

PRICE COMPARATIVE STATEMENT																	
Tender No:GAIL/GDR/LPG/C&P/OPSN/2K2421 (Tender ID 2024_GAIL_199433_1), Dated 08.07.2024											Technical Bid Opening Date : 08.08.2024						
Subject : Procurement of Molecular Sieves for GAIL (India) Limited, Gas Processing Unit, Gandhar											Price Bids Opening : 24.08.2024						
Parameter		GAIL's Estimation			M/s Arkema France						M/s Grace Products (Singapore) Private Limited						
Sl. No.	Description	Quantity in Kgs	Unit Rate in USD	Total value in USD	Arkem Quote	Qty in Kgs	FOB Unit	CFR Unit Rate in	Total FOB Price in Euro	Total CFR Price in Euro	Grace Quote	Qty in Kgs	FOB unit Rate in	CFR unit	Total FOB Price in USD	Total CFR Price in USD	
1	Molecular Sieves Type-4A, Required Total Volume 135M3, Ceramic Balls required for volume 9M3 and Buffer Molecular Sieves as per vendor design (Silica Gel) for Both the dryers																
1.1	Molecular Sieves (Type-I)	38,500.00	3.54	136,290.00	Beads 2.5-5.0 mm	89,400.00	2.78	2.84	248,532.00	253,896.00	Beads MS 512 (4A)	79,800.00	2.60	2.68	207,480.00	213,864.00	
1.2	Molecular Sieves (Type-II)	57,400.00	3.60	206,640.00	Beads 1.6-2.5 mm	11,100.00	2.78	2.84	30,858.00	31,524.00	Beads MS 514 (4A)	16,520.00	2.60	2.68	42,952.00	44,273.60	
1.3	Buffer Molecular Sieve (Silica gel)	2,300.00	6.10	14,030.00	N/A	-	-	-	-	-	Silica Gel SG W 127	2,400.00	5.05	5.13	12,120.00	12,312.00	
1.4	Ceramic Balls (1/2 Inch)	2,940.00	2.90	8,526.00	Breads 1/2IN	9,380.00	1.51	1.57	14,163.80	14,726.60	Ceramic Balls 1/2IN	2,940.00	1.75	1.83	5,145.00	5,380.20	
1.5	Ceramic Balls (1/4 Inch)	5,880.00	2.70	15,876.00	Breads 1/4IN	2,940.00	1.51	1.57	4,439.40	4,615.80	Ceramic Balls 1/4IN	5,880.00	2.00	2.08	11,760.00	12,230.40	
1.6	Ceramic Balls (1/8 Inch)	2,940.00	3.20	9,408.00	N/A	-	-	-	-	-	Ceramic Balls 1/8IN	2,940.00	2.30	2.38	6,762.00	6,997.20	
2	Total Amount			390,770.00		112,820.00			297,993.20	304,762.40		110,480.00			286,219.00	295,057.40	
3	Estimate in INR including estimated Custom Duty, Freight, Insurance Etc (Approx 35%) with USD exchange rate of INR 82			43,258,239.00													
									INR	INR					INR	INR	
4	Total Amount Conversion to single currency i.e. INR (1 USD = INR 84.2569 and 1 Euro = 94.1517)	\$ 84.2569	€ 94.1517						28,056,566.37	28,693,898.06					24,115,925.66	24,860,621.85	
5	Marine Insurance @1% of FOB price (INR)									280,565.66						241,159.26	
6	Price including Insurance i.e. CIF									28,974,463.72						25,101,781.10	
7	Landing Charges @ 1% on CIF									289,744.64						251,017.81	
8	Total Amount (CIF + 1% Landing charge on CIF)									29,264,208.36						25,352,798.91	
9	Applicable Import duty (CIF price plus Landing Charges @ 1% of CIF price]	BCD	7.50%							2,194,815.63						1,901,459.92	
		Social Welfare Charge on BCD	10.00%								219,481.56						190,145.99
		IGST (Sl. 7 + BCD + SWC)	18%								5,702,131.00						4,939,992.87
10	Total Amount (8+9)									37,380,636.54						32,384,397.69	
11	% Variation between Estimate Vs Quoted (CIF)									-13.59						-25.14	
12	Price Advantage for Higher Guarantee : Value to be used for bid evaluation = Total Bid value less 1% of Total Bid value for every additional month of guaranteed service period over & above 36 months. However, the price advantage would be limited up to maximum 36%	Guarantee required as per tender is 36 Months			Offered Guarantee 6 Years (i.e. 72 Months)	No. of additional month for Higher Price Advantage calculation)(72-36=36 Months)		@1% per Month		13,457,029.16	Guarantee considered for material is 4 Year 3 Months (refer para 2.7.2 of PBO)	No. of additional month for Higher Price Advantage calculation)(51-36=15 Months)		@1% per Month		4,857,659.65	
13	After considering the Price advantage of Higher Guarantee									23,923,607.39						27,526,738.04	
14	Price position after loading of all component as per tender				L-1						L-2						