Sub: <u>Techno-commercial evaluation after second round of clarifications against ICB e-Tender No. ZW3NC24001 for Procurement of Mud Line Suspension System along with associated tools & services on call out basis for 3 years</u>

A. <u>Background:</u>

A.1 The subject ICB e-tender was opened on 06.12.2024. After techno-commercial evaluation and first round of clarifications, the following proposal was put up for approval of L-I Authority i.e. ED-CPO:

<u>Quote</u>

To seek 2nd round clarifications/ confirmations / deficient documents from the following bidders, as brought out at Para B.1, B.2 and B.3 above:

(i) M/s. Cameron Singapore Pte Ltd., Singapore
(ii) M/s. Vetco Gray Pte. Ltd., Singapore
(iii) M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore

<u>Unquote</u>

A.2 The above proposal was approved by ED-CPO on 14.01.2025. Accordingly, second round clarifications/ confirmations / deficient documents were sought from all the aforesaid bidders vide clarification Letter dated 14.01.2025 at 14:38 Hrs (IST), with cut-off date for submission of reply as 21.01.2025 by 15:00 Hrs (IST).

A.3 Subsequently, approval of competent authority was obtained on 20.01.2025, for extension of cut-off date for submission of reply to second round clarification from 21.01.2025 to 28.01.2025, on the basis of request from the bidder M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore (duly agreed by NTA vide their comments dated 17.01.2025).

A.4 M/s. Vetco Gray Pte. Ltd., Singapore, vide mail dated 28.01.2025, intimated as under:

<u>Quote</u>
Sincere apologies for missing the timeline given to submit the document requested as per the second clarification in the portal.
We were facing a technical glitch in the internet gateway portal of our system which did not get the internet access which delayed the upload while halfway.

We kindly requesting to give a one-hour extension so that we can give the documents as requested in the second post clarification. All documents are ready to be uploaded.
<u>Unquote</u>

The approved cut-off date for submission of reply to second round clarifications was 28.01.2025. The maximum possible cut-off time that is allowed as per GePNIC portal is 18:55 Hrs. Accordingly, in view of the request from M/s. Vetco Gray Pte. Ltd., Singapore stating that there was a technical glitch in their internet gateway portal, the cut-off time as on the approved cut-off date was aligned with the maximum possible cut-off time in GePNIC portal i.e. 18:55 Hrs (IST).

A.5 All the bidders have submitted their reply within the cut-off date of 28.01.2025. The replies of the bidders were forwarded to NTA and Finance Section, with a request to provide technical comments and Financial Acceptability report, respectively.

A.6 Technical comments from Head NTA was received on 31.01.2025. (Annexure-17) (DISHA Forwarding note at Annexure-65). Financial Comments from Head Finance-CPD was received on 05.02.2025 (Annexure-64).

B. <u>The techno-commercial evaluation after 2nd round clarifications is as under:</u>

B.1 <u>M/s. Cameron Singapore Pte Ltd., Singapore</u>

(a) **<u>Technical</u>**: As per technical comments provided by NTA & attached at Annexure 17, Offer of the bidder is Technically Acceptable.

(b) **<u>COMMERCIAL:</u>**

Offer of the bidder M/s. Cameron Singapore Pte Ltd., Singapore is Commercially Acceptable as brought out in the last proposal dated 14.01.2025 (N/S dated 14.01.2025). Further, as per the financial acceptability report, the offer had emerged as financially acceptable.

<u>Status</u>: Offer of the bidder M/s. Cameron Singapore Pte. Ltd., Singapore, is technically, commercially and Financially Acceptable.

B.2 <u>M/s. Vetco Gray Pte. Ltd., Singapore</u>

(a) **<u>Technical</u>**: As per technical comments provided by NTA & attached at Annexure 17, Offer of the bidder is Technically Acceptable.

(b) **<u>COMMERCIAL:</u>**

The Transcript of the Commercial Evaluation after second round of clarifications is placed at Annexure-66, as per which bidder has emerged as commercially acceptable.

(c) **<u>FINANCIAL CRITERIA:</u>**

The Financial Comments conveyed by Finance Section are attached at Annexure-64. Finance Section has indicated the following:
<u>Quote</u>
Based on the documents & clarifications submitted all 03 bidders are financially acceptable & no further clarifications are required.
<u>Unquote</u>

<u>Status</u>: Offer of the bidder M/s. Vetco Gray Pte. Ltd., Singapore, is technically, commercially and Financially Acceptable.

<u>B.3</u> <u>M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore</u>

(a) **Technical**: As per technical comments provided by NTA & attached at Annexure 17, Offer of the bidder is Technically Acceptable.

(b) **COMMERCIAL:**

The Transcript of the Commercial Evaluation after second round of clarifications is placed at Annexure-66, as per which bidder has emerged as commercially acceptable.

(c) **FINANCIAL CRITERIA:**

The Financial Comments conveyed by Finance Section are attached at Annexure-64. Finance Section has indicated the following:

Quote
Based on the documents & clarifications submitted all 03 bidders are financially acceptable & no further clarifications are required.
Unquote

Status: Offer of the bidder M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore, is Technically, Commercially and financially Acceptable.

C.1 Bid Validity and Bid Bond Validity Details:

S. No.	Name of the Bidder	Bid Validity	Bid Bond validity
1	M/s. Cameron Singapore Pte Ltd., Singapore	06.03.2025	31.12.2025
2	M/s. Vetco Gray Pte. Ltd., Singapore	06.03.2025	07.03.2025
3	M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore	06.03.2025	31.03.2025

C.2 Summary:

As per above, techno-commercial status of all the bidders is summarized as under:

Sl. No	Name of the Bidder	Technical Status	Commercial & Financial Status	MSE Status	PPP-MII Status
1	M/s. Cameron Singapore Pte Ltd., Singapore	Acceptable	Acceptable	Non MSE	Non-Local Supplier
2	M/s. Vetco Gray Pte. Ltd., Singapore	Acceptable	Acceptable	Non MSE	Non-Local Supplier
3	M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore	Acceptable	Acceptable	Non MSE	Non-Local Supplier

C.3 Para 10.1.2.3 of IMM Manual, reads as under:

Quote

For various stages between opening of Techno-commercial bid and opening of Price Bid, approval of competent authority shall be obtained through vertical note, without routing through concerned Nodal Technical Agency (for cases under CPD)/ concerned Indenting Section (for other cases) or the Finance Department. Accordingly, the instant proposal after opening of Techno-commercial bid, is being submitted as a vertical note.
Unquote

In view of above, the instant proposal has been submitted as a vertical note without routing through NTA and Finance Section.

D. Approval Sought: In view of the foregoing, the following approval is sought:

D.1 To accept the following bidders as techno-commercially acceptable and to short-list the bidders for opening of their price bids as brought out at para B.1, B.2 and B.3 above:

(i) M/s. Cameron Singapore Pte Ltd., Singapore
(ii) M/s. Vetco Gray Pte. Ltd., Singapore
(iii) M/s. Dril-Quip Asia Pacific Pte Ltd, Singapore

The above proposal at D.1 would require the approval of Concerned L-I Officer i.e. ED-CPO in terms of IMMM para no. 11.1.4 of Integrated MM Manual.

Type of tender	Open ICB e- tender basis (Under 2 bid system) through GePNIC- CPPP
Expenditure sanction	USD 28,907,198.60 (~₹ 242 Crores) vide PR no. 2090062273
CPA of the case	CoDP [As per Para 24.1 of BDP 2015]
Approving Authority	ED-CPO [As per para 11.1.4 of Integrated MM Manual]

Submitted for approval please.

N J Pathak
Manager (MM)

GM (MM) (81557)

CGM-Head CDWG (71548)

ED-CPO (53561)

Signature Not Verified
Digitally signed by Nilam Jyoti Pathak
Date: 2025.02.06 11:21:26 IST
Location: eProcurement System for Central PSUs