

Recommendation of TEC on Evaluation of Technical Bids for Online Tender of "Supply of Transducers for Multi Beam Echo-Sounder (Bathyswath Bathymetric System)"

TENDER NO. IWAI-15017/30/2024-Hy

CPP Portal Tender ID: 2025 IWAI 851834 1

Date of opening of Technical Bid: 12.03.2025

Estimated Cost of Tender: Rs.44.88 lakhs (Exl. GST)"

1. Online bids were called by IWAI by publishing NIT in leading newspapers, IWAI and CPP Portal websites for "Supply of Transducers for Multi Beam Echo-Sounder (Bathyswath Bathymetric System)". In response to the NIT, one no. bidder has submitted their online bid before the stipulated last date, 11.03.2025 at 1500 hrs. The details of the bidder who submitted the bid is as follows:

(a) M/s SPRY Technocon Pvt. Ltd., Corporate 1814-B, 18th Floor, Global Magnum Park, Sector 58, Gurgaon, Haryana – 122101.

2. The duly constituted Tender Evaluation Committee (TEC) comprising of the following officers have evaluated the online technical bids:

- i. Sh. Rakesh Kumar, Dir. (Hy.)
- ii. Sh. Ajoy Kar, DD Fin.
- iii. Shri Sonu Singhal, A.H.S.

3. Tender Evaluation Committee (TEC) examined the technical bid with respect to the terms and conditions and Technical & Special conditions stipulated in the tender document.
4. Accordingly, the technical bids have been evaluated and comparative statement prepared is placed at Annex-1, 2, & 3.
5. Further, in the Manual for Procurement of Goods Second Edition, 2024 and GFR-2017, Rule 166 (i) lays down that procurement from a single source may be resorted to in the following circumstance-

In the procurement of goods, certain items are procured only from Original Equipment Manufacturers (OEMs) or manufacturers having proprietary rights (or their authorised dealers/stockists) against a PAC certificate (Annexure 9).

"It is in the knowledge of the user department that only a particular firm is the manufacturer of the required goods."

6. In this regard, it is submitted that, after obtaining the approval of the Competent Authority (the details of which are also to be filled in the PAC), this PAC will be



furnished by the Hydrography wing before the procurement from a single source/ bidder.

7. TEC further observed that wide publicity was given and the tender has been called for 2nd time, yet only single bid has been received. These Hydrographic Survey equipment are very specialized systems which are used by mariners for precise navigation. These requires expertise, after sale support and financial capability and hence availability of such firms is very limited in India. Transducers for Multi Beam Echo-Sounder are being supplied by M/s SPRY Technocon Pvt. Ltd. and OEM (M/s ITER Systems, France) has certified that the bidder is exclusive authorized distributor in India for all **Bathyswath Bathymetric System** (Multi Beam Echo-Sounder) and related maintenance plan and all hardware systems and M/s ITER Systems further declared that only M/s SPRY Technocon Pvt. Ltd is specifically authorized to submit a bid for **Bathyswath Bathymetric System** (Multi Beam Echo-Sounder) in response to this tender.

TEC Recommendations: In view of the above, the TEC recommended to technically qualify the single bidder, i.e. M/s SPRY Technocon Pvt. Ltd., Gurgaon, Haryana and to open their financial bid.


(Sonu Singhal) 12.8.25
A.H.S.


(Ajoy Kar)
D.D (Fin.)


(Rakesh Kumar)
Dir. (Hy.)

Comparative statement of technical bids for "Supply of Transducers for Multi Beam Echo-Sounder (Bathyswath Bathymetric System)"

ANNEX-1

TENDER NO. IWAI-15017/30/2024-Hy
CPP Portal Tender ID : 2025_IWAI_851834_1
Date of opening of Technical Bid: 12.03.2025
Estimated Cost of Tender: Rs.44.88 lakhs (Exl. GST)

Sl#	Description of Bidder	Clause Ref.	M/s SPRY Technocon Pvt. Ltd.
			Corporate 1814-B, 18th Floor, Global Magnum Park, Sector 58, Gurgaon, Haryana – 122101 Email - info@spryindia.co.in, vivek.bansal@spryindia.co.in
			(1)
	CLAUSE 10.1.1: PART - I		
1	a) PoA for the authorized person of the Bidder as per Section IV: Form - 4D. This PoA shall be accompanied by copy of company identity card or general identity card (passport / Driving license / Voter's ID etc.) of the authorized representative.	10.1.1 (a) pg. no.16 Section IV: Form 4D pg. no.33 & 34	Submitted, pg. no.4-6
2	b) Proof of Tender Fee as specified in Section – III: Bid Data sheet or claim of exemption with supporting documents.However, Micro and Small Enterprises (MSEs) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) or Start-ups as recognized by Department for Promotion of Industrial and Internal Trade (DPIIT) are exempt from submitting the tender fee / cost of tender document, on submission of documents to the extent as per the Government of India notifications.	10.1.1 (b) pg. no.16 BDS ITB 6.2 pg. no.25	Submitted Exemption Letter and Startup certificate , pg. no.7-8
3	c) Proof of EMD as specified in Section – III: Bid Data Sheet or claim of exemption with supporting documents.However, Micro and Small Enterprises (MSEs) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) or Start-ups as recognized by Department for Promotion of Industrial and Internal Trade (DPIIT) are exempt from submitting the tender fee / cost of tender document, on submission of documents to the extent as per the Government of India notifications.	10.1.1 (c) pg. no.16 BDS ITB 6.1 pg. no.24	Submitted Exemption Letter and Startup certificate , pg. no.7-8
4	d) Proof of Bank Solvency for the minimum amount as specified in Section – III: Bid Data Sheet	10.1.1 (d) pg. no.16 BDS ITB 6.3 pg. no.25	Required Rs.17,95,120/- Submitted Solvency Certificate of HDFC Bank Gurugram dtd. 13.02.2025 for Rs.2,22,00,000, Page no.9
5	e) Letter of Bid (Section IV: Form - 4A)	10.1.1 (e) pg. no.16 Section IV: Form - 4A pg. no.28&29	Submitted, pg. no.10-11
6	f) Original tender document with all addenda & corrigenda issued till last date of bid submission date duly stamped and signed by the authorized signatory of the Bidder.	10.1.1 (f) pg. no.16	Submitted, pg. no.12-157
7	g) Letter of Acceptance of tender document duly filled and signed by the authorized signatory of the Bidder as per Section-IV: Form – 4E.	10.1.1 (g) pg. no.16 Section-IV: Form – 4E pg. no.35	Submitted, pg. no.158
8	h) Signed declaration by the Bidder (Section IV: Form – 4G)	10.1.1 (h) pg. no.16 Section IV: Form – 4G pg. no.37	Submitted, pg. no.159
9	i) List of Litigation History	10.1.1 (i) pg. no.16	Submitted, pg. no.160
	<u>Note:</u> If the Tender is submitted by a firm in Partnership, it shall be signed by all the partners of the firm above, their full names and current business address, or by a partner holding the PoA for the firm for signing the Tender in which case a certified copy of the PoA shall accompany the Tender. A certified copy of the Partnership Deed and current business address of all the partners of the firm shall also accompany the Tender.		
	CLAUSE 10.1.2: PART - II		
10	a) Bidder information Sheet as per Section IV: Form 4H	10.1.2 (a) pg. no.16 Section IV: Form 4H pg. no.38	Submitted, pg. no.164
11	b) Registration / Incorporation Certificate of the Company.	10.1.2 (b) pg. no.16	Submitted, pg. no.165
12	c) GST Registration certificate.	10.1.2 (c) pg. no.16	Submitted, pg. no.166
13	d) PAN card of the Company	10.1.2 (d) pg. no.16	Submitted, pg. no.167
14	e) Board Resolution, details of top management (Board members), key officials with documentary evidence, Articles of Association / Memorandum of Association of the Company.	10.1.2 (e) pg. no.16	Submitted, pg. no.168-195

Sl#	Description of Bidder	Clause Ref.	M/s SPRY Technocon Pvt. Ltd.
			Corporate 1814-B, 18th Floor, Global Magnum Park, Sector 58, Gurgaon, Haryana - 122101 Email - info@spryindia.co.in, vivek.bansal@spryindia.co.in
			(1)
15	f) Composition / Ownership / Shareholding pattern of the organization	10.1.2 (f) pg. no.16	Submitted, pg. no.196
16	g) Scanned copy of the Annual Report/Audited balance sheets for the last three financial years (2021-22, 2022-23 and 2023-24) ending 31st March of the previous financial year.	10.1.2 (g) pg. no.16	Incorporated on 02 August 2024 Start-ups recognized by Department of Industry & Internal Trade (DPIIT)
17	h) Qualification Criteria for Average Annual Turnover for last three (03) financial years, i.e. 2021-22, 2022-23 and 2023-24 and duly certified by the Statutory Auditor on the letter head of Chartered Accountant/Statutory Auditor as indicated in Section IV: Form - 4C. At least 30% of the estimated cost put to this tender to qualify for this work. Relaxation regarding the prior turnover and prior experience is applicable to start-ups recognized by Department of Industry & Internal Trade (DPIIT).	10.1.2 (h) pg. no.16 Section IV: Form - 4C pg. no.32	Required Rs.13,46,340/- 2021-22: Incorporated on 02 August 2024 2022-23: Incorporated on 02 August 2024 2023-24: Incorporated on 02 August 2024 2024-25: 7,31,52,865.00 Average Annual Turnover is Rs. 7,31,52,865.00 Submitted, pg. no.197
18	i) Income Tax Return (ITR) filed by the Company for the last three financial years	10.1.2 (i) pg. no.17	Incorporated on 02 August 2024 Start-ups recognized by Department of Industry & Internal Trade (DPIIT)
19	j) Bank account details, along with a cancelled cheque, for transaction through e- payment in format given at Annex - IV & V in Section X.	10.1.2 (j) pg. no.17 Annex - IV & V in Section-X, pg. no.144 & 145	Submitted, pg. no.198-200
CLAUSE 10.1.3: PART - III			
20	a) Documentary evidence such as manufacturer valid registration certificate for manufacturing of Authorization certificate as Dealer / Supplier / Service Provider of reputed brand of the equipment(s) for which the bidder intended to quote.	10.1.3 (a) pg. no.17	Authorization certificate dtd 05.03.2025 Submitted, pg. no.201
21	b) List of Service centers in India.	10.1.3 (b) pg. no.17	Submitted, pg. no.202
22	c) The tenderer should provide a list of the equipment/items installed in various reputed Govt. / PSU's / Private sector organizations.	10.1.3 (c) pg. no.17	Submitted, pg. no.203
24	d) The submitted certificates shall comply with the conditions laid in Clause-3 of ITB (Bidder Eligibility Criteria). Such eligible projects shall be supplied in Section IV: Form - 4B.	10.1.3 (d) pg. no.17 Section IV: Form - 4B pg. no.30 & 31	Submitted pg no. 204 and details Placed at Annexure-2.
25	e) Client completion certificate on client letter head for Similar Woks executed by the Bidder in the last seven years. The Bidder should have successfully completed "Similar Works" in previous 7 years before the last date of the Bid submission as per the criteria specified below:	10.1.3 (e) pg. no.17	Submitted and details Placed at Annexure-2.
26	f) Work Order / Agreement with value and status (% completed till submission) in case of ongoing work shall be submitted separately as proof of on-going assignments as per Section IV: Form 4F	10.1.3 (f) pg. no.17	Submitted, pg. no.207-208
CLAUSE 10.1.4: PART - IV			
25	a) Documentary evidence such as brochures establishing that the equipment/component to be supplied by the Supplier conform to the tender document.	10.1.4 (a) Part-IV pg. no. 18	Submitted pg no. 209-210
26	b) Technical compliance statement of the item proposed to supply against which the tender has invited.	10.1.4 (b) Part-IV pg. no. 18	Submitted pg no. 210 and details Placed at Annexure-3.
27	c) Any other details which tenderer may feel relevant to carry out the present assignment.	10.1.4 (c) Part-IV pg. no. 18	NA


(Sonu Singhal)
AHS


(Ajay Kar)
Dy. Dir. (Fin.)


(Rakesh Kumar)
Director

Supply of Transducers for Multi Beam Echo-Sounder (Bathyswath Bathymetric System)

e) Client completion certificate on client letter head for Similar Woks executed by the Bidder in the last seven years. The Bidder should have successfully completed "Similar Works" in previous 7 years before the last date of the

Bid submission as per the criteria specified below (CLAUSE 10.1.3: PART - III, 10.1.3 (c), Pg. no. 17):

Technical Bid opened on 25.02.2025

Description	(i) 3 similar completed works each costing not less than the amount equal to 40% of the estimated cost put to this tender OR	(ii) 2 similar completed works each costing not less than the amount equal to 50% of the estimated cost put to this tender. OR	(iii) 1 similar completed work costing not less than the amount equal to 80% of the estimated cost put to this tender.	Note: The value of the "Completed Work(s)" considered by the Bidders shall be rounded off to the nearest two digits For this purpose, "Similar Works" has been defined in Section III: Bid Data Sheet. <u>Note 1</u> : - Completion certificate for the amount will only be considered as per evaluation criteria. <u>Note 2</u> : - Currency exchange rate on the date of award of work will be considered. Bidder has to clearly mention the currency exchange rate and escalation factor in separate table for each work. <u>NOTE 3</u> : - Escalation factor as specified below shall be used to bring the value of such completed works at the level of financial year 2024-25. Work orders issued during the Financial year Multiplying Factor FY 2023-24 1.070 FY 2022-23 1.145 FY 2021-22 1.225 FY 2020-21 1.311 FY 2019-20 1.403 FY 2018-19 1.501 FY 2017-18 1.606 2017-18 Financial year would be considered from April 2017 onwards.
	1,795,120.00	2,243,900.00	3,590,240.00	

f) Work Order / Agreement with value and status (% completed till submission) in case of ongoing work shall be submitted separately as proof of on-going assignments as per Section IV: Form 4F, Page-17.

Name of the Bidder: M/s SPRY Technocon Pvt. Ltd.

S. No.	Client Name, Name of work & location of project	Contract Value in INR/ Financial value of similar work satisfactorily completed	Date of start of work	Scheduled completion date	Actual completion date	Details of work (including Similar Work).	Remarks	Value of contract (INR) with Escalation factor		
1	Client Name: Dharti Dredging and Infrastructure Ltd, Mumbai Name of Work & location of project: Purchase Order for Requirement of 1 Nos B3S type B 3D Bathymetric Echosounder with other equipment for Project location Guwahati, at Dharti Dredging & Infrastructure Limited.	9,145,000.00	30.11.2024	21.12.2024	20.12.2024	Purchase Order for Requirement of 1 Nos B3S type B 3D Bathymetric Echosounder with other equipment	Performance Certificate Enclosed from Client Pg no.-205	9,145,000.00	9,145,000.00	Meeting with tender requirement
2	Client Name: C Track Surveys Pvt. Ltd., Navi Mumbai Name of Work & location of project: Purchase Order for Teledyne SYS, SEABAT T51-R Multibeam Echosounder with Navsight-S Rugged- Marine INS - GNSS RTK and APOGEE-I-S Inertial Measurement Unit	22,420,000.00	13.01.2025	24.02.2025	06.02.2025	Purchase Order for Teledyne SYS, SEABAT T51-R Multibeam Echosounder with Navsight-S Rugged-Marine INS - GNSS RTK and APOGEE-IS Inertial Measurement Unit	Performance Certificate Enclosed from Client Pg no.-206	22,420,000.00	22,420,000.00	

(Sonu Singhal)
AHS

(Ajay Kar)
Dy. Dir. (Fin.)

(Rakesh Kumar)
Director

Transducers for Multi Beam Echo-Sounder (Bathyswath Bathymetric System)

Sl. No.	Parameters	Specification	M/s SPRY Technocon Pvt. Ltd.
1	Frequency	234 KHz	Complied
2	Operational slant range	200 m	Complied
3	Operational slant range	300 m	Complied
4	Horizontal beam width two way	0.55 degree	Complied
5	Spatial resolution limit	3 mm	Complied
6	Deck unit sealing rating	IP67 or above	Complied
7	Deck unit dimensions (mm) and	235x245x102 mm-4.3 kg	Complied
8	Transducer dimensions (mm)	100x340x55	Complied
9	Transducer weight (air)/ water (kg)	5.0/0.8	Complied

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