



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

AAI/SLM/Comml/Combined Contract/2024/2398

20.12.2024

To,

M/s. Happy Trip Cars,
No.15, ECR Main Road,
Lawspet,
Puducherry-605 008

Sub : Award Of License For Operating Snack Bar In The City Side Area Of Terminal Building, License For Vehicle Parking Management Rights At City Side Area Of Terminal Building, Trolley Advertisement Rights Cum Retrieval At Salem Airport -Reg

Dear Sir(s),

Reference is made to your E-tender ID - **2024_AAI_214410_1** on the above cited subject. Technical Bid opened on 05.12.2024 and financial bid opened on 16.12.2024 here by conveyed to grant the License as per the following terms and conditions:

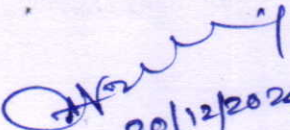
01	License for	Licence for operating Snack Bar in the city side are of the Terminal Building, License for Vehicle Parking Management rights at City Side area of Terminal Building, Trolley advertisement rights cum retrieval at Salem Airport.
02	Location	1) 5.38 Sqm City Side Area of the Terminal Building at Salem Airport for Snack Bar. 2) 2482 Sq.Mtr (The area mentioned is for indicativ purpose only and have no binding on the license fee) for vehicle parking management rights at City Side Area of Terminal Building at Salem Airport. 3) Trolley advertisement rights cum retrieval at Salem Airport. (Total 100 trolleys)
03	Incubation Period	Incubation period of 15 days from the date of issue of award letter.
04	Gestation Period	Gestation period of 15 days from the date of completion of Incubation period, or actual commencement of commercial operation whichever is earlier will be permitted.
05	Period of License	The period of license shall be for 1-year w.e.f. the date of commencement and extendable for another 1-year. The license may be terminated with notice of 30 days without any liabilities to AAI on account of anything else whatsoever.

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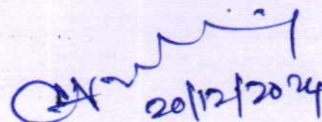
06	License Fee	Rs.76,666/- per month plus GST and applicable charges for the first year, and shall be subject to annual escalation of 10% after completion of one year. In addition to License fee, Utility Facilitation charges at 10% of normal space rent (or as may be notified by AAI from time to time, presently normal notified space rent is Rs. 670/-Per Sqm. per month for Non AC and Rs. 1000/- Per Sqm. per month for AC, subject to annual escalation of 10%) for allotted space.														
07	Advance License fee for first month	• License Fee: Rs. 76,666/- • Utility Charges (5.38 Sq M x 670 x 10%) : Rs. 360/- • GST 18%: Rs. 13,865/- • Total Rs.90,891/- (Rupees Ninety Thousand Eight Hundred and Ninety-One Only) inclusive of 10% utility and 18% GST through RTGS/NEFT in favour of AIRPORTS AUTHORITY OF INDIA, RHQ -SOUTHERN REGION, CHENNAI. Bank Details: <table><tr><td>Account Name</td><td>Airports Authority of India</td></tr><tr><td>Account Type</td><td>Current Account</td></tr><tr><td>Account No.</td><td>40533447477</td></tr><tr><td>Bank Name</td><td>State Bank of India</td></tr><tr><td>Branch</td><td>Meenambakkam, Chennai-600 027</td></tr><tr><td>IFSC Code</td><td>SBIN0005789</td></tr><tr><td>MICR NO.</td><td>600002062</td></tr></table> • Payment of advance license fee for one month shall be made within 15 days from the date of issuance of the award letter.	Account Name	Airports Authority of India	Account Type	Current Account	Account No.	40533447477	Bank Name	State Bank of India	Branch	Meenambakkam, Chennai-600 027	IFSC Code	SBIN0005789	MICR NO.	600002062
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08	Security Deposit	Rs.2,29,998/- (3 months license fee) in the form of NEFT/ Bank Guarantee from a Nationalized/Scheduled Bank														
09	Security Deposit towards Electricity / Utility Charges	Rs.46,000/- to be remitted in the form of NEFT.														

10. **CONTRACT MANAGEMENT:** The Contract Management* shall be done at Salem Airport and the agency may pay the license fee @ the agreed rate at Salem Airport (including Security Deposit) You are requested to attend the office of Airport Director, Salem Airport to sign and complete the formalities along with other required formalities as per the format provided with NIT. The licensee shall submit the Concession Agreement on non-judicial stamp paper of Rs.100/- in the prescribed format for Salem Airport for execution within 30 days from the date of issue of this award letter. The contact details of the Airport Director, Salem Airport is (9442573223), and Email id is apd-salem@aai.aero.

11. Earnest Money Deposit of the successful bidder may be forfeited and the bidder may be debarred / blacklisted for further participation in AAI's tender for a period of one (01) years, on account of non-completion of the following:


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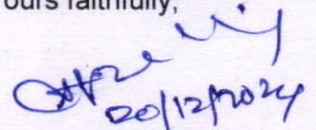
- a. Acceptance of the offer within seven (07) days from the date of issuance of the award letter addressed to the party.
 - b. Payment of advance license fee for one month within 15 days from the date of issuance of the award letter.
 - c. Payment of Security Deposit within 15 days from the date of issuance of award letter, amounting to 4 months equivalent Concession fee of the first (01st) year to AAI as an interest free security Deposit.
 - d. Commencement of the facility within gestation period of 15 Days.
12. Airports Authority of India can terminate the contract on short notice, on grounds of unsatisfactory performance of passengers/user's complaints. In such an event, licensee shall vacate the premises and handover peaceful possession of the licensed premises to AAI without claiming any compensation or raising any dispute. Following acts of licensee shall also be construed as grounds for unsatisfactory performance:
 - a. Unsatisfactory performance.
 - b. Non-payment of dues/ partial payment of dues.
13. The Licensee shall make arrangements to obtain appropriate insurance cover in respect of all properties/goods, if any, proposed to be stored or used by the licensee.
14. AAI reserves the right to grant license for similar facilities in the same/ different locations of the airport and enter separate commercial agreements with other firms/individuals and licensee shall have no objection for the same.
15. Gestation period of 15 days from the date of issue of award letter, or actual commencement of commercial operation whichever is earlier will be permitted. The gestation period will be counted from the date of issuance of letter of intent / award to the successful bidder. The licensee has to ensure all the compliances including security compliances from regulatory agencies, fabrication of shop etc. within the gestation period itself. Claim for additional gestation period or rebate on account of any non-compliance by the licensee within the gestation period shall not be entertained by AAI at any stage. Accordingly, billing will be started.
16. It is the responsibility of the licensee to obtain all necessary security clearance from BCAS/any other regulatory agency as required.
 - a. The successful tenderer shall be required to submit Security Programme (as per Format A & A-1 available on BCAS website <http://esahaj.gov.in> through AAI within 5 days from the date of issue of award letter. Any observations regarding shortcomings in Security Programme will be communicated by RDCOS and if compliance report is not received by BCAS, it will be presumed that the concessionaire is unwilling or unable to meet the shortfall and the application for approval will be deemed to be cancelled. AAI, Salem Airport will not responsible for delay in getting security clearance from BCAS.


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17. Only bare space shall be provided by AAI and the fabrication of the counter has to be done at your own cost. The structure/counter for the purpose is to be erected by the licensee should be as per the design, drawing and specification approved by AAI at the cost of the licensee.
18. One copy of this award letter may be returned to this office duly signed along with the acceptance letter as a token of having accepted the terms and conditions of the award.
19. This award letter & NIT and subsequent corrigendum's along with the special terms & conditions Annexure A with this letter will form part of Agreement.

Thanking you,

Yours faithfully,



(Vaidheki Nathan A V)
Airport Director,
AAI, Salem Airport.

Encl:-

- i) Annexure-A: Draft License Agreement
- ii) Annexure-B: Bank Guarantee Format
- iii) Annexure-C: Letter of understanding from the Depositor to Bank to be submitted along with Bank Guarantee to Airports Authority of India

Copy to:-

Internal :-

- 1. RED, SR, AAI, Chennai
- 2. GM Commercial, RHQ-SR, Chennai
- 3. GM (F&A), RHQ-SR, Chennai

Signature Not Verified

Digitally signed by SUJATA SARATHY
Date: 2025.01.22 11:56:01 IST
Location: eProcurement System for Central PSUs