

Sub: - Evaluation Of The Techno-Commercial Bids After Receipt Of 2nd Round Of Clarification/ Confirmation/ Deficient Documents For Price–Bid Opening Against Tender No. W35DC24002 For Procurement Of Carrier Gases (Nitrogen, Zero Air, Hydrogen, Helium & Argon) On Rate Contract Basis For Three Years.

A. Brief Of The Case: Tender No. W35DC24002 Was Floated / Published On Gepnic-CPPP Portal On 08.10.2024 For Procurement Of Carrier Gases (Nitrogen, Zero Air, Hydrogen, Helium & Argon) On Rate Contract Basis For Three Years. Bid Was Opened On 30.10.2024. Total 4 Nos. Of Offers Have Been Received On 30.10.2024 On Gepnic-CPPP Portal.

A1. Bidders who have submitted their offer are as under:

1. M/S. Ikon Instruments
2. M/S. Sam Air Product Equipments
3. M/S. Chhabra Industrial Gases
4. M/S. Ajay Air Products Pvt Ltd

A2) The Tender Details Of The Case Are As Under:

1.	Tender No.	W35DC24002
2.	Description	Procurement Of Carrier Gases (Nitrogen, Zero Air, Hydrogen, Helium & Argon) On Rate Contract Basis For Three Years.
3.	Type Of Tender	Open Indigenous E-Tender Under Two Bid System
4.	Estimated Value	Rs.21,50,691.60
5.	Tender Participation Period	08.10.2024 To 29.10.2024
6.	Tender Closing Date & Time	29.10.2024 & 15.00 Hrs.
7.	Tender Opening Date & Time	30.10.2024 15.30 Hrs.
8.	Sent For Technical Comments On	30.10.2024
9.	Received Technical Comments On	06.11.2024
10.	1 st Round Clarification Letter Uploaded On Gepnic-CPPP Portal On	22.11.2024 With Cut-Off Date 27.11.2024
11.	Sent For Technical Comments On	28.11.2024

12.	Received Final Technical Comments On	04.12.2024
13.	2 nd Round Clarification Letter Uploaded On Gepnic-CPPP Portal On	05.12.2024 With Cut-Off Date 09.12.2024
14.	Sent For Technical Comments On	10.12.2024
15.	Received Technical Comments On	11.12.2024

A.3) Vide Notesheet Dated 05.12.2024, following was approved by CPA:

Quote:

- i. To seek clarification/ confirmation/ deficient documents from the M/s. Ikon instruments as brought out at para b1.1 and b1.2 above.*
- ii. To seek clarification/ confirmation/ deficient documents from M/s. Sam air product equipments as brought out at b2.2 above.*
- iii. To seek clarification/ confirmation/ deficient documents from M/s. Ajay air products pvt. ltd. as brought out at para b4.1 and parab.4.2 above.*

Unquote:

A.4) Pursuant To Approval Of CPA Dated 05.12.2024, 2nd Round Clarification Letters Were Uploaded On Gepnic-CPPP Portal For The Following Bidders With Cut-Off Date 09.11.2024:

1. M/S. Ikon Instruments
2. M/S. Sam Air Product Equipments
3. M/S. Ajay Air Products Pvt Ltd

A5) All above bidders have replied to the clarification sought except M/S. Ajay Air Products Pvt Ltd (Refer Annexure-27).

B) Observations:

Bidder-wise techno-commercial status is as under:-

B1) M/S. Ikon Instruments:

B1.1) Technical:

As per technical comments dtd.11.12.2024;

Quote:

With reference to the documents submitted after 2nd round of clarification, M/S. Ikon Instruments does not comply with bec clause no. 2.1. hence the bidder is technically not acceptable.

Unquote:

Status: in view of above, offer of the bidder M/S. Ikon Instruments may be considered as *technically not acceptable*.

B1.2) Commercial:

Sl. No	Clarification Sought	Bidder's Response	Remark
1.	Bidder was asked to withdraw clause no.3 of appendix 8 of itb (annexure 1) and change the delivery condition to as per tender document.	Bidder has submitted the undertaking stating "delivery condition accepted as per your tender enquiry"	Complied
2.	Bidder was asked to submit warranty cover of manufacturer 'goyal mg gases pvt. Ltd' as per bec clause b.2.1 [refer clause 10(p) of itb (annexure-1)].	Bidder has submitted the undertaking stating "warranty certificate submitted at the time of supply"	Complied
3.	Bidder asked to submit undertakings i.e. appendix bp-1, appendix bp-2 and appendix bp-3 to comply the revised banning policy.	Bidder has not submitted undertakings i.e. appendix bp-1, appendix bp-2 and appendix bp-3 to comply the revised banning policy.	Not submitted hence, not complied

Status: in view of above, offer of the bidder M/S. Ikon Instruments may be considered as *commercially not acceptable*.

B1.3) Overall Status: based on the facts above, offer of the bidder may be considered as *techno-commercially not acceptable*.

B2) M/S. Sam Air Product Equipments

B2.1) Technical:

The offer of M/s. Sam air product equipments has already been technically accepted vide earlier proposal dtd.05.12.2024.

B2.2) commercial:

Sl. No	Clarification sought	Bidder's response	Remark
1.	Bidder asked to submit undertakings i.e. appendix bp-1, appendix bp-2 and	Bidder has submitted undertakings	Complied

	appendix bp-3 to comply the revised banning policy.	i.e. appendix bp-1, appendix bp-2 and appendix bp-3 to comply the revised banning policy.	
--	---	---	--

Status: in view of above, offer of the bidder sam air products and equipments may be considered as *commercially acceptable*.

B2.3) Overall status: based on the facts above, offer of the bidder may be considered as *techno - commercially acceptable*.

B3) M/s. Chhabra industrial gases:

The offer of M/s. Chhabra industrial gases has already been rejected vide earlier proposal dtd.22.11.2024.therefore no further clarification/deficient documents needs to be sought from the bidder.

B4) M/s. Ajay air products pvt. Ltd.

B4.1) Technical:

As per technical comments dtd.11.12.2024;

Technical comment

Quote:

M/s. Ajay air products pvt. Ltd. Did not replied to the 2nd round of clarification sought on 04.12.2024.

So, as per document submitted after 1st round clarification from bidder (document name: aappl/gases/24-25/5651 dated 27.11.2024), rental charges rs. 10/- per day per cylinder beyond rent free period of 120 days, which is not complied with point no. 8 of scc.

*Therefore the above bidder is **technically not acceptable**.*

Unquote:

Status: in view of above, offer of the bidder M/s. Ajay air products pvt. Ltd is *technically not acceptable*.

B4.2) Commercial:

Bidder was asked to submit undertakings i.e. Appendix BP-1, Appendix BP-2 and Appendix BP-3 (refer annexure-25) to comply the revised banning policy.However bidder has not responded to the clarification sought against 2nd round. Therefore no further clarification/deficient documents needs to be sought from the bidder.

Status: In view of above, offer of the bidder M/s. Ajay air products pvt. Ltd is commercially not acceptable.

B4.3) Overall Status: based on the facts above offer of the bidder is *techno-commercially not acceptable*.

C) Conclusion:

The status of the offers, as of now is as under:-

Sl. No.	Name of the bidders	Technical	Commercial
1.	M/s. Ikon instruments	Not acceptable	Not acceptable
2.	M/s. Sam air product equipments	Acceptable	Acceptable
3.	M/s. Chhabra industrial gases	Rejected	Rejected
4.	M/s. Ajay air products pvt ltd	Not acceptable	Not acceptable

D) Proposal:

Note: As deliberated in techno-commercial evaluation vide earlier proposal dated 22.11.2024, the offer of M/s. Chhabra industrial gases was already rejected.

in view of the above deliberations, it is proposed:-

a) To accept the offer of M/s. Sam Air Product Equipments as TA-CA bidder and shortlist for price bid opening as brought out at para b2.1 & b2.2 above.

b) To reject the offer of the following bidders;

- i. M/s. Ikon instruments as brought out at para b1.1 and b1.2 above.
- ii. M/s. Ajay air products pvt. Ltd. As brought out at para b4.1 and parab.4.2 above.

· Proposal at **para D** (a) and (b) above, requires the approval of CPA, in terms of IMM manual para 11.1.4.

Sanction value : ₹21,50,691.60

Validity : 30.01.2025

CPA : M (MM)

Submitted for approval, please.

Forwarded & Electronically Signed by :

DEEPAK PHAGNA - 141421 (M.M.Officer)

CBM DEV PROJECT MM - BKRO

On : 13/12/2024(12:49:40)

Please take necessary action as per Circular No. 41/2024.

Forwarded & Electronically Signed by :

PIYUSH KUMAR - 124979 (Manager (M.M))

CBM DEV PROJECT MM - BKRO

On:16/12/2024(10:12:44)

Evaluation of the techno-commercial bids after receipt of Technical comments against 2nd round of clarification/ confirmation/ deficient documents ending up with only one technically acceptable offer.

PMC Circular 41/2024 (Annexure-28) states as under:

Quote:

Further, when Techno-commercial evaluation ends up with only one technically acceptable offer (at the overall tender level as a whole) the concerned Tender Processing Group should seek the specific reasons from the same authority who had approved technical BEC and Tender Processing Group/ PEC shall deliberate (wherever applicable) on the issue before submitting the proposal for approval.

Unquote:

In view of above, technical BEC approving authority is requested to specify reasons behind bids ending up with only one technically acceptable offer.

Submitting for necessary forwarding,

M(MM),pls.

Forwarded & Electronically Signed by :

DEEPAK PHAGNA - 141421 (M.M.Officer)

CBM DEV PROJECT MM - BKRO

On:16/12/2024(10:54:51)

Forwarded & Electronically Signed by :

PIYUSH KUMAR - 124979 (Manager (M.M))
CBM DEV PROJECT MM - BKRO
On:16/12/2024(12:06:23)

Please do the needful as sought above as per PMC Circular No. 41/2024.

Forwarded & Electronically Signed by :

JOYDIP BHATTACHARJEE - 81680 (General Manager (M.M))
CBM DEV PROJECT MM - BKRO
On:16/12/2024(12:26:16)

Tender No. W35DC24002 was floated / published on GePNIC-CPPP portal for Procurement of Carrier Gases (nitrogen, zero air, hydrogen, helium & argon) on rate contract basis for three years.

Total 4 Nos. of offers have been received on GePNIC-CPPP Portal. Bidders who have submitted their offer are as under:

1. M/s. Ikon Instruments
2. M/s. Sam Air Product and Equipments
3. M/s. Chhabra Industrial Gases
4. M/s. Ajay Air Products Pvt Ltd

Technical comments above bidders

1. BID documents submitted by **M/s. Ikon Instruments** did not comply with the entire scope of supply and experience of supply/manufacturing of Carrier Gases (nitrogen, zero air, hydrogen, helium & argon). Clarification sought from the bidder. Bidder did not respond to 1st round clarification. Again clarification sought from the bidder for 2nd time. Submitted documents from bidder after 2nd round of clarification, the bidder did not comply with the entire scope of supply and experience of supply/manufacturing of Zero Air gas.

With reference to the documents submitted after 2nd round of clarification, **M/s. Ikon Instruments is technically not acceptable.**

2. BID documents submitted by **M/s. Sam Air Product and Equipments** comply with all the BEC clauses except Clause No. 3.0 (certificate from the manufacturer regarding testing facility of all five gases in their premises). Clarification sought from the bidder. Bidder submitted deficient document and comply with all the clauses of BEC and SCC.

With reference to the documents submitted, **M/s. Sam Air Product and Equipments is technically acceptable.**

3. BID documents submitted by **M/s. Chhabra Industrial Gases** did not comply with the entire scope of supply and experience of supply/manufacturing of Carrier Gases (nitrogen, zero air, hydrogen, helium & argon). As the bidder is commercially deficient, the BID rejected outright.

4. BID documents submitted by **M/s. Ajay Air Products Pvt Ltd** did not comply with the BEC clause 2.1 (experience of supply/manufacturing of Carrier Gases zero air, hydrogen & helium), clause 3.0 (certificate for testing facility) and point no. 8 (regarding rental charges) of SCC. Clarification sought from the bidder. Documents submitted after 1st round of clarification the bidder complied with all the BEC clause except point no. 8 of SCC. Again clarification sought from the bidder for 2nd time. Bidder did not reply to the 2nd round clarification.

With reference to the documents submitted after 1st round of clarification, **M/s. Ajay Air Products Pvt Ltd** is **technically not acceptable**.

Final Remarks:

However, qualification criteria were not restrictive and sufficient time was given for submission of bid and also two rounds of clarification sought for submission of deficient documents, one bidder **M/s Sam Air Products and Equipments** have been submitted all the relevant documents as per BEC and **technically acceptable**

Other bidders like **M/s Chhabra Industrial gases** is commercially rejected, **M/s Ikon Instruments** did not submit experience certificate and **M/s Ajay Air Products** does not meet SCC clause no 8.0 and technically not acceptable.

Submitted for kind approval.

GM(Production) please.

Forwarded & Electronically Signed by :

RAJIB MONDAL - 106184 (Chief Chemist)

CBM REGIONAL LAB - BKRO

On:19/12/2024(16:21:54)

This File has been delegated by ANITA YADAV - 82190 On 19/12/2024(16:27:44) To PRADEEP KUMAR BHAGAT - 82183

Approved & Electronically Signed by :

PRADEEP KUMAR BHAGAT - 82183 (General Manager (Prodn))

CBM ASSET BOKARO SURFACE - BKRO

On:19/12/2024(17:25:31)

Needful Done as per PMC circular number 41/2024

MM Section is requested to do the needful.

Forwarded & Electronically Signed by :

RAJIB MONDAL - 106184 (Chief Chemist)

CBM REGIONAL LAB - BKRO

On:19/12/2024(18:10:14)

Forwarded & Electronically Signed by :

JOYDIP BHATTACHARJEE - 81680 (General Manager (M.M))

CBM DEV PROJECT MM - BKRO

On:19/12/2024(18:43:57)

Vide note dtd 19.12.2024, the technical BEC approving authority has specified the reasons behind bids ending up with only one technically acceptable offer as per PMC circular number 41/2024.

CPA is requested to approve the proposal for Price–Bid Opening dtd.13.12.2024 proposed by M.M Officer.

Sanction value : ₹21,50,691.60

Validity : 30.01.2025

CPA : M (MM)

Submitted for approval, please.

Forwarded & Electronically Signed by :

DEEPAK PHAGNA - 141421 (M.M.Officer)

CBM DEV PROJECT MM - BKRO

On : 20/12/2024(11:20:45)

Approved as proposed above.

Approved & Electronically Signed by :

PIYUSH KUMAR - 124979 (Manager (M.M))

CBM DEV PROJECT MM - BKRO

On:20/12/2024(16:23:31)