



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

कलिकट अंतर्राष्ट्रीय विमानपत्तन / CALICUT INTERNATIONAL AIRPORT
कलिकट विमानपत्तन(पी.ओ.) केरल / Calicut Airport (P.O), Kerala - 673 647

दूरभाष Phone : 0483 2719476, फैक्स Fax : 0483 2711406, ई-मेल E mail : dgmelect_calicut@aii.aero

Letter of Intent (L.O.I.)

Ref. No. AAI/CL/ENGG/AS/86/Lol-01/189

Date: 10.10.2025

To,

M/s WAISL LIMITED

3rd Floor, Unit no. 310 (East Wing) Wordmark- 1,
Asset Area no. 11, Hospitality District, Delhi Aerocity,
Near Indira Gandhi International Airport,
New Delhi, 110037

Name of Work : Augmentation and Replacement of Existing CCTV System at Calicut International Airport with 5 Year Warranty and 1 year CAMC.

Ref: : Your financial bid opened on 15.09.2025 and Reverse- auction date 17.09.2025

Dear Sir (S),

1. Your e-tender for the work mentioned above is hereby accepted on behalf of Chairman, Airports Authority of India, at the item rates quoted by you totaling to **Rs. 9,47,55,831/- (Rupees Nine Crores Forty Seven Lakhs Fifty Five Thousand Eight Hundred and Thirty One Only)** Warranty period for Five Years and Post Warranty CAMC period of the work One Years, which is 0.47% below the justified cost.
2. You are here by requested to start mobilization/preparatory activities for the commencement of work. Please note the time allowed for completion of the work is 6 months.
3. Any further correspondence in connection with the contract should normally be addressed to the AGM (AS), AAI, Airport.
4. Kindly note that this LOI forms part of the agreement and the detailed work order follows.
5. Kindly acknowledge the receipt of LOI and convey your acceptance for the same.

Yours faithfully,

सुजिथ्रा जी.एस. / SUJITHRA G S
प्रबंधक (इंजि.-विद्युत) / Senior Manager (E-E)
भा.वि.प्रा.कलिकट अंतर्राष्ट्रीय हवाई अड्डा
AAI Calicut International Airport

[Signature]
10-10-2025
Asst. General Manager (Airport Systems)
For and on behalf of the Chairman
Airports Authority of India



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कलिकट अंतर्राष्ट्रीय विमानपत्तन / CALICUT INTERNATIONAL AIRPORT

कलिकट विमानपत्तन(पी.ओ.) केरल / Calicut Airport (P.O.), Kerala - 673 647

दूरभाष Phone : 0483 2719475, फैक्स/Fax : 0483 2711406, ई-मेल E mail : dg.select_calicut@aii.aero

By Speed Post / E-mail

Ref. No. AAI/CL/ENGG/AS/86/WO-06/ **192**

Date: 14.10.2025

M/s WAISL LIMITED

3rd Floor, Unit no. 310 (East Wing) Wordmark- 1,
Asset Area no. 11, Hospitality District, Delhi Aerocity,
Near Indira Gandhi International Airport,
New Delhi, 110037.

Email: puneetkumar.gupta@waisldigital.com
ripu.daman@waisldigital.com

Name of Work : Augmentation and Replacement of Existing CCTV System at Calicut International Airport with 5 Year Warranty and 1 year CAMC.

Ref: : E-Bid Ref. No. 2025_AAI_240972_1
Your financial bid opened on 15.09.2025 and Auction Date 17.09.2025
Letter of Intent(L.O.I) No:AAI/CL/ENGG/AS/86/LoI-01/89 Date:10.10.2025

Dear Sir(s),

1. Your e-tender for the work mentioned above is hereby accepted on behalf of the Chairman, Airports Authority of India at the item rates quoted by you (along with the reverse auction rates) totaling to **Rs. 9,47,55,831/- (Rupees Nine Crores Forty Seven Lakhs Fifty Five Thousand Eight Hundred and Thirty One Only)** which is **0.47%** below the justified cost.
2. Asst.General Manager (Airport Systems), Airports Authority of India, Calicut International Airport, Calicut – 673647 shall be the Engineer- in-Charge of the work. You are requested to attend the office of the Asst.General Manager (Airport Systems), Airports Authority of India, Calicut International Airport, Calicut by **23.10.2025** to sign and complete the contract agreement. The contract agreement shall be executed on a non-judicial stamp paper of value **Rs.200/- (Rupees Two Hundred only)** and the cost of the stamp paper shall be borne by you.
3. The earnest money deposited by you along with tender, will be released by AAI through NIC-CPP portal on processing your RA bills. Please deposit **Rs.47,37,792/- (Rupees Forty Seven Lakhs Thirty Seven Thousand Seven Hundred and Ninety Two Only)** towards security deposit within 10 days from the date of issue of this letter failing which, the same will be deducted as per condition of Clause No.1 A at page No. GCC 16 of contract document.
4. Within 30 days of issue of acceptance letter, you shall submit to AAI, a performance Guarantee as per condition of GCC Clause No 1 at page no 15 for an amount of **Rs 47,37,792 (Rupees Forty Seven Lakhs Thirty Seven Thousand Seven Hundred and Ninety Two Only)** in the form of Bank Guarantee on the Proforma appended at GCC Appendix XI – on 162-163 of Contract Document



QMS 9001:2015 EMS 14001:2015 CERTIFIED

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कलिकट अंतर्राष्ट्रीय विमानपत्तन / CALICUT INTERNATIONAL AIRPORT

कलिकट विमानपत्तन(पी.ओ.) केरल / Calicut Airport (P.O.), Kerala - 673 647

दूरभाष Phone : 0483 2719475, फैक्स/Fax : 0483 2711406, ई-मेल/E mail : dgmelect_calicut@aaiaero

5. You are requested to comply with the provisions of Contract Labour (Regulation and Abolition) Act of 1970 and Contract Labour (Regulation and Abolition) Central Rules 1971 Child Labour (Prohibition & Regulation) Act 1986, Construction of Works (Regulation of Employment and Condition of Services) Act 1996, Building and other construction Workers Welfare Cess Act 1996 as specified in Clause 37 on Page No.67 & 89 of GCC of tender and rules of Central and State Government.
6. Please note that the time allowed for carrying out the SITC part of the work shall be 06 (Six) Months and same shall be reckoned from the 10th day of issue of this letter.
7. Any further correspondence in connection with the contract should normally be addressed to the Engineer- In- Charge.
8. AAI has registered as a buyer under TREDs and vendors may avail the benefits of TREDs, a govt. of India initiative
9. Please note that the awarded rate is exclusive of GST and you are required to submit valid GST invoices for effecting payment.
10. The period within which payment would be released to MSME vendors after submission /processing of invoices/claims is 45 days.
11. Please acknowledge the receipt and return the duplicate copy of this letter enclosed herewith after signing it to the undersigned as a token of acceptance.

Encl: 1.Schedule of Quantity.

Yours faithfully,

Bom
14/10/2025

Asst.General Manager (Airport Systems)
For and on behalf of the Chairman
Airports Authority of India

NOO: Copy to:

1. The APD, AAI, Calicut Airport
2. GM(Engg-E),SR
3. The Jt.GM(Vig),AAI,SR,Chennai
4. The Dy.GM (E-E), AAI, Calicut Airport
5. The Jt.GM(Fin), AAI, Calicut Airport
6. The Manager (E-E), AAI, Calicut Airport

- For kind information please

FC accorded vide E File No. SR-
21011(35)/3/2023-APD-SR-
CALICUT,Note #221 dated 10.10.2025

Airports Authority of India
Engineering Wing (Airport Systems)
SR, Calicut International Airport, Calicut-673 647
SCHEDULE OF QUANTITY

Name of work:- Augmentation and Replacement of Existing CCTV System at Calicut International Airport with 5 Year Warranty and 1 year CAMC

SOQ Sl. No	BOQ Sl. No	Item Requirements	Quantity	Unit	Rate	Amount
	1	SH-A				
1	1.01	Supply of 2 MP Dome IR Indoor Camera, with all necessary Mounting Kits to meet site requirements.	336.00	Nos	26,502.57	8,904,862.66
2	1.02	Supply of 2 MP Bullet IR Outdoor Camera, with all necessary Mounting Kits to meet site requirements.	136.00	Nos	27,995.67	3,807,411.10
3	1.03	Supply of 2 MP PTZ IR Outdoor Camera, with all necessary Mounting Kits to meet site requirements.	37.00	Nos	100,784.41	3,729,023.22
4	1.04	Supply of 2MP ANPR/Face Capture Outdoor Camera, with all necessary Mounting Kits to meet site requirements.	6.00	Nos	50,765.48	304,592.89
5	1.05	Supply of Memory Card 1TB Class10 (For item No 4 above)	6.00	Nos	8,585.34	51,512.03
6	1.06	Supply of Rack Mountable Servers - Including VMS & Recording storage for primary and redundant Servers.(Minimum 480 TB for Primary and 480TB for redundant Servers)	10.00	Nos	1,030,240.65	10,302,406.49
7	1.07	Supply of NTP Server (Stratum-1 with 4 IP ports and 1 management port)	1.00	Nos	746,551.20	746,551.20
8	1.08	Supply of VMS Software with Perpetual license as per the system design for 515 cameras for primary and redundant operations.	1.00	Job	7,151,960.45	7,151,960.45

SOQ Sl. No	BOQ Sl. No	Item Requirements	Quantity	Unit	Rate	Amount
9	1.09	Supply of ANPR & Face Capture Software and hardware with perpetual license for 6 Nos cameras.	1.00	Job	1,082,499.23	1,082,499.23
10	1.10	Supply of Layer- 3 Core Switch- 48port	2.00	Nos	683,318.31	1,366,636.62
11	1.11	Supply of Layer-2 Stackable Access Switch- 24 port PoE	35.00	Nos	257,560.16	9,014,605.68
12	1.12	Supply of Outdoor Industrial Grade Switch-8port	8.00	Nos	279,956.70	2,239,653.59
13	1.13	Supply of SOCC with Workstation and Video wall of 55 Inches display with 6x2 matrix	1.00	Job	3,406,214.48	3,406,214.48
14	1.14	Supply of Work Station for local monitoring	10.00	Nos	182,905.04	1,829,050.43
15	1.15	Supply of Surveillance category display for Monitoring	10.00	Nos	447,930.72	4,479,307.17
16	1.16	Work station for Network Monitoring and management with application Software (Specifications can be decided by the bidder to meet the Industry standard level monitoring of all Networked hardware and shall be able to provide proper alerts on events incidents over network like decay congestion etc.)	1.00	No	2,986,204.78	2,986,204.78
17	1.17	Supply of 30KVA (N+1) Modular UPS (3 phase input 1 Phase output with Dual Control) with battery back for 30min including battery bank with suitable rack for battery housing (1 job= 2 numbers 30KVA ups with required battery for 30 min back up)	1.00	Job	776,786.52	776,786.52
18	1.18	Supply of Indoor 42 U Floor Mountable Rack	2.00	Nos	50,392.21	100,784.41
19	1.19	Supply of KVM Switch	2.00	Nos	91,452.52	182,905.04
20	1.20	Supply of Indoor 12U wall mountable Rack	24.00	Nos	7,838.79	188,130.90
21	1.21	Supply of Outdoor IP55 with 2 Fan unit with Pole/Wall mounting Assy, 9U rack	8.00	Nos	13,885.85	111,086.82
22	1.22	Supply of Console for SOCC (Control) Room	4.00	Job	31,989.72	127,958.87
23	1.23	Supply of OFC Cable 12 Core Indoor	6000.00	Mtrs	16.42	98,544.76
24	1.24	Supply of OFC Cable 6 core Outdoor	5000.00	Mtrs	46.29	231,430.87

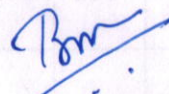
SOQ Sl. No	BOQ Sl. No	Item Requirements	Quantity	Unit	Rate	Amount
25	1.25	Supply of Fibre LIU Indoor 24 port	30.00	Nos	4,852.58	145,577.48
26	1.26	Supply of Fibre LIU 12 port	30.00	Nos	3,434.14	103,024.06
27	1.27	Supply of Fibre Patch cord SC to LC 3m	300.00	Nos	335.95	100,784.41
28	1.28	Supply of Cat 6A UTP	27000.00	Mtrs	48.53	1,310,197.35
29	1.29	Supply of Cat 6A patch panel-24 port with Surge Protection	36.00	Nos	3,658.10	131,691.63
30	1.30	Supply of Cat 6A Information Outlet	515.00	Nos	134.38	69,205.30
31	1.31	Supply of Power Cable 3 core 6 Sq.mm Copper (BIS/ISI Certified)	11000.00	Mtrs	185.14	2,036,591.66
32	1.32	Supply of Power Cable 3 core 1.5 Sq.mm Copper (BIS/ISI Certified)	18000.00	Mtrs	63.46	1,142,223.33
33	1.33	Supply of Power Distribution Panel with RCCB with Main UPS output feed With distribution MCBs as per Power Supply and Distribution as per site requirment.	1.00	Job	16,782.47	16,782.47
34	1.34	Supply of Power DB termination With MCB 16A Indoor, with ISI/BIs. certified Industry standard products	48.00	Nos	5,113.88	245,466.03
35	1.35	Supply of Power DB termination with MCB 10A Outdoor, with ISI/BI certified Industry standard products	10.00	Nos	6,345.69	63,456.85
36	1.36	Supply of Power termination near cameras Indoor with 3 Pin Socket and Plug 5A, with ISI/BIS certified Industry standard products	100.00	Nos	358.34	35,834.46
37	1.37	Supply of Power Termination near Cameras Outdoor With 3 pin Socket and Plug with IP 66 Outdoor Termination Box, with ISI/BI certified Industry standard products	50.00	Nos	1,231.81	61,590.47
		Total For SH-A				68,682,545.71

SOQ SL. No	BOQ SL. No	Item Requirements	Quantity	Unit	Rate	Amount
	2	SH-B				
38	2.01	Supply of 6 Meter Galvanized Poles (BIS/ISI Certified)	11.00	Nos	4,367.32	48,040.57
39	2.02	Supply of 3 Meter Galvanized Poles (BIS/ISI Certified)	3.00	Nos	2,388.96	7,166.89
40	2.03	Supply of 6 Meter Galvanized Frangible Pole (BIS/ISI Certified)	16.00	Nos	16,633.16	266,130.57
41	2.04	Supply of 3 Meter Galvanized Frangible Pole (BIS/ISI Certified)	4.00	Nos	10,078.44	40,313.76
42	2.05	Supply of MS Conduit 25mm-B class (BIS/ISI Certified)	24000.00	Mtrs	100.78	2,418,825.87
43	2.06	HDPE Pipe 32mm (BIS/ISI Certified)	5000.00	Mtrs	55.99	279,956.70
44	2.07	HDPE Pipe 25mm (BIS/ISI Certified)	10000.00	Mtrs	43.30	432,999.69
45	2.08	Laying of Indoor 12 core Fibre and 6 Sq.mm 3 core Power cable Through HDPE Pipe 32mm Indoor Over Ceiling with Clamping at Standard Intervals/as per site conditions.	6000.00	Mtrs	44.79	268,758.43
46	2.09	Laying of Cat 6A cable through MS Conduit 25mm over Ceiling with Clamping at Standard intervals/as per site conditions.	15000.00	Mtrs	67.19	1,007,844.11
47	2.10	Laying of Outdoor 6 core fibre and 6sq.mm 3 core Power cable through HDPE pipe 32mm With Digging of Soil at 1m Depth or as per site requirement and refilling the soil with route markers	3000.00	Mtrs	179.17	537,516.86
48	2.11	Laying of Outdoor 6 core Fibre and 6sq.mm 3 core Power cable through HDPE with Road Cutting as per Industry standards/as per Site conditions and refilling with Bitumen/Concrete with route markers at each end	1500.00	Mtrs	209.03	313,551.50
49	2.12	Laying of Outdoor 6 core Fibre and 6sq.mm 3 core Power cable through HDPE with Concrete cutting as per industry standards/as per conditions and refilling with Concrete	1500.00	Mtrs	209.03	313,551.50

SOQ SL. No	BOQ SL. No	Item Requirements	Quantity	Unit	Rate	Amount
50	2.13	Laying of Outdoor Cat 6A cable through 25mm HDPE pipe through soil as per standards/as per Site conditions and refilling and providing route markers	3000.00	Mtrs	134.38	403,137.65
51	2.14	Laying of Outdoor Cat 6A cable through 25mm HDPE pipe with Road cutting as per standards/Site conditions and refilling with Bitumen/Concrete.	1500.00	Mtrs	179.17	268,758.43
52	2.15	Laying of Outdoor Cat 6A cable through 25mm HDPE Pipe through concrete as per standards/Site conditions and refilling with Concrete.	1500.00	Mtrs	55.99	83,987.01
53	2.16	Laying of 1.5sq.mm 3 core Power cable through 25mm HDPE pipe through soil as per standards/as per Site conditions and refilling and providing route markers	3000.00	Mtrs	134.38	403,137.65
54	2.17	Laying of 1.5sq.mm 3 core Power cable through 25mm HDPE pipe with Road cutting as per standards/Site conditions and refilling with Bitumen/Concrete.	1500.00	Mtrs	186.64	279,956.70
55	2.18	Laying of 1.5sq.mm 3 core Power cable through 25mm HDPE Pipe through concrete as per standards/Site conditions and refilling with Concrete.	1500.00	Mtrs	48.53	72,788.74
56	2.19	Laying and termination of 1.5 Sq.mm 3 core cable through MS Conduit over ceiling with clamping at standard intervals/as per site conditions.	10000.00	Mtrs	55.99	559,913.40
57	2.20	Installation of Frangible GI Poles at Air side with Civil works required	20.00	Nos	4,703.27	94,065.45
58	2.21	Installation of GI Pole with Civil Works required	14.00	Nos	3,882.07	54,348.93
59	2.22	Installation, Integration, testing and Commissioning of items 1 to 37 above as per site requirements.	1.00	Job	2,646,523.99	2,646,523.99

SOQ SL. No	BOQ SL. No	Item Requirements	Quantity	Unit	Rate	Amount
		Total for SH-B				10,801,274.40
	3	SH-C				
60	3.01	Support with 1 Skilled and 1 Semi-Skilled manpower during 5 Years period of Warranty with complying with minimum wages and BCAS norms with routine maintenance checks and H24 on call attendance of faults. (Cost for the warranty period spares & consumables are included in the SITC without additional payment for the period. No extra payment shall be made for manpower, if warranty extended due to unserviceability.) (1 Job = 5 x 12 months)	1.00	Job	5,381,842.10	5,381,842.10
		Total for SH-C				5,381,842.10
	4	SH-D				
61	4.01	CAMC for the 6th year from Post Warranty/Extended warranty by deploying with 1 Skilled and 1 Semi-Skilled manpower on daily basis with suitable reliver and complying with minimum wages and BCAS norms with routine maintenance checks and H24 on call attendance of faults.(1 Job means deploying man power for doing the job for one year as per schedule includibg all required materials for keeping the system serviceable)	12.00	Month	824,180.73	9,890,168.78
		Sub Total D (61 above)				9,890,168.78
		Final amount after reverse auction (SH-A+ SH-B + SH-C+ SH - D)				94,755,831.00

(Rupees Nine Crores Forty Seven Lakhs Fifty Five Thousand Eight Hundred and Thirty One only)



Asst.General Manager (Airport Systems)
AAI,Calicut International Airport