

MINUTES OF RTEC-PRICE-BID(NEGOTIATION)MEETING DATED 02.02.2026 IN RESPECT OF E-TENDER NOTICE BEARING NO. CWC/RO-Ahd/ Busi/ SAMO-CFS Kandla Port/Tender(GePNIC)/2025-26/ Dated:21/11/2025 & Subsequent Corrigendum(s) THEREOF, FOR APPOINTMENT OF STRATEGIC ALLIANCE MANAGEMENT OPERATOR (SAMO) AT CWC-CFS KPT.

The committee comprising of (1) Sh. Dheeraj Kumar, DGM(Proj.), (2) Sh. K.M.Rathod,DGM(Bus.), (3) Shri Pradeep Kumar, DGM(Fin.) and Smt. Nimita Saini, AM(Tech & Proj.)-(as facilitator) of this office met on 02.02.2026-1500 hrs to for discussion/negotiation with the representative of bidder M/s iWare Supplychain Services Ltd, who is MSE tenderer & stand as H-2 bidder, after price Bid Opening/evaluation.

The committee observed that after Price Bid opening/evaluation, Bidder were ranked as under-

Tender No.	Name of Bidder	Quoted Fixed Amt	Variable fee	MGT	Amount	Ranked
1/11	M/s Isha Logistics Ltd	6,00,00,000/-	511/-	26400	7,34,90,400/-	H-1
2/11	M/s M/s MSA Global Logistics P Ltd,	4,05,00,000/-	504/-	22500	5,18,40,000/-	H-3
7/11	M/s Ashutosh Container Services P Ltd,	3,00,00,000/-	1000/-	21000	5,10,00,000/-	H-4
9/11	M/s iWare Supply Chain Services Ltd	4,50,99,786/-	786/-	34486	7,22,05,782/-	H-2
8/11	M/s Allcargo terminals Ltd	2,25,00,000/-	504/-	54000	4,97,16,000/-	H-5

Considering that the H-2 tenderer, M/s iWare Supply Chain Services Ltd, falls under the MSE category and is eligible for MSE preferential benefits as per Exhibit-11, Clause "I", a counter-offer was conveyed to M/s iWare Supply Chain Services Ltd via email dated 02.02.2026, requesting them to match the H-1 quoted rates.

In response, M/s iWare Supply Chain Services Ltd conveyed their willingness to appear for negotiations at CWC-RO, Ahmedabad.

Accordingly, negotiations were held with the authorized representative of M/s iWare Supply Chain Services Ltd by the Committee. After detailed discussions, the bidder offered the following negotiated rates:

Tender No.	Name of Bidder	Quoted Fixed Amt	Variable fee	MGT	Amount	Ranked
9/11	M/s iWare Supply Chain Services Ltd	4,63,84,416/-	786/-	34486	7,34,90,412/-	H-1

The Committee observed that, subsequent to negotiations, M/s iWare Supply Chain Services Ltd may be declared as the H-1 bidder. Accordingly, the remaining bids may be rejected at the "Financial Evaluation" stage on the GePNIC portal, citing the reason as **"Quoted price below H-1."**

PRADEEP KUMAR
Digitally signed by PRADEEP KUMAR
Date: 2026.02.03 11:49:16 +05'30'
(Pradeep Kumar)
DGM(Fin.)


Digitally signed by KEVLESH M RATHOD
Date: 2026.02.03 11:40:52 +05'30'
(K.M.Rathod)
DGM(Gen.)

DHEERAJ KUMAR
Digitally signed by DHEERAJ KUMAR
Date: 2026.02.03 11:06:33 +05'30'
Signature Not Verified
Digitally signed by DHEERAJ KUMAR
Date: 2026.02.03 14:34:10 IST
Location: eProcurement System for Central PSUs