

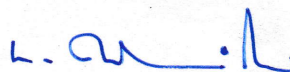
**MINUTES OF e-PRICE BID REVISION APPROVAL-II OF CWC-I HELD ON 27.09.2024 –
REPLACEMENT OF CONVENTIONAL CEILING FAN WITH ENERGY EFFICIENT
BLDC CEILING FAN IN OLD FACILITY AND NEW FACILITY AT HVF”.**

The following Officers were present:-

1	Shri. V.R. Rambhad	CGM / HVF	Chairman / CWC - I
2	Shri. M.Sivakumar	GM / HR, F&A, IMS	Member / Finance
3	Shri. Paidi Annajee Rao	GM / EO, STORES & GS	Member / User
4	Shri. K. Tulasi Rao	Jt.GM / IMS	Member Secretary

CIVIL ENGINEERING OFFICE

- 01 Date of Meeting : 27-09-2024
- 02 Venue : HVF Conference Hall.
- 03 e-Tender Enquiry No. & Date : HVF/TE/13025/CEO/2024-25/19 DT.18.07.2024
e-Procurement Tender ID : 2024_AVNL_201502_1
- 04 Name of the Work : REPLACEMENT OF CONVENTIONAL CEILING FAN
WITH ENERGY EFFICIENT BLDC CEILING FAN IN
OLD FACILITY AND NEW FACILITY AT HVF.
- 05 Type of Tender : Open Tender under Two Bid System (e-Tendering)
- 06 Grant & Code Head : 920 / 34 (Under Capital Civil Works Grant) (ND 2401)
- 07 User Section : IMS/EE (Factory)
- 08 Estimated cost of Work (Approx) : Rs.78,34,000/= (As per delegation of Financial Powers
issued by AVNL as on 01-10-2021, Point Sl.No. 51.
(For Capital Civil works for other than production
buildings including roads but excluding residential
accommodation and amenity buildings; Sub Clause “b”,
and AVNL Amendment letter Dt. 22-04-2022,
07.06.2023 CGM is empowered for Issue of
Acceptance of Necessity & Administrative Approval and
placement of Contract for Departmental Works upto Rs.
05 Crores. Hence the subject case falls under the
financial powers of CWC-I).
- 09 Approval & Financial Concurrence : i. CGM Approval vide IMS/EE(Estate) Note
No.044/IMS/EE(FY)/2024., Dt.05.06.2024.
ii. F&A Concurrence vide Letter No. 12501/HVF/
FIN&ACCT /86/2024, Dt. 15-06-2024.
iii. ADP Approval vide AVNL Letter No. AVNLCO
/ENGG/CIVIL/ADP/HVF(ND2401) Dt.27-05-2024
- 10 e-Tender published in CPPP : 18-07-2024
e-proc website on
- 11 Scheduled Bid Submission Closing : Original Bid Submission Closing Date : 02-08-2024
date& Tender Opening date : Original Technical Tender Opening Date : 03-08-2024
- 12 No. of T.O.D Postponements : Nil
- 13 e-Tender Technical /Eligibility Bid : 03-08-2024
- 14 No. of Responses received online : 05 Responses / Bids were received online.



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15 Names of Contractors who has responded :

Sl. No.	NAME OF THE CONTRACTOR	EMD VALIDITY	OFFER VALIDITY (90 Days from Actual Technical Bid Opening Date)
01	M/s. AMUTHA ENGINEERING AND CONSTRUCTION, Chennai	FDR, Date of Maturity 28-01-2025	Confirmed. Offer Validity till 02-11-2024
02	M/s. CHANDRA REDDY ELECTRICALS, SULLURPET	FDR, Date of Maturity 24-07-2025	Confirmed. Offer Validity till 02-11-2024
03	M/s. RAM ELECTRICALS, Chennai	DD, Valid upto 31.10.2024	Confirmed. Offer Validity till 02-11-2024
04	M/s. SRS ELECTRICALS, Bangalore	DD, Valid upto 30.10.2024	Confirmed. Offer Validity till 02-11-2024
05	M/s. THIRUMALAI ENTERPRISES, Puducherry	FDR, Date of Maturity 01-02-2025	Confirmed. Offer Validity till 02-11-2024
06	M/s. VK SAM ENGINEERING, Chennai	EMD Not Found in Tender Box. Hence Offer not Evaluated.	

16. **Eligibility Bid:-** CWC – I held on 30.08.2024 deliberated the case and observed that 05 (Five) contractors who have fulfilled the eligibility Conditions of the tender are technically acceptable. Hence, CWC-I approved opening of e-price bids of 05 (Five) technically acceptable contractors viz.,

1. M/s. AMUTHA ENGINEERING AND CONSTRUCTION, Chennai
2. M/s. CHANDRA REDDY ELECTRICALS, SULLURPET
3. M/s. RAM ELECTRICALS, Chennai
4. M/s. SRS ELECTRICALS, Bangalore
5. M/s. THIRUMALAI ENTERPRISES, Puducherry

CWC-I also observed that the EMD was not found submitted in Tender box by the contractor M/s. VK SAM ENGG, Chennai. Hence, CWC-I decided that the offer of M/s. VK SAM ENGG, Chennai is not acceptable.

17. e-Price Bid Opened on:- 10-09-2024.

18. Details of e-Quotations received are given below:-

Sl. No	NAME OF THE CONTRACTOR	STATUS	QUOTED PRICE	DIFFERENCE OF % OVER ESTIMATED RATE
01	M/s. SRS ELECTRICALS, Bangalore	L1	Rs.64,31,790.00	(-) 17.90%
02	M/s. THIRUMALAI ENTERPRISES, Puducherry	L2	Rs.68,26,305.00	(-) 12.86%
03	M/s. RAM ELECTRICALS, Chennai	L3	Rs.68,86,080.00	(-) 12.10%
04	M/s. CHANDRA REDDY ELECTRICALS, SULLURPET	L4	Rs.70,89,315.00	(-) 9.51%
05	M/s. AMUTHA ENGINEERING AND CONSTRUCTION, Chennai	L5	Rs.71,01,270.00	(-) 9.35%

19. OBSERVATIONS:

- It is observed that M/s. SRS ELECTRICALS, Bangalore is the L1 contractor and the contractor has quoted the amount of **Rs. 64,31,790/-** (Rupees Sixty Four Lakhs and Thirty One Thousand Seven Hundred and Ninety Only). The quoted rate is **Less** than the department estimate of Rs.78,34,000/- **by (-) 17.90%** (prepared based on MES SSR 2020 rates with market variation of 20 % for all the SSR items and for some item MR has been taken).

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- b. The L1 contractor has quoted freakishly low rates for item SI. No. 01 and 03 (Freakishly low for 2 items). It is confirmed that the estimate and quantities have been checked and certified that the quantities indicated for freakishly low items are not over estimated.
- c. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted rates are inclusive of GST.

20. OBSERVATIONS OF CWC-I HELD ON 13.09.2024:

- a. CWC-I observed that M/s. SRS ELECTRICALS, Bangalore is the L1 contractor and the contractor has quoted the amount of **Rs. 64,31,790/-** (Rupees Sixty Four Lakhs and Thirty One Thousand Seven Hundred and Ninety Only). The quoted rate is **Less** than the department estimate of Rs.78,34,000/- **by (-) 17.90%** (prepared based on MES SSR 2020 rates with market variation of 20 % for all the SSR items and for some item MR has been taken).
- b. CWC-I also observed that the L1 contractor has quoted freakishly low rates for item SI. No. 01 and 03 (Freakishly low for 2 items). It is confirmed that the estimate and quantities have been checked and certified that the quantities indicated for freakishly low items are not over estimated.
- c. CWC-I als noted that as per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted rates are inclusive of GST.

21. DECISION OF CWC-I HELD ON 13.09.2024:

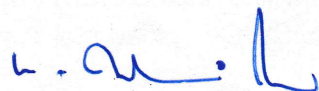
CWC – I deliberated the case and noted that the rate quoted by the L1 contractor for item at SI.No.3 “Less Credit : Dismantled item of ceiling fan including blades and down rods” for the similar work viz., “REPLACEMENT OF CONVENTIONAL CEILING FAN WITH ENERGY EFFICIENT BLDC CEILING FAN IN RESIDENTIAL AND PUBLIC BUILDINGS AT HVF ESTATE” is more than the rate quoted by M/s. SRS ELECTRICALS, Bangalore (L1 contractor in subject case).

In view of the above, CWC - I decided to refer the rate at item SI. No. 03 to the L1 Contractor viz., M/s. SRS ELECTRICALS, Bangalore for their consideration and upward revision (credit item) of their quoted rates to match with the rates of L1 contractor of similar case in aforesaid estate area.

CWC - I also decided to obtain confirmation from the L1 Contractor that good quality of workmanship will be maintained by them while executing the work for Items SI. No. 01 (Freakishly low for 1 item) wherein the rate quoted by them is freakishly on the lower side.

22. OBSERVATIONS :

- a. As directed by CWC – I held on 13.09.2024, price negotiation was initiated with the L1 Contractor, M/s. SRS ELECTRICALS, Bangalore, seeking upward revision of prices for item at SI. No. 03 (Credit item).
- b. In reply the L1 Contractor, M/s. SRS ELECTRICALS, Bangalore vide email dated.17.09.2024 has stated that “With respect to the above, the name of the work, and the Tender ID, we, "SRS ELECTRICALS," quoted below the -SR rate only. By considering the overall tender value, we participated and quoted only according to the market rate. If we reduce the value it becomes a loss for us. Therefore, please consider the same price as the final price and support us in completing the work, We are committed to delivering high-quality work”.
- c. The L1 contractor has confirmed that good quality of workmanship will be maintained by them while executing the work for Item at SI. No. 01 (Freakishly low for 1 item) wherein the rate quoted by them is freakishly on the lower side.



23. OBSERVATIONS OF CWC-I HELD ON 20.09.2024:

- a. CWC-I observed that price negotiation was initiated with the L1 Contractor, M/s. SRS ELECTRICALS, Bangalore, seeking upward revision of prices for item at Sl. No. 03 (Credit item) as directed by CWC – I held on 13.09.2024.
- b. CWC-I also observed that the L1 Contractor, M/s. SRS ELECTRICALS, Bangalore vide email dated.17.09.2024 has stated that "With respect to the above, the name of the work, and the Tender ID, we, "SRS ELECTRICALS," quoted below the SR rate only. By considering the overall tender value, we participated and quoted only according to the market rate. If we reduce the value it becomes a loss for us. Therefore, please consider the same price as the final price and support us in completing the work, We are committed to delivering high-quality work".
- c. CWC-I further observed that the L1 contractor has confirmed vide their letter dated.17.09.2024 that good quality of workmanship will be maintained by them while executing the work for Item at Sl. No. 01 (Freakishly low for 1 item) wherein the rate quoted by them is freakishly on the lower side.
- d. CWC-I als noted that as per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted rates are inclusive of GST.

24. DECISION OF CWC-I HELD ON 20.09.2024:-

CWC - I deliberated the case and opined that scope exists for hiking of rates quoted by the L1 Contractor viz., M/s. SRS ELECTRICALS, Bangalore for item at Sl.No.3(Credit item). Hence, CWC-I decided to invite the L1 Contractor M/s. SRS ELECTRICALS, Bangalore for price negotiation to discuss the upward revision of rate for item at Sl.No.3 (credit item), in the next CWC Meeting.

25 OBSERVATIONS OF CWC- I HELD ON 27-09-2024 :-

The Representative of L1 Contactor M/s. SRS ELECTRICALS, Bangalore has participated in the techno commercial negotiations. CWC - I has negotiated with the L1 contractor to hike the rates (Credit item) for the items at Sl. No. 3 "Dismantled item of ceiling fan including blades and down rods".

In reply, the authorized representative of L1 contractor vide letter dated.27.09.2024 has submitted that "We are thankful for calling us for price negotiation meeting. We are humbly submit that we have quoted very less rate for Sl.No.1 & 2 when compared to departmental estimate rates. As far as credit items is concerned (Sl.No.3) the dismantled fans cannot be used and the same has to be sold for scrap for which we may get very less rate. Considering the above we have quoted Rs.50 for credit item. However, as a good will gesture for calling us to negotiation meeting, we hereby hike our rate for Sl.No.3 (credit item for the dismantled fan) from Rs.50/- to Rs.100/-. Looking forward to favorable decision".

CWC-I observed that the L1 contractor has offered price hiking for item at Sl.No.3 (credit item) from Rs.50/- to Rs.100/- CWC-I observed that the L1 contractor has offered price reduction of Rs.1,19,550/- in the price negotiation meeting held on 27.09.2024. CWC-I observed that the overall revised total amount quoted by the L1 contractor is (-) 19.43% lower than that of departmental estimate after this price negotiation meeting.

CWC-I also observed that the revised L1 rate of Rs.63,12,240/- (Rupees Sixty Three Lakh Twelve Thousand Two Hundred and Forty Only) is (-) 19.43% lower than that of departmental estimate rates. After the price negotiation, the revised rate offered by L1 contractor M/s.SRS Electricals, Bangalore for item at Sl.No.3 i.e credit item for fan is Rs.100/- which is still less compared to the same credit item L1 rate of estate area at Rs.190/-. However, considering the execution of work is in factory area (Restricted area) and L1 rates in this case is (-) 19.43% compared to the estimate rates. Hence, CWC-I opined that the revised rate is competitive and reasonable.

26 DECISION OF CWC-I HELD ON 27-09-2024 :-

In view of the above observations, CWC – I decided to place Contract Agreement on the L1 Contractor, viz., M/s. SRS ELECTRICALS, Bangalore, at their revised amount of Rs. 63,12,240.00/- (Rupees Sixty Three Lakhs Twelve Thousand Two Hundred and Forty only) for the subject work.

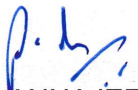
CWC – I authorized to operate up to (+) or (-) 10% deviation over the CA amount. CWC – I directed the executing agency to ensure the quality of the items SI.No. 01 (1 item) for which the rates quoted are freakishly low.

CWC – I also directed the executing agency to ensure that as per SOP for Civil Works in AVNL – 2021, the items having freakishly lower rates SI.No. 01 (1 item) shall not be executed less than 05% of the estimated quantity.

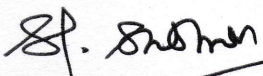
27. Security Deposit:- The Contractor has to submit Security Deposit of Rs. 1,50,000.00 /- (Rupees One Lakh fifty thousand Only) in the form of Fixed Deposit / Term Deposit / BG in favour of The Chief General Manager, HVF, Avadi from any Commercial Bank for the maintenance period which will be releasable on satisfactory completion of the defects liability period.

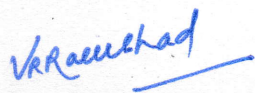
28. Completion time : 12Months (365 Days) from the date of handing over of site.

29. Payment: 1) As per IAFW 2249 2) Cost debitable to: Code Head No.920/34 (Under Capital Grant)


(SHRI. PAIDI ANNAJEE RAO)
GM / EO, STORES & GS
MEMBER / USER


(K. TULASI RAO)
JT.GM / IMS
MEMBER SECRETARY


(M. SIVAKUMAR)
GM / HR, F&A, IMS
MEMBER / FINANCE


(V.R. RAMBHAD)
CGM / HVF
CHAIRMAN / CWC-I