1. The bid was invited on Gepnic portal on open tender basis. Further, email was sent to all the prospective bidders on multiple times, copy of email correspondence is attached at annexure 19

Hence, intimation of the tender goes to all the prospective bidders. Also standard time period of 21 days were given to the bidders for submission of the bid. And also further extended two more times. Thus, the tender was satisfactorily advertised and sufficient time was given for submission of bids

Hence, Committee agrees with the indenting section that the procurement was satisfactorily advertised and sufficient time was given for submission of bids.

5.1.2 Condition 2 - The qualification criteria were not unduly restrictive

The experience criteria in technical BEC adopted in the tender is as under:

1. *The experience criteria in technical BEC adopted in the tender is as under:*

Quote

(i) Bidder (i.e. Single bidder / Indian Joint Venture company Incorporated) should have minimum 3 years of experience in providing Replacement / Supply of air Pressurization System / AHU to any one of Oil & Gas / Petrochemical /Electricity Board/ Power industry.

(ii) Bidder should have executed at least 1 number of contracts of Replacement / Supply of air Pressurization System / AHU to any one of Oil & Gas / Petrochemical /Electricity Board/ Power industry in the last 3 years. [Note: Ongoing contracts having satisfactory completion of minimum duration as above shall also be considered as executed for evaluation purpose]

Unquote

The requirement in the tender was for supply of 05 Nos. of Air Pressurisation System at 5 different substation Hence, the qualification criteria were not unduly restrictive.

*Last similar tender of Pressurisation System for HBB Substation vide tender No. **UT5MC24004** was invited and awarded vide contract 9010038415 dated 29.5.2024 . Technical BEC are attached at Annexures- .*

*PEC went through the experience criteria of Technical BEC adopted in tender no. **UT5MC24004** . The BEC was not restrictive as brought out at Sl.No.1 above and 2 nos. bids were received in which one bidder M/s V S Engineering was rejected as the bid was technically not acceptable .Hence, eventually only one bidder M/s **Vighneshwar Airconditioning pvt ltd** was considered technically acceptable.*

In view of the above, PEC agrees with the indenting section that qualification criteria in the instant tender were not unduly restrictive.

5.1.3 Condition 3 - Prices are reasonable in comparison to market values or if the requirement is urgent.

From the indenting section comments & cost estimation sheet, it is noted that the sanction was based on the

lowest of the budgetary quotes obtained from 3 vendors (i.e. M/s. M/S Inclean Technologies, M/S MANVI ENGINEERS, M/S V S Engineering)

Comparison of the offered FOR prices to that of Sanctioned value is as under:

Sl. No.	Total Lumpsum Price quoted by L-1 bidder (Rs.)	Sanctioned amount (Rs.)	Difference between sanction and L-I quoted price (in Rs.)	% Difference between sanction and L-I quoted price
1	1,34,02,500.18	1,30,43,944.20	3,58,555.98	+3%

From above, it is noted that the offered prices are higher than the sanctioned value for both the items. Indenting section has mentioned in their comments that the offered rates cannot be considered reasonable and effort for negotiation may be made.

PEC agrees with the indenting section and opines that the bidder **Vighneshwar Airconditioning pvt** may be called for negotiation.

5.1.4 As per PMC Circular no. 41/2024 dated 26.09.2024, comments have been received from indenting section (at the level of technical BEC approving authority) regarding reasons for only one offer being Technically acceptable after techno-commercial evaluation, as under:

Quote

The BEC was not restrictive as brought out at Sl.No.2 above and 1 nos. bids were received in which one bidder M/s V S Engineering was rejected as the bid was technically not acceptable .

*Hence, eventually only one bidder M/s **Vighneshwar Airconditioning pvt ltd** was considered technically acceptable.*

Unquote

PEC deliberated and agreed with the above comments from indenting section regarding only one offer being acceptable after techno-commercial evaluation.

5.2 Relevant IMMM Para# 14.2.2 regarding negotiation, is as under:

Quote

14.2.2 Negotiations shall be recommended in exceptional circumstances only after due application of mind and recording valid, logical reasons justifying negotiations. Price negotiations shall be undertaken by Procurement Evaluation Committee, only with L-1 bidder, on prior approval of concerned L-1 officer, in any of the following exceptional situations, where the rates of L-1 bidder are substantially high as compared to cost estimates:

i. The items are proprietary in nature;

ii. The bidders have formed cartel;

iii. Sources are limited.

Unquote

As the quoted rates are higher than the Cost Estimate, PEC opines that the bidder M/s. **Vighneshwar Airconditioning pvt ltd** may be called for negotiation, with approval of L-1 under above IMMM para# 14.2.2.

6. Recommendations: Based on the above observations & deliberations, PEC recommends as below:

To call the bidder M/s. **Vighneshwar Airconditioning pvt ltd** for price negotiation against Gepnic Bid No. **2025 ONGC_225561_1** Dated 03-02-2025 for “Pressurization System at Electrical Substations”.

6.1

Sanction value : Rs. 1,30,43,944.20

Total L-1 Offer Value : Rs. **1,34,02,500.18** /-

Bid validity: 16.06.2025

Note: Sanction value is Rs. 1,30,43,944.20, hence original CPA was LIII. However, after clarifications & techno-commercial evaluation, only 01 out of 02 bidders has been Techno-commercially accepted and shortlisted for price bid opening. Hence, being a single offer situation, as per IMMM para# 14.1.8,

Competent Purchase Authority shall be **L-1** as prescribed in BDP for nomination cases under item No. 24.1 (e). PEC has been constituted accordingly as per IMMM para# 10.3.1

CPA: L-1 as per BDP clause 24.1 (e)

CA: L-1 as per IMMM para# 14.2.2

Submitted for approval

GGM-PMU pl.

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KULDEEP KUMAR LOHANI
(Ch.General Manager (Mech))

Recommended & Electronically Signed by:
KULDEEP KUMAR LOHANI - 46857 (Ch.General Manager (Mech))
URAN MAINTENANCE - URAN
On : 29/04/2025(17:25:16)

MANISH INDULAL MEHTA
(General Manager (F & A))

Recommended & Electronically Signed by:
MANISH INDULAL MEHTA - 70238 (General Manager (F & A))
URAN FINANCE - URAN
On : 30/04/2025(10:21:40)

Electronically Signed & Submitted by:
TARUN AGARWAL - 125106 (Suptdg.Engr.(Instt))
URAN INSTRUMENTATION OPERATIONS - URAN
On: 30/04/2025(10:25:00)

GGM -PMU may please approve PEC recommendation as proposed above for price negotiation..

Forwarded & Electronically Signed & Submitted by :

KULDEEP KUMAR LOHANI - 46857 (Ch.General Manager (Mech))

URAN MAINTENANCE - URAN

On:30/04/2025(10:31:16)

PEC recommendations at Para 6.0 are approved.

Approved & Electronically Signed by:

DEVENDRA KUMAR TRIVEDI - 71353 (Gp.General Manager (Prodn))

URAN PLANT - URAN

On: 30/04/2025(10:42:50)