

Annexure IV : Comparative Statement

Tender For : Snack Bar Counter (SHA Ground Floor) at AAI Aurangabad Airport-WR

Tender ID : 2025_AAI_250184_1

Technical bid Opened on : 17/10/2025

MRLF - Rs. 1,21,250/- per month + applicable taxes

Period of contract - 07 Years

Sr.No.	Document required as per NIT/RFP conditions	Name of the Tenderer	
		ANURAG VARIETY SOTRES	M H AVIATION PRIVATE LIMITED
	Address of the bidder	144, JESSORE ROAD, RAJBARI COLONY, NORTH 24 PARGANAS, KOLKATA-700081 WEST BENGAL,	Flat no. 17C Mahipalpur, New Delhi-110037
1	Annexure : B - Power of Attorney for Signing of Proposal	Submite dated 08/10/2025 on non Judicial stamp paper with notary. Nominate Sh. Ananmay Biswal , C.E.O for signing of proposal. (pg A94 to A95)	Submite dated 09/10/2025 on non Judicial stamp paper with notary. Nominate Sh. Sandeep Kumar, Director for signing of proposal. (pg M62 to M63)
2	Annexure : C - Unconditional Acceptance Letter	Submite dated 08/10/2025 on company letter head and duly signed by Sabita Biswal, Proprietor (pg A96 to A98)	Submite dated 07/10/2025 on company letter head and duly signed by Director (pg M6 to M9)
3	Annexure : D - Details of Bidder : Status of Legal Concern (Company/Partnership/ Prop. /etc) and details of the concern	Submitted on company letter head and duly signed by Sabita Biswal, Proprietor (pg A99) Status of Legal concern /Details of Concern - Sole Propreitorship [Sabita Biswal, Proprietor]	Submite dated 16/09/2025 on company letter head and duly signed by nominated director. Status of Legal concern - Private Limited DIN of Directors - Director 1 : DIN-11219967 Director 2 : DIN-09578154 (pg M64)
4	Annexure: E - Certificate from Chartered Accountant/Statutory Auditor in Respect of Technical Capacity & Experience & Net Worth (if required) (with UDIN number)	Submitted dated 03/10/2025. Certificate from CA iro Technical, financial capacity & experience indicate that Anurag Variety Stores has an experience of at least 03 years in Snacks Bar and has presence at Kangra,Aurangabad, and Kolkata Airorts. Average annual turnover during the financial years from 2021-22 to 2023-24 is INR 152.49 lakhs [UDIN Verified : 25055088BMJVMK1866 (pg A8)]	Submitted dated 25/06/2025. Certificate from CA iro Technical, financial capacity & experience indicate that M.H. Aviation Pvt.Ltd. has an experience of at least 02 years in the trading of whole sale goods and has presence at Gurgaon (HR), Mahipalpur-Delhi. Average annual turnover during the financial years from 2022-23 to 2023-24 is INR 191.29 lakhs [UDIN Verified : 25550557BBIKZZ5727 (pg M61)]
5	Annexure : F - Format for Letter of Undertaking from Bidder	Submitted dated .08/10/2025 on company letter head and duly signed by Sabita Biswal, Proprietor (pg A101)	Submitted dated 07/10/2025 on company letter head and duly signed by Director. (pg M69)
6	Annexure : G – Declaration by the bidder	Submitted dated 08/10/2025 on company letter head and duly signed by Sabita Biswal, Proprietor. (pg A102 to A103)	Submitted dated 07/10/2025 on company letter head and duly signed by Director. (pg M65 to M66)
7	Annexure : H - List of Near Relatives Employed in Airports Authority of India	Submitted dated 08.10.2025 on company letter head and duly signed by Sabita Biswal, Proprietor. Report NIL. (pg A104)	Submitted dated 07/10/2025 on company letter head and duly signed by Director. Report NIL. (pg M68)
8	Annexure : I - Outstanding Dues/ No Dues Certificate for dues for the bills raised up to 30.06.2025	1. NDC dated 10/10/2025 from AAI-Bagdogra Airport. Dues NIL as on 30.06.2025. (pg A107) 2. NDC dated 09/10/2025 from AAI-Kangra Airport. Dues NIL as on 30.06.2025. (pg A108) 3. NDC dated 08/10/2025 from AAI-Raipur Airport. Dues NIL as on 30.06.2025. (pg A110) 4.NDC dated 06/10/2025 from AAI-Aurangabad Airport. Dues NIL as on 30.06.2025. (pg A111)	Submitted dated 07/10/2025 on company letter head and duly signed by Director indicating that they have not awarded any contract by AAI at any Airport in India and hence No Dues & report NIL. (pg M67)
9	Self-attested copies of • Memorandum of Association (MOA) and Articles of Association (AOA), in case of companies • Partnership deed (in case of firms) • Approved by-laws in case of society/union/association	NA	Submitted self attested copies of e-Memorandum of Association (e-MOA) and e-Articles of Association (e-AOA), in case of companies (pg M40 to M60)

Sr.No.	Document required as per NIT/RFP conditions	Name of the Tenderer	
		ANURAG VARIETY SOTRES	M H AVIATION PRIVATE LIMITED
10	Self - attested Copy of PAN Card	Submitted self - attested copy of Proprietor's PAN No. AKAPB9348L (pg A3)	Submitted self - attested copy of Company's PAN No. AAPCM6788H (pg M10)
11	Self - attested Copy of GST Number	Submitted self - attested copy of GST No. 19AKAPB9348L1ZU (pg A4- A6)	Submitted self - attested copy of GST No. 07AAPCM6788H1ZO (pg M11-M13)
12	EMD Amount (in Rs.)	Submitted EMD Amount Rs. 1,22,750/- self attested Bank Response on Payment details report attached. (pg A27)	Submitted EMD Amount Rs. 1,22,750/- self attested Bank Response on Payment details report attached. (pg M4,5)
13	Tender Fee Amount (in Rs.)	Submitted Tender Fee Amount Rs. 10,000/- self attested Bank Response on Payment details report attached. (pg A27)	Submitted Tender Fee Amount Rs. 10,000/- self attested Bank Response on Payment details report attached. (pg M4,5)
14	Documents Supporting Technical Eligibility Criteria (if required) • No prior experience of F&B is required subject to the condition that the successful bidder will obtain all the requisite statutory/regulatory permission etc. within the gestation period mentioned in NIT. In case of failure in obtaining the requisite statutory /regulatory permission etc. within the gestation period, the award will be cancelled.	- Submitted 'PERMANENT CERTIFICATE OF ENLISTMENT' dated 12/03/2025 under West Bengal unicipal Act, 1993for establishing business dealing with food items, Beverage and Snacks. (pg A115) - Self attested copy of Letter of Intent to Award dated 12.17/01/2017 issued by AAI-Visakhapatnam Airport for Fast Food Outlet contract for 03 Years. (pg to A116-A119) - Self attested copy of Letter of Intent to Award dated 09.10/02/2017 issued by AAI-Varanasi Airport for Snack Bar counter contract for 06 Months. (pg to A120-A124). - Self attested copy of Letter of Intent to Award dated 29/09/2017 issued by AAI-Varanasi Airport for Snack Bar counter contract for 05 Years. (pg to A125-A129) - Self attested copy of Letter of Intent to Award dated 25.02.2021 issued by AAI-Visakhapatnam Airport for Restaurant for 11 months 25 days. (pg A130 to A135) - Self attested copy of Letter of Intent to Award dated 22.02.2021 issued by AAI-Visakhapatnam Airport for Snack Bar outlet for 11 months 6 days. (pg A136 to A140) - Self attested copy of Letter of Intent to Award dated 01/11/2021 issued by AAI-Aurangabad Airport for Snack Bar counter contract for 07 Years. (pg to A141-A143) - Submitted dated 03/10/2025. Certificate from CA iro Technical, financial capacity & experience indicate that Anurag Variety Stores has an experience of at least 03 years in Snacks Bar and has presence at Kangra,Aurangabad, and Kolkata Airorts. Average annual turnover during the financial years from 2021-22 to 2023-24 is INR 152.49 lakhs [UDIN Verified : 25055088BMJVMK1866 (pg A8)]	Submitted dated 25/06/2025. Certificate from CA iro Technical, financial capacity & experience indicate that M.H. Aviation Pvt.Ltd. has an experience of at least 02 years in the trading of whole sale goods and has presence at Gurgaon (HR), Mahipalpur-Delhi. Average annual turnover during the financial years from 2022-23 to 2023-24 is INR 191.29 lakhs [UDIN Verified : 25550557BBIKZZ5727 (pg M61)]
15	Documents Supporting Financial Eligibility Criteria • Profit and Loss Account/Balance sheet of the sole proprietor concern or partnership firm or LLP duly certified by Chartered Accountant. • Annual report in case of a company as per the Companies act • Copy of Tax return submitted in case of society/union/association	- Form No. 3CB & Form No. 3CD of the Income-Tax Act, 1961, Balancesheet and Trading, Profit & Loss A/C for the FY 2021-2022 submitted. <u>UDIN Verified : 22055088AQLAUK7704</u> (pg A9 to A13) - ITR and Form No. 3CB & Form No. 3CD of the Income-Tax Act, 1961 and Balancesheet and Trading, Profit & Loss A/C for the FY 2022-2023 submitted. <u>UDIN Verified : 23055088BGXYCA8053</u> (pg A14 to A20) - Acknowledgement Receipt of IT forms and Form No. 3CB & Form No. 3CD of the Income-Tax Act, 1961 and Balancesheet and Trading, Profit & Loss A/C for the FY 2023-2024. submitted. <u>UDIN Verified : 24055088BKCPWL3198</u> (pg A21 to A26) - CA certificate dated 28/05/2024 indicating business wise turnover for the last Three financial years wef FY 2020-21 to FY 2022-23. <u>UDIN Verified :24055088BKCPVP6736</u> (pg A100) - Net-Worth Certificate of CA dated 03/10/2025 showing Net Worth as on 31.03.2024 is Rs. 1,79,62,497/- <u>UDIN Verified :25055088BMJVML7561</u> (pg A7)	- ITR acknowledgement for FY 2023-2024 (pg M14) - Balancesheet as at 31st March 2024 and Profit & Loss statement for the year ended 31st March 2024 duly certified by company directos and CA. (pg M15, M16) - Notes to the frinancial statement for the year ended 31st March 2024 duly certified by company directors and CA. (pg M17 to M21) - Form 3CA Audit report under section 44AB of the Income tax Act, 1961 and Form 3CD Statement of particulars required to be furnished under section 44AB of the Income tax Act, 1961 for the FY 2023-2024 duly certified by company director. (pg M22 to M38)
16	Scanned and Signed Copy of complete tender document	Submitted self attested copy of complete tender document (pg A28 to A93)	Submitted self attested copy of complete tender document (pg M72 to M136)
17	Status of debarment as per AAI website	NIL	NIL

Sr.No.	Document required as per NIT/RFP conditions	Name of the Tenderer	
		ANURAG VARIETY SOTRES	M H AVIATION PRIVATE LIMITED
18	Any other information/ documents as stated in the NIT	1. Bid Submission Confirmation report generated through CPPP. (pg A1 to A2) 2. Annex. : J Bank Account Details of bidder (pg A112) 3. Annex. : M Checklist for Bidders (pg A113-A114) 4. Annex. : I Format of Outstanding dues. (pg A105-A106)	1. Bid Submission Confirmation report generated through CPPP. (pg M1 to M2) 2. Index to basic documents (Technical Bid) (pg M3) 3. Certificate of Incorporation under the Companies Act, 2013 (18 of 2013) and that the company is limited by shares. CIN : U80903HR2022PTC102968 (pg M39) 4. Annex. : J Bank Account Details of bidder (pg M70, M71)
19	Clarification / Short fall requested from both bidder through CPP Portal. Period for submission - 1. 30/10/2025 to 06/11/2025 2. 30/10/2025 to 10/11/2025 extended period	<u>Requested document -</u> As per submitted Annexure E, submit no dues certificate iro tender held at Kolkata Airport. <u>Agency Replied on 05/11/2025</u> - Submite latter dated 04.11.2025 indicate that our operations at Kolkata Airport are under a Master Concessionaire arrangement, wherein we operate as a sub-licensee under the Master Concessionaire. Hence, as we do not hold any direct agreement, license, or dues payable to AAI Kolkata, the requirement to submit a "No dues certificate" from AAI Kolkata does not apply in our case.	<u>Requested document -</u> Submit following all financial documents with UIDN of Chartered Accountant - a) Balancesheet as at 31st March 2024 b) Profit & loss statement for the year ended 31st March 2024 c) Notes to the financial statement for the year ended 31st March 2024 d) Audited Annual report for the year ended 31st March 2024. <u>Agency not Replied even after extention upto 10/11/2025.</u>
20	Technically qualified / disqualified -	<u>Technically qualified</u>	<u>Technically disqualified due to not submission of requested short fall documents.</u>

Prepared by : Mohan K. Londe, Sr.Supdt. - HR

Bid Manager : M. Arjun Sai Prasad, JE - AOS

COMMERCIAL INCHARGE : V.B. Korde, Jt.GM - CNS

Counter Signature

(AIRPORT DIRECTOR)

विमानपत्तन निदेशक

भा.वि.प्रा.औरंगाबाद