



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA
कानपुर हवाईअड्डा, कानपुर
KANPUR AIRPORT, KANPUR

एएआई/कानपुर/वाणिज्य/मीट&ग्रीट एवं ट्रॉली/२०२४/3063-3065

दिनांक: 29/11/2024

सेवा में / To

मेसर्स हरी हरानन्द मिडिया प्राइवेट लिमिटेड / M/s Hari Haranand Media Pvt. Ltd.

८९, अशोक विहार / 89, Ashok Vihar,

भोपाल - 462023 / Bhopal - 462023

विषय:- कानपुर विमानपत्तन पर मीट एंड ग्रीट एवं ट्रॉली विज्ञापन और रिट्रीवल के विस्तृत लाइसेंस प्रदान करने के संबंध में।
Subject:- **Comprehensive License for Meet & Greet facility and Trolley Advertisement Rights cum Retrieval at Kanpur Airport.**

Sir,

On the above cited subject, reference is made to E-Bid No. 2024_AAI_224757_1 published on 08/10/2024 and E-Financial Bid opened on 22/11/2024. The competent authority has accepted your offer and decided to award the subject License under the following Terms and Conditions:-

1. The period of license :- **Three years.**
 2. Allotment of Meet & Greet Area & Trolley :-
 - (i) Meet & Greet Facility: **Approx. 4 sqm – 2 sqm in Arrival Hall and 2 sqm. in porch area- outside terminal building (subject to availability) shall be allotted on notified space rental or as decided by AAI.**
 - (ii) Trolley Advertisement Rights cum Retrieval: **226 Nos. of trolleys or as decided by AAI**
 3. License fee for the first year shall be payable as under:-
 - (i) **Payment of License fee of Rs. 1,10,000/- (Rupees One Lakh Ten Thousand Only) per month plus**
 - (ii) **Space Rent = Rs. 3,340/- (Rupees Three Thousand Three Hundred Forty Only)**
 - (ii) **Utility Facilitation/CAM Charges = Rs. 340/- (Rupees Three Hundred Forty Only) per month plus**
 - (iii) **GST@18%=Rs. 20,401/- (Rupees Twenty Thousand Four Hundred One Only)**
 4. In addition to above charges towards consumption of electricity and water as may be notified by the Authority and at the rate(s) notified from time to time, is payable.
 5. **Annual escalation :-** Rate of annual escalation on the license fee shall be 10%.
 6. License fee bill for the current month shall be raised on 1st day of month in advance. The invoices for reimbursement of expenditure like electricity, water charges etc. for the completed month shall be raised on 5th of succeeding month.
- A credit period of 15 days (date of invoice plus 15 days) shall be provided. Further provision to be kept in all new agreements to reduce the credit period as and when decided by AAI.
- AAI shall levy penal interest @ 12% per annum from the due date (i.e. date of invoice plus 15 days) till the actual date of payment received in AAI account in the cases concessionaire/ agencies settled the invoice after due date but within 90 days (date of invoice plus 90 days) and @ 18% per annum from the due date till the actual date of payment received in AAI account in the case of concessionaire/ agencies settled the invoices after 90 days. In case of part payment made by any agency, same rate of Interest on the balance amount of invoice as applicable shall be charged.



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7. One month advance License fee of **Rs. 1,34,081/- (Rupees One Lakh Thirty Four Thousand Eighty One Only)**, inclusive of GST is payable in the form of RTGS/NEFT in favour of Airports Authority of India payable at Prayagraj within 15 days from the date of issue of Award letter.

8. (i) Payment of Security Deposit within 15 days from the date of issue of award letter equal to 04 (Four) months of Equivalent License Fee of first year i.e. **Rs. 5,36,324/- (Rupees Five Lakhs Thrity Six Thousand Three Hundred Twenty Four Only)** to AAI as an interest free security deposit. The SD is to be furnished in the form of Bank Guarantee only to be issued by Nationalized / Scheduled Bank. The Bank Guarantee should be valid for the entire period of license plus twelve (12) months from the date of expiry of License period. Bank Guarantee from Co-operative Banks, even scheduled co-operative banks/Societies /Payment Banks or by means of FDR, shall not be acceptable. Bank charges shall be borne by the agency.

(ii) Payment of Security Deposit equal to 5 % of the annual License fee for the last year i.e. **Rs. 79,860/- (Rupees Seventy Nine Thousand Eight Hundred Sixty Only)** towards electricity/water/telephone etc. in the form of RTGS/NEFT in favour of Airport Authority of India, Prayagraj Airport, Prayagraj within 15 days from the date of the issue of award letter.

Notes:-

i. No interest is payable on Security Deposit. Bank Guarantee should be valid up to 6 months after the expiry of License.

ii. The details of Bank for e-payment to AAI are following :-

Bank : State Bank of India
Branch : Bamrauli, Prayagraj
IFSC Code: SBIN0001525
Beneficiary Name: Airports Authority of India
A/C No. : 40652171884

iii. Email id for sending the monthly invoices to be provided to this office.

9. Maximum 15 days Business Incubation Period and Maximum 60 days Gestation Period are applicable as per the terms & conditions of NIT.

10. Agreement has to be executed within 15 days from the date of issue of award letter. Stamp Paper and related cost are to be borne by the licensee.

11. All other terms and conditions shall be applicable as per NIT.

You are requested to convey your acceptance along with copy of this Award Letter (duly signed by the Licensee) within 7 days of issue of the award letter and to complete other formalities as per para 7, 8, 9 & 10.

भवदीय,

[अतुल कनोजिया]

सहायक महाप्रबंधक (वाणिज्य)

कृते विमानपत्तन निदेशक

प्रतिलिपि :- (via mail) :-

1. संयुक्त महाप्रबंधक (वाणिज्य), क्षेत्रीय मुख्यालय (उत्तरी क्षेत्र), भाविप्रा,
2. प्रभारी (सी.एन.एस / सिविल / विधुत / टर्मिनल / सुरक्षा / वित्त), कानपुर विमानपत्तन