

## Comparative Statement of Tenders (CST)- Part I

(RFP No. NISL/RFP/EO/2025/1: Annual Subscription of "Commercial On-Demand EO Satellite Imagery Service")

### (a) Technical Compliance Matrix

| Sr. | Parameters                                 | Complies with RFP (Yes/ No)         |                                 |                            | Remarks                  |
|-----|--------------------------------------------|-------------------------------------|---------------------------------|----------------------------|--------------------------|
|     |                                            | Eastern Aero Carto Pvt. Ltd         | IGEO Consultants LLP.           | Satpalda Trading Pvt. Ltd. |                          |
| 1   | Schedule of Requirement                    | Yes (App. E pg.7)                   | Yes (App. E pg.7)               | Yes (App. E pg. 7)         |                          |
| 2   | Specifications                             | Yes (App. A pg. 3 &4)               | Yes (App. A pg. 2 &3)           | Yes (App. A pg. 2 &3)      |                          |
| 3   | Technical Details                          | Yes (App. A pg. 3 &4)               | Yes (App. A pg. 2 &3)           | Yes (App. A pg. 2 &3)      |                          |
| 4   | Training                                   | Yes (App A pg.3, point 4 & 5)       | Yes (App. A pg.2, pt. 4 & 5)    | Yes (App A pg. 2)          |                          |
| 5   | Acceptance Trials                          | Yes(App. F pg. 8 &9)                | Yes(App. F pg. 8 &9)            | Yes(App. F pg. 8 &9)       |                          |
| 6   | Technical Support                          | Yes (pg. 14)                        | Yes (pg. 19)                    | Yes (Pg. 13)               |                          |
| 7   | Technical Documentation                    | Yes (App. C pg. 6 & App. A pg.3 &4) | Yes (App C & App. A pg.30 & 31) | Yes (pg. 18 & 19)          |                          |
| 8.  | Security and Data                          | Yes (App. A pg. 3 pt. 6 & pg. 6)    | Yes (App. A point 6 & pg. 21)   | Yes (App. A point 6)       |                          |
| 9   | Satisfaction of Both Parties               | Yes (App. E pg. 7)                  | Yes (App. E pg. 7)              | Yes (App. E pg. 7))        |                          |
| 10  | Vendor Qualification Criteria              | Yes                                 | Yes                             | Yes                        |                          |
| 11  | Vendor Capability Conditions               | Yes                                 | Yes                             | Yes                        | Details available in (b) |
| 12  | Two Bid System                             | Yes                                 | Yes                             | Yes                        |                          |
| 13  | Complete Understanding of Outline of Scope | Yes (pg. 4 & pg. 18-22)             | Yes (pg. 21)                    | Yes (pg. 15)               |                          |
| 14  | Project Deliverables                       | Yes (App. E pg. 7)                  | Yes (App. E pg. 7)              | Yes (App. E pg. 7)         |                          |

*Reddy*

**(b) Vendor Evaluation Compliance Matrix**

| Sr. | Criteria                                                                                                                                                                               | Compliance Status (Yes/No)<br>& Reasons for Non-Compliance (if any) |                                                        |                                                       | Supporting Documents Required                  |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------------|------------------------------------------------|
|     |                                                                                                                                                                                        | Eastern Aero Carto Pvt. Ltd                                         | IGEO Consultants LLP.                                  | Satpalda Trading Pvt. Ltd.                            |                                                |
| 1   | Proposal submitted in accordance with two-bid system                                                                                                                                   | YES                                                                 | YES                                                    | YES                                                   |                                                |
| 2   | The bidder should be registered under the Indian Companies Act                                                                                                                         | YES (pg. 28, R.N: U74999TG2017PTC 120995 )                          | YES (pg. 12, LLP: AAZ-4628 )                           | YES (Technical pg. 4, R.N: U5190 9DL2004PTC12953      | Requisite Document                             |
| 3   | The bidder should self- certify that they have not been blacklisted by Govt of India/Central PSU in the last 05 years preceding the date of submission of the bid                      | Yes (pg. 28)                                                        | YES (pg. 13)                                           | YES (pg. 12)                                          | Copy of self-certification                     |
| 4   | The bidder should be in existence for not less than preceding 03 years                                                                                                                 | YES ( pg. 32 Reg Date: 05/12/2017)                                  | YES (pg. 12,Reg Date:12/11/2021)                       | YES (Technical pg. 1, Reg Date: 01/07/2017)           | Requisite document                             |
| 5   | The annual turnover of the company should be more than Rs. 05 Crores for the preceding 3 yrs                                                                                           | NO<br>MSME/Start-up (pg. 45-48, R.N. UDYAM-TS-20-0046300)           | NO<br>MSME/Start-up (pg. 15, R.N: UDYAM-TS-02-0045879) | YES<br>MSME (Technical pg 11, UDAYAM-DL-01- 0001354 ) | Requisite document                             |
| 6   | Availability of personnel with experience in Naval systems, having expertise in maritime domain and Naval Operations                                                                   | Yes (pg. 49)                                                        | YES (pg. 17)                                           | Yes (Technical pg. 14)                                | Requisite document                             |
| 7   | The vendor must give an undertaking that the development/ support would be undertaken only by employees of the firm itself and not to Sub-contractors                                  | YES (pg. 14)                                                        | YES (pg. 18)                                           | YES (pg. 13)                                          | Undertaking                                    |
| 8   | Vendor to enclose their support and escalation Matrix to substantiate their capability to provide required support for the project. Vendors to include their list of offices in India. | YES (pg. 17)                                                        | YES (pg. 19)                                           | YES (pg. 20 )                                         | Provide support and escalation matrix document |

*Beddy*

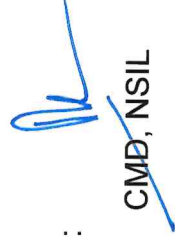
|    |                                                                                                                           |                                                                     |                                                                               |                                                                              |                                        |
|----|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------------------------------------------|----------------------------------------|
| 9  | Bidder to enclose the proposed architecture document to ascertain their understanding of the required solution at enduser | YES (pg. 3 & 4)                                                     | YES (pg.21)                                                                   | YES (pg.15)                                                                  | Provide proposed architecture document |
| 10 | The firm must have a valid GST registration. A copy of the registration/ certificate should be enclosed.                  | YES ( pg. 29 )<br>36AAECE8642F1ZL                                   | YES (pg.22,<br>36AAJF109010L1ZE )<br>ZL)                                      | YES (Technical pg. 1,07AAICS4953P1)                                          | Yes                                    |
| 11 | EMD Deposit                                                                                                               | No waiver under provision for MSME/Start-up (DIPP) (pg. 45-48, R.N. | No waiver under provision for MSME/Start-up (DIPP) (pg. 15, R.N: UDYAM-TS-02- | No waiver under provision for MSME/Start-up (DIPP) (Technical pg.11, UDAYAM- | Yes                                    |
| 12 | Payment Terms                                                                                                             | YES (pg. 15)                                                        | YES (pg.24)                                                                   | Yes (pg.16)                                                                  | Undertaking                            |
| 13 | Acceptance of Standard Conditions of Contract (SCOC) and other terms and conditions given in the RFP                      | YES (pg. 16)                                                        | YES (pg.25)                                                                   | YES (pg. 17)                                                                 | Undertaking                            |
| 14 | Vendor is Registered in IN-SPACE as Data Disseminator                                                                     | YES (pg. 43-44)                                                     | YES (pg.26 & 27)                                                              | YES (Technical pg. 5 & 6)                                                    | Requisite Document                     |

Based on above, M/s IGEO Consultants LLP, M/s Eastern Aero Carto Pvt. Ltd. and M/s Satpalda Trading Pvt. Ltd. are technically qualified. Submitted to CMD NSIL for approval of CST-Part I and to accord permission to open the price bid (Part-II).

Prepared by:   
16/04/25  
Manager  
Satellite Services (EO)

Recommended by:   
Director (T&S), NSIL

Approved by:

  
CMD, NSIL