

**Subject: Minutes of Procurement Evaluation Committee (PEC) meeting for Rate Reasonability after price negotiation offer with L-1 bidder for Tender No. TC1AC24002 for "Construction and repair of boundary wall, patrolling track and concertina coil at production installations of Tripura Asset, ONGC" after Price bid opening.**

**Estimated cost put to tender:** Rs. 1,58,88,495.00

## **Background**

Subsequent to opening of Price Bids, following approval of L-1 level executive was obtained on 04.02.2025 for price negotiation with the L-1 bidder

## **Quote:**

### **4.0 Procurement Evaluation Committee Recommendations:**

4.1 To call L-1 bidder M/s. Abhijit Guha (VC: 909987) for price negotiation as deliberated at Para 3.4.4 above.

This would require the approval of L-I level executive i.e. ED-Asset Manager as per Para 14.2.2 of Integrated MM Manual.

|                              |                                                    |
|------------------------------|----------------------------------------------------|
| PR value                     | : Rs 1,63,65,150.00 (PR No.2090059439)             |
| Estimated Cost put to tender | : Rs. 1,58,88,495.00                               |
| CPA                          | : L-III level as per Item No. 24.1(a) of BDP-2015. |

## **Unquote:**

- 1.1 After the approval of L-I level executive on 04.02.2025, L1 Bidder M/s. Abhijit Guha was intimated through mail/issued letters vide Dated 06.02.2025 (**Annexure-34**) for Price negotiation.
- 1.2 Price Negotiation meetings were held on 06.02.2025, 10.02.2025 & 13.02.2025 (within 1 week) in ES-Agartala, Tripura ONGC as per following attendees list:

|                          |                                     |
|--------------------------|-------------------------------------|
| 1) Smt. Reshmi Pillai    | GM (F&A), - Finance Group           |
| 2) Shri Guri Appalanaidu | SE (Civil)- Tender Processing Group |

Post negotiation meetings, bidder has submitted 3 price negotiation letters/mail dated 07.02.2025, 12.02.2025 & 14.02.2025.

- 1.3 Procurement Evaluation Committee comprising of following Officers met on 28.02.2025 to evaluate the Rate Reasonability of negotiated Price offers by L-1 bidder, M/s. Abhijit Guha after three (03) rounds of Price negotiation.

|                          |                                     |
|--------------------------|-------------------------------------|
| 1) Smt. Reshmi Pillai    | GM (F&A), - Finance Group           |
| 2) Shri Guri Appalanaidu | SE (Civil)- Tender Processing Group |

## **2.0 PEC Observations:**

## Quote,

**From:** "Abhijit Guha" <guhaabhijit24@gmail.com>  
**To:** RAJPUT\_ASHWANIK@ongc.co.in

**Date:** Wednesday, February 12, 2025 07:33PM  
**Subject:** Re: Meeting for Price Negotiation vide Tender No. TC1AC24002

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**CAUTION: This Email is from outside the Organization. Unless you trust the sender, Don't click links or open attachments as it may be a Phishing email, which can steal your Information and compromise your Computer.**

Dear Sir,

With due respect I would like to inform you to that , I am revised my offer 4.99%(Four point Nine Nine percent)above put on the estimate cost in tender process.

I am carefully study the estimate copy & scope of work several times. There are various locations of Tripura I have to work. Cost transport, different location labours arrangements and many other expenses included in the work. Consideing all the issues and matters this is my final offer i.e 4.99% above.

Thank you.  
Abhijit Guha.  
Agartala

On Tue, 11 Feb, 2025, 3:26 pm , <[RAJPUT\\_ASHWANIK@ongc.co.in](mailto:RAJPUT_ASHWANIK@ongc.co.in)> wrote:

Dear Sir,

Based on today's discussion, you are requested to kindly give your revised negotiated rates for the work of "Construction and repair of boundary wall, patrolling track and concertina coil at production installations of Tripura Asset, ONGC " vide tender No. TC1AC24002.

Kindy submit your revised offer on or before 12.02.2025 i.e Wednesday.

Regards,

Ashwani Rajput  
SE (Civil)  
Oil and Natural Gas Corporation Ltd  
Engineering Services, Tripura Asset  
Badharghat Complex, Agartala Tripura State-799014  
Mobile # +919969225347  
CPF No.122384

### Unquote:

2.3 PEC further noticed that L-1 bidder M/s Abhijit Guha was called for 3<sup>rd</sup> round of Price negotiation in the office of GM (F &A) dated: 13.02.2025, and the bidder had offered at PAR price i.e. 0.00 % w.r.t Estimated cost put to Tender of Rs. 1,58,88,495.00 vide its letter dated : 14.02.2025 (**Annexure-38**).

### Quote,

## ABHIJIT GUHA

Govt. Contractor & Order Supplier  
L.N. Bari Road, Agartala-799001.

Mobile : 8732037296  
E-mail : guha\_24@yahoo.in

Ref. No. ....

Date... 14/02/25 .....

To  
The SE (CIVIL)  
ONGC Ltd, Tripura Asset  
Agartala, Tripura (West)

Sub: Revised offer for the work "construction and repair of boundary wall, patrolling track and concretina coil at production installations of Tripura Asset, ONGC.

Ref. Tender No, TC 2AC 24001.

Sir, with reference to the above I would like to inform you that, I am study the estimate and scope of work carefully and I have no work in my hand right now. My man and machinery lying idle.

So that I revised my offer at per on the estimated cost put in the tender process i.e 0.00% (zero point zero zero percent).

No my revised offer may please be treated as @ 0.00% (i.e B. 158,88,495.00) from the estimated cost put to the tender.

Thanking you

yours faithfully  
Abhijit Guha.  
ABHIJIT GUHA  
Govt. Contractor  
Jogendranagar, Agartala.

Resi : Near Mahasakti Sangha, Jogendranagar, Agartala, Tripura (W). PIN - 799004

### Unquote

#### 2.4 Comparison of L-1 Rates with Estimated Cost put to tender

The Procurement Evaluation Committee observed that the Price bid offer of the L-1 bidder w.r.t estimated cost put to tender is given as under:

| Name of L-1 bidder | Estimated Cost put to tender (₹) | Original Offered % Quote w.r.t Estimated cost | Negotiated & Final Offered % Quote w.r.t Estimated cost | Total reduction in Cost by the Bidder w.r.t | Difference between Estimated cost put to tender and Negotiated Final |
|--------------------|----------------------------------|-----------------------------------------------|---------------------------------------------------------|---------------------------------------------|----------------------------------------------------------------------|
|--------------------|----------------------------------|-----------------------------------------------|---------------------------------------------------------|---------------------------------------------|----------------------------------------------------------------------|

|                  |                    | put to Tender                                   | put to Tender                 | initial quoted price | Offered rate       |
|------------------|--------------------|-------------------------------------------------|-------------------------------|----------------------|--------------------|
| (a)              | (b)                | (c)                                             | (d)                           | (e) = (c)-(d)        | (f) = (b)-(d)      |
| M/s Abhijit Guha | Rs. 1,58,88,495.00 | +5.90 %<br>(above) i.e.<br>(Rs. 1,68,25,895.00) | At Par i.e Rs. 1,58,88,495.00 | Rs. 9,37,400.00      | Rs. 0.00 ( At Par) |

2.5 The Procurement Evaluation Committee observed that as per approved Price Evaluation criteria (Commercial BEC clause no. C.1.1, in any case, the L-1 bidder shall be awarded 100% of work.

### 3.0 PEC Deliberations: -

PEC noted that the **Construction and repair of boundary wall, patrolling track and concertina coil at production installations of Tripura Asset, ONGC** is for 9 months only. PEC observed that after the approval of CPA , negotiation meetings were held three times i.e. on 06.02.2025, 10.02.2025 & 13.02.2025 with L-1 bidder M/s. Abhijit Guha for negotiation of L-1 quoted price i.e 5.90 % (above) w.r.t Estimated cost put to tender.

PEC also observed that L-1 bidder M/s Abhijit Guha gradually reduced their quoted percentages from 5.90 % above to 5.40 % (above) , 4.99 % (above) and At Par vide its Mail/letters dated 07.02.2025, 10.02.2025 & 14.02.2025 respectively.

PEC observed that Bidder has reduced their quoted percentage from 5.90 % (above) to At PAR w.r.t Estimated cost put to tender after several rounds of negotiations.. Hence, L-1 bidder has reduced Rs. 9,37,400.00/- w.r.t to the initial quoted price of Rs. 1,68,25,895.00 as per above table at Para no.2.4.

PEC observed that the rates of the tender were based on latest TPWD SOR 2023.

IMMM Para 14.1.7(iii) States as follows:-

#### Quote:

*(iii) In cases where the negotiation is done, Procurement Evaluation Committee should certify, at the time of submission of final recommendation to Competent Purchase Authority, that Procurement Evaluation Committee is convinced that no significant reduction in prices would be achieved by continuing the negotiations further.*

#### Unquote:

The negotiation with L-1 bidder was carried out 3 times. PEC members repeatedly told the bidder that the estimate was made on SOR 2023 and hence their quote needs to be reviewed. Consequent to the continued negotiation and deliberation, Bidder has now submitted the offered price to **AT PAR** vide letter Dated 14.02.2025. PEC opined that no further reduction in prices would be achieved by continuing the negotiations further.

### 4.0 Recommendations:

In view of the foregoing, PEC recommends for consideration as under:

5.1 To award the contract to L-1 Bidder, i.e. M/s. Abhijit Guha for **Construction and repair of boundary wall, patrolling track and concertina coil at production installations of Tripura Asset, ONGC**. The Estimated Contract Value for the project works out to Rs 1,58,88,495.00/- including GST @18%.

|                              |   |                                            |
|------------------------------|---|--------------------------------------------|
| Tender Type                  | : | NCB Open e-Tender under Two Bid system     |
| PR No.                       | : | 2090059439                                 |
| Estimated Cost put to tender | : | Rs. 1,58,88,495.00                         |
| Award Value                  |   | Rs 1,58,88,495.00                          |
| CPA                          | : | L-III as per Item No. 24.1(a) of BDP-2015. |
| Validity of bids             | : | 20.03.2025                                 |

- 5.2 To release the EMD amount of Unsuccessful bidders i.e
- M/s Capital outsourcing & Management services pvt. Ltd
  - M/s Partha pratim Das
  - M/s Dipankar dey

**GURI APPALANAIDU**  
( Suptdg.Engr.(Civil) )

**Recommended & Electronically Signed by:**  
GURI APPALANAIDU - 123763 ( Suptdg.Engr.(Civil) )  
TRIPURA ENGG SER WORKS CIVIL - AGAR  
**On : 06/03/2025(16:49:19)**

**Reshmi Pillai**  
( General Manager (F & A) )

**Recommended & Electronically Signed by:**  
Reshmi Pillai - 92671 ( General Manager (F & A) )  
TRIPURA FINANCE - AGAR  
**On : 06/03/2025(17:28:53)**

PEC recommendations may kindly be approved by CPA.

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**Electronically Signed & Submitted by:**  
ASHWANI KUMAR RAJPUT - 122384 ( Suptdg.Engr.(Civil) )  
TRIPURA ENGG SER WORKS CIVIL MAINTENANCE - AGAR  
**On: 06/03/2025(17:31:31)**

Approved as proposed.

**Approved & Electronically Signed by:**  
N PANNEER SELVAM - 77563 ( General Manager (Civil) )  
TRIPURA ENGG SER WORKS - AGAR  
**On: 08/03/2025(13:29:46)**