



भारतीय राष्ट्रीय राजमार्ग प्राधिकरण

(सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार)

National Highways Authority of India

(Ministry of Road Transport and Highways, Government of India)

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BM-13/2/2024-Bharatmala Division/E- 258112

April 8, 2026

To
All Bidders

Subject: Consultancy Services for Programme Management of Development of National Highways - Finalization of Technical Score and Opening of Financial Proposal *regd.*

This is with reference to NHAI letter dated 27.03.2026 vide which result of Technical Evaluation was uploaded on NIC Portal and bidders were given opportunity to respond, in case of any objection.

2) The representation were received from the below-mentioned two bidders:

S. No.	Name of the Bidders
1	A.T. Kearney Consulting (India) Private Limited
2	M/s The Boston Consulting Group (India) Private Limited in association with Grant Thornton Bharat LLP

3) The third bidder namely, M/s Hörmann Rawema Engineering & Consulting GmbH JV with Tooltech Global Engineering Private Limited was declared as non-responsive and no representation was received from the bidder in this regard. As such, the bidder remains Technically Non-Responsive.

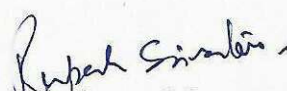
4) The representations as received have been examined and result of the Final Technical Evaluation after considering the representations of the bidders, as approved by the Competent Authority is as under:-

Criteria	Sub-Criteria	Max marks as per RFP	A.T. Kearney Consulting (India) Private Limited	M/s The Boston Consulting Group (India) Private Limited in association with Grant Thornton Bharat LLP
Relevant Project Experience	Experience of working on projects in roads, rail and other transportation infrastructure projects in India, with project value of at least Rs. 3 Crore, in last 10 years on projects related to strategy development and program management in Transportation Infrastructure for Central / State Government/ PSUs/ Multilateral Funding Institutions. Ongoing projects with 90% or more completed may also be considered The projects in the above-mentioned	12	12	12

Rupak Sinha

Criteria	Sub-Criteria	Max marks as per RFP	A.T. Kearney Consulting (India) Private Limited	M/s The Boston Consulting Group (India) Private Limited in association with Grant Thornton Bharat LLP
	clauses shall not include exclusively IT implementation / Audit projects. - Less than 3 Projects : 0 Marks - 3 Projects : 9 marks - 6 Projects : 12 marks (1 mark per addnl project)			
	Number of global projects (executed outside India) in roads, rail and other transport infrastructure projects with project value of at least USD 0.6 Million, in last 10 years on projects related to strategy development and program management, excluding IT implementation/ Audit project. - Less than 3 Projects : 0 Marks - 3 Projects : 3 marks - more than 3 Projects : 4 marks	4	4	4
	One detailed case study on completed contract on program management of large-scale highway infrastructure development in India executed in the last 10 years	5	5.00	3.50
	One detailed case study on completed contract on program management of large-scale transportation infrastructure development outside India executed in the last 10 years	4	3.50	2.00
Quality of Approach & Methodology	Project appreciation and understanding of assignment	12	11.50	7.50
	Project approach and methodology	12	11.50	8.00
	Duties and responsibilities of the team leader and other key personnel/ sub-key professional	5	5.00	2.50
	Work plan and staffing schedule	6	5.50	3.00
Qualification & Competence of Key Staff for the Assignment	Quality of the Key Personnel and sub key personnel	40	39.83	35.71
	Total	100	97.83	78.21

5) The financial proposal of the Technically Responsive bidder will be opened on 08.04.2026 at 1130 hrs in the IT Training Room, Ground Floor at NHAI, Head Quarter.


 (Rupesh Kumar Srivastava)
 General Manager (Tech)
 (Bharatmala Division)