

न्यूस्पेस इंडिया लिमिटेड (एनसिल)
NewSpace India Ltd. (NSIL)
(अंतरिक्ष विभाग के अधीन भारत सरकार की एक कम्पनी)
(A Central Public Sector Enterprise under Department of Space)
बेंगलूरु/ Bengaluru-560 094

NSIL/SSLV/Tenders/36/158

April 16, 2025

Minutes of Meeting of SSLV - "Contract Finalization Committee" (CFC) – Reg

Financial bid opening

1. Introduction:

NSIL has floated tenders to ISRO qualified supply chain vendors of SSLV and the vendors were asked to respond to these tenders in two parts viz., Technical and Financial bid. Responses are received for **Indent number 158**.

CMD, NSIL vide Ref No: NSIL/SSLV/CFC-S/2023 has constituted a SSLV "Contract Finalization Committee" to evaluate the responses received for the procurement of the items.

As part of this, **Annexure 1** lists the indent number and indent items for tender.

2. Evaluation Process:

In order to evaluate the bid responses, NSIL has consolidated & forwarded the technical bid to VSSC for review and assessment. After the detailed evaluation of technical proposals submitted by the vendors, VSSC has given recommendations/comments based on the information given by vendors.

The recommendations/comments by VSSC are attached as **Annexure 2**.

3. Summary of discussion:

Based on the documents/ certificates/ clarifications/ input provided by the vendors on their bid proposal, the SSLV "Contract Finalization Committee" carried out the bid evaluation.

Committee has noted the technical evaluation carried by SSLV Project of VSSC. Further to the technical evaluation, the committee evaluated the delivery schedule and other commercial terms and conditions.

Summary of the same is as below:

Sl. No.	Indent No	Indent items	No of line item	Suggested Vendors by VSSC	Vendors Participated in RFP	Technically qualified vendors	Remarks
1	158	Supply of HTPB resin (40 ton)	1	1. M/s Andhra Sugars Limited	1. M/s Andhra Sugars Limited	1. M/s Andhra Sugars Limited	Deviations/Changes with respect to tender are detailed in section 4.

4. Deviation/Changes proposed by M/s ASL with respect to tender:

The deviations/changes requested by M/s ASL in the T-C bid concerning the terms of the NSIL tender are tabulated below. These deviations were forwarded to ISRO for review. ISRO informed NSIL that the HTPB plant facility at M/s ASL was established with ISRO's support and that HTPB is produced exclusively to meet ISRO's requirements. ISRO has reviewed the proposals submitted by M/s ASL and confirmed that they are in line with their existing orders and are acceptable.

Sl. No.	Description	As per NSIL Tender terms	Proposal by M/s The Andhra Sugars Limited (ASL)	Remarks
1	Security Deposit (SD)	Security Deposit will be applicable if the Purchase Order value is above Rs 5 lakhs. SD at the rate of 3 per cent of order value to be submitted in the form of Bank Guarantee valid till successful completion of PO or Contract if awarded	Requested for waiver of security deposit which is in line with earlier supply to ISRO.	- Clarification was sent to M/s ASL to agree NSIL tender term. - M/s ASL accepted the SD clause. (Refer Annexure 2A)
2	Liquidated Damages Clause (LD)	The delivery period should be realistic. The delivery period so quoted and mentioned in the order is the essence of the PO or Contract. In case of delay in delivery of material as per the delivery schedule LD at 0.5 per cent per week or part thereof on the undelivered portion subject to a maximum of 10 per cent of the contract value shall be levied Wherever installation and commissioning are also involved the supply will be deemed to have been completed only when the entire Stores is supplied, installed, and accepted	Requested for LD maximum 5%.	- Clarification was sent to M/s ASL to agree NSIL tender term. - M/s ASL requested NSIL to accept the proposal submitted in T-C bid. (Refer Annexure 2A) - This was discussed with ISRO and based on the recommendation from ISRO the proposal is acceptable as it is inline with earlier order with ISRO. (Refer Annexure 2B)
3	Performance Bank Guarantee (PBG)	Wherever, the Purchase Order value is Rs. 5.00 Lakhs or more, on acceptance of the tender, the Contractor shall, at the option of the Purchaser and within the period specified by him, deposit with him, in the form of PBG , security deposit not exceeding ten percent of the value of the Contract as the Purchaser shall specify.	Requested for waiver of Performance Bank Guarantee which is in line with earlier supply to ISRO.	- Clarification was sent to M/s ASL to agree NSIL tender term. - M/s ASL requested NSIL to accept the proposal submitted in T-C bid. (Refer Annexure 2A) - This was discussed with ISRO and based on the recommendation from ISRO the proposal is acceptable as HTPB is a raw material consumable and PBG is not applicable.

				(Refer Annexure 2B)
4	Technical data	All available technical literature, catalogues, and other data in support of the specifications and details of the items should be furnished along with the offer.	As per the existing contract with ISRO, M/s ASL are not permitted to submit any Technical Literature and Catalogues to any Third Party/other Agency. M/s ASL can provide Specifications of the product.	This was discussed with ISRO and based on the recommendation from ISRO the proposal is acceptable considering the nature of confidentiality. (Refer Annexure 2B)
5	Inspection	Vendor shall maintain a process log book to record detailed in process inspection data and observation which shall be accessible to NSIL at any time. NSIL shall have free access to the plant at any time / at any place in the party's premises where work relating to the plant may be carried out.	M/s ASL will provide material analysis data to NSIL and any other documents will only be provided to SDSC - SHAR. As per the existing contract obligations, ISRO officials can only visit and have access to the Plant.	This was discussed with ISRO and based on the recommendation from ISRO the proposal is acceptable since the Quality audit and inspection is being carried out by ISRO. (Refer Annexure 2B)
6	Packing & Forwarding	The packing / containerization of the product shall be as per instructions of the NSIL.	The packing / containerization of the product will be as per the instructions of the SDSC-SHAR.	This was discussed with ISRO and based on the recommendation from ISRO the proposal is acceptable since the item will be delivered to SDSC-SHAR and packing / containerization will be based on real time requirement. (Refer Annexure 2B)

5. Recommendation:

The SSLV "Contract Finalization Committee" has recommended M/s Andhra Sugars Limited as technically qualified bidder so that their financial bid may be opened, based on the thorough technical review of the following proposals.

Sl. No.	Indent No	Indent items	No of items	Technically qualified vendors
1.	158	Supply of HTPB resin (40 ton)	1	1. M/s Andhra Sugars Limited


Shri Sathish Babu,

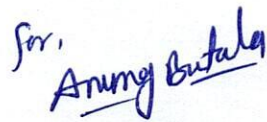
Dy Manager - Commercial, Member – Secretary


Shri Sumit Kumar,

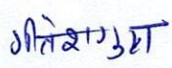
Chief Manager (BD), Member

Shri Jaya Kumar,

Advisor, Launch Vehicle Building, Member


Shri. Hari Prasath G,

Manager – Launch Vehicle Building, Member


Shri. Geetesh Kumar Gupta,

Dy. Manager – Launch Vehicle Building, Member

*Based on the recommendation of
ISRO (SDSC SHAR) and the material being
critical in nature.*
Shri. Bharath Kumar,

Manager – Finance, Member


Director (T&S)

Submitted for kind approval, please.


CMD, NSIL