

Comparative Statement Technical Before SHORTFALL
E-Tender (NIET) for License for Managing and Operating Baby Care Room Facility at
Raja Bhoj Airport, Bhopal (M.P.) (Tender ID: 2025_AAI_246295_1)

Tech. bid opening Date 30.09.2025 (1600 hrs.)

Total No of bidders: 01 (One)

Sr. No.	Document required as per NIET conditions	"Details of documents submitted by M/s Nexus Productions & Management Private Limited (Total pages 226)" (1/1)
1	Details of Experience & supporting Documents <u>Technical Criteria:</u> The bidder must be a Distributer / Retailer/ Supplier / Manufacturer / Marketer of Baby Care Products such as Diapers, Baby Care Body Lotion, Baby Care Soap, Baby Care Talcum Powder, Baby Feed etc. Note: Supporting documents shall be submitted.	The bidder has submitted Letter dated 20.01.2025 wherein the bidder has been appointed as Marketing Partner for Himalaya Wellness Company for the purpose of Himalay Baby Feeding Rooms initiative. In this capacity M/s Nexus is authorized to display Baby Care marketing material. (Submitted at page No. 75 of technical bid Documents) The bidder has also submitted a duly signed Service Agreement between M/s Nexus Products and Management and M/s Himalaya Wellness to establish technical eligibility as marketing partner/marketer of baby care products. Special terms and conditions include display and branding of baby care products. (Submitted at page No. 76-83 of technical bid Documents) The agency has claimed to be working on AAI airports of Agartala and Imphal. May be technically qualified.

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Financial Capacity:

(i) **The bidder must have an Annual Turnover of at least Rs. 5 Crore in any one of the Financial Years during the last seven years**, in accordance with audited financial statement duly certified by a statutory auditor. And;

(ii) Net worth of the bidder should be positive as on date of publication of the NIT.

Note:-

Bidder shall ensure that all the certified documents undertaken/signed by Chartered accountants must contain Unique Document Identification Number (UDIN). [As mandated under the guidelines issued by The Council of the Institute of Chartered Accountants of India through the Gazette of India, dated 02nd August 2019].

Turnover Documents:

(i) As per CA certified Annexure E (Page 96 of technical bid Documents), the total turnover and of the bidder for relevant FYs are as under:

F.Y.	Turnover (in INR Crore)
2021-22	4.38
2022-23	11.29
2023-24	14.45

(ii) As per CA certified Annexure E (Page 96 of technical bid Documents), the Positive net worth of the bidder is mentioned as Rs. 26.92 Lakhs of submission of NIT.

Further, the bidder has submitted a Net Worth Certificate (page 97 of the technical bid documents) showing total net worth of Rs. 10463.35 (in Rs. 000) as on January 17, 2025.

(iii) UDIN Number verified.

(iv) As per Statement of Profit & Loss submitted for FY-2021-22, 2022-2023 & 2023-2024 and CA certificate, the agency meets the financial criteria for FY-2022-2023 & 2023-2024.

(Submitted at page No. 98-100 of technical bid Documents)

(v) Annual/Auditor's Report is to be submitted for any one FY – 2022-23 or FY-2023-24 for which eligibility is financial eligibility is established.

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2	Tender fee Rs. 4,000/-	Submitted (Proof of remittance of payment online through CPP Portal at page 74 of Technical Bid Documents)
3	EMD amount Rs. 50,000/-	Submitted (Proof of remittance of payment online through CPP Portal at page 74 of Technical Bid Documents)
4.	Details of the concern and legal status	Submitted under Annexure D (Page 07 of technical bid Documents) Legal status: Private Limited Company Name of Director are as under: - 1. Harinder Kumar 2. Meenu Date of incorporation/commencement of business: 19.10.2012
5	Self-attested copy of PAN	AAECN1571A (submitted at page 84 of Technical Bid Documents)
6	Self-attested GST certificate	GST Registration No. 07AAECN1571A1ZX copy at page No. 86-88 of Technical Bid Documents
7	Profit and Loss Account / Balance sheet of the sole proprietor concern or partnership firm duly certified by Chartered Accountant. Annual report in case of a company as per the Companies act.	Bidder has submitted Profit and Loss Account (Page 98-100 of technical bid Documents) Annual/Auditor's Report is to be submitted for any one FY – 2022-23 or FY-2023-24 for which eligibility is financial eligibility is established.
8	No dues certificate (if applicable)- Annexure I As per NIT Condition NDC up to 30.06.2025 is required.	The bidder under Annexure G submitted at page 102-103 has declared NIL past contracts with AAI. Further, under Annexure G furnished on pages 102-103, the bidder has mentioned existing contracts with AAI at Agartala Airport for the period 11.07.2025-10.07.2028 and at Imphal Airport for the period 29.07.2025 and 28.07.2028 for which the outstanding amount is nil declared.

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		The bidder had submitted Annexure I (NDC Format) at page 105 of Technical Bid Documents wherein the bidder has mentioned that- Not Applicable as there is no such contracts signed between Airports Authority of India and M/s Nexus Productions & Management Private Limited. Copy of Award Letter/ Agreement for the said contracts may be sought from the bidder to establish the award of tender at AAI Airports of Imphal and Agartala and inapplicability of "No Dues" certificate as the contracts did not commence before 30.06.2025.
9	Self-attested copies of Memorandum and Articles of association in case of companies and Partnership deed in case of firms and approved by laws in case of co-operative society	Articles of Association submitted at page No. 108-115 Memorandum and Articles submitted at page No. 116-126 & of Technical Bid Documents
10	Power of Attorney on Non-Judicial Stamp Paper of Rs.100/- duly Notarized (Annexure – B)	Submitted (Page 89-91 of Technical bid documents) Notarized
11	Un conditional acceptance as per NIT format (Annexure C)	Submitted (page 92-94 of Technical Bid Documents) Few clauses and amount of EMD and Tender Fee is not entered. May be resubmitted with duly filled information.
12	Details of Bidder (Annexure D)	Submitted (Page 95 of Technical bid documents)
13	Format for Letter of Undertaking from Bidder (Annexure F)	Submitted (Page 101 of technical bid documents)
14	Self-declaration of dues for contracts held (current and past) at all AAI controlled airports and the details of disputed and undisputed dues along with the SD (Annexure G)	The bidder under Annexure G submitted at page 102-103 has declared NIL past contracts with AAI.

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		Further, under Annexure G furnished on pages 102-103, the bidder has mentioned existing contracts with AAI at Agartala Airport for the period 11.07.2025-10.07.2028 and at Imphal Airport for the period 29.07.2025 and 28.07.2028 for which the outstanding amount is nil declared. Para 6 of Annexure-G does not contain relevant clause number. May be resubmitted.
15	Declaration giving particulars of concessions / licenses, the details of black listing or debarring effected by AAI, or any Govt of India dept, any Central or state public sector undertakings etc.	Submitted as Nil under Annexure G (Page 102-103 of technical bid Documents)
16	Declaration of cases / action under PPE act initiated by AAI.	Submitted as Nil under Annexure G (Page 102-103 of technical bid Documents)
17	Declaration of raid / seizure carried out / pending by a regulatory authority, if any	Submitted as Nil under Annexure G (Page 102-103 of technical bid Documents)
18	<u>Declaration: -</u> If the entity participating in any of the tenders, is a private or public limited company, partnership firm or sole proprietor and any of the Directors / Partners /Sole Proprietor of such company is also Director of any other Company or partner of a concern, a sole proprietor having established business with AAI and has outstanding dues payable to the Authority, then the entity may not be allowed in AAI tenders”	Submitted as Nil under Annexure G (Page 102-103 of technical bid Documents)

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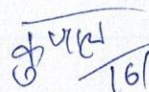
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19	Declaration: - The Parties either an individual or a business establishment, who has been ordered by a Court of Law to pay the outstanding dues of AAI at any of the airports as a whole and has not paid such dues to AAI, shall also not be eligible for the e-tender.	Submitted as Nil under Annexure G (Page 102-103 of technical bid Documents)
20	Format for Certificate from Chartered Accountant/Statutory Auditor in respect of Technical, Financial Capacity & Experience (Annexure-E)	Bidder has submitted Annexure-E (Page 96-97 of technical bid Documents)
21	Declaration in respect of near relatives working in AAI (Annexure H)	Bidder has submitted Annexure-H (Page 104-105 of technical bid Documents)
22	Scanned copy of complete set of e- tender document (duly signed and stamped by the authorized person).	Submitted has submitted Scanned copy of complete set of e- tender document at page 01-72
23	Bank Account Details (Annexure-J)	Bidder has submitted Annexure-J (Page 106 of technical bid Documents)

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REMARKS	"Details of documents submitted by M/s Nexus Productions & Management Private Limited (Total pages 226)"
(Eligible/Not eligible/ Shortfall Documents)	Shortfall Documents 1. Annexure-C is to be resubmitted after filling complete details of clauses in para 4 & 9(c) and details of Tender Fee and EMD in para 13,14 & 16 of Annexure-C. 2. Annexure-G is to be resubmitted after filling due clause number in para (6) of the Annexure-G. 3. Annual/ Auditor's Report for any one of the FY – 2022-23 or FY-2023-24 is to be submitted 4. Respective copies of Award Letters/ Agreements for tenders awarded at Agartala and Imphal Airports is to be submitted.


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(Kunal Kishore)
Manager (Commercial)

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(Pritish Yadav)
AGM (Ops/Commercial)