



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

AAI/VOBZ/COMML/ComprehensiveLicense/2025/ 1138

Date.24.03.2025.

To

Sri Sai Sampath Aviation Handling Service,

D No: 9-25-3/2, Flat No: 2,

Saraswathi Villa Apartments,

CBM Compound,

Visakhapatnam-530 003,

Andhra Pradesh.

Sub: Award of Comprehensive License for operating Meet & Greet Facility and Trolley advertisement rights cum retrieval facility at Vijayawada International Airport.

Sir/Madam,

Reference is drawn to NIT circulated vide no. 2024_AAI_214528_1 for Meet & Greet Facility and Trolley advertisement rights cum retrieval facility at Vijayawada Airport and your bid submitted towards above NIT.

In this regard, Competent Authority has accepted the tender submitted by you and accorded his approval to award the license on the following terms & conditions:

1.	License	Comprehensive License for operating Meet & Greet Facility and Trolley advertisement rights cum retrieval facility at Vijayawada Airport.
2.	Area and Location	7 sq.mtrs (4 sqms in arrival hall and 3 sqms in city side departure) at Vijayawada Airport.

3.	Period of Concession	Two (02) Years or till commencement of new terminal at Vijayawada Airport, whichever is earlier.
4.	Business Incubation Period	Fifteen (15) days from the date of issuance of LOIA.
5.	Gestation period	30 days or actual commencement of commercial operation, whichever is earlier, reckoned from the date of handing over of sites shall be permissible.
6.	License Fee	Rs 4,70,000/- (Rupees Four Lakhs Seventy Thousand only) per month plus applicable charges and taxes shall be payable as License fees. License Fees shall be subject to annual escalation as per NIT. In addition to the Concession Fees, the licensee shall be liable to pay Utility Facilitation Charges at 10% of normal space rent (or as may be notified by AAI from time to time). Notified space rent for FY 2025-26 is INR 1670/- per SQM per month (for A/C) and INR 1110/- per SQM per month (for Non-A/C) subject to annual escalation of 7.5% p.a. every 1st April or as fixed by AAI from time to time for allotted space.
7.	Security Deposit	Rs 22,23,125/- which is equivalent to 04 months of monthly license fee. Security Deposit shall be deposited within 15 days from the date of issuance of award letter. The SD amount to be submitted in the form of BG/NEFT/Bank Transfer/RTGS from any scheduled commercial bank (Bank Guarantee from co-operative bank, even scheduled, will not be accepted).
8.	Electricity Security Deposit	Rs 2,82,200/- . Electricity Security Deposit shall be deposited within 15 days from the date of issuance of award letter. The SD amount to be submitted in the form of BG/NEFT/Bank Transfer/RTGS from any

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		scheduled commercial bank (Bank Guarantee from co-operative bank, even scheduled, will not be accepted).
9.	License Agreement	Execution of the Agreement within fifteen (15) days from the date of issuance of award letter / LOIA (on Stamp Paper of appropriate value, related costs to be borne by the licensee).

10. Acceptance of this offer shall be done within seven (7) days from the date of issuance of this award letter / LOIA.

11. All other Terms and Conditions are as per NIT.

12. This award letter shall form part and parcel of License Agreement.

Yours Sincerely



Harish
29/03/25

Harish Amiti

AM (Commercial)

For Airport Director

Vijayawada Airport.