



गेल (इंडिया) लिमिटेड

(भारत सरकार का उपक्रम - महारत्न कंपनी)

GAIL (India) Limited

(A Govt. of India Undertaking - A Maharatna Company)

FAX OF ACCEPTANCE

FOA NO.: GAIL/NOIDA/C&P/PROJ/SKID/ARC/25-22/073

DATE: 03.12.2025

TO : M/S EMERSON PROCESS MANAGEMENT CHENNAI PVT. LTD., TAMIL NADU

E-MAIL : regulatorindia.sales@emerson.com

ATTN : MR. NILAY SHAH, MANAGER-APPLICATION

FROM : SANDIP SUNDAR SAHOO, MANAGER (C&P-PROJECTS), GAIL, NOIDA

PLEASE REFER TO YOUR OFFER 25263 DATED 26.09.2025 (NIC BID NO. 905486) AND ALL OTHER SUBSEQUENT CORRESPONDENCE AGAINST BIDDING DOCUMENT NO.: GAIL/NOIDA/C&P/PROJ/SKID/ARC/25-22 DATED 12.09.2025 [TENDER ID: 2025_GAIL_248296_1] FOR PROCUREMENT OF METERING SKID (M-SKID) FOR CGD PROJECTS & INVENTORY CREATION ON ARC BASIS.

WE HEREBY ISSUE THIS FAX OF ACCEPTANCE (FOA) FOR THE ABOVE TENDER (FOR 40% OF SCOPE OF SUPPLY OF ABOVE TENDER) AT A TOTAL ORDER VALUE OF RS. 16,19,87,493/- (INDIAN RUPEES SIXTEEN CRORES NINETEEN LAKHS EIGHTY SEVEN THOUSAND FOUR HUNDRED NINETY THREE ONLY) AS DETAILED IN THE TABLE BELOW, WHICH INCLUDES EX-WORKS PRICE, CHARGES FOR PACKING, FORWARDING ON FINISHED GOODS, CHARGES FOR LOADING AT DISPATCH POINT AND UNLOADING AT DESTINATION POINT, TRANSIT INSURANCE ETC, AS PER SCOPE OF TENDER. THE ABOVE ORDER VALUE IS EXCLUDING OF INLAND TRANSPORTATION CHARGES, SUPERVISION CHARGES AND GST. INLAND TRANSPORTATION CHARGES AND SUPERVISION CHARGES SHALL BE PAYABLE BASED ON ACTUAL UTILISATION AS PER PROVISION OF TENDER DOCUMENT. GST SHALL BE PAYABLE EXTRA AS PER PROVISION OF TENDER DOCUMENT (PRESENT RATE @ 18%).

% OF SCOPE OF SUPPLY	DESCRIPTION	QUANTITY (NO.)	EX-WORKS PRICE INCLUDING PACKING AND FORWARDING ON FINISHED GOODS, LOADING AT DISPATCH POINT & UNLOADING AT DESTINATION BUT EXCLUDING GST	
			UNIT PRICE (RS.)	TOTAL PRICE (RS.)
40%	METERING SKID (DETAILED SPECIFICATIONS AND SCOPE OF SUPPLY AS PER TENDER DOCUMENT)	12	1,34,98,957.72/-	16,19,87,493/-

INLAND TRANSPORTATION CHARGES SHALL BE PAYABLE @ RS.99.99/- PER KM EXCLUDING GST FOR THE ACTUAL KM CERTIFIED FOR THE TRIP BASED ON THE ACTUAL UTILIZATION AND SUPERVISION CHARGES @ RS. 14,250/- PER MAN-DAY EXCLUDING GST SHALL BE PAYABLE AS PER ACTUAL UTILIZED MANDAYS DURING THE SERVICE.

CONTRACT SHALL BE VALID FOR A PERIOD OF (24) TWENTY-FOUR MONTHS FROM THE DATE OF THIS FAX OF ACCEPTANCE (FOA). DELIVERY SCHEDULE OF PARTICULAR M-SKID SHALL BE WITHIN 06 (SIX) MONTHS FROM THE DATE OF ISSUE OF INTIMATION LETTER (LOI) / RELEASE ORDER ON FOT SITE BASIS. DATE OF RECEIPT OF MATERIAL AT SITE SHALL BE CONSIDERED AS THE DATE OF DELIVERY.

PLEASE SUBMIT CONTRACT PERFORMANCE SECURITY WITHIN 30 DAYS EITHER "@ 5% OF ANNUALISED TOTAL ORDER / CONTRACT VALUE EXCLUDING GST" OR "INITIAL SECURITY DEPOSIT (ISD) @ 2.5% OF ANNUALIZED ORDER / CONTRACT VALUE EXCLUDING GST AND DEDUCTION @ 2.5% OF THE RA BILL SUBSEQUENTLY FROM RA BILLS TILL THE TOTAL AMOUNT OF SECURITY DEPOSIT (INCLUDING ISD AND DEDUCTED AMOUNT) REACHES 5% OF ANNUALIZED ORDER / CONTRACT VALUE EXCLUDING GST" IN ACCORDANCE WITH PROVISIONS OF TENDER DOCUMENT.

PROJECT MANAGER OF M/S RESONANCE ENERGY PRIVATE LIMITED SH. GURSHARAN. SINGH JHALI (EMAIL ID: GURSHARAN@ENERGYWORLD.BIZ) SHALL BE THE ENGINEER-IN-CHARGE (EIC) FOR THIS CONTRACT. YOU ARE REQUESTED TO CONTACT EIC FOR FURTHER INSTRUCTION REGARDING EXECUTION OF THIS CONTRACT. FURTHER, SH. J P SAH, GENERAL MANAGER (PE) GAIL, NOIDA (EMAIL: JPSAH@GAIL.CO.IN) SHALL BE THE COORDINATOR FROM GAIL (INDIA) LIMITED.

ALL OTHER TERMS AND CONDITIONS SHALL BE AS PER TENDER DOCUMENT AND REPLIES TO PRE-BID QUERIES THEREOF. A DETAILED ORDER SHALL FOLLOW.

FOR ALL CONTRACTUAL PURPOSE, THIS FOA AND DETAILED LOA SHALL GOVERN.

FOR & ON BEHALF OF GAIL (INDIA) LIMITED



Sandip
3/12/25
(SANDIP SUNDAR SAHOO)
MANAGER (C&P-PROJECTS)

ORIGINAL BY COURIER TO

M/S EMERSON PROCESS MANAGEMENT CHENNAI PVT. LTD.

PLOT NO. 45, 8TH AVENUE, DOMESTIC TARIFF AREA,

MAHINDRA WORLD CITY, CHENGALPATTU, TAMILNADU - 603004

MOB NO.: 7600006508, 9560986648

पंजीकृत कार्यालय :

गेल भवन, 16 भीकाजी कामा प्लेस

नई दिल्ली-110066, इंडिया

REGD. OFFICE :

GAIL BHAWAN, 16 BHIKAJI CAMA PLACE

NEW DELHI-110066, INDIA

सीआईएन/CIN

L40200DL1984GOI018976

Website : www.gailonline.com



गेल (इंडिया) लिमिटेड

(भारत सरकार का उपक्रम - महारत्न कंपनी)

GAIL (India) Limited

(A Govt. of India Undertaking - A Maharatna Company)

FAX OF ACCEPTANCE

FOA NO.: GAIL/NOIDA/C&P/PROJ/SKID/ARC/25-22/072

DATE: 03.12.2025

TO : M/S EQUIPO EXCELENTE PRIVATE LIMITED, VADODARA
E-MAIL : gsales@equipo.co.in
ATTN : MR. PANKAJ SAWANT, SR. MANAGER- PROPOSAL & BIDDING (GAS BUSINESS)
FROM : SANDIP SUNDAR SAHOO, MANAGER(C&P-PROJECTS), GAIL, NOIDA

PLEASE REFER TO YOUR OFFER NIQ_G25029626GAIL_R00_6 DATED 25.09.2025 (NIC BID NO. 910856) AND ALL OTHER SUBSEQUENT CORRESPONDENCE AGAINST BIDDING DOCUMENT NO.: GAIL/NOIDA/C&P/PROJ/SKID/ARC/25-22 DATED 12.09.2025 [TENDER ID: 2025_GAIL_248296_1] FOR PROCUREMENT OF METERING SKID (M-SKID) FOR CGD PROJECTS & INVENTORY CREATION ON ARC BASIS.

WE HEREBY ISSUE THIS FAX OF ACCEPTANCE (FOA) FOR THE ABOVE TENDER (FOR 60% OF SCOPE OF SUPPLY OF ABOVE TENDER) AT A TOTAL ORDER VALUE OF RS. 24,29,81,100/- (INDIAN RUPEES TWENTY FOUR CRORES TWENTY NINE LAKHS EIGHTY ONE THOUSAND ONE HUNDRED ONLY) AS DETAILED IN THE TABLE BELOW, WHICH INCLUDES EX-WORKS PRICE, CHARGES FOR PACKING, FORWARDING ON FINISHED GOODS, CHARGES FOR LOADING AT DISPATCH POINT AND UNLOADING AT DESTINATION POINT, TRANSIT INSURANCE ETC, AS PER SCOPE OF TENDER. THE ABOVE ORDER VALUE IS EXCLUDING OF INLAND TRANSPORTATION CHARGES, SUPERVISION CHARGES AND GST. INLAND TRANSPORTATION CHARGES AND SUPERVISION CHARGES SHALL BE PAYABLE BASED ON ACTUAL UTILISATION AS PER PROVISION OF TENDER DOCUMENT. GST SHALL BE PAYABLE EXTRA AS PER PROVISION OF TENDER DOCUMENT (PRESENT RATE @ 18%).

% OF SCOPE OF SUPPLY	DESCRIPTION	QUANTITY (NOS.)	EX-WORKS PRICE INCLUDING PACKING AND FORWARDING ON FINISHED GOODS, LOADING AT DISPATCH POINT & UNLOADING AT DESTINATION BUT EXCLUDING GST	
			UNIT PRICE (RS.)	TOTAL PRICE (RS.)
60%	METERING SKID (DETAILED SPECIFICATIONS AND SCOPE OF SUPPLY AS PER TENDER DOCUMENT)	18	1,34,98,950/-	24,29,81,100/-

INLAND TRANSPORTATION CHARGES SHALL BE PAYABLE @ RS.100/- PER KM EXCLUDING GST FOR THE ACTUAL KM CERTIFIED FOR THE TRIP BASED ON THE ACTUAL UTILIZATION AND SUPERVISION CHARGES @ RS. 14,250/- PER MAN-DAY EXCLUDING GST SHALL BE PAYABLE AS PER ACTUAL UTILIZED MANDAYS DURING THE SERVICE.

CONTRACT SHALL BE VALID FOR A PERIOD OF (24) TWENTY-FOUR MONTHS FROM THE DATE OF THIS FAX OF ACCEPTANCE (FOA). DELIVERY SCHEDULE OF PARTICULAR M-SKID SHALL BE WITHIN 06 (SIX) MONTHS FROM THE DATE OF ISSUE OF INTIMATION LETTER (LOI) / RELEASE ORDER ON FOT SITE BASIS. DATE OF RECEIPT OF MATERIAL AT SITE SHALL BE CONSIDERED AS THE DATE OF DELIVERY.

PLEASE SUBMIT CONTRACT PERFORMANCE SECURITY WITHIN 30 DAYS EITHER "@ 5% OF ANNUALISED TOTAL ORDER / CONTRACT VALUE EXCLUDING GST" OR "INITIAL SECURITY DEPOSIT (ISD) @ 2.5% OF ANNUALIZED ORDER / CONTRACT VALUE EXCLUDING GST AND DEDUCTION @ 2.5% OF THE RA BILL SUBSEQUENTLY FROM RA BILLS TILL THE TOTAL AMOUNT OF SECURITY DEPOSIT (INCLUDING ISD AND DEDUCTED AMOUNT) REACHES 5% OF ANNUALIZED ORDER / CONTRACT VALUE EXCLUDING GST" IN ACCORDANCE WITH PROVISIONS OF TENDER DOCUMENT.

PROJECT MANAGER OF M/S RESONANCE ENERGY PRIVATE LIMITED SH. GURSHARAN. SINGH JHALLI (EMAIL ID: GURSHARAN@ENERGYWORLD.BIZ) SHALL BE THE ENGINEER-IN-CHARGE (EIC) FOR THIS CONTRACT. YOU ARE REQUESTED TO CONTACT EIC FOR FURTHER INSTRUCTION REGARDING EXECUTION OF THIS CONTRACT. FURTHER, SH. J P SAH, GENERAL MANAGER (PE) GAIL, NOIDA (EMAIL: JPSAH@GAIL.CO.IN) SHALL BE THE COORDINATOR FROM GAIL (INDIA) LIMITED.

ALL OTHER TERMS AND CONDITIONS SHALL BE AS PER TENDER DOCUMENT AND REPLIES TO PRE-BID QUERIES THEREOF. A DETAILED ORDER SHALL FOLLOW.

FOR ALL CONTRACTUAL PURPOSE, THIS FOA AND DETAILED LOA SHALL GOVERN.

FOR & ON BEHALF OF GAIL (INDIA) LIMITED

ORIGINAL BY COURIER TO

M/S EQUIPO EXCELENTE PRIVATE LIMITED,
PLOT NO.87-A, ALINDRA, VILLAGE-MANJUSAR, TALUKA-SAVLI,
VILLAGE-MANJUSAR, GIDC SAVLI, VADODARA, GUJARAT, 391775
MOB NO. :916778080



(SANDIP SUNDAR SAHOO)
MANAGER (C&P-PROJECTS)

पंजीकृत कार्यालय :

गेल भवन, 16 भीकाएजी कामा प्लेस

नई दिल्ली-110066, इंडिया

REGD. OFFICE :

GAIL BHAWAN, 16 BHIKAJI CAMA PLACE

NEW DELHI-110066, INDIA

Signature Not Verified

Digitally signed by ALLAM TOMY
Date: 2025.12.23 11:32:34 IST
Location: L492609611-6460018976
Central PSUS.
Website: www.gailonline.com