

**MINUTES OF e-PRICE BID REVISION-II CWC-I HELD ON 27.09.2024 FOR -
REPLACEMENT OF CONVENTIONAL CEILING FAN WITH ENERGY EFFICIENT BLDC
CEILING FAN IN RESIDENTIAL AND PUBLIC BUILDINGS AT HVF ESTATE**

The following Officers were present:-

1	Shri. V.R. Rambhad	CGM / HVF	Chairman / CWC - I
2	Shri. M.Sivakumar	GM / HR, F&A, IMS	Member / Finance
3	Shri. Paidi Annajee Rao	GM / EO, STORES & GS	Member / User
4	Shri. K. Tulasi Rao	Jt.GM / IMS	Member Secretary

CIVIL ENGINEERING OFFICE

- 01 Date of Meeting : 27-09-2024
- 02 Venue : HVF Conference Hall.
- 03 e-Tender Enquiry No. & Date : HVF/TE/13025/CEO/2024-25/15 DT.03.07.2024
e-Procurement Tender ID : 2024_AVNL_199855_1
- 04 Name of the Work : REPLACEMENT OF CONVENTIONAL CEILING FAN WITH
ENERGY EFFICIENT BLDC CEILING FAN IN RESIDENTIAL AND
PUBLIC BUILDINGS AT HVF ESTATE.
- 05 Type of Tender : Open Tender under Two Bid System (e-Tendering)
- 06 Grant & Code Head : 920 / 34 (Under Capital Civil Works Grant) (ND 2340)
- 07 User Section : IMS/EE (Estate)
- 08 Estimated cost of Work (Approx) : Rs.2,61,70,000/= (As per delegation of Financial Powers
issued by AVNL latest Amendment dated. 07-06-2023, Point
Sl.No. 53. (For Capital Civil works for amenity buildings
including residential and hostel accommodations; Sub
Clause "a", CGM is empowered for placement of Contract for
Departmental Works upto Rs. 5.00 Crores. Hence the
subject case falls under the financial powers of CWC-I).
- 09 Approval & Financial Concurrence : i) CGM Approval vide IMS/EE(Estate) Note
No.018/IMS/EE(E)/BLDC/2024-25., Dt.31-05-2024.
ii) F&A Concurrence vide Letter No. 12501/HVF/
FIN&ACCT /86/2024, Dt. 15-06-2024.
iii) ADP Approval vide AVNL Letter No.
AVNLCO/ENGG/P&M/ADP/HVF(ND2340),Dt.28-05-24.
- 10 e-Tender published in CPPP : 03-07-2024
e-proc website on
- 11 Scheduled Bid Submission Closing : Original Bid Submission Closing Date : 19-07-2024
date& Tender Opening date : Original Technical Tender Opening Date : 20-07-2024
- 12 No. of T.O.D Postponements : Nil
- 13 e-Tender Technical /Eligibility Bid : 20-07-2024
opened on
- 14 No. of Responses received online : 05 Responses / Bids were received online.



15 Names of Contractors who has responded :

SI. No.	NAME OF THE CONTRACTOR	EMD VALIDITY	OFFER VALIDITY (90 Days from Actual Technical Bid Opening Date)
01	M/s. AMUTHA ENGINEERING AND CONSTRUCTION, Chennai	FDR, Date of Maturity 15-01-2025.	Confirmed. Offer Validity till 18-10-2024
02	M/s. CHANDRA REDDY ELECTRICALS, SULLURPET	FDR, Date of Maturity 15-07-2025.	Confirmed. Offer Validity till 18-10-2024
03	M/s. HARI ENTERPRISES, Chennai	FDR, Date of Maturity 24-10-2024.	Confirmed. Offer Validity till 18-10-2024
04	M/s. Lakshmi Builders, Chennai	FDR, Date of Maturity 17-10-2024.	Confirmed. Offer Validity till 18-10-2024
05	M/s. Sabari and Leon Electricals Pvt Ltd, Chennai	FDR, Date of Maturity 22-08-2025.	Confirmed. Offer Validity till 18-10-2024

16. **Eligibility Bid:-** CWC – I held on 30.08.2024 deliberated the case and observed that all the 05 (Five) participating contractors have fulfilled the eligibility Conditions of the tender and the offers of all the 05 (Five) participating contractors are technically acceptable. Hence, CWC-I approved opening of e-price bids of all the 05(Five) eligible contractors viz.,

- 1) M/s. AMUTHA ENGINEERING AND CONSTRUCTION, Chennai
- 2) M/s. CHANDRA REDDY ELECTRICALS, SULLURPET
- 3) M/s. HARI ENTERPRISES, Chennai
- 4) M/s. Lakshmi Builders, Chennai
- 5) M/s. Sabari and Leon Electricals Pvt Ltd, Chennai

17. e-Price Bid Opened on:- 10-09-2024.

18. Details of e-Quotations received are given below:-

SI. No	NAME OF THE CONTRACTOR	STATUS	QUOTED PRICE	DIFFERENCE OF % OVER ESTIMATED RATE
01	M/s. CHANDRA REDDY ELECTRICALS, SULLURPET	L1	Rs.2,25,75,000.00	(-) 13.74%
02	M/s. Sabari and Leon Electricals Pvt Ltd, Chennai	L2	Rs.2,31,00,000.00	(-) 11.73%
03	M/s. AMUTHA ENGINEERING AND CONSTRUCTION, Chennai	L3	Rs.2,59,87,500.00	(-) 0.70%
04	M/s. HARI ENTERPRISES, Chennai	L3	Rs.2,59,87,500.00	(-) 0.70%
05	M/s. Lakshmi Builders, Chennai	L4	Rs.2,75,62,500.00	(+) 5.32%

19. OBSERVATIONS:

- a. It is observed that M/s. CHANDRA REDDY ELECTRICALS, SULLURPET is the L1 contractor and the contractor has quoted the amount of **Rs. 2,25,75,000/-** (Rupees Two Crore Twenty Five Lakhs and Seventy Five Thousand Only). The quoted rate is Less than the department estimate of Rs.2,61,70,000/- **by (-) 13.74%** (prepared based on MES SSR 2020 rates with market variation of 10 % for all the SSR items and for some item MR has been taken).
- b. The L1 contractor has quoted freakishly low rates for item SI. No. 01 (Freakishly low for 1 item). It is confirmed that the estimate and quantities have been checked and certified that the quantities indicated for freakishly low items are not over estimated.

- c. It is submitted that the rates quoted by the L1 contractor for items Sl. No. 03 (Above 10% for 1 item) are higher than the departmental estimate by more than 10%. It is also submitted that the item at Sl.No.3 is credit item to the contractor and quoting more than 10% is beneficial to the factory.
- d. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted rates are inclusive of GST.

20. OBSERVATIONS OF CWC-I HELD ON 13.09.2024 :

- a. CWC-I observed that M/s. CHANDRA REDDY ELECTRICALS, SULLURPET is the L1 contractor and the contractor has quoted the amount of **Rs. 2,25,75,000/-** (Rupees Two Crore Twenty Five Lakhs and Seventy Five Thousand Only). The quoted rate is Less than the department estimate of Rs.2,61,70,000/- by (-) 13.74% (prepared based on MES SSR 2020 rates with market variation of 10 % for all the SSR items and for some item MR has been taken).
- b. CWC-I also observed that the L1 contractor has quoted freakishly low rates for item Sl. No. 01 (Freakishly low for 1 item). It is confirmed that the estimate and quantities have been checked and certified that the quantities indicated for freakishly low items are not over estimated.
- c. CWC-I further observed that the rates quoted by the L1 contractor for items Sl. No. 03 (Above 10% for 1 item) are higher than the departmental estimate by more than 10%. It is also submitted that the item at Sl.No.3 is credit item to the contractor and quoting more than 10% is beneficial to the factory.
- d. CWC-I also noted that as per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted rates are inclusive of GST.

21. DECISION OF CWC-I HELD ON 13.09.2024 :

CWC - I deliberated the case and noted that the rate quoted by the L1 contractor for the item at Sl.No.2 "Supply of fixing of BLDC fans" for the similar work viz., "REPLACEMENT OF CONVENTIONAL CEILING FAN WITH ENERGY EFFICIENT BLDC CEILING FAN IN OLD FACILITY AND NEW FACILITY AT HVF" is less than the rate quoted by M/s. CHANDRA REDDY ELECTRICALS, SULLURPET (L1 contractor in subject case).

In view of the above, CWC - I decided to refer the rate at item Sl. No. 02 to the L1 Contractor viz., M/s. CHANDRA REDDY ELECTRICALS, SULLURPET for their consideration and downward revision of their quoted rates to match with the rates of L1 contractor of similar case in aforesaid factory area.

CWC - I also decided to obtain confirmation from the L1 Contractor that good quality of workmanship will be maintained by them while executing the work for Items Sl. No. 01 (Freakishly low for 1 item) wherein the rate quoted by them is freakishly on the lower side.

22. OBSERVATIONS :

- a. As directed by CWC - I held on 13.09.2024, price negotiation was initiated with the L1 Contractor, M/s. CHANDRA REDDY ELECTRICALS, SULLURPET, seeking downward revision of prices for item at Sl. No. 02.
- b. In reply the L1 Contractor, M/s. CHANDRA REDDY ELECTRICALS, SULLURPET vide email dated.16.09.2024 has stated that "With reference to the trailing mail, we thank you for keeping trust in us and would like to bring the following few lines to your kind notice and favourable consideration. We submit that nowadays, the raw material cost is drastically fluctuating. We have quoted a very reasonable rate considering the future financial burdens due to such conditions after nominal loading of the overheads for the BOQ Sl. No.,2 item. We further submit when considering the cumulative amount, we are confident that we have quoted considerably less when compared with the other competitors. We further submit that we have quoted comparatively very less for the BOQ Sl. No. 1&3 as per the estimate. This is for your kind information. In this context, we submit with a regret that we could not afford to revise the rate and hold on the old rate. Please bear the inconvenience and do the needful. Thanking you and assuring our best services at all times".
- c. The L1 contractor has confirmed that good quality of workmanship will be maintained by them while executing the work for Item at Sl. No. 01 (Freakishly low for 1 item) wherein the rate quoted by them is freakishly on the lower side.

Handwritten signature

23. OBSERVATIONS OF CWC-I HELD ON 20.09.2024 :

- a. CWC-I observed that price negotiation was initiated with the L1 Contractor, M/s. CHANDRA REDDY ELECTRICALS, SULLURPET, seeking downward revision of prices for item at Sl. No. 02 as directed by CWC – I held on 13.09.2024.
- b. CWC-I also observed that the L1 Contractor, M/s. CHANDRA REDDY ELECTRICALS, SULLURPET vide email dated.16.09.2024 has stated that “With reference to the trailing mail, we thank you for keeping trust in us and would like to bring the following few lines to your kind notice and favourable consideration. We submit that nowadays, the raw material cost is drastically fluctuating. We have quoted a very reasonable rate considering the future financial burdens due to such conditions after nominal loading of the overheads for the BOQ Sl. No.,2 item. We further submit when considering the cumulative amount, we are confident that we have quoted considerably less when compared with the other competitors. We further submit that we have quoted comparatively very less for the BOQ Sl. No. 1&3 as per the estimate. This is for your kind information. **In this context, we submit with a regret that we could not afford to revise the rate and hold on the old rate.** Please bear the inconvenience and do the needful. Thanking you and assuring our best services at all times”.
- c. CWC-I further observed that the L1 contractor has confirmed vide email dated.17.09.2024 that good quality of workmanship will be maintained by them while executing the work for Item at Sl. No. 01 (Freakishly low for 1 item) wherein the rate quoted by them is freakishly on the lower side.
- d. CWC-I also noted that as per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted rates are inclusive of GST.

24. DECISION OF CWC-I HELD ON 20.09.2024:-

CWC - I deliberated the case and opined that scope exists for reduction in rates quoted by the L1 Contractor viz., M/s. CHANDRA REDDY ELECTRICALS, SULLURPET for item at Sl.No.2. Hence, CWC-I decided to invite the L1 Contractor M/s. CHANDRA REDDY ELECTRICALS, SULLURPET for price negotiation to discuss the downward revision of rate for item at Sl.No.2, in the next CWC Meeting.

25 OBSERVATIONS OF CWC- I HELD ON 27-09-2024 :-

The Representative of L1 Contactor M/s. CHANDRA REDDY ELECTRICALS, SULLURPET has participated in the techno commercial negotiations. CWC - I has negotiated with the L1 contractor to revise the rates for the item at Sl. No. 2 “S&F of BLDC Fans”.

In reply, the L1 contractor vide letter dated.27.09.2024 has submitted that “With reference to the above, we submit that we have attended the price revision meeting on 27.09.2024 and noted the content discussed in the meeting pertaining to the price revision. We submit that nowadays, the raw material cost is drastically fluctuating. We have quoted a very reasonable rate considering the future financial burdens due to such conditions after nominal loading of the overheads for the BOQ Sl.no.2 item. We further submit that irrespective of the above situation, **keeping in view of the good terms we have with the Department, we could afford to reduce and offer unit price of Rs.2640/- (Rupees Two Thousand Six Hundred and Forty Only) for BOQ Sl.No.2 item only, provided we are permitted to supply any BOQ approved or equivalent make of ceiling fan.** It is requested to accept and do the needful”.

CWC-I observed that the L1 contractor has offered price revision for item at Sl.No.2 from Rs.2,725/- to Rs.2,640/-. CWC-I observed that the L1 contractor has offered price reduction of Rs.7,43,750/- in the price negotiation meeting held on 27.09.2024.

CWC-I observed that the overall revised total amount quoted by the L1 contractor is (-) 16.58% lower than that of departmental estimate after this price negotiation meeting.

Handwritten signature

26 DECISION OF CWC- I HELD ON 27-09-2024 :-

In view of the above observations, CWC – I decided to place Contract Agreement on the L1 Contractor, viz., M/s. CHANDRA REDDY ELECTRICALS, SULLURPET, at their revised amount of Rs. 2,18,31,250.00/- (Rupees Two Crore eighteen Lakhs thirty one thousand two hundred and fifty only) for the subject work.

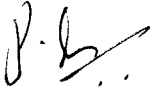
CWC – I authorized to operate up to (+) or (-) 10% deviation over the CA amount. CWC – I directed the executing agency to ensure the quality of the items SI.No. 01 (1 item) for which the rates quoted are freakishly low.

CWC – I also directed the executing agency to ensure that as per SOP for Civil Works in AVNL – 2021, the items having freakishly lower rates SI.No. 01 (1 item) shall not be executed less than 05% of the estimated quantity.

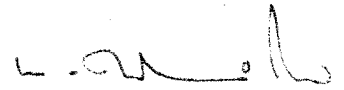
27. Security Deposit:- The Contractor has to submit Security Deposit of Rs. 3,67,000.00 /- (Rupees Three Lakh sixty seven thousand Only) in the form of Fixed Deposit / Term Deposit / BG in favour of The Chief General Manager, HVF, Avadi from any Commercial Bank for the maintenance period which will be releasable on satisfactory completion of the defects liability period.

28. Completion time : 12Months (365 Days) from the date of handing over of site.

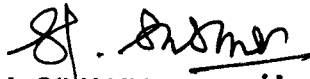
29. Payment: 1) As per IAFW 2249 2) Cost debitable to: Code Head No.920/34 (Under Capital Grant)



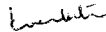
(SHRI. PAIDI ANNAJEE RAO)
GM / EO, STORES & GS
MEMBER / USER



(K. TULASI RAO)
JT.GM / IMS
MEMBER SECRETARY



(M. SIVAKUMAR)
GM / HR, F&A, IMS
MEMBER / FINANCE



(V.R. RAMBHAD)
CGM / HVF
CHAIRMAN / CWC-I

