



By Regd.Post /E-Mail

No. AAI/CL/B.12019/36/CAS/

Date: 03.07.2025

M/s. Takeoff Enterprises
Sivadam Building
Thirumala P.O
Trivandrum-695006

Subject: Award of License for Baggage Wrapping Services at Calicut International Airport-Reg.

Sir,

Reference is made to your Technical Bid and Financial Bid against the tender inviting notice floated by AAI Calicut on the above subject in CPP Portal on 25.04.2025 with Tender ID No. 2025_AAI_233692_1. The technical bid of the subject tender was opened on 16.05.2025 and the financial bid was opened on 17.06.2025. In this regard, approval of the Competent Authority is hereby conveyed to grant the subject License in your favour as per the following terms and conditions:

License for Baggage Wrapping Services at Calicut International Airport		
Sl.No.	Details of the License	
1	Location & Area Allotted	i). International Departure Ground Floor- 04 SQM ii). International Departure City Side- 04 SQM
2	License Fee	i). Minimum Monthly Guarantee (MMG) of Rs.20,25,000/- per month OR Revenue Share of 20% of Net Sales per month, whichever is higher. In addition to this, applicable GST, CAM Charges @10% of the normal space rent for an area of 08 Sq.mtrs.(<i>Space rent for AC Area for the current financial year is Rs.2,950/- Per Sq.Mtr. Per Month and for Non AC Area is Rs.1,970 /- Per Sq.Mtr. Per Month</i>), Utility Charges viz. Electricity and Water as per actuals as per AAI applicable rates are payable each month. ii). The MMG shall be subject to annual escalation as stipulated in NIT.



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

कालीकट अंतर्राष्ट्रीय हवाई अड्डा / CALICUT INTERNATIONAL AIRPORT

कालीकट हवाई अड्डे पी.ओ., केरल / CALICUT AIRPORT P.O, KERALA - 673647

दूरभाष/Phone 0483271 9401, फैक्स/Fax: 04832711406, ई मेल/ E mail: apd_calicut@aai.aero

		iii). License Fee will be applicable from the 121st day from the date of this award letter or from the actual date of commencement of the License, whichever is earlier. iv). The monthly payments to AAI, Calicut shall be done using Virtual Account Number (VAN) payment system. The AAI User Manual for payment using VAN is enclosed herewith for ready reference.
3	License period	License is awarded for a period of 05 (Five) years. The License period commences from the 121 st day from the date of this award letter or from the actual date of commencement of the License, whichever is earlier.
4	Security Deposit (non-interest bearing)	Required Security deposit: Rs.1,43,50,933/- Electricity Security deposit: Rs.10,00,000/- Rs.1,53,50,933/- Rs.1,53,50,933/- rounded off to Rs.1,53,51,000/- <u>Total Security Deposit: Rs.1,53,51,000/-</u> The above Security Deposit to be deposited in the form of Bank Guarantee from a Nationalized/Scheduled Commercial Bank in favour of Airports Authority of India. Bank Guarantee is to be obtained for an entire period of the contract plus Six (06) months overlapping period. Bank Guarantee from Co-operative bank even if scheduled will not be accepted. No interest is payable on Security Deposit.
5	AAI Bank Account Details for remitting Security Deposit through RTGS /NEFT	Name of the Bank: State Bank of India, Kondotty Branch IFSC Code : SBIN0070311 MICR Code : 673002946 Account Number : 40533613627 PAN Number : AAACA6412D Beneficiary Name : Airport Director, AAI Calicut International Airport



5. The Earnest Money Deposit shall be forfeited and the bidder shall be debarred from further participation in AAI tender(s) for a period of One (01) year, on account of non-completion of the following terms.
 - a) Intimating acceptance of terms and conditions of award letter within 07 days from the date of award letter.
 - b) Business Incubation Period of 30 days from the date of issue of award letter, and Gestation Period of 90 days from the date of expiry of Business Incubation Period i.e. from the 31st day of issue of award letter and expiring on the 120th day from the date of issue of award letter for completion of all post award formalities and commencement of License as per the timelines indicated in NIT.
 - c) Payment of One-month advance License Fee amounting to **Rs.23,91,823/-** (License Fee, CAM charges & GST @ 18%) within Business Incubation Period i.e. within 30 days from the date of award letter.
 - d) Payment of Security Deposit amount within Business Incubation Period i.e. within 30 days from the date of award letter.
 - e) Execution of agreement on formal Stamp Paper worth Rs.200/- within Business Incubation Period i.e. within 30 days from the date of award letter.
6. The Licensee shall procure and install the Baggage Wrapping Machines as per the specification given in the NIT within the stipulated time as per NIT.
7. Film roll to be used for baggage wrapping should be bio-degradable or recyclable and should be certified by ISO certified laboratory and certificate thereto should be submitted by the Licensee after award of contract.
8. The Licensee should submit certificate after the award of contract, in compliance with the plastic waste management (second amendment) Rules 2022 published in official gazette on 6th of July 2022 Protocols for compostable and biodegradable plastic materials confirming to IS 17899T:2022.
9. The Licensee shall ensure compliance of the rules/laws/guidelines issued by Government of India, CPCB or any other regulatory agencies as amended from time to time regarding the uses of plastic materials.
10. This award letter, NIT and Tender Corrigendum including all terms and conditions mentioned therein will form part and parcel of the Agreement.



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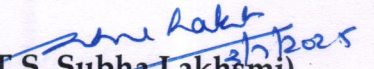
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11. The License fee shall commence from the 121st day from the date of issue of award letter or from the actual date of commencement of the License, whichever is earlier.
12. A Stamp paper worth Rs.200/- is to be submitted to this Office for executing the Agreement.
13. Your acceptance to the above terms and conditions must be forwarded to this office within Seven (07) days from the date of this award letter. In this regard, you are therefore requested to return a sealed and signed copy of this award letter as a token of your acceptance of the above terms and conditions.

Yours sincerely,


(T.S. Subha Lakshmi)

Jt. General Manager(Commercial)
For Airport Director

Enclosure : AAI VAN User Manual

Copy to: PS to APD/ Jt.G.M(CNS)/Jt.G.M(F&A)/ Dy.G.M(E-E)/ Dy.G.M(Ops)/ CSO/
Billing Desk

Signature Not Verified

Digitally signed by Shifin Sha S

Date: 2025.10.22 17:35:33 IST

Location: eProcurement System for

Central RSUs