

**Minutes of the Tender Evaluation Committee held in the chamber of Dy
CSTE Project-II on 15.04.2024**

1. NAME OF THE WORK:- Infringement Removal And Execution of Telecom Works in Suburban Section of Mumbai Division of Central Railway.

2. TENDER EVALUATION COMMITTEE

Sr. No.	Officers	Designation	As
1	Shri R. R. Potdar	Dy CSTE Project II	Convener
2	Shri G.R. Singh	Dy FA & CAO I	Finance Member
3	Shri Prakash Joshi	Dy CPM Civil III	Technical Member

3. BACKGROUND

Railway Board vide letter No. 2018/Proj/MUTP-3A/1/1/Vol.II Dated 01.04.2019 had conveyed the approval of the work of MUTP-IIIA at an estimated cost of Rs. 30849/- Crores with completion period of five years. The work of station improvement was one of the twelve works sanctioned under MUTP-IIIA. Further, Railway Board vide letter dated 02.04.2019 conveyed the nomination of MRVC as the executing agency for the said work under MUTP-IIIA.

Detailed estimated cost of Civil Engineering works is Rs. 723.95 Crores, Electrical works is Rs. 73.91 Crores, S&T works is Rs. 63.66 Crores & Escalator & Elevator is Rs. 82.96 Crores. Associate Finance vide Note No MRVC/FIN/Imp of 18 Suburban stations/MUTP IIIA dated 10.12.2021 has accorded vetting to the proposal. The detailed estimates amounting to Rs. 1053.10 Crores have been sanctioned by CMD vide Note No MRVC/W/Detail Estimate/Stn Impr/2021 Dated 16.12.2021. The scope of Telecom works is to relocate structures, utilities shifting and provision of additional Telecom assets on the newly created facilities.

GADs of Mulund, Dombivali, Neral, Kasara, GTBN, Chembur, Govandi, Mankhurd, Ghatkopar and Bhandup have been prepared and approved. The award of contract for execution of Civil work is in progress. To ensure that Civil work is progressed without hinderances, it is necessary to ensure that infringement of telecom assets are removed/shifted at proper location so that public complaints are not received. A Joint Inspection of all stations has been carried out by Sr. Supervisors of all Departments within MRVC and with Divisional authorities. Based on Joint Inspection, a detailed estimate/tender schedule has been prepared at a total cost of **Rs. 7,68,17,535.51** for Infringement removal and execution of Telecom works at the stations where work of station development is sanctioned on Central Railway.

Tender for execution work at Kasara and Neral has been awarded with the work of Civil Engineering, however, the work of Signaling and Telecom for stations of Mulund, Dombivali, GTBN, Chembur, Govandi, Mankhurd, Ghatkopar and Bhandup has not been included in the Civil Engineering contract. The proposed instant work is for

infringement removal and works related to Telecom at the remaining 8 stations. The detailed estimate/tender schedule has been prepared based on the instant requirements noticed during the joint inspection carried out recently by Sr. Supervisors of all Departments within MRVC and with Divisional authorities.

The Tender was invited vide Tender Notice No. MRVC/W/211 Dated 15.01.2024 at an Estimated cost of **Rs. 7,68,17,535.51** under "National Open Competitive Procurement (NoCT), (One-Envelope Tendering Process without Prequalification)". Tender Schedule was vetted by Finance vide letter No. MRVC/FIN/Station Impr./CR/MUTP-IIIA/2024 Dated 10.01.2024. (Folio No.296)

4. SCOPE OF WORK

The scope of Signal & Telecommunication portion of work includes following as mentioned in the sanctioned scope of work:

1. Infringement removal related work of signalling & Telecommunication system due to alignment of foundations at various locations.
2. Provision of Passenger Information system (PIS), like Train information display boards, Public Address system, clocks etc.
3. Provision of CCTV system and integrate with existing surveillance.
4. Provision of Unreserved Ticketing system (UTS) at booking office.

5. BID DOCUMENT

The Bid was invited through "National Open Competitive Procurement (NoCT)(One-Envelope Tendering Process without Prequalification)" one-procurement website <https://eprocure.gov.in>

6. BID INVITATION PROCESS

National Open Competitive Bid was invited through online E-tendering on e-procurement website <https://eprocure.gov.in> vide RFB No.MRVC/W/211 dated 15.01.2024 and published in reputed newspapers and uploaded on website www.mrvc.indianrailways.gov.in of MRVC vide Note Dated 15.01.2024(Folio No.297)

The summary of few of the Newspaper publication cuttings in National Press regarding Open Competitive Bid Notice attached (Folio No. 332 to 374)

7. BID RESPONSE AND BID OPENING

The Bids were opened by the committee of Shri R R Potdar, Dy CSTE Project II and Shri Venkatesh Dharwatkar, Manager/Finance. No representatives of bidding firms attended the Bid opening. Only one bidder submitted e-bid offer before 1230 hours of 04.09.2023 (Closure time and date for Bid submission as per the tender conditions). As per Para 8 of Specific Procurement Notice - Request for Tender (RFT) the physical Documents submitted by Tenderer are (a) original Tender Security in form of Demand Draft; (Folio No.308) and (b) original affidavit regarding correctness of information furnished with tendering document. (Folio No.304 to 301)

After Scrutinising submitted documents, offer of the bidder was opened online on 12.03.2023 at 1536 Hours,

Details of the firm participated along with the offer cost is as follows:

Offer No.	Bidder Id No.	Name of the Firm	Offered Cost in Rs.
1/1	L1	M/s Teletech Services, Mumbai	7,61,80,741.00

(Folio No.456)

8. BID SECURITY

As per Para 11 of Specific Procurement Notice - Request for Tender (RFT), (Folio No.291)The bidders for the subject work were required to submit Bid Security of Rs.6,13,000/- (Rs.Six LakhThirteen Thousand Only)valid for 45 days beyond the original tender validity period of 119days in format stipulated in the clause. Only One Bidders has submitted Bid security amount of Rs. 6,13,000/- with following details at (Folio No. 470&471)

Sr. No.	Name of Tenderer	Bid Security Format Details	Bid Security Amount in Rs.
1	M/s. Teletech Services 2684-SSB Mumbai	DD No. 394183, Dated 10.03.2024, Issued by Central Bank of India, Prabhadevi Branch, Mumbai.	6,13,000.00

9. EXAMINATION OF BIDS

Tender Evaluation Committee discussed the offers received from Bidders. It was noted that M/s Teletech Services, Mumbai happens to be single Bidder. The summary of the Bids received from the Bidders are tabulated under Para No. 7 above.

Tender Evaluation Committee discussed the eligibility of the lowest bidder i.e. M/s Teletech Services-Mumbai with respect to the eligibility condition mentioned under **Section III of Part 1, Evaluation and Qualification Criteria**. The item wise **Evaluation and Qualification Criteria** with requirement and documents submitted by sole bidder are detailed below:

Sr. No.	Criteria	Requirement	Documents Submitted
3.1 Eligibility			
3.1.1	Nationality	Nationality in accordance with ITT 4.4	EL1 -1.1 Folio No. 408. (With attachment of copies of ITR and CA Certificate. Folio No. 419 to 429)
3.1.2	Conflict of Interest	No conflicts of interest in accordance with ITT 4.2	Letter of Tender. Folio No. 439 to 441.
3.1.3	Bank Eligibility	Not having been declared ineligible by the Bank, as described in ITT 4.5.	Letter of Tender. Folio No. 439 to 441.

3.1.4	State-Owned Enterprise or Institution of the Recipient country	Meets conditions of ITT 4.6	Forms ELI – 1.1, Folio No. 408 (With attachment Letter of Tender.Folio No. 439 to 441.)
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3.2 Historical Contract Non-Performance

3.2.1	History of Nonperforming Contracts	Nonperformance of a contract ¹ did not occur as a result of contractor default since 1st January 2018	Form CON -2, Folio No. 405-407
3.2.2	Suspension Based on Execution of Tender-Securing Declaration by the Employer	Not under suspension based on execution of a Tender/Proposal Securing Declaration pursuant to ITT 4.7 and ITT 19.9	Letter of Tender. Folio No. 439 to 441.
3.2.3	Pending Litigation	Tenderers financial position and prospectivelong-termprofitability still sound according to criteria established in 3.3.1 below and assuming that all pending litigation will be resolved against the Tenderer	Form CON -2, Folio No. 405-407
3.2.4	Litigation History	No consistent history of court/arbitral award decisions against the Tenderer ¹ since January 1, 2018	Form CON -2, Folio No. 405-407
3.2.5	Declaration: Environmental, Social, Health, and Safety (ESHS) past performance	Declare any Signaling and Telecommunication work contracts that have been suspended or terminated and/or performance security called by an employer for reasons related to the noncompliance of any environmental, or social, or health, or safety requirements or safeguard in the past five years. ¹	Form CON-3 ESHS Performance Declaration. Folio No. 403-404

3.3 Financial Situation and Performance

3.3.1	Financial Capabilities	(i) The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the work cash flow requirements	(i)The work Cash flow requirements estimated as: INR 746 Lakh. Form FIN-3.3.1 (Folio No. 437) (ii) Sources of finance: Form FIN-3.3.3, (Folio No.435)
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		Estimated as: INR 116 Lakh Including GST for the subject contract(s) net of the Tenderers other commitments.	Works in Progress: FIN-3.3.4, (Folio No. 432-433)
		(ii) The Tenderers shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.	(iii) Audited and Certified Copies of Financial Statements of Last 5 years are Provided. (Folio No. 419-429)
		(iii) The audited balance sheets or, if not required by the law of the Tenderers country, other financial statements acceptable to the Employer, for the last 5 (Five) years shall be submitted and must demonstrate the current soundness of the Tenderers financial position and indicate its prospects in long-term profitability as indicated below:-	a) Profit Before Tax (PBT) are positive for last Five financial years b) Average Net-Worth (Total Assets - Total Liabilities) of the last five financial years = 153 Lakhs) (Folio No. 438)
		a) Profit Before Tax (PBT) should be positive for two financial years out of last five years.	
		b) Average Net-Worth (Total Assets - Total Liabilities) of the last five financial years, should not be less than as mentioned below: Estimated Requirements: Rs. 93 Lakh including GST	
3.3.2	Average Annual Turnover	Minimum average annual turnover of INR 617 Lakh including GST, calculated as total certified payments received for contracts in progress and/or completed within the last 3 years, divided by 3 years	Average Annual Turnover is 977.957 Lakhs. Form FIN-3.3.2 (Folio No. 436)

3.4 Experience			
3.4.1	General Signalling and Telecommunication Experience	Experience under Signalling and/or Telecommunication contracts in the role of prime contractor, JV member, sub-contractor, or management contractor for at least the last 5 years, starting 1 st January 2018	Form EXP-3.4.1 (Folio No. 417-418)
3.4.2 (a)	Specific Signalling and Telecommunication Management Experience. (Folio No.237)	The Bidder as a prime contractor or joint venture member or management contractor or sub-contractor must have successfully completed any of the following during last 07 (seven) years, ending last day of month previous to the one in which tender is invited: (i) Three similar works* costing not less than INR 278 Lakhs including GST or (ii) Two similar works* costing not less than INR-370 Lakhs including GST or (iii) One similar work* costing not less than INR- 555 Lakhs including GST.	Form EXP-3.4.2(a) (Folio No. 414 to 416) Provided three Similar works Costing: 1. Rs. 428.00 Lakhs. (Folio No. 416) 2. Rs. 338.17 Lakhs. (Folio No.415) 3. Rs. 352.41 Lakhs. (Folio No.414)

Bid of M/s. Teletech Services has been examined by Tender Evaluation Committee with respect to Evaluation and Qualification Criteria mentioned in Tender Document and documents submitted by Bidder. Tender Committee after examination has concluded that M/s. Teletech Services is technically eligible for award of tender.

10. RATE REASONABILITY:

It is noted by Tender Evaluation Committee that total estimated cost of the work is Rs.7,83,64,635.40 and the total cost offered by valid L1 is Rs. 7,61,80,741.00. Bidders had to offer rates for schedule items on overall basis as % above/at Par/below the estimated cost excluding GST. The detailed Estimate has been vetted by Associate Finance vide Note No. MRVC/FIN/Station Impr./CR/MUTP-IIIA/2024 Dated 10.01.2024 incorporating latest rate available in MRVC.(Folio No.296)





The offer of M/s Teletech Services has been compared with latest LAR and is attached as **Annexure A**. (Folio No. 68 to 82) Summary of the comparison are detailed as follows:

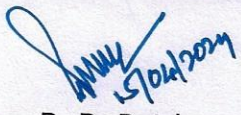
Sr. No	Schedules	Cost based on LAR	Cost offered by Valid L1	Cost Offered by valid L1 is % Below LAR
1	Schedule A	6,82,29,167.96	6,77,68,341.00	0.68
2	Schedule B	85,88,367.54	83,44,400.00	2.84
3	Total (A+B)(Sr. No. 1+Sr. No.2)	7,68,17,535.51	7,61,12,741.00	0.92
4	ScheduleC(Scrap Credit)	73,000.00	68,000.00	6.84
5	Total of all Schedules (Sr. No. 3 – Sr. No. 4)	7,67,44,535.51	7,60,64,741.00	0.91

Considering above facts, it is concluded by Tender Evaluation Committee that, offer of M/s. Teletech Services being lower than cost calculated based on LAR by 0.91 % on overall basis, is reasonable and justified. Considering this fact, Tender Evaluation Committee recommends acceptance of offer of M/s. Teletech Services.

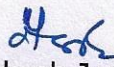
11. RECOMMENDATIONS:

Based on above detailed deliberations, Tender Evaluation Committee recommends award of this tender to M/s. Teletech Services at a Total Cost of Rs. 7,60,64,741.00 Without GST and minimum scrap value.

Acceptance/rejection/modification of Tender Evaluation Committee recommendations are within the power of GM S&T, in terms of Item No. 2.01(a), Schedule 1, Works Matter of SOP issued in July 2022.


R. R. Potdar
(Dy CSTE Project II)


Shri G.R. Singh
(Dy FA & CAO I)


Shri Prakash Joshi
(Dy CPM Civil III)

~~GM S&T~~

Tender Evaluation Committee Recommendations
are accepted.



03.05.2024

GM S&T.