



केंद्रीय भंडारण निगम
(एक नवरत्न सीपीएसई)

CENTRAL WAREHOUSING CORPORATION
(A NAVRATNA CPSE)



No. CWC/RO-Ahd/ Busi/ SAMO-CFS Kandla Port/Tender (GePNIC)/2025-26/

03/02/2026

M/s iWare Supply Chain Services Ltd,

Office No.-707, ISCON Elegance, Nr. Shapath-V,

Prahladnagar Cross Road, S.G. Highway,

Ahmedabad-380015(Gujarat).

E-mail: compliance.officer@iware.co.in.

Sub: Appointment of Strategic Alliance Management Operator (SAMO) at CWC-CFS Kandla - reg...

Ref.: (i) E-Tender Notice bearing NO. CWC/RO-Ahd/ Busi/ SAMO-CFS Kandla Port/Tender(GePNIC)/2025-26/ Dated : 21/11/2025 & Subsequent Corrigendum-1 dated 24/11/25, Corrig.-2 dated 01/12/25, Corrig.-3 dated 09/12/25, Corrig.-4 dated 22/12/25, Corrig.-5 dated 01/01/26, Corrig.-6 dated 03/01/26 and Corrigendum-7 dated 09/01/26.

(ii) RTOC/RTEC Report of Technical bids dated 17/01/26, 22/01/26 & 28/01/26

(iii) RTOC/RTEC Report of Price Bids dated 31/01/2026 & MSE price match dated 02/02/2026

Sir/ Madam,

Please refer to the online tender submitted by you in respect of above said tender inquiry and processing thereof in respect of Appointment of Strategic Alliance Management Contract at CWC-CFS KPT.

[2] CWC is pleased to Appoint you(M/s iWare Supply Chain Services Ltd) as Strategic Alliance Management Operator at CWC-CFS KPT, on the rates quoted/offered/negotiated by you on 02/02/2026 and accepted by this office, as per details given below for a period of Six years* in persuasion to article No.1.1 of RFP document* & other relevant terms & conditions of RFP/tender document:

S.No.	Exhibit No.	Particulars	Approved Financials*
[a]	Exhibit No.16-A	Minimum Fixed Fee Amount (lump sum) of. <i>per annum**</i>	Rs.4,63,84,416/-
[b]	Exhibit No.16-B	Minimum Variable Fee Amount per TEU***	Rs.786/- per TEU
[c]	Exhibit No.16-C	Minimum Guaranteed Throughput**** (EXIM Loaded Import and Export) per annum	34486 TEUs,
[d]	Exhibit No.16-D	Percentage of Revenue share of 5% on "Total Turnover" from operations at CFS KPT. Refer-Exhibit-16 & Schedule-III-Point-1.0-(iii) & 1.2	5% (Five)

*The Fixed/Variable Amount are exclusive of GST.

**Refer Exhibit-18, Schedule-III-Point-1.0-(i)

***Refer Exhibit-18, Schedule-III-Point-1.0-(ii)

****Refer Exhibit-18, Schedule-III-Point-1.0-(ii) & 1.1

Regional Office: Mahalaxmi Char Rasta, Opp. Unnati Vidyalaya, Paldi, Ahmedabad - 380 007, ☎:079-26580451



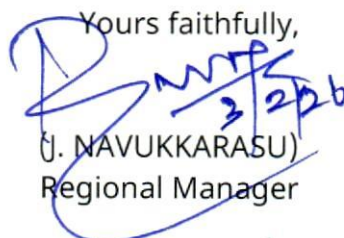
www.cewacor.nic.in

@CWC_RO_Gujarat

rmahd@cewacor.nic.in

@centralwarehousingcorporation

- [3] All provisions as stated under RFP & Exhibit-18 will also be applicable in toto.
- [4] In this regard, you are therefore requested as under:
- (a) To mobilize your manpower and equipments immediately to CWC-CFS KPT and commence the work under fresh SAMO contract at the earliest & conforming to the relevant articles of RFP.
- (b) To furnish Performance Security Deposit through an unconditional and irrevocable performance Bank Guarantee in the form attached as Appendix-1 (Performance Bank Guarantee Bond)* hereto, issued by nationalized/Scheduled (other than cooperative bank) bank acceptable to the Company which shall be valid and enforceable for one year with a claim validity of two years in total (in persuasion to Point-12 of Exhibit-18 of RFP document), amounting to Rs.7,34,90,412/- (Rupees Seven Crore Thirty Four Lacs Ninety Thousands Four Hundred Twelve Only) i.e. **equivalent to the annual fixed and minimum guaranteed variable amount as escalated from time to time payable to CWC**, within 30 days of receipt of LOA(Award letter) of the award of contract. Further, renewal of said bank guarantee along with BG towards any deficit amount (refer point-2 of Exhibit-9) shall be applicable as per relevant Terms & Conditions of RFP/tender.
***Before obtaining BG, Format may be sent to CWC, RO, Ahmedabad for vetting.**
- (c) To enter into an agreement on non-judicial stamp paper of appropriate value before commencement of operations at the awarded facility, as per format as provided at Exhibit-18 of RFP document.
- [5] The said SAMO Contract shall be governed by terms & conditions of RFP/Tender NO. CWC/RO-Ahd/ Busi/ SAMO-CFS Kandla Port/Tender(GePNIC)/2025-26/ Dated : 21/11/2025 & Subsequent Corrigendum-1 dated 24/11/25, Corrig.-2 dated 01/12/25, Corrig.-3 dated 09/12/25, Corrig.-4 dated 22/12/25, Corrig.-5 dated 01/01/26, Corrig.-6 dated 03/01/26 and Corrigendum-7 dated 09/01/26, for Appointment of Strategic Alliance Management Contract at CWC-CFS KPT.
- [6] The referred award letter is subject to the satisfactory physical verification of documents submitted in technical bid.

Yours faithfully,

(J. NAVUKKARASU)
Regional Manager

Copy for information to:

- [1] The Group General Manager (Comm), CWC, CO, New Delhi.
- [2] The AM(SS) to MD, CWC, CO, New Delhi
- [3] The AM(SS) to Director (MCP), CWC, CO, New Delhi
- [4] The DGM(Proj.)/DGM(Bus.)/DGM(Fin)/DGM (Tech) / DM (Admn.), CWC, RO, Ahmedabad.
- [5] The Manager (CFS), CWC-CFS KPT for further necessary action.

Regional Office: Mahalaxmi Char Rasta, Opp. Unnati Vidyalaya, Paldi, Ahmedabad - 380 007, ☎:079-26580451



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Digitally signed by DHEERAJ KUMAR

Date: 2026.04.13 15:56:59 IST

Location: eProcurement System for Central PSUs