



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

संदर्भ सं.भा.वि.प्रा./जाम/आर-3/Smoking zone/2025/

दिनांक-26.09.2025

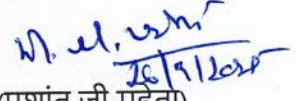
सेवा में,
में, हरि हरानन्द मीडिया प्रा. लि.,
89, अशोक विहार,
भोपाल - 462 023

विषय- Award of License for "Operating Smoking Lounge & Sales Kiosk in Departure (SHA) at Civil Enclave, Jamnagar

कृपया संलग्न कॉपी आवश्यक कार्यवाही हेतु सादर प्रेषित है।

धन्यवाद,

भवदीय


(प्रशांत जी महता)

प्रबंधक (मा. सं)

कृते विमानपत्तन निदेशक

२१



Date: 25.09.2025

No. AAI/ JAM / R-3/Smoking zone /2025/ 1247

To,

M/s Hari Haranand Media Private Ltd.,
89, Ashok Vihar, Bhopal-462023

GST No. 23AACCH6770M2ZA

Subject: Award of License for "Operating Smoking Lounge & Sales Kiosk in Departure (SHA) at Civil Enclave, Jamnagar

Sir,

1. Please refer to your participation in e-tender for the subject facility (tender ID: 2025_AAI_234017_1) for which technical bids were opened on 06.06.2025 and financial bid was opened on 15.07.2025. The competent authority is please to award the subject concession on the following terms and conditions:

for which technical bids were opened. The competent authority is please to award the subject concession on the following terms:-

Sr. No.	Particulars	Details	
i.	Facility	Operating Smoking Lounge & Sales Kiosk in Departure (SHA) at Civil Enclave, Jamnagar	
ii.	Location	Departure (SHA) at Civil Enclave, Jamnagar.	
iv.	Periodicity of License	05 (Five) Years	
v.	Business Incubation period	15 days from the date of issuance of this award letter.	
vi.	Gestation period	60 days, reckoned from the date of handing over of sites shall be permissible.	
vii.	License Fee payable for the first month	Quoted License Fee	Rs. 3,80,000/-
		Space rental (if applicable as per tender conditions)	NA
		Common Area Maintenance (CAM) charges (10 % of Space License Fee for 08.00 Sq. Mtr.for smoking lounge and 01.00 Sqm for kiosks total area of 09.00 Sq.Mtr. -AC Space) (Space License Fee @ Rs. 1080/- PSMPM x 09.00 Sq.Mtr.)	Rs. 972 /-
		Tax/GST @ 18 %	Rs. 68,575/-
		Gross License Fee	Rs. 4,49,547/-
viii.	Annual escalation	Annual escalation in license fee shall apply as per clause 4 of NIT.	



ix.	Charges towards consumption of electricity and water	To be paid by the Licensee as per clause 1 (d) (iii) of NIT.												
x.	Interest free Security Deposit (SD) payable to AAI	(i) Security Deposit of Rs. 26,97,282/- towards License fee as per Para 5 (c)(i) of General Information and Guidelines of NIT. (ii) Security Deposit of Rs. 3,95,000/- towards Utilities (Electricity, Water, Data Port, Telephone etc.) Total Security deposit Rs. 30,92,282/- This exercise of submission of SD is to be done within the business incubation period.												
xi.	One-month advance Gross License fee of Rs. 4,49,547/- , is payable in the form of RTGS/NEFT in favor of Airport Authority of India within the business incubation period.													
xii.	Following are the details of Bank for RTGS/NEFT to Jamnagar Airport: - Bank: STATE BANK OF INDIA Branch: VILEPRLE(EAST) -1174 IFSC Code: SBIN0001174 Beneficiary Name: AIRPORTS AUTHORITY OF INDIA A/C No.: 00000033964986659 PAN and GST of Jamnagar Airport: PAN No – AAACA6412D GST No. – 24AAACA6412D1ZE													
xiii.	Agreement has to be executed on non-judicial Stamp Paper of Rs. 100/- (appropriate value) within the business incubation period. The cost of Stamp Paper(s) and related costs to be borne by the licensee.													
xiv..	Details of persons employed by agency or going to be employed, who are near relatives of AAI employees, or are ex-employees of AAI who have separated from AAI in the past two years to be furnished by you (on letter head in the below format), along with the acceptance of this award letter: <table border="1"><thead><tr><th>Name of the person proposed to be employed</th><th>Designation</th><th>Your relationship with the said person</th><th>Place of Posting</th></tr></thead><tbody><tr><td></td><td></td><td></td><td></td></tr><tr><td></td><td></td><td></td><td></td></tr></tbody></table>		Name of the person proposed to be employed	Designation	Your relationship with the said person	Place of Posting								
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xv.	Authority shall raise all bills (including MMG/MAG and any other bills except annual land lease bills) for the current month upto 10th day of month in advance except true-up and reimbursement of expenditure bills like electricity, water etc. The invoices for reimbursement of expenditure like electricity, water charges etc. for the completed month shall be raised on 15 th of succeeding month.													



	The concessionaire has to pay the bill by 25th of the same month failing which interest on delayed payment at the rate of 9% per annum shall be charged from the due date for the delay period upto 30 days and if delay is for more than 30 days, then interest at the rate of 18% per annum shall be charged from the due date, for entire delay period. In case of part payment made by any agency, same rate of interest on the balance amount of invoice as applicable shall be charged. The licensee to make all payments through Biller Direct module of AAI or Virtual Account Number (VAN).
xvi.	Joint measurement of the area offered under license, to be conducted by AAI and Licensee/the authorized representative(s) of the licensee at the time of handing over / taking over of possession of site. This Joint measurement along-with report on handing over / taking over of site shall form part of the agreement to be executed.
xvii.	The licensee to obtain all necessary security approvals/clearances from BCAS/any other regulatory agency as required. Security Clearance - The selected Bidder/Licensee/Concessionaire shall apply to Bureau of Civil Aviation Security (BCAS) for Security Clearance, within a period of 10 days (30 days in case the Bidder is to form SPV as per RFP conditions) from the issuance of LOA and submit copies thereof to the Authority. Security Programme - The selected Bidder/Licensee/Concessionaire shall apply to Bureau of Civil Aviation Security (BCAS) for approval of the Security Programme, within a period of 10 days from the issuance of LOA and submit copies thereof to the Authority, in case the Selected Bidder/Licensee/Concessionaire is having prior Security Clearance from BCAS. In case the Selected Bidder/Licensee/ Concessionaire is not having prior Security Clearance from BCAS on the date of issuance of LOA, then the Selected Bidder/ Licensee/Concessionaire has to apply to BCAS for approval of security program within a period of 05 days from the date of receipt of Security Clearance from BCAS and submit copies thereof to the Authority.

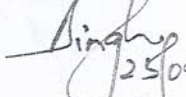
2. A copy of this Award Letter duly signed by Licensee, accepting all Terms and Conditions of NIT and of this Award Letter, must be forwarded to this office **within seven (07)** days of receipt of this LoA. The acceptance to this award letter to accompany declaration as per **para xiv** above.
3. Further, the formalities listed at **para x, xi & xiii** must be completed within the time lines specified therein.
4. Non-acceptance of award or on account of non- completion of post-award formalities within the prescribed time, you shall be liable to be debarred by AAI for further participation in the tenders at its airports or at any other place under the control of AAI, for a period of one (01) year.
5. The licensee shall employ only Indian nationals and get their antecedents and loyalty verified before employing them on the job. The licensee shall ensure that no person of doubtful antecedent and nationality is in anyway associated with the job.
6. In case of Civil/Electrical works, NOC has to be obtained from AAI beforehand.



7. All other terms and conditions shall be as per NIT/Tender document. This award letter and NIT/Tender document along with their enclosures shall form a part of the license agreement.

Thanking you.

Yours faithfully,


25/09/2025

(D. K. Singh)

Airport Director
Civil Enclave, Jamnagar Airport