



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

By post & Email

Ref No.: AAI/CHQ/RCS/RCS Consultancy 2025-27/796

Date: 01-05-2025

To

Deloitte Touche Tohmatsu India LLP
DLF Cyber City Complex, Tower B
DLF City Phase-II
7th Floor, Building 10
Gurugram- 122002.
Phone:+919810889991
E-mail: anurgupta@deloitte.com

(Kind Attention: Sh. Anurag Gupta, Partner)

Subject: Appointment of the Consultant to provide Implementation Support for Regional Connectivity Scheme to MoCA / RCS Cell, AAI for 2025-2027.

Sir,

1. This is with reference to your proposal submitted in pursuant to the RFeP for the subject work dated 17-01-2025 (PDD) issued by the RCS Cell, Airports Authority of India, acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Based on combined Technical and Financial Scores (In accordance with the weightages assigned to these two components) as per the provisions of Request for e-Proposal (RFeP) document floated on dated 28-11-2024 and its Corrigendum no. 1, 2 & 3 for the subject consultancy assignment, you have emerged as the highest combined scorer.
3. Your Proposal for the subject work has been accepted by the Competent Authority. In accordance with the Terms of Reference specified in RFeP document and its Corrigendum no. 1, 2 & 3, the total cost of the consultancy fee payable by AAI to M/s Deloitte Tohmatsu India LLP will be **Rs. 1,54,98,000.00 (Excluding GST) (One Crore Fifty Four lakh Ninety Eight thousand only) (exclusive of GST) as per Annexure-A**, which shall be in accordance with the Time and Payment schedule defined in RFeP document and its Corrigendum no. 1, 2 & 3 upon completion of deliverables.
4. M/s Deloitte Touche Tohmatsu India LLP shall within 3 days of the receipt of this letter of Award, sign and return duplicate copy of the letter of award in acknowledgement thereof. In the event, the duplicate copy of letter of award duly signed by you is not received by stipulated date, AAI may unless it consents to extension of time for submission thereof, cancel the letter of award and take further action as deemed necessary without further correspondence.
5. The Consultancy services shall commence w.e.f. 01-05-2025 for the period of **Twenty four (24) months**.



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6. Please refer Clause 2.33, page no. 34 of subject RFeP, the agreement shall be signed with 30 days of issue of this LOA. The agreement shall be executed on **Rs. 100/-** Non-Judicial stamp paper and the cost shall be borne by you.
7. As per Clause 2.2.3, page no. 16, the consultant shall deploy one support professional on all working days in RCS Cell/MoCA.
8. This issues with the approval of Competent Authority.

Yours faithfully,


01.05.2025

(Atulya Agrawal)
General Manager (RCS)
Email: gmrcs@aai.aero

Enclosure: Annexure – A

Copy to:

- | | | |
|---|---|-------------------------|
| 1. OSD to Chairman, AAI | } | for information please. |
| 2. Joint Secretary (DT), MoCA | | |
| 3. PS to Member (Planning), AAI | | |
| 4. ED (RCS), AAI | | |
| 5. JGM (ATM)/JGM (Fin.)/DGM (E-C)/AGM (E-C), RCS, AAI | | |



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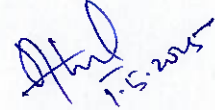
Annexure-A

Financial Proposal

Appointment of the Consultant to provide Implementation Support for Regional Connectivity Scheme to MoCA / RCS Cell, AAI for 2025-2027.

Sl. No.	Particulars	Quantity (in Years)	Unit	Rate Per Year (exclusive of GST) (Rs.)	Amount (exclusive of GST) (Rs.)
1	To provide Implementation Support for RCS as per TOR (from 1st Month to 12th Month)	1	Each per Year	75,60,000.00	75,60,000.00
2	To provide Implementation Support for RCS as per TOR (from 13th Month to 24th Month)	1	Each per Year	79,38,000.00	79,38,000.00
	Total Amount (From 1st Month to 24th Month)	2			1,54,98,000.00

(One Crore Fifty Four lakh Ninety Eight thousand only)


1.5.2025

(Atulya Agrawal)
General Manager (RCS)
Email: gmracs@aai.aero