

Minutes of Meeting of the Committee constituted for technical evaluation of bids received against MoRTH's RFP titled "Engagement of consultancy services to assist in the field of Transport Policy, Motor Vehicle Regulations, Automotive Industry Standards and matters related to Road Safety" held on 04.09.2025

A committee was constituted vide Order No. RT-11036/14/2024-MVL dated 22.08.2025 for examination of the proposals received from bidders against the RFP for Engagement of consultancy services to examine the issues and recommend reforms for Transport Policy, Automotive Indian Standards, Safety Components of Vehicles and matters related to Road Safety. The number of resources required for the assignment is: Twelve (12)

- i. Team Leader - Transport- One (01) (Part Time- 25%)
- ii. Project Manager - One (01) (Full Time- 100%)
- iii. Senior Project Associate - Four (04) (Full Time- 100%)
- iv. Junior Project Associate - Six (06) (Full Time- 100%)

2. A meeting of the Committee was held on 04.09.2025 at 1530 hours at Baithak, Transport Bhawan, New Delhi to evaluate the bid received with respect to the RFP Tender No. RT-11036/14/2024-MVL. Director, MVL, member of the committee, briefed about the RFP i.e. scope of work, eligibility criteria, and other important details. It was informed that the RFP was published on CPP portal on 27.06.2025 and the due date for submission was 31.07.2025 which was extended till 12.08.2025. The technical bid opening took place on 13.08.2025.

3. On opening the bid, it has been found that bids have been received from 3 bidders, namely, A.T. Kearney Consulting (India) Private Limited, Ernst & Young LLP and Grant Thornton India LLP.

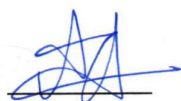
4. The technical proposal of all the three firms were placed before the Committee for its examination. The Committee scrutinised the documents submitted by the bidders vis-à-vis the documents sought in the RFP. All the three firms have submitted the requisite documents as under:-

S.No.	Documents required	Status
1.	Document regarding Earnest Money Deposit amounting to Rs. 20 lakhs	Submitted
2.	The consultancy firm having consultancy income of Rs.100 Crore and above will be eligible to bid. The income from consultancy should be duly supported by certificate from the Chartered Accountant certifying the turnover of only Consultancy business for the last three years 2022-23, 2023-24 and 2024-25 duly supported by audited balance sheets	Submitted
3.	The firm should be incorporated/registered in India and have at-least 10 years' consultancy business in India. Provide the certificate of incorporation / certificate of registration /Partnership deed in	Submitted



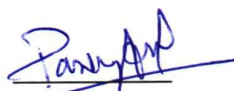
(Rajesh Choudhary)
DS(GA)

MEMBER



(Ankit Dugar)
Director(MVL)

MEMBER



(Pankaj Aggarwal)
CE (Road Safety)

MEMBER



(Puneet Agarwal)
AS&FA

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(Mahmood Ahmed)
AS(Transport)

CHAIRMAN

	case of Partnership firm, or other document issued by Government Agency.	
4.	Technical bid comprising various format Tech 1 - Tech 5	Submitted
5.	Experience of working in consultancy projects with each project value greater than INR 4 Crore for projects in India in the last 7 years, on projects related to Transport Sector of which three project should be with Central / State Government / PSUs	Submitted

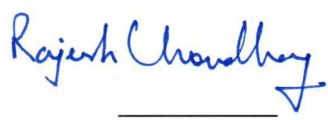
5. A marking criteria with a total of 100 marks based on various parameters have been detailed out in the RFP Document. CEC on examination of the documents noted that bids of all the three firms are responsive as per terms of reference of eligibility criteria and therefore technical evaluation will be done for all the three responsive bids.

The firms gave presentation to CEC on approach and methodology and one detailed case study on completed contract on projects in Transport Sector and Road Safety Sector on 04.09.2025 for which they were awarded marks. CEC also interacted with the proposed resources of all the three firms and awarded marks to the resources as part of the evaluation criteria.

6. As per Section 3-Instruction to Bidders General Terms & Conditions Preparation of Bids 3.3 (a) [Pg.15] of RFP and subsequent comments of MoRTH at S. No. 1 of *Replies To Pre-Bid Queries Of The Bidders* - The bidder(s) shall submit CVs of Three personnel against the positions of Team Leader, Project Manager and CVs of up to three personnel against the positions of Senior Project Associate. MoRTH will then technically evaluate all such personnel who is found suitable will be considered for deployment. If none of the submitted CV's is found suitable, the offer is liable to be rejected..

7. (i) A.T. Kearney Consulting (India) Private Limited submitted CVs of the following personnels:-

Team Leader	Project Manager	Senior Project Associate	Junior Project Associate
Anshuman Sinha	Vinayak Poddar	Shashank Jujare	Chinmay Singh
Shovik Banerjee	Apoorva Mall	Prasanth Sundarapu	Suyash Trehan
Manish Mathur	Gowsiha Vijayakumar	Stuti Jain	Saumitra Thakur
		Rahee Hardaha	Aryan Mittal
		Shikhar Budhiraja	Kunal Gupta
		Kshitij Bhatt	Sharvil Bartake
		Akhilesh Kushwaha	
		Tanishq Didee	



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(ii) The following personnel of A.T. Kearney Consulting (India) Private Limited have been selected by CEC:-

- (a) Team Leader (1) - Shri Anshuman Sinha
- (b) Project Manager (1) - Shri Vinayak Poddar
- (c) Senior Project Associates (4) - Shri Shashank Jujare, Shri Prasanth Sundarapu, Shri Rahee Hardaha, Shri Kshitij Bhatt
- (d) Junior Project Associates (6) - All six

8. (i) Ernst & Young LLP submitted CVs of the following personnels:-

Team Leader	Project Manager	Senior Project Associate	Junior Project Associate
Krishnan Srinivasan	Dr. Shawon Aziz	Atmic Jain	Dr. Abdul Basit Khan
Ashish Sharma	Hasmeet Kaur	Meha Nair	Chityala Sri Harshith
Waliul Islam	Sujeet Kr. Modi	Rituraj Sarma	Kartik Choudhary
		Navneet Singh	Jay Dohare
		Udishia Singh	Avinash Kumar Jha
		Sayantan Lahiri	Gaurav Tiwari
		Venus Verma	
		Sayandeep Charkraborty	

(ii) The following personnels of Ernst & Young LLP have been selected by CEC:-

- (a) Team Leader (1) - Shri Waliul Islam
- (b) Project Manager (1) - Ms. Hasmeet Kaur
- (c) Senior Project Associates (4) - Shri Atmic Jain, Shri Rituraj Sarma, Ms. Navneet Singh, Shri Sayantan Lahiri
- (d) Junior Project Associates (6) - All six



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9. (i) Grant Thornton India LLP submitted CVs of the following personnels:-

Team Leader	Project Manager	Senior Project Associate	Junior Project Associate
Ashwini Ghai	Dr. Sumeet Gupta	Hamanshu Gaur	Cheerala Praveen Kumar
Saurabh Shekatkar	Himanshu Sabharwal	Pradeep Pandit	Manit Kumar
Sonal Mishra	Vatan Agrawal	Priyanka Priyadarshini	Rohit Pande
		Sandeep Goswami	Yash Sharma
			Aayush Keshri
			Prajit Mukherjee

(ii) The following personnel of Grant Thornton India LLP have been selected by CEC:-

- (a) Team Leader (1) - Shri Saurabh Shekatkar
- (b) Project Manager (1) - Dr. Sumeet Gupta
- (c) Senior Project Associates (4) - All four
- (d) Junior Project Associates (6) - All six

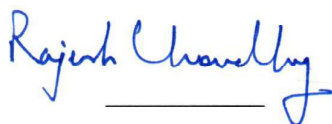
10. Based on the evaluation scheme, the marks obtained by the bidders i.e. A.T. Kearney Consulting (India) Private Limited, Ernst & Young LLP and Grant Thornton India LLP have been listed are listed below (detailed marks at Annexures respectively):-

Name of Bidders	Marks obtained (Max Marks - 100)
A.T. Kearney Consulting (India) Private Limited	86
Ernst & Young LLP	75
Grant Thornton India LLP	68

11. On the basis of marks obtained, the following firm have been found to be technically responsive vis-à-vis the RFP documents and marks obtained on the basis of experience, qualification, presentation and interaction with resources. The technical responsive firms have been ranked in order of marks obtained by them:-

(1) A.T. Kearney Consulting (India) Private Limited

12. It is recommended to share the respective score with each bidder and financial bid will be opened after seven days from the date of sharing of score with each bidder.



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