

Annexure VI : Comparative Statement											
Tender For: Composite Tender for Tea/ Snack Bar, Baggage Trolley, Car Parking at Jalgaon Airport(Tender ID :2024 AAI 218147 1)											
Tech bid opened on: 30.12.2024											
Period of Concession: 01(One) Year											
COMPARATIVE STATEMENT TO BE PREPARED BY TENDER OPENING COMMITTEE											
Sr.No	Documents required as per NIT conditions	M/S Abhi Enterprises	M/S Ajanta resources Services Pvt Ltd	M/S CityLogic	M/S Gaurai Gram Udyog	M/S Happy Trip Cars	M/S Natures Services LLP	M/S Niva's	M/S Rare Planet Handicrafts Pvt Ltd	M/S R.B Bhondve	M/S Taj India tours
1	Letter of Authorization (Power of Attorney)(Rs 100/- Stamp Paper (Annexure-B))	Submitted (Pg. 16)	Submitted (Pg. 3)	Not Submitted	Submitted (Pg.3)	Not Applicable	Submitted(Pg. 11)	NA	Submitted	NA	Submitted
2	Details of the concern and legal status	Partnership	Private Limited Company	Partnership	Submitted but not self attested (Pg.9)	Proprietorship	LLP	Proprietorship	Pvt Ltd. Company	Proprietorship	Proprietorship
3	Self attested copy of PAN	Submitted (Pg.14)	Submitted (Pg.10)	Submitted (Pg.4)	Submitted but not self attested (Pg.10)	Submitted but not self attested (Pg.69)	Submitted but not self attested	Submitted	Submitted	Submitted	Submitted
3A	Self attested GST certificate	Submitted (Pg.2)	Submitted (Pg.11)	Submitted (Pg.7)	Submitted but not self attested (Pg.10)	Submitted but not self attested (Pg.87)	Submitted but not self attested	Submitted	Submitted	Submitted	Submitted
4	Profit and Loss Account/ Balance sheet of the sole proprietor concern or partnership firm duly certified by chartered Accountant . Annual Report in case of a company as per Companies Act	Submitted. Qualified for FY 2023-24 for which Technical experience is claimed as well.(Pg.55)	Submitted. Financial Criteria qualified for FY-2022-23 and FY 2023-24 (Pg.22)	Submitted. Financial Criteria qualified for FY-2021-22, FY-2022-23 and FY 2023-24 (Pg.31)	Submitted Financial Criteria qualified for FY-2022-23 (Pg.18)	Submitted for FY - 2022-23 and previous Fys. However, since experience is claimed for FY-2023-24, hence, P&L for FY-2023-24 duly audited by CA with UDIN may be submitted.	Not submitted	Submitted P& L for FY 2020-21, FY 2021-22 (Pg. 81), FY 2022-23 (Pg. 85) which are more than 1 lakh	Submitted P&L for FY 2019-20, 2020-21, 2021-22, 2022-23 and 2023-24.	Submitted P& L for FY 2019-20(Pg.15) , FY 2020-21(Pg.20), FY 2021-22 and FY 2022-23 (Pg.34)which are more than 1 lakh	Submitted P&L for FY 2021-22 (Pg.74) and for FY - 2022-23 (Pg. 110) which are more than 1 lakh.
4A	Details of Turnover	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted Annexure E but not Audited Balance Sheet and P&L Account.	Submitted	Submitted.(Pg.200)	Submitted.(Pg. 8- 9)	Submitted. More than qualifying.
4B	Positive network of Bidder	Submitted (Pg. 43)	Submitted (Pg. 14)	Submitted (Pg. 32)	Submitted (Pg. 13)	Not Submitted	Submitted. (Pg.16)	Submitted	Submitted	Submitted	Submitted (Pg. 13)
5	Self attested copies of Memorandum and Articles of association in case of companies and partnership deed in case of firms and approved by laws in case of co-operative society	Submitted	Submitted (Pg.58 & 68)	Submitted Partnership Deed (Pg. 11)	Submitted Supplementary Partnership Deed. Original Partnership deed is also to be submitted.	Not Applicable	(i) Certificate of incorporation (ii) LLP Agreement (instead of Partnership Deed). Not submitted documents required for LLP as suggested by Law Department.	NA, Proprietor	Submitted. (Pg.11-23)	NA, Proprietor	NA, Proprietor
6	EMD amount Rs 50,000/-	Submitted	Submitted	Submitted	Submitted	Document not submitted	Submitted	Submitted	Submitted	Submitted	Submitted
6A	Tender fee Rs.2000/-	Submitted	Submitted	Submitted	Submitted	Document not submitted	Submitted	Submitted	Submitted	Submitted	Submitted
7	Unconditional acceptance as per NIT format (Annexure C)	Submitted. (Pg.18)	Submitted (Pg.5)	Submitted	Submitted	Submitted (Pg. 67)	Submitted	Submitted	Submitted	Submitted	Submitted
8	Details of Bidder (Annexure D)	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Not submitted	Submitted	Submitted
9	Certificate from chartered Accountant/Stutory Auditor in respect of Technical Capacity and Experience, as per (Annexure E)	Submitted	Submitted (Pg. 14) Qualifying turnover for FY 2021-22, 2022-23 & 2023-24.	Submitted	Submitted (Pg. 13)	Submitted (Pg. 70). To be resubmitted with correct details and Positive Network certification in proper format as per Annexure-E of NIT duly audited with UDIN.	Submitted (Pg. 16)	Submitted (Pg. 109)	Submitted	Submitted. To be resubmitted in proper format as per Annexure-E of NIT duly certified by CA with UDIN including Gross Turnover for FY(s) for which Technical Experience has been claimed.	Submitted
10A	Undertaking for Experience(Annexure F)	Submitted	Submitted	Not Submitted	Submitted	Submitted	Submitted. May be resubmitted after filling correct information on Company's letter head duly signed and stamped by Authorized signatory.	Submitted	Submitted	Submitted	Submitted
10B	Experience Certificate (more than 6 months in any of the 3 tendered services)	Submitted. Experience from 2022 to 2024 including FY 2023-24.(Pg. 33 and 40)	Submitted Experience Certificate (Pg. 44 & 49) for FY - 2020-21 w.r.t. provision of Canteen Manpower Services which may not be considered under operation of Snack Bar/Food Outlet. However, the Agency has mentioned to have worked at Jalgaon Airport during FY-2021-22. Hence, experience Certificate from Jalgaon Airport or from any other previous licenser regarding the relevant services (Food and Beverages/ Parking/Baggage Trolley) may be provided.	Submitted. Experience from 2019 to 2023 from BMC (5 years).Pg. 81	Submitted Experience certificate (Pg.25) of 3 years as a food supplier and also periodicity is not mentioned in Experience Certificate is to be submitted from any previous licenser regarding the relevant services (Operating Food and Beverages outlet/ Parking Management/Baggage Trolley Management)	Submitted (Pg. 93)	Not Submitted. Experience certificate as per NIT for relevant business (F&B/ Parking/ Baggage Trolley Management) to be submitted [Accordingly Annexure-E (CA certificate) and duly audited Balance Sheet and P&L account for the coherent FY with minimum Gross Turnover of 1 lakh INR also need to be provided]	Submitted. Experience Certificate of snack bar from 01.03.2024	Submitted (Pg. 128) but it cannot be interpreted as valid experience and it is coming under retails outlet as mentioned in certificate of selling gifting items,Chocolate, Pens, Toys)	Submitted. WorkOrder, Agreement etc submitted for FY- 2022-23 and 2023-24.	Submitted (Pg. 70) (Commercial Complex 250 4 wheelers). Tenure is 6 years but time period not mentioned of start and end. May be resubmitted.
11	Format for Letter of undertaking (Annexure G)	Submitted. (Pg.24)	Submitted	Submitted	Submitted	Submitted. To be resubmitted on Company's letter head duly signed and stamped by the authorized signatory.	Submitted (Pg. 18)	Submitted (Pg. 47). To be resubmitted mentioning correct contract period for contracts on	Submitted	Submitted	Submitted
11A	Declaration of raid/seizure carried out/pending by a regulatory authority, if any (Annexure G)	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted
12	Declaration in respect of near relatives working in AAI (Annexure H)	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted (Pg. 48)	Submitted	Submitted. To be resubmitted with accurate designation and relationship as per the format.	Submitted
13	No dues Certificate (if applicable , as per NIT) certificate required upto 30.09.2024	Outstanding dues certificate only upto 30.06.2024 attached. (Pg.31-33)	Not submitted. To be submitted 'No Dues as on 30.09.2024' from Jalgaon Airport.	Submitted. Not applicable as agency had not worked at AAI Airports	Not applicable	Submitted for Kolhapur and Pudacherry Airport.	Not applicable	Submitted NDC for Port Blair, Khajuraho, Kangra and Shimla Airports	Agency has not submitted NDC in respect of Goa(Convenience retail), BHR, Odisha, Ayodhya Airports and Pune Airport NDC is upto 31.12.2023	NA	Agency has submitted NDC for Ayodhya as on 30.08.2024 and not up to 30.09.2024. To be resubmitted.
14	Refund of EMD , Beneficiary Details for RTGS Fund transfer (Annexure J)	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted	Submitted (Pg. 50)	Not submitted	Submitted	Submitted
15	Signed NIT Documents	Submitted	Submitted	Submitted	Submitted	Submitted	Not submitted complete NIT document.To be resubmitted	Submitted	Submitted	Not submitted	Submitted

16	Shortfall to be sought	1. Outstanding dues certificate upto 30.09.2024 to be submitted for Bhopal and Kullu Airport.	1. No dues Certificate from Jalgaon Airport as per NIET format as on 30.09.2024 to be submitted. 2. Experience w.r.t. provision of Canteen Manpower Services is not as per NIT provisions. Experience Certificate as per NIT from Jalgaon Airport or from any other previous licensor regarding the relevant services which is Operating Food and Beverages outlet or Parking Management or Baggage Trolley Management to be submitted. Accordingly Annexure E and duly audited Balance Sheet and PandL account for the same FY for which Technical Experience is claimed with minimum Gross Turnover of 1 lakh INR need to be provided.	1. Power of Attorney for authorized signatory to be submitted in proper format as per Annexure B of NIT on Rs. 100 non judicial stamp paper duly notarized. 2. Annexure F to be submitted on company letter head duly filled and signed by the Authorized signatory.	1. PAN card and GST Cert. is to be resubmitted duly signed and stamped by authorized signatory. 2. Original Partnership deed is to be submitted. 3. Experience Certificate as food supplier is not as per NIT provisions. Experience certificate as per NIT for relevant business which is Operating Food and Beverages outlet or Parking Management or Baggage Trolley Management to be submitted. Accordingly Annexure E and duly audited Balance Sheet and PandL account for the same FY for which Technical Experience is claimed with minimum Gross Turnover of 1 lakh INR need to be provided.	1. Duly audited Balance sheet and P and L account for FY 2023 24 may be submitted. 2. Annexure E to be resubmitted with correct details and Positive Network certification in proper format as per NIT duly audited with UDIN. 3. Proof of submission of EMD and Tender Fee. 4. Annexure G is to be resubmitted on Company letter head duly signed and stamped by the authorized signatory. 5. Self attested copy of PAN and GST certificate.	1. A copy of Certificate of Incorporation is to be submitted duly signed and stamped by Authorized signatory 2. A copy of LLP Agreement is to be submitted duly signed and stamped by Authorized signatory 3. Self attested copy of PAN and GST is to be submitted. 4. Duly Audited Balance Sheet and PandL Account for FY 2023 24 is to be submitted. 5. Annexure F may be resubmitted after filling correct information on Companys letter head duly signed and stamped by Authorized signatory. 6. Complete NIT Documents duly signed and stamped by Authorized signatory is to be submitted.	1. Experience certificate as per NIT for relevant business which is Operating Food and Beverages outlet or Parking Management or Baggage Trolley Management to be submitted. Accordingly Annexure E and duly audited Balance Sheet and PandL account for the same FY for which Technical Experience is claimed with minimum Gross Turnover of 1 lakh INR need to be provided. 2. Annexure G is to be resubmitted mentioning correct contract details for all contracts with AAI on Companys letter head duly signed and stamped by authorized signatory.	1. NDC for Pune Airport as on 30.09.2024 is to be submitted. 2. NDC for Goa Ayodhya and Bhubaneswar Airport as on 30.09.2024 is to be submitted. 3. Annexure J and Annexure D is to be submitted duly signed and stamped by Authorized signatory. 4. Experience Certificate for Snack Bar from SHRIMARC Mall LLP may be resubmitted with mention of relevant experience as per NIT Or any other Experience Certificate may be submitted as per NIT for relevant business which is Operating Food and Beverages outlet or Parking Management or Baggage Trolley Management to be submitted. Accordingly Annexure E and duly audited Balance Sheet and PandL account for the same FY for which Technical Experience is claimed with minimum Gross Turnover of 1 lakh INR need to be provided.	1. Complete NIET to be submitted duly signed and stamped by the Authorized signatory. 2. Annexure E to be resubmitted in proper format as per NIET duly certified by CA with UDIN including Gross Turnover for FY for which Technical Experience has been claimed. 3. Experience certificate as per NIT for relevant business which is Operating Food and Beverages outlet or Parking Management or Baggage Trolley Management to be submitted. Accordingly Annexure E and duly audited Balance Sheet and P and L account for the same FY for which Technical Experience is claimed with minimum Gross Turnover of 1 lakh INR need to be provided. 4. Annexure H is to be resubmitted with accurate designation and relationship as per	1. NDC for Ayodhya as on 30.09.2024 is to be submitted. 2. Experience Certificate for Parking from Jaipuria Sunrise Plaza may be resubmitted with mention of periodicity from the start date to end date. Or any other Experience Certificate as per NIT for relevant business which is Operating Food and Beverages outlet or Parking Management or Baggage Trolley Management to be submitted. Accordingly Annexure E and duly audited Balance Sheet and PandL account for the same FY for which Technical Experience is claimed with minimum Gross Turnover of 1 lakh INR need to be provided.
17	Shortfall Document submitted	1. Outstanding dues Certificate upto 31.10.2024 from Bhopal Airport Submitted. 2. Outstanding dues Certificate upto 31.12.2024 from Kulu Airport is submitted	1. No dues Certificate from Jalgaon Airport as per NIET format as on 30.09.2024 is submitted. 2. Experience Certificate as per NIT from Jalgaon Airport from 01.10.2021 to 30.09.2023 of snack bar /AET/ Car Parking and Baggage trolley is submitted. 3. P& L Statement of FY 2023-24 submitted	Shortfall documents not submitted	1. PAN card and GST Cert. is submitted duly signed and stamped by authorized signatory. 2. Original Partnership deed is submitted. 3. Experience Certificate is not submitted as per NIET Provision	1. Self attested copy of PAN and GST certificate is submitted. 2. Proof of submission of EMD and Tender Fee is submitted. 3. Annexure G is submitted on Company letter head duly signed and stamped by the authorized signatory. 4. Duly audited Balance sheet and P and L account for FY 2023 24 is submitted. 5. Annexure E is submitted Positive Network certification in proper format as per NIT duly audited with UDIN.	Shortfall documents are not submitted	1. Award letter from khajuraho Airport for the club facilities (T.R shop, AET, Car Parking, Trolley) is submitted. However the Experience Certificate for said facility is not submitted. Also award letter for Tea/Snack bar at shimla Airport is submitted. 2. Annexure E and duly audited Balance Sheet and PandL account.	Shortfall documents are not submitted	Shortfall documents are not submitted	1. NDC for Ayodhya as on 27.01.2025 is submitted. 2. Experience Certificate for Parking from Jaipuria Sunrise Plaza is resubmitted with mention of financial years of business but not confirm periodicity from the start date to end date. 3. Balance Sheet and P&L Account for FY 2021-22 is submitted
18	Technical Eligibility	All short fall documents are submitted. Hence qualified in technical bid.	All short fall documents are submitted. Hence qualified in technical bid.	Not Submitted. Technically disqualified	Experience Certificate is not submitted as per NIET Provisions. Technically disqualified.	All short fall documents are submitted. Hence qualified in technical bid.	Not Submitted. Technically disqualified	Experience confirmed by Khajuraho Airport. Technically qualified.	Not Submitted. Technically disqualified	Not Submitted. Technically disqualified	All Shortfall documents are submitted. Technically qualified