



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

AAI/VOBZ/COMML/F&B/UDAAN/2025/101

Date: 21.02.2025.

To

M/s Spiffy Clean

277, poonga Nagar,

Civil Aerodrome post

Coimbatore-641014.

Sub: LOIA for Short Term Licence for Snack Bar with provision of Low-Cost Tea, Coffee, Water, Snacks & Sweets in Check-in area of Domestic Terminal, Vijayawada International Airport.

Sir/Madam,

Reference is drawn to NIT invited vide no. 2025_AAI_225853_1 and your bid submitted towards above NIT. Technical bids were opened on 13.02.2025 and financial bids opened on 19.02.2025 for the subject Facility at Vijayawada Airport.

In this regard, Competent Authority has accepted the tender submitted by you and accorded his approval to award the license on the following terms & conditions:

1.	License	Short Term Licence for Snack Bar with provision of Low-Cost Tea, Coffee, Water, Snacks & Sweets in Check-in area of Domestic Terminal, Vijayawada International Airport.
2.	Area and Location	05 SQMs in Check-in area of Domestic Terminal, Vijayawada International Airport.

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3.	Period of Concession	"06 months extendable by 6 six months" or "till commencement of New terminal at Vijayawada Airport", whichever is earlier.																		
4	Scope of License	Licensee shall be allowed to sell below mentioned items only and only at the prices mentioned opposite: <table border="1"> <thead> <tr> <th>S. No</th><th>Item</th><th>Rate (in Rs)</th></tr> </thead> <tbody> <tr> <td>1</td><td>Water Bottle</td><td>10</td></tr> <tr> <td>2</td><td>Tea</td><td>10</td></tr> <tr> <td>3</td><td>Coffee</td><td>20</td></tr> <tr> <td>4</td><td>Samosa/Kachori/Pattie</td><td>20</td></tr> <tr> <td>5</td><td>Local Sweets</td><td>20</td></tr> </tbody> </table>	S. No	Item	Rate (in Rs)	1	Water Bottle	10	2	Tea	10	3	Coffee	20	4	Samosa/Kachori/Pattie	20	5	Local Sweets	20
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4	Samosa/Kachori/Pattie	20																		
5	Local Sweets	20																		
4.	Gestation period	Gestation period of 15 Days or actual commencement of operations, whichever is earlier, reckoned from the date of award shall be permissible.																		
5.	License Fee	Licensee shall pay to the Authority every month in advance, by way of concession fee Rs. 48,699/- (Rupees Forty Eight Thousand Six Hundred Ninety Nine only) and applicable charges & taxes on or before 10th day of English calender month. The quoted monthly licence fee shall be escalated as per NIT conditions. In addition to the above, Concessionaire shall be liable to pay Utility Facilitation Charges at 10% of normal space rent or as may be notified by AAI from time to time, presently normal notified space rent is Rs. 1550/- (AC Space Rent) and Rs. 1030/- (Non AC Space Rent) per sqm per month for the financial year 2024-25, (subject to annual escalation of 7.5% per annum - rounded off to nearest 10, w.e.f. 1st April, every year) for allotted space.																		
6.	Security Deposit	Rs 1,75,138/- (Rupees One Lakh Seventy-Five Thousand One Hundred Thirty-Eight only) , which is equivalent to 3 months of license fee (based on first year license fee) as Security Deposit in the form of Demand																		

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		Draft / Pay order / RTGS/NEFT/ Bank Guarantee from a Nationalized/Scheduled Bank (Bank Guarantee from Co-operative Banks, even scheduled co-operative banks, shall not be acceptable) in favour of Airport Director, AAI, Airport. Bank Guarantee should be valid for the entire period of license plus six (06) months.
8.	Electricity Security Deposit	Security Deposit amount of Rs. 35,028 /- (Rupees Thirty-Five Thousand and Twenty-Eight Only) in the form of Demand Draft / Pay order / RTGS/NEFT/ Bank Guarantee from a Nationalized/Scheduled Bank (Bank Guarantee from Co-operative Banks, even scheduled co-operative banks, shall not be acceptable) in favour of Airport Director, AAI, Airport. Bank Guarantee should be valid for the entire period of license plus six (06) months.
9.	License Agreement	Execution of the Agreement within fifteen (15) days from the date of issuance of award letter / LOIA (on Stamp Paper of 100rs.
10.	Business Incubation Period	No business incubation period is admissible.

11. Acceptance of this offer shall be done within seven (7) days from the date of issuance of this award letter / LOIA.
12. All other Terms and Conditions are as per NIT.
13. This award letter shall form part and parcel of License Agreement.

Yours Sincerely



Harish Amiti
21/02/2025

Harish Amiti

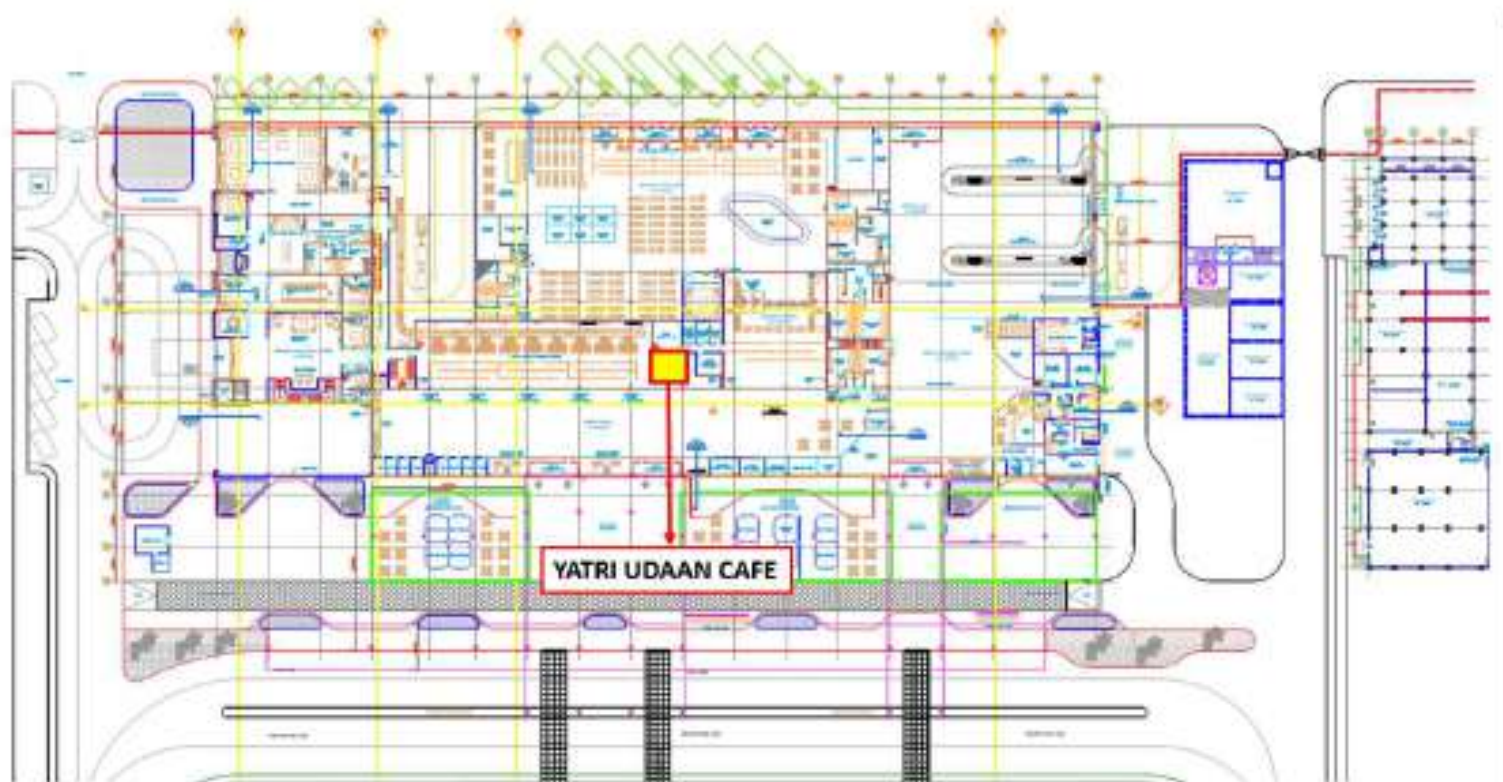
AM (Commercial)

For Airport Director

Vijayawada Airport.

CONCESSION AREA

LOCATION LAYOUT PLAN, CHECK-IN AREA OF DOMESTIC TERMINAL OF VIJAYAWADA INTERNATIONAL AIRPORT



Location of Low Cost Economy Snack Bar (marked as Yatri Udaan café)

Signature Not Verified

Digitally signed by HARISH AMITI
Date: 2025.06.03 16:06:14 IST
Location: eProcurement System for
Central PSUs