

**Annexure IV : Comparative Statement****Tender For : Paithani Saree Shop (Extended SHA First Floor) at Aurangabad Airport-WR****Tender ID : 2025\_AAI\_253625\_1****Technical bid Opened on : 05/12/2025****MRLF - Rs. 84,550/- per month + applicable taxes****Period of contract - 05 Years**

| Sr.No. | Document required as per NIT/RFP conditions                                                                                                                                                                                                                                                                                                                                                                                          | Name of the Tenderer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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|        |                                                                                                                                                                                                                                                                                                                                                                                                                                      | FASHION POINT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|        | Address of the bidder                                                                                                                                                                                                                                                                                                                                                                                                                | Ward No. 15, Dulhadev Mandir Road, Khajuraho Distt. Chhatarpur (M.P.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1      | Annexure : B - Power of Attorney for Signing of Proposal                                                                                                                                                                                                                                                                                                                                                                             | Submite dated 15/11/2025 on non Judicial stamp paper with notary. Nominate Sh. Manmohan Sahu, Proprietor for signing of proposal. (pg 37 to 41)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 2      | Annexure : C - Unconditional Acceptance Letter                                                                                                                                                                                                                                                                                                                                                                                       | Submite dated 15/11/2025 on company letter head and duly signed by Proprietor (pg 34 to 36)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 3      | Annexure : D - Details of Bidder : Status of Legal Concern (Company/Partnership/ Prop. /etc) and details of the concern                                                                                                                                                                                                                                                                                                              | Submitted on company letter head and duly signed by Proprietor (pg 6)<br>Status of Legal concern /Details of Concern - Proprietorship [Manmohan Sahu, Proprietor]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 4      | Annexure: E - Certificate from Chartered Accountant/Statutory Auditor in Respect of Technical Capacity & Experience & Net Worth (if required) (with UDIN number)                                                                                                                                                                                                                                                                     | Submitted dated 01/07/2025. Certificate from CA / Statutory Auditor iro Technical capacity and Experience indicate that M/s. Fashion Point having business of Garments, TR Stalls and Handicrafts at Gole market, Khajuraho since 21/02/2016. Positive net worth of Rs. 57.08 Lakhs. [UDIN Verified : 25409964BMMBID8058] (pg 13,14)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 5      | Annexure : F - Format for Letter of Undertaking from Bidder                                                                                                                                                                                                                                                                                                                                                                          | Not submitted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 6      | Annexure : G – Declaration by the bidder                                                                                                                                                                                                                                                                                                                                                                                             | Submitted dated 15/11/2025 on company letter head and duly signed by Proprietor. (pg 33)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 7      | Annexure : H - List of Near Relatives Employed in Airports Authority of India                                                                                                                                                                                                                                                                                                                                                        | Submitted dated 28.06.2025 on company letter head and duly signed by Proprietor. Report NIL. (pg 7)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 8      | Annexure : I - Outstanding Dues/ No Dues Certificate for dues for the bills raised up to 30.09.2025                                                                                                                                                                                                                                                                                                                                  | Not submitted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 9      | Self-attested copies of<br>• Memorandum of Association (MOA) and Articles of Association (AOA), in case of companies<br>• Partnership deed (in case of firms)<br>• Approved by-laws in case of society/union/association                                                                                                                                                                                                             | NA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 10     | Self - attested Copy of PAN Card                                                                                                                                                                                                                                                                                                                                                                                                     | Submitted self - attested copy of Proprietor's PAN No. BSWPS9513D (pg 17)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 11     | Self - attested Copy of GST Number                                                                                                                                                                                                                                                                                                                                                                                                   | Submitted self - attested copy of GST No. 23BSWPS9513D3Z9 (pg 18)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 12     | EMD Amount (in Rs.)                                                                                                                                                                                                                                                                                                                                                                                                                  | Submitted EMD Amount Rs. 1,01,000/- Bank Response on Payment details report attached. (pg 42)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 13     | Tender Fee Amount (in Rs.)                                                                                                                                                                                                                                                                                                                                                                                                           | Submitted Tender Fee Amount Rs. 10,000/- Bank Response on Payment details report attached. (pg 42)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 14     | Documents Supporting Technical Eligibility Criteria (if required)<br>• No prior experience of Retail is required subject to the condition that the successful bidder will obtain all the requisite statutory/ regulatory permission etc. within the gestation period mentioned in NIT. In case of failure in obtaining the requisite statutory /regulatory permission etc. within the gestation period, the award will be cancelled. | 1. Certificate issued by AAI-Khajuraho dated 01.11.2023 for Club facility awarded for the period of 01 Year. (pg19)<br>2. Certificate issued by AAI-Khajuraho dated 11.03.2019 for TR facility awarded for the period of 03 Year. (pg28)<br>3. Award letter issued by AAI-Khajuraho dated 25.08.2025 for TR stall facility awarded for the period of 05 Year. (pg29 to 32)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 15     | Documents Supporting Financial Eligibility Criteria<br>• Profit and Loss Account/Balance sheet of the sole proprietor concern or partnership firm or LLP duly certified by Chartered Accountant.<br>• Annual report in case of a company as per the Companies act<br>• Copy of Tax return submitted in case of society/union/association                                                                                             | 1. Self attested Annual turnover of Garments Shop / TR stall during three financial year 2022-23 to 2024-25 statement. Average annual turnover during the above three financial year is INR 28.70 lakhs. (pg 8)<br>2. Trading and Profit and Loss Account, Balancesheet for the year ending 31st March 2025 dated 01/07/2025. [UDIN No. 25409964BMMBIB3449] (pg 10 to 12)<br>3. Networth Certificate of CA dated 01/07/2025. Networth on 31/03/2025 is Rs. 57.08 lacs only. [UDIN No. 25409964BMMBIC5076] (pg 15)<br>4. Trading and Profit and Loss Account, Balancesheet for the year ending 31st March 2022 dated 11/02/2023. (pg 20 to 21)<br>5. Trading and Profit and Loss Account, Balancesheet for the year ending 31st March 2023 dated 16/08/2023. [UDIN No. 23409964BGYIVN2058] (pg 22 to 24)<br>6. Trading and Profit and Loss Account, Balancesheet for the year ending 31st March 2024 dated 28/04/2024. [UDIN No. 24409964BKAURP2375] (pg 25 to 27)<br>7. Submitted dated 01/07/2025. Certificate from CA / Statutory Auditor iro Technical capacity and Experience indicate that M/s. Fashion Point having business of Garments, TR Stalls and Handicrafts at Gole market, Khajuraho since 21/02/2016. Average annual turnover during the financial years from 2022-23 to 2024-25 is INR 28.71 lakhs [UDIN Verified : 25409964BMMBID8058] (pg 13,14) |
| 16     | Scanned and Signed Copy of complete tender document                                                                                                                                                                                                                                                                                                                                                                                  | Submitted self attested copy of complete tender document (pg 43 to 107)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 17     | Status of debarment as per AAI website                                                                                                                                                                                                                                                                                                                                                                                               | NIL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 18     | Any other information/ documents as stated in the NIT                                                                                                                                                                                                                                                                                                                                                                                | 1. Annex. : J Bank Account Details of bidder (pg 8)<br>2. MP state shop act registration certificate dated 29/01/2020 (pg 16)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

| Sr.No. | Document required as per NIT/RFP conditions                                                                                                                                        | Name of the Tenderer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
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|        |                                                                                                                                                                                    | FASHION POINT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 19     | Clarification / Short fall requested from both bidder through CPP Portal.<br>Period for submission -<br>1. 19/12/2025 to 29/12/2025<br>2. 19/12/2025 to 05/01/2026 extended period | <u>Requested document -</u><br>1. Submit ITR submission acknowledgement receipt for FY 2024-25.<br>2. Resubmit Annexure B,D,E,H,J strictly as per NIT document format.<br>3. Submit annexure F and I.<br>4. Resubmit Annexure G with details of expired and running contract held at AAI Airport.<br><u>Agency Replied on 05/01/2026</u> - Agency has submitted same document as submit previously in technical bid. Not resubmitted the proper document as needed and requested in shortfall.<br>Also agency has not submitted annexure F and I as requested in shortfall. Hence, the technical bid of Fashion Point may be rejected as technically disqualified due to not submission of requested document as per NIT format. |
| 20     | Technically qualified / disqualified -                                                                                                                                             | <u>Technically disqualified</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

Prepared by : Mohan K. Londe, Sr.Suptd. - HR

Bid Manager : M. Arjun Sai Prasad, JE - AOS

COMMERCIAL INCHARGE : V.B. Korde, Jt.GM - CNS

प्रभारी (वाणिज्यिक)  
Incharge (Commercial)  
भा.वि.प्रा. छत्रपती संभाजीनगर हवाई अड्डा  
A.A.I. Chhatrapati Sambhajnagar Airport  
छत्रपती संभाजीनगर, महाराष्ट्र  
Chhatrapati Sambhajnagar, Maharashtra

Counter Signature

(AIRPORT DIRECTOR)

विमानपत्तन निदेशक  
भा. वि. प्रा. छत्रपती संभाजीनगर, महाराष्ट्र