



AAI/RAJKOT/NTB/COMML/VP

Date: 21.04.2025

एम/एस वीआईपी services

सी/ओ श्री मनीष यादव

दुकान नं.01, लाउखेडी

एयरपोर्ट कॉलोनी के पास, बैरागढ़

भोपाल-462030

M/S VIP Services

C/O Shri Manish Yadav

Shop No.01, Laukhedi

Near Airport Colony, Bairagarh

Bhopal-462030

विषय: राजकोट अंतर्राष्ट्रीय हवाई अड्डे के नए टर्मिनल भवन में स्वचालित वाहन पार्किंग प्रबंधन प्रणाली की आपूर्ति, स्थापना, परीक्षण, कमीशन (एसआईटीसी) और संचालन के लिए रियायत हेतु लाइसेंस (एलओआईए) प्रदान करने हेतु आशय पत्र; पार्किंग शुल्क और अतिरिक्त समय शुल्क अधिकारों का संग्रह।

Subject: Letter of Intent to Award license (LOIA) for Concession to supply, install, test, commission (SITC) and operate automated vehicle parking management system; collection of parking fees and excess time fees right's at new terminal building, Rajkot International Airport.

Reference : Tender ID: 2024_AAI_219923_1.

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Sir,

Please refer your bid submitted on CPP Portal for Tender ID 2024_AAI_219923_1 for the license for Concession to supply, install, test, commission (SITC) and operate automated vehicle parking management system; collection of parking fees and excess time fees right's at new terminal building, Rajkot International Airport. We are pleased to inform you that your offer for Rs. 8,88,999/- (plus GST & charges) per month for first year license fee has been accepted by the competent authority. You are requested to complete all the formalities as per terms and conditions of the tender.

General :

- The selected Bidder, M/s VIP services shall within seven (07) days of the issue of this LOIA, return duly signed duplicate copy of the Award Letter as willingness to operate the contract.
- Business Incubation Period shall mean a period of 15 days from the date of issuance of LOIA to the selected bidder. The selected bidder will be under obligation to complete all the formalities/conditions of award as will be specified in the NIT.
- The Selected Bidder/ Concessionaire shall, at its own risk and cost, obtain all Applicable Permits under the Applicable Laws which are required to execute and perform the contract Agreement and submit copies thereof to the Authority.
- The Selected Bidder/ Concessionaire shall apply for necessary approvals and clearances of security program from the Bureau of Civil Aviation Security (BCAS) or any other relevant Governmental Authority, and any other clearance as may be notified from time to time and submit copies thereof to the Authority.

Gestation Period:

- Gestation period will be 90 days, reckoned from expiry of business incubation period or 16th day of issuance of LOIA whichever is earlier. Automated Vehicle Parking solution shall be operationalized within 105 days (15 days for completion of conditions of award and 90 days for SITC and operationalization) of issuance of LOIA. The successful bidder will be allowed to do installation work immediately after issuance of LOIA subject to fulfillment of obligations as per award.
- Commencement of operations of subject license will not be permitted until both the perquisites i.e. completion of conditions of award and SITC of automation are not fulfilled by the license.
- If the agency fails to install the Automation Parking System as per AAI's specifications within 105 days from LOIA another 15 days extension will be granted with daily penalty of 0.25% of

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the quoted Monthly License Fees. Even after completion of 120 days from issuance of LOIA, if the agency failed to install the equipment and not commence the operations, LOIA shall be revoked, EMD shall be forfeited and the agency will be debarred from AAI tenders for a period not exceeding three (3) years.

Location & Area:

- As per NIT.

Concession Term:

- The period of license is five (05) years. The period of license shall be reckoned from the license fee commencement date.

Concession Fee:

- The license shall pay to the Authority, license fee of Rs.8,88,999/- for the first year.
- In addition to the License Fees, the selected bidder shall be liable to pay:
- All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
- Utility charges (if applicable).

Rate of Escalation:

Annual Escalation- linked with passenger growth.

Sr. No.	Passenger Growth (in the preceding 12 months from the month in which escalation is due)	Annual Escalation
1.	Up to 5% (including negative growth)	5%
2.	Greater than 5% and less than or equal to 18%	10%
3.	Greater than 18%	15%

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- The first annual escalation will be applicable after completion of one year of license period. Thereafter the same will be applicable after completion of subsequent one year period there from. Even if, on account of any delay whatsoever, licensee could not commence business operations on the expiry of gestation period stipulated in NIT, for the purpose of calculation of date on which 12 months of license are completed (date on which first escalation is applied) shall be deemed from next day of expiry of gestation period stipulated in NIT.

Security Deposit:

- That the licensee shall deposit a sum of Rs. 62,94,113 /- (Rs. Sixty two lakhs ninety four thousand one hundred thirteen) i.e. an amount equal to 06 months of license fee including taxes (based on 1st year license fee) fee as Security Deposit. The SD amount to be submitted in the form of Bank Guarantee/RTGS/NEFT/Bank Transfer from any Nationalized /scheduled commercial bank (Bank Guarantee from co-operative bank, even scheduled, will not be accepted) in favor of Airport Director, AAI, Rajkot Airport, Rajkot. Bank Guarantee should be valid for the entire period of license plus six (06) months. In the event of the Licensee committing any breach of the terms & conditions of the license agreement, the Authority may without prejudice to other rights and remedies be entitled to forfeit the Security Deposit or any part thereof. In Such an event he shall pay in the same manner as stated above such additional sum immediately as he may be called upon by the Authority to pay, so that the Security Deposit shall at all times during the continuance of these presents, be for the same amount. On the expiration or earlier determination of the license the Authority shall return the Security Deposit or part thereof which has not been forfeited as aforesaid, to him, without interest.
- In addition, all terms and conditions enumerated in the NIT (Tender ID: 2024_AAI_219923_1) and Draft Concession Agreement and its Corrigendum (if any) shall form part and parcel of the LOIA. In case of any discrepancy between the provisions of NIT and LOIA, the provisions of LOIA shall prevail.
- You are requested to convey your acceptance along with copy of this LOIA (duly signed and stamped by the Licensee) within 7 days of the receipt of this letter and to complete the other formalities as per LOIA.

दिगंत बोरा
24.04.25

विमानपत्तन निदेशक (Borah)
राजकोट अन्तर्राष्ट्रीय एयरपोर्ट
भारतीय विमानपत्तन प्राधिकरण, राजकोट
RAJKOT INTERNATIONAL AIRPORT, RAJKOT