

संदर्भ सं. : भाविप्रा/गो/ बी.एच.एस. / उमप्र (अभि-वि)/2025-26/01/ का.आ.- 11/01
Ref. No.: AAI/GO/BHS /DGM(E-E) /2025-26/01/ W.O.- 11

दिनांक: 04.11.2025
Date: 04.11.2025

द्रुतगामी डाक द्वारा / By SPEED POST

सेवा मे,
मेसर्स फॉक्स सॉल्यूशंस प्राइवेट लिमिटेड
पंजीकृत कार्यालय का पता: प्लॉट संख्या M-
9, अंबाडएमआईडीसी, नासिक, महाराष्ट्र
422010

To,
M/s. Fox Solutions Pvt.Ltd
Registered office address Plot No. M-9,
AmbadMIDC, Nashik, Maharashtra
422010
E-mail aai.tenders@foxindia.net
Contact No 0253 6618276/+919922428242

कार्य का नाम: गोवा सिविल एन्क्लेव में मौजूदा टर्मिनल बिल्डिंग एप्रन और संबद्ध कार्यों का विस्तार,
एसएच: अतिरिक्त यात्री सामान हैंडलिंग प्रणाली का एसआईटीसी, जिसमें मौजूदा वेंडरलैंड
इनलाइन बीएचएस के साथ विलय और एकीकरण और संबंधित कार्य शामिल हैं
Name of Work: Extension of Existing Terminal Building Apron and Allied Works at Goa Civil
Enclave, SH: SITC of additional Passenger Baggage Handling System including
merging and integration with existing Vanderlande Inline BHS and associated
works

संदर्भ: ई-निविदा (निविदा आईडी: 2025-एएआई-247646-1), आपकी वित्तीय बोली दिनांक
29.10.2025 को खोली गई।
Ref: E-Tender (Tender ID :2025-AAI-247646-1), your financial bid opened on
dtd:29.10.2025.

महोदय/Dear Sir (s),

- 1) उपर्युक्त कार्य के लिए आपकी ई-निविदा अध्यक्ष, भारतीय विमानपत्तन प्राधिकरण की ओर से आपके द्वारा उद्धृत
मद दर पर कुल 5,79,25815.91 रुपये (जीएसटी को छोड़कर) (पांच करोड़ उनहत्तर लाख पच्चीस हजार आठ सौ
पंद्रह पैसे इक्यावनवे मात्र) स्वीकार की जाती है, जो कि निविदा में रखी गई अनुमानित लागत 8,27,73,745
रुपये (जीएसटी को छोड़कर) से 30.02% कम है।

Your E-Tender for the work mentioned above is hereby accepted on behalf of Chairman,
Airports Authority of India, at the item rate quoted by you totaling Rs.
5,79,25815.91(excluding GST (Five Crore Seventy Nine Lakhs Twenty Five Thousand Eight
Hundred Fifteen Rupees and Ninety one Paise Only), which is 30.02% Below the estimated
cost put to tender of Rs. 8,27,73,745/- (excluding GST).

- 2) उप महाप्रबंधक (अभि-वि), भा.वि.प्रा., गोवा एयरपोर्ट इस कार्य के प्रभारी अभियंता होंगे। आपसे निवेदन है कि
आप करारनामे पर हस्ताक्षर करने के लिए दिनांक: 19.11.2025 तक उप महाप्रबंधक (अभि-वि), भा.वि.प्रा गोवा
एयरपोर्ट के कार्यालय में उपस्थित हो तथा करारनामे को पूरा करें। ठेके का करारनामा 100/- रु (रुपये एक सौ
मात्र) के नॉनजुडीशियल स्टैम्प पेपर पर निष्पादित किया जाएगा, तथा स्टैम्प पेपर का खर्च आपके द्वारा उठाया
जाएगा।

Dy. General Manager (Engg.-E)-II, AAI, Goa Airport shall be the **Engineer-in-charge** of the work. You are requested to attend the office of Dy. Gen. Manager (Engg-E), AAI, Goa Airport, Goa, by **19.11.2025** to sign and complete the contract agreement. The contract agreement shall be executed on a non-judicial stamp paper of value **Rs.100/-** (Rupees One Hundred only) and the cost of the stamp paper shall be borne by you.

- 3) आपसे अनुरोध है कि इस पत्र के जारी होने की तिथि से 10 दिनों के भीतर सुरक्षा जमा के रूप में 28,96,291/- रुपये जमा कराएं, अथवा पृष्ठ संख्या 16 पर जीसीसी के विवरण अनुबंध 10 और खंड 1ए के अनुसार आईसीआईसीआई बैंक के एसएफएमएस के माध्यम से 28,96,291/- रुपये की बीजी जमा कराएं, अन्यथा प्रत्येक आरए बिल पर 5% की दर से एसडी काट लिया जाएगा।

You are requested to deposit Rs. **Rs. 28,96,291/-** towards Security Deposit within 10 days from the date of issue of this letter, or Submit BG of **Rs. 28,96,291/-** through SFMS of ICICI Bank as per details ANNEX10 & Clause 1A of GCC at page no. 16 failing which, SD shall be deducted @ 5% of each RA Bill.

- 4) कार्य आदेश जारी होने के 30 दिनों के भीतर आप भा वि प्रा को पृष्ठ सं जी सी सी 15 पर क्लॉज 1 की शर्त के अनुसार **₹. 28,96,291/-** (रुपये अट्ठाईस लाख छियाणवे हजार दो सौ इक्यावन मात्र) की राशि बैंक गारंटी के रूप से परफोरमन्स गारंटी प्रोफॉर्मा (परिशिष्ट XI के पृष्ठ सं जी सी सी 103 और जी सी सी 105 पर संलग्न है) में जमा करें।

Within 30 days of issue of Work Order, you shall submit to AAI, a Performance Guarantee as per conditions of SCC 36.1 of page SCC 27 for an amount of **Rs. 28,96,291/-** (Rupees Twenty Eight Lakh Ninety Six Thousand Two hundred Ninety One Only), in the form Bank Guarantee on the proforma (Appendix XI appended at page no. GCC 103 to GCC 105)

- 5) कार्य आदेश जारी होने के 30 दिनों के भीतर आप भा वि प्रा को पृष्ठ सं जी सी सी 15 पर क्लॉज 1 की शर्त के अनुसार **₹. 56,47,767/-** (रुपये छप्पन लाख सैंतालीस हजार सात सौ सड़सठ केवल) की राशि बैंक गारंटी के रूप से परफोरमन्स गारंटी प्रोफॉर्मा (परिशिष्ट XI के पृष्ठ सं जी सी सी 103 और जी सी सी 105 पर संलग्न है) में जमा करें।

Within 30 days of issue of Work Order, you shall submit to AAI, Additional Performance Guarantee as per Clause 1B of GCC page no.16 &17 for an amount of **Rs. 56,47,767/-** (Rupees Fifty Six Lakh Forty Seven Thousand Seven Hundred Sixty Seven Only), in the form Bank Guarantee on the proforma (Appendix XI appended at page no. GCC 103 to GCC 105)

- 6) कृपया नोट कर लें कि काम करने की अवधि **6 (छह महीने)** है, जो कि कार्य आदेश जारी 10th से गिना जायेगा। कार्य संलग्न अनुसूची "ए" के अनुसार किया जायेगा। आगामी अनुच्छेद दी गई शर्तों एवं निबंधन कार्य का निष्पादन किया जाएगा।

Please note that the time allowed for carrying out the work shall be **6 (Six) Months**, which shall be reckoned from 10th day of issue of this letter. The work will be carried out as per Schedule "A" attached. The work shall be executed as per Special Condition of Contract.

- 7) आपसे निवेदन है कि अनुबंध श्रम (विनियम और उन्मूलन) अधिनियम 1970 और ठेका श्रम (विनियमन और उन्मूलन) केंद्रीय नियम 1971 बाल श्रम (निषेध और विनियमन) अधिनियम 1986, निर्माण श्रमिक (रोजगार का नियमन और सेवा की शर्त) अधिनियम 1986, भवन और निर्माण श्रमिक कल्याण उपकरण अधिनियम 1996 के अनुसार निविदा जी सी सी और केंद्रीय और राज्य सरकार के भवन और निर्माण कल्याण उपकरण अधिनियम 1996 के पृष्ठ सं 49 पर खंड 19 में विनिर्दिष्ट है।

You are requested to comply with the Provisions of Contract Labour (Regulation and Abolition) Act 1970 and Contract Labour (Regulation and Abolition) Central Rules 1971 Child Labour (Prohibition & Regulation) Act 1986, Construction Workers (Regulation of Employment and Condition of Service) Act 1996, Building and other Construction Workers Welfare Cess Act 1996 as specified in Clause 19 on page no 49 of GCC of tender and rules of Central and State Government.

- 8) आपको निर्देश दिया जाता है कि आप तुरंत सहायक महाप्रबंधक (अभि-वि), भाविप्रा., गोवा एयरपोर्ट से मिलें, वह आपको साइट सौंपने की व्यवस्था करेंगे।

You are also directed to contact **Asst. Gen. Manager (Engg-E)**, Airports Authority of India, Goa Airport immediately who will arrange to hand over the site to you.

- 9) इस ठेके के संबंध में सभी पत्राचार प्रभारी अभियंता, को सम्बोधित किया जाये।

Any further correspondence in connection with the contract should normally be addressed to the Engineer-in-charge.

- 10) कृपया स्वीकृति के प्रतीक के रूप में इस पत्र के साथ संलग्न दूसरी प्रतिलिपी में हस्ताक्षर करने के बाद अधोहस्ताक्षरी को वापस करें।

Please acknowledge the receipt and return the duplicate copy of this letter enclosed herewith after signing it to the undersigned as a token of acceptance.

भवदीय/ Yours faithfully,

उप महाप्रबंधक (अभि-वि) / Dy. General Manager (E-E3-1)
भा.वि.प्रा., गोवा विमानतल/AAI, Goa Airport
कृते तथा ओर से, अध्यक्ष, भा.वि.प्रा.,/For and on behalf of Chairman, AAI
रजित. वि
RAJITH. V
उप महाप्रबंधक (अभि. विद्युत)
Dy. Gen. Manager (Engg-E)
भारतीय विमानपत्तन प्राधिकरण
Airport Authority of India
गोवा अंतर्राष्ट्रीय हवाई अड्डा
Goa International Airport
गोवा - 403801, Goa - 403801

संलग्न/Encl: SOQ (Schedules of Quantities) / एस ओ क्यू

Schedule of Quantity

Name of work: Extension of Existing Terminal Building Apron and Allied Works at Goa Civil Enclave
SH: SITC of additional Passenger Baggage Handling System including merging and integration with existing Vanderlande Inline BHS and associated works

Sl.No	Description of Work / Item(s)	No.of Qty	Units	Rate	Amount
1	SH:I SITC OF COMPLETE INLINE PASSENGER BAGGAGE HANDLING SYSTEM SUPPLY OF DEPARTURE CONVEYOR SYSTEM Manufacturing and Supply of following equipment & components for departure conveyor system including all steel structure work suitable for support/ maintenance/ inspection of BHS compatible for existing in-line CT-EDS Baggage Screening system as per tentative layout drawing, scope of work, technical specification including supply of required quantities along with required power, control and data cables in closed cable trays, double earthing, emergency off, push button stations, isolators etc laying of cables from main panel to control panel and further distribution to various drive units including all item and accessories as per site and operational requirement including minor Civil works complete in all respect for successful commissioning of system.				
1.01	Check-in conveyor system in two sections comprising of Weighing & Labeling and Dispatch conveyor of minimum length 1200mm with minimum useful width of 650mm between side walls, minimum belt width of 600mm along with drum motor drive unit for each conveyor section with display range 0-200 Kg with accuracy of + 0.05% and two displays (Each for Passenger and Airlines staff) including load cells/sensors, interconnections, push button stations, emergency off, and toppling devices, frames, Stainless Steel covers etc. as required. Note:-weighing scale display shall be suitable for RS 232 port compatible to integrate with SBDs in future for transferring baggage weight to SBD etc	16	Each	656479.11	10503665.76
1.02	Take away/Collector conveyor with minimum inner useful width of 1050mm between side walls, minimum belt width of 1000mm along with drive unit for collecting baggage from dispatch conveyor including side walls, supports etc as per technical specifications.	32	Meters	85435.10	2733923.20
1.03	Transport Conveyor (Straight/declined/inclined etc.) with minimum inner useful width of 1050mm between side walls, minimum belt width of 1000mm along with drive unit for each section and conveyor width to match with CT-EDS belt conveyor, side walls, supports etc. as per technical specifications. .	125	Meters	77938.50	9742312.50
1.04	Queuing / Metering Conveyor with minimum 1500 mm length and minimum inner useful width of 1050mm between side walls, minimum belt width of 1000mm along with drive unit, side walls, supports etc as per technical specifications.	7	Each	273200.00	1912400.00
1.05	90° Power Curve with inner useful width of 1050mm between side walls, minimum belt width of 1000mm along with drive unit, side walls, supports etc as per technical specifications..	5	Each	651746.81	3258734.05


4/11/26

Sl.No	Description of Work / Item(s)	No.of Qty	Units	Rate	Amount
1.06	Over Height check and over length check along with photo sensor to detect the over height and over length of baggage including proper stainless steel support arrangement and fault reset button etc as per the operational requirement	1	Set	10928.00	10928.00
1.07	Draught Curtains in the openings wherever the conveyor pass through the walls (minimum size 1500mm width and 1200mm height) consisting of flexible overlapping slats of black belt strips fixed on stainless steel frame etc as per site requirement.	1	Set	11983.24	11983.24
1.08	Motorized Rolling Shutter of fire rating minimum 2 hours as per site requirement in the wall opening including limit switches, wiring & integration with control panel, as per operational and technical specifications.	1	Each	189998.31	189998.31
2.00	INSTALLATION, TESTING & COMMISSIONING (ITC) OF BAGGAGE CONVEYOR SYSTEM Installation, Testing and Commissioning (ITC) of following items for Departure Conveyor System including minor civil works such as grouting of structures etc in line with maintaining structure stability and making good the same required for BHS including ITC of main and control panel along with laying of all necessary incoming and outgoing cables/wires in covered cable trays, earthing for drive unit motors,panels, limit switches, Emergency stop and other push buttons, indications, annunciation, insulating mat, IT network and control cables, power cabling etc. complete as required and as per layout drawing,scope of work , Technical specifications and BCAS standards.				
2.01	Check-in conveyor system in two sections comprising of Weighing+Labeling and Dispatch conveyors,caliberation of weighing scales by State authority and submission of caliberation cerificate etc	16	Job	26021.62	416345.92
2.02	Take away/collector conveyor	32.00	MTRS.	10008.68	320277.76
2.03	Transport Conveyor ((Straight/declined/inclined etc.)	125	MTRS.	7513.00	939125.00
2.04	Queuing / metering Conveyors	7.00	Job	6830.00	47810.00
2.05	90° Power curves	5	Job	11002.31	55011.55
2.06	Over Height check and over length check	1.00	Set	11002.31	11002.31
2.07	Draught curtains	1.00	Job	1409.03	1409.03
2.08	Motorized rolling Shutters.	1.00	Job	6939.28	6939.28

Handwritten signature
2/11/25

Sl.No	Description of Work / Item(s)	No.of Qty	Units	Rate	Amount
3.00	Design, Fabrication, Supply and Fixing of mild steel(MS) structure, vibration free platform (floor mounted as well as ceiling suspended) for clooector/ transport/ metering/ power curve conveyors (those MS works which are not covered under BOQ item nos. 1 & 2 (basic steel work) and their technical specifications) consisting of Sheet/plate, Angle, I-section, C-Section/Channels, Beams, Hangers, vibration pads, Support legs, Chequered plates, Nuts and Bolts, Catwalks, Platforms, Walkways, etc. including cutting, welding, fabrication, nut-bolting, fittings, jointings, painting and minor civil works etc. suitably designed to enable maintenance personnel to inspect, operate & maintain various BHS items complete in all respect and as per site requirement,scope of work and Technical Specifications for successful testing and commissioning of the system. Approximate quantity of MS structure is 40 Tonne	1	Lot	3000000.00	3000000.00
4.00	Design, Supply, Installation, Testing, Commissioning, merging and Integration of the newly installed BHS system with one of the existing 'Vanderlande' make Inline BHS loop including replacement/ upgradation of existing PLC (for 01 no. merged BHS loop only) with/ without new PLC such that merged BHS loop shall function smoothly with incorporating incomer,busbars,software and hardware, outgoing MCBs, protection devices, SPP, contactors,MPCBs, all sensors ,all other required components suitable for operation & safety of complete departure conveyor system including interfacing & integration with existing CT-EDS machine etc including interconnections, supply of all associated materials like power, control cables etc along with UPS,software updation including Design, Supply, Installation, Testing, Commissioning and Integration of SCADA system with PLC for departure system consisting of SCADA server indicating GUI, alarm and message, start stop, LAN Profit Bus/ ProFi Net connectors, UPS etc. Job includes supply of all type of hardware and licensed SCADA software and its updation during the contract period along with redundant reporting server with necessary installations, accessories to accrue, process, store and retrieve the baggage processing data confirming to certification of TSA/ECAC and BCAS requirement including SITC of PC and colored printers suitable for printing on A4 paper etc. complete in all respect and as per scope of work,Technical Specifications for successful commissioning of the system.	1	Job	24763950.00	24763950.00
TOTAL of SH:I					57925815.91
Grand Total					57,925,815.91
(Amount Five Crore Seventy Nine Lakh Twenty Five Thousand Eight Hundred fifteen rupees and Ninety one paisa only)					

[Signature]
4/11/25
Dy Gen.Manager (Engg-Elect)
AAI, Goa International Airport

RAJITH. V

उप महाप्रबंधक (अभि. विद्युत)

Dy. Gen. Manager (Engg-E)

भारतीय विमानपत्तन प्राधिकरण

Airport Authority of India

गोवा अंतर्राष्ट्रीय हवाई अड्डा

Goa International

गोवा - 403801.

प्रतिलिपि/ Copy To : बाहरी

- 1 कार्यपालक निदेशक (अभि), पश्चिम क्षेत्र, भा.वि.प्रा., राजीव गांधी भवन, सफदरजंग एयरपोर्ट, नई-दिल्ली – 110003 ।
Executive Director (Engg.), WR, AAI, Rajiv Gandhi Bhavan, Safdarjung Airport New Delhi - 110003
- 2 क्षेत्रीय कार्यपालक निदेशक, पश्चिम क्षेत्र, भा.वि.प्रा., पारसीवड़ा के सामने, सहार रोड, विले पार्ले (पू), मुंबई – 400 099 ।
Regional Executive Director, Western Region, AAI, Opp. Parsiwada, Sahar Road, Vile Parle (E), Mumbai – 110003
- 3 महाप्रबंधक(अभि-वि, पश्चिम क्षेत्र, भा.वि.प्रा., पारसीवड़ा के सामने, सहार रोड, विले पार्ले (पू), मुंबई – 400 099
Gen. Manager (E-E) AAI, Western Region, AAI, Opp. Parsiwada, Sahar Road, Vile Parle (E), Mumbai – 110003
- 4 महाप्रबंधक(अभि-वि, पश्चिम क्षेत्र, भा.वि.प्रा., राजीव गांधी भवन, सफदरजंग एयरपोर्ट, नई-दिल्ली – 110003
Gen. Manager (E-E) AAI, WR, AAI, Rajiv Gandhi Bhavan, Safdarjung Airport New Delhi - 110003
- 5 संयुक्त महाप्रबंधक(अभि-वि, पश्चिम क्षेत्र, भा.वि.प्रा., पारसीवड़ा के सामने, सहार रोड, विले पार्ले (पू), मुंबई – 400 099 ।
Jt.Gen. Manager (E-E) AAI, Western Region, AAI, Opp. Parsiwada, Sahar Road, Vile Parle (E), Mumbai – 110003
- 6 उप.महाप्रबंधक (सतर्कता) पश्चिम क्षेत्र, भा.वि.प्रा., पारसीवड़ा के सामने, सहार रोड, विले पार्ले (पू), मुंबई – 400 099
Dy. Gen. Manager (Vigilance), AAI, Western Region, AAI, Opp. Parsiwada, Sahar Road, Vile Parle (E), Mumbai – 110003

उप महाप्रबंधक (अभि-वि) / Dy. General Manager (E-E)

भा.वि.प्रा., गोवा विमानतल/AAI, Goa Airport

कृते तथा ओर से, अध्यक्ष, भा.वि.प्रा.,/For and on behalf of Chairman, AAI

प्रतिलिपि/ Copy To : आंतरिक

- 1 विमानपत्तन निदेशक, भा.वि.प्रा., गोवा विमानतल।
Airport Director, AAI, Goa Airport.
- 2 उप महाप्रबंधक (अभि- सी) भा.वि.प्रा., गोवा विमानतल।
Dy. Gen. Manager (E-C) AAI, Goa Airport.
- 3 उप महाप्रबंधक(वित्त), भा.वि.प्रा., गोवा विमानतल।
Dy. Gen. Manager (Fin.) AAI, Goa Airport.
- 4 सहायक महाप्रबंधक (अभि-वि), भा.वि.प्रा., गोवा विमानतल।
Asst. Gen. Manager (E-E), AAI, Goa Airport.
- 5 कनिष्ठ कार्यपालक (अभि-वि.), भा.वि.प्रा., गोवा विमानतल।
Manager (E-E), AAI, Goa Airport.
- 6 करार / Agreement
- 7 फाईल / File



उप महाप्रबंधक (अभि-वि) / Dy. General Manager (E-E)

भा.वि.प्रा., गोवा विमानतल/AAI, Goa Airport

कृते तथा ओर से, अध्यक्ष, भा.वि.प्रा.,/For and on behalf of Chairman, AAI