

दिनांक 15.05.2024 को आयोजित टीपीसी स्तर – I बैठक का कार्यवृत्त

**MINUTES OF TPC LEVEL - I MEETING HELD ON 15.05.2024**

निम्नलिखित अधिकारीगण उपस्थित थे। The following officers were present :

श्री/श्रीमती/Shri/Smt.

अनुराग कुमार शर्मा, मु.म.प्र./ANURAG KUMAR SHARMA, CGM

इंदल कुमार पंकज,म.प्र./ओपिएस/INDAL KUMAR PANKAJ, GM/OPS

प्रसन्नकुमार वि ए, सं.म.प्र./एमएम/PRASANNA KUMAR V A, JT.GM/MM

जे. सायी किरण,उ.म.प्र./वि.अ.ले./J. SAI KIRAN, DGM/F&A

अध्यक्ष/CHAIRMAN

सदस्य यू, क्यू अ एमएम/MEMBER QC, USER & MM

सदस्य सचिव/MEMBER SECRETARY

सदस्य वित्त/MEMBER FINANCE

**SUB: - OPENING OF PRICE BID - REG.**

**1. BRIEF OF THE ITEM:**

| S.No. | Description                     | Particulars                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-------|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.1   | Nomenclature                    | TOWER ON WHEELS (AS PER SCOPE OF WORK)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 1.2   | LF Number                       | 1113500205                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.3   | S.H.I.S. Number                 | 2300441114                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.4   | P.R. No. and Date               | 2301726 dated: 27.02.2024                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 1.5   | Quantity                        | 1 W.]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 1.6   | Details of LICENSE FEE          | (₹ 21,000.00 + 18% GST) per month                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 1.7   | Details of LPR                  | Not available fresh action                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.8   | Budget Head Code                | 802/02/002                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.9   | Total Estimated Value           | ₹ 20,81,520.00 including GST<br>(Break up details: ₹ 24,780.00 x 12 months x 7 years) incl.GST.                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 1.10  | F&A                             | Concurred vide F&A letter no. EFA/F&A/GS/CORR-01 DT.15.09.2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1.11  | Mode of Tender                  | OTE-Through CPPP Portal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 1.12  | User Section                    | EM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 1.13  | Proprietary Article Certificate | Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1.14  | Option Clause                   | Applicable @ 3 years (Duration of License: Initially the license will be issued to telecom service provider for a period of 7 years which can be extended up to next 3 years based upon the satisfactory performance of the contract and need of the EFA at sole discretion of the Licensor.)                                                                                                                                                                                                                                            |
| 1.15  | Contract Period                 | (Duration of License: Initially the license will be issued to telecom service provider for a period of 7 years which can be extended up to next 3 years based upon the satisfactory performance of the contract and need of the EFA at sole discretion of the Licensor.)                                                                                                                                                                                                                                                                 |
| 1.16  | EMD                             | EMD (if applicable): The Bidder should submit an <b>EMD for Rs.35,280 / -</b> (2%*21000 Rs Minimum License fee*12 Months * 7 years) in the form of <b>Account Payee Demand Draft, Fixed Deposit Receipt, Banker's Cheque or Bank Guarantee</b> from any of the <b>Nationalized Banks in the name of "The Chief General Manager Engine Factory Avadi (a unit of AVNL)" payable at Avadi.</b>                                                                                                                                              |
| 1.17  | Warranty                        | Not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1.18  | Payment terms                   | * The minimum license fee for the lease agreement is Rs. 21, 000 /- per month for the demised area. Rent will be <b>increased @10%</b> after expiry of <b>each year</b> on the last paid rent. EFA will reserve to cancel the allotted space due to reasonable administrative and technical reasons with host operator.<br><br>* On the installation of more than three operators for the mobile tower, the bidder has to pay additional rent of Rs 9,000/- for each extra operator <b>exceeding Three Operators/month</b> to EFA as per |

|      |                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|      |                              | the rent fixed for the latest month paid rent.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 1.19 | Offer validity               | Validity must be at least for 120 days from the opening of bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 1.20 | Placement of License         | Placement of License: The License / MOU will be placed against the service provider who will quote the <b>Highest leased amount</b> in commercial bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 1.21 | Liquidated Damages           | <b>Liquidated Damages (L.D):</b> If a supplier fails to execute the order in time as per the terms and conditions stipulated therein, it will be open to the purchaser to recover liquidated damages for delay in delivery and installation from the supplier at the rate 0.5% of the value of the order per week subject to a maximum of 3% of the total order value.                                                                                                                                                                                                                                                                                         |
| 1.22 | Installation Period          | <b>Installation:</b> The supplier is required to do the installation within <b>Three Months</b> from placement of the Supply Order by EFA, in case of any stoppage of Mobile Services during the contract period double rent will be recovered for that period if stoppage is more than one day except under Force Majeure.                                                                                                                                                                                                                                                                                                                                    |
| 1.23 | Performance security deposit | <b>Performance Security Deposit:</b> PSD has to be provided to EFA at the time of Contract agreement. The Bidder should submit a <b>PSD</b> for <b>INR ₹</b> equal to 3% of <b>(License fee*12 months*7 Years)</b> in the form of Account Payee Demand Draft, Fixed Deposit Receipt, Banker's Cheque or Bank Guarantee from any of the Nationalized in the name of "The Chief General Manager Engine Factory Avadi (a unit of AVNL)" payable at Avadi. The <b>PSD</b> is normally to remain valid for a period of sixty days beyond the contract period and will be refundable after completion of work and upon submission of NOC by the competent authority. |
| 1.24 | Issue of License             | Issue of License: The license/ MoU will be placed by the Licensor to the respective TIP who will be quoted <b>total highest leased amount</b> as per format given in Part VI of TENDER.                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 1.25 | TENDER NO.                   | 2024_AVNL_192765_1 dated: 02.04.2024                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1.26 | TOD                          | 26.04.2024 (Extended up to 03.05.2024)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

## 2. PAST SUPPLY ORDER DETAILS:

Not available, fresh action.

## 3. PRE-QUALIFICATION CRITERIA:

- a. The applicant should have successfully completed similar works during last seven years ending last day of the month previous to the one in which applications are invited should be either of the following for an estimated cost of ₹17, 64, 000 (₹21, 000 minimum license fee per month \* 12 months \* 7 years is Twenty-One Lakh Rupees): -
  - i. Three similar works costing not less than the amount equal to 40% of the estimated cost.
  - ii. Two similar works costing not less than the amount equal to 50% of the estimated cost
  - iii. One similar works costing not less than the amount equal to 80% of the estimated cost
- b. **Similar work:** firm should have provided mobile tower for seamless mobile communication services.
- c. **Financial capabilities:** - Average annual financial turnover of the bidders during the last three years ending 31<sup>st</sup> March of the previous financial year should be at least 30% of the estimated cost

## 4. SCOPE OF WORK: Attached in the case file.

**5. BACKGROUND OF THE CASE:**

- CGM/EFA vide Lr.No. EFA/MS/EM/TELE/017 dated: 30.03.2023 has approved to form a committee to finalize the terms and conditions and firm who can provide tower with all networks for installing telecom tower.
- Vide Lr. No. EFA/DGM/F&A/14/01 dated: 06.06.2023 the committee has forwarded the terms and conditions and necessary attachments to user section (EM).
- CGM Vide Lr.No. EFA/MS/TELE/017/2023 dated: 13.06.2023 has approved the subject case to AVNL for concurrence.
- Accordingly the case file was sent to AVNL for concurrence by user section but vide Lr.No.AVNL/HR/EFA/TOWER/2023-24 dated: 22.06.2023 GM/CO&HR(AVNL) has recommended to adopt HVF model of tower on wheels.
- CGM vide Lr.No.EFA/MS/EM/TELE/017/2023-24 dated: 27.09.2023 has approved to process the case by GS section through GeM terms and conditions and to allot new LF No.
- Further the user section has raised a PR.No.2301726 dated: 27.02.2024 and forwarded to GS section.
- In pursuant to decision of the meeting held on 09.03.2024 New scope of work has been created and forwarded to F&A for concurrence.
- Vide Lr.No.EFA/F&A/GS/Forwarding-06 dated: 20.03.2024 F&A has given concurrence to proceed the case with an estimated cost of Rs.20,81,520.00 (incl.GST) under the head code of 802/02/002.
- During the meeting dated: 09.03.2024 it was decided that the case will be processed by GS section and CPPP portal uploading & downloading work will be carried out by Civil Maintenance section.

**6. BRIEF OF THE CASE :**

At EFA, only BSNL tower is located near cycle stand at Admin gate which is not upgraded to the latest speed services like 4G & 5G. Since, no action was taken by BSNL to resolve the issue even after repeated efforts from EFA, it was proposed to install telecom tower near or inside the EFA premises. Competent Authority formed the committee to finalise the terms and conditions and to finalise the firm who can provide tower with all networks for installing Telecom Tower and to arrange for new LF no. The following three firms to visit EFA studying the feasibility of installing mobile tower-Qty:01 WJ.

- (1)M/s. Indus Towers Limited, Chennai,
- (2)M/s. ITI Limited, Marketing, Service & Projects Office, Chennai,
- (3)M/s. HFCL, Himachal Pradesh

Out of three firms only one firm M/s. Indus Towers Limited, Chennai, was expressed interest in installing the mobile tower. The Competent authority, vide noting no:EFA/MS/EM/TELE/017/2023, Dt: 13/06/2023, approved the proposal for forwarding the case to AVNL, Dir/HR for leasing out EFA land for mobile telephone tower as the lease value was exceeding the delegated power to CGM. EFA vide letter no.EFA/MS/EM/TELE/017/2023, Dt: 15.06.2023 forwarded the proposal to AVNL accordingly. However, GM/CO&HR/AVNL vide letter no. AVNL/HR/EFA/TOWER/2023-24, Dt: 22.06.2023 intimated that "leasing out of land is not feasible at this juncture since Revenue Records are not amended till date. Hence, it is requested to adopt HVF model of tower on wheels". Accordingly, the firm M/s. Indus towers Ltd., Chennai, was asked to confirm for Installing Tower On Wheels at EFA Premises and the firm mailed on 13.07.2023 to confirmed to install the same.

In accordance with the above, Competent Authority nominated Shri.Prasanna Kumar, JTGM/MM for executing the agreement with M/s. Indus Towers Limited, Chennai for installing tower on wheels on nomination basis as per vide letter no: EFA/MS/EM/TELE/017/2023, Dt:15.07.2023. However, the nominated officer, Vide letter no: EFA/JTGM/MM/MOBILE TOWER/2023, Dt: 19.09.2023 , intimated

that during discussion with GM/HR, AVNL held on 23.08.2023, it was opined to follow HVF procedure of bidding through GeM with Terms and conditions (Through GS section).

In this regard, CGM has approved the proposal for subject work through GS section –GeM with terms and condition formed by the nominated committee and also allocation of new LF no. Accordingly, EFA has raised ticket ID No: #10707310 through GeM 'for process of renting out land for mobile tower installation through custom bid. Please guide us how to place order on highest bidder H1'. In reply, according to the process bid can be awarded to L1. Hence, it is proposed for inviting tender for subject work through CPP portal for Qty: 01 WJ (7years) as per scope of work and terms & condition. The revenue will be booked under the code head 802/02/002.

#### 7. **FURTHER PROGRESS:**

- a) Earlier TPC-I dated: 29.03.2024, decided to float Open Tender Enquiry on CPP Portal with the terms and conditions mentioned in the scope of work and to forward the case to Civil Maintenance section for uploading the tender enquiry in CPP portal.
- b) In pursuant to the decision of Factory Level –I TPC (VSL TPC) dated: 29.03.2024 Open Tender Enquiry issued on CPP Portal with the tender No: 2024\_AVNL\_192765\_1 Dt. 02.04.2024 with TOD: 26.04.2024.
- c) This office Vide email dated: 03.04.2024 & 04.04.2024 has intimated to all the likely suppliers.
- d) As on TOD no response received and the TOD was extended up to 03.05.2024.
- e) As on extended TOD only one response was received and the technical bid was opened.
- f) The Technical bid was forwarded to User Section by G.S vide Lr. No: EFA/GS/PR/2301726 dated: 04.05.2024 for Technical recommendations.
- g) Vide Lr.No. EFA/MS(EM)/TELEPHONES/2024-25 dated: 06/05/2024 User section has informed that C1( M/s Indus Towers Ltd) is technically acceptable.
- h) C1( M/s Indus Towers Ltd) has submitted EMD of Rs. 35, 280.00 on 18.04.2024 and the same has been confirmed by F&A on 02.05.2024.

#### 8. **RESPONSE OF THE FIRM IN THE SUBJECT TENDER :**

| S.No. | Name of the Firm                  | Remarks                                                         |
|-------|-----------------------------------|-----------------------------------------------------------------|
| C1    | M/s Indus Towers Limited, Chennai | Technically Acceptable.<br>(Complied all the Tender conditions) |

#### 9. **LEVEL OF TPC: TPC-I**

The estimate value of the case based on scope of work done by the committee without option clause works out to ₹ 20,81,520.00 (incl.GST).

GM/CO&HR from AVNL, Vide Lr.No. AVNL/HR/EFA/TOWER/2023-24 dated: 22.06.2023 has intimated that "leasing out of land is not feasible at this juncture since the revenue records are not amended till date. Hence it is requested to adopt HVF model of tower on wheels".

Since the tower on wheels case is dealt by TPC-I in HVF and the subject case involves lease of land and rent receipt, the case is put up to TPC-I.

#### 10. **CASE BEFORE TPC :**

The case is submitted before Factory Level-I TPC to open the price bid of C1 (M/s Indus Towers Ltd, Chennai) as recommended by user section.

JT.GM/MM  
MEM.SECY.

WM/MM  
VERIFIED BY

DO/IM  
VERIFIED BY

HOS/IM  
CHECKED BY

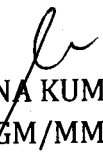
CM/GS  
PREPARED BY

**11. TPC DELIBERATIONS:**

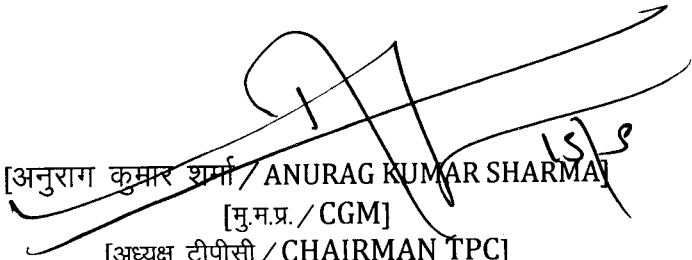
- a) In pursuant to the decision of Factory Level –I TPC (VSL TPC) dated: 29.03.2024 Open Tender Enquiry issued on CPP Portal with the tender No: 2024\_AVNL\_192765\_1 Dt. 02.04.2024 with TOD: 26.04.2024.
- b) This office vide email dated: 03.04.2024 & 04.04.2024 has intimated to all the likely suppliers.
- c) As on TOD no response received and the TOD was extended up to 03.05.2024.
- d) As on extended TOD only one response was received and the technical bid was opened.
- e) The Technical bid was forwarded to User Section by G.S vide Lr. No: EFA/GS/PR/2301726 dated: 04.05.2024 for Technical recommendations.
- f) User section vide Lr. No. EFA/MS(EM)/TELEPHONES/2024-25 dated: 06/05/2024 has informed that C1 (M/s Indus Towers Ltd) is technically acceptable.

**12. TPC DECISION:** TPC-I after detailed deliberations, decided to open the price bid of C1 (M/s Indus Towers Ltd, Chennai), since the technical bid submitted by the firm was recommended by user section.

  
[जे. सायी किरण / J. SAI KIRAN]  
[उ.म.प्र. / वि. अ ले / DGM/F&A]  
[सदस्य वित्त / MEMBER FINANCE]

  
[प्रसन्नकुमार वि ए / PRASANNA KUMAR V A]  
[सं.म.प्र. / एमएम / JT.GM/MM]  
[सदस्य सचिव / MEMBER SECY]

  
[इंदल कुमार पंकज / INDAL KUMAR PANKAJ]  
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[अनुराग कुमार शर्मा / ANURAG KUMAR SHARMA]  
[मु.म.प्र. / CGM]  
[अध्यक्ष टीपीसी / CHAIRMAN TPC]

Signature Not Verified

Digitally signed by R VENKATESAN  
Date: 2024.05.15 16:32:22 IST  
Location: eProcurement System for  
Central PSUs