

Airports Authority of India
Evaluation of Bids for Concession for Ground Handling Services at Raja Bhoj Airport, Bhopal – After Shortfall
E bid No : 2024_AAI_207093_1

EVALUATION SUMMARY OF DOCUMENTS SUBMITTED BY BIDDERS – AFTER SHORTFALL

Number of the Bidders:- 02 (Two)

Date of Invitation of RFP:	04.09.2024	Bidder – 1	M/s Shubhashish Wealth Management Consultant LLP
		Bidder – 2	M/s Able Aviation (India) Pvt. Ltd.
Technical Bid Open Date:	01.10.2024		

BIDDERS AND PROPOSED GROUND HANDLING SERVICE PROVIDER

			Bidder – 1	Bidder – 2
SN	Description of Item		M/s Shubhashish Wealth Management Consultant LLP (Lead Member)	M/s Able Aviation (India) Private Limited
(a)	Address	-	SHUBHAASHISH, 12-13, Rathore Nagar, Queens Road, Jaipur, Rajasthan, Indian, 302021	MB-210, SHADIPUR, OLD INCOME TAX BUILDING, PORT BLAIR-744106, ANDAMAN AND NICOBAR ISLANDS, INDIA
(b)	Authorised Representative's Name	-	Mr. Mohit Jajoo, Designated Partner/Authorized Signatory	M NADEEM SIDDIQUI, WHOLE TIME DIRECTOR
(c)	Authorised Representative's Address	-	4 KA 3, Monilek Marg, Jawahar Nagar, Jaipur, Rajasthan, 302004	MB-210, SHADIPUR, OLD INCOME TAX BUILDING, PORT BLAIR-744106, ANDAMAN AND NICOBAR ISLANDS, INDIA
(d)	Authorised Representative 's Contact Details	Phone	9509953031	03192-228331
		Mobile	9509953031	9732470786
		Fax	N/A	03192-228331
		Email	mohit@shubhashish.org	nadeem@able-aviation.com / nadeemIXZ@gmail.com

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
A	Appendix – 1, Tender Fee and Bid Security				
1.	Tender fee of Rs. 10,000 (Ten Thousand only) plus 18% GST. Documentary proof (Scanned copy) of payment for Tender Fee must be submitted	Clause 1.3.2 and Clause 2.13.2. (f)	Documentary proof of submission	Submitted. As per the CPPP portal, tender fee of Rs. 11,800/- has been paid by the bidder online.	Submitted. As per the CPPP portal, tender fee of Rs. 11,800/- has been paid by the bidder online.
2.	The Bidder shall pay bid security in the form of Demand Draft (demand draft issued by scheduled commercial bank (other than cooperative scheduled bank) in favour of “Airports Authority of India” payable at New Delhi or as a Bank guarantee as per format specified in Annexure 2 (lead member of the consortium) Bid security amount is Rs. 3,88,000 (Rs. Three Lakh Eighty Eight Thousand only).	Clause 1.3.4	Documentary proof of submission	Submitted. As per the CPPP portal, Bid security of Rs. 3,88,000/- has been paid by the bidder online.	Submitted. As per the CPPP portal, Bid security of Rs. 3,88,000/- has been paid by the bidder online.
3.	Appendix – 1: Acceptance Letter from the bidder/lead member of the consortium	Clause 2.13.1	Appendix – 1	Submitted. Dated 17.09.2024 (Page 5). But incomplete Acceptance Letter is submitted. <u>Unconditional acceptance of the tender conditions dated 23.10.2024 as per Appendix – 1 of the RFP document has been submitted by the lead member in Shortfall documents.</u>	Submitted. Dated 17.09.2024 (Page 4). But Bid no. is mentioned wrong in the Acceptance Letter. <u>Unconditional acceptance of the tender conditions dated 23.10.2024 as per Appendix – 1 of the RFP document has been submitted by both the members in Shortfall documents.</u>
B	Entity				
1.	The Bidder may be a single entity (which may be a natural person, private entity, government-owned entity etc.) or a group of at maximum of three entities (the “Consortium”), coming together to implement the Project (s). However, no Bidder applying individually or as a member of a Consortium, as the case may be,	Clause 2.2.1.(a)	Annexure – 3 Appendix – 5	Annexure 3 (Page 9-11, 13-15, & 16-18) and Appendix 5 on stamp paper of Rs. 100 and duly notarized (Page 168-171) have been submitted. Bidder is a consortium comprising of 3 parties, details, shares and roles are as under:	Annexure 3 (Page 14-19 & 20-23) and Appendix 5 on stamp paper of Rs. 100 and duly notarized (Page 67-72) have been submitted. Bidder is a consortium comprising of 3 parties, details, shares and roles are as under:

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
	cannot be a member of another Bidder who is bidding for the same Airport. A Bidder may be a natural person, private entity, government-owned entity or any combination of them with a formal intent to enter into an agreement or under an existing agreement to form a Consortium. A Consortium shall be eligible for consideration subject to the conditions set out in this RFP. Details of bidder, including all the members of the consortium has to be shared separately as per Annexure-3			1. Shubhashish Wealth Management Consultant LLP (51%) – Lead member. 2. Vision Aviation Private Limited (26%) – Member of the consortium. 3. Shubhashish Airport Management Services LLP (23%) – Member of the consortium.	1. Able Aviation (India) Pvt. Ltd. (51%) – Lead member. 2. Vijay Durga Aviation (49%) – Member of the consortium.
2.	A Bidder with foreign ownership of 50% (fifty per cent) or more of its paid-up capital shall be disqualified to bid at Civil Enclaves or joint user defence airfields	Clause 2.2.1. (e)	Annexure 3	Not applicable. Annexure 3 (Page 9-11, 13-15, & 16-18)	Not applicable. Annexure 3 (Page 14-19 & 20-23)
3.	No Bidder shall be a scheduled or/and non-scheduled air carrier or any entity in which a scheduled air carrier or a non-scheduled carrier or its promoter(s) directly or indirectly holds any interest or is otherwise an Associate of a scheduled air carrier	Clause 2.2.1. (f)	Appendix-6	Appendix-6 Submitted by all members on stamp paper of Rs. 100 and duly notarized. (Page 172-182) Satisfies the criteria as per appendix 6 (Clause no 9)	Appendix-6 Submitted by lead member only on stamp paper of Rs. 100 and duly notarized. (Page 73-76). However, incomplete Appendix 6 has been submitted by the lead member (points 22 & 23 as per RFP document are missing). Also, Appendix 6 is to be submitted by all members of the consortium. <u>Appendix – 6 on stamp paper of Rs. 100 and duly notarized has been submitted by both the members in Shortfall documents.</u>
4.	The Bidder(s) is required to submit a No dues certificate for the period up to 30.06.2024 as per Appendix 9B. The certificate is to be submitted at the time of bid submission. A Bid without the No dues certificate shall be rejected by the Authority as non-responsive. If the Bidder or its Member or its Affiliates (whose experience is used for Technical and Financial	Clause 2.2.1. (g) and Appendix 8 Checklist (Point 25)	Appendix 9A Appendix 9B Appendix 9C	Appendix 9A submitted for all three members. (Page 445-447) No Dues Certificate as per Appendix 9B (page 448-454) submitted for all three members. M/s Shubhashish Wealth Management Consultant LLP and M/s Shubhashish Airport Management Services LLP have NIL outstanding dues at AAI.	Appendix 9A submitted for both members. (Page 450-452) Appendix 9B submitted by Lead member for Port Blair, Salem, Jamnagar, Tuticorin, and Puducherry airports (Page 453-457) Other member M/s Vijaya Durga Aviation has given declaration that their firm has not yet started its operation at any of the airports. Thus, Appendix 9B is not applicable.

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
	Capacity) is an existing or past concessionaires or licensees of AAI or has/ had worked at the AAI airport either through a direct contract with AAI or through a contract with Airlines (for example as non-entity) or any other party (in any capacity whatsoever and not being limited to as a role of a Concessionaire or license at AAI), intends to participate in response to RFP, then the Bidder or its Member or its Affiliates (whose experience is used for Technical and Financial Capacity) should have 'NIL' outstanding dues for the period up to 30.06.2024 in respect of all the units of AAI (where the participating tenderer is operating concessions/licenses or had operated concessions/licenses) as on the bid submission date. However, AAI reserves the right to cross check the outstanding dues to rule out any discrepancy and may ask the participating bidders to clear their dues, if any while seeking shortfall documents. In addition, if the Bidder is a private or public limited company, Partnership Firm or Sole Proprietor and any of the Directors/Partners/Sole Proprietor of such company is also a director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has outstanding dues payable to the Authority, then the Bidder shall not be allowed to participate in the bid.			However, the No Dues Certificates submitted for M/s Vision Aviation Private Limited, is not as per format given in Appendix 9B. The party has No dues certificate at AAI, Visakhapatnam up to 21.06.2024 (page no. 453). Also, a copy email dated 23.09.2024 from Visakhapatnam Airport (Page 454) mentioning that as there is no operations of M/s Vision Aviation in Visakhapatnam airport, there is no requirement of issuing new no dues certificate. <u>The bidder has submitted No dues certificate 9B for M/s Vision Aviation Private Limited from AAI, Visakhapatnam Airport as on 30.06.2024 as per Appendix 9B of the RFP document in shortfall documents.</u> Appendix 9C submitted for all three members. (page 455-457)	(Page 458) Both the members have submitted Appendix 9C. (Page 459-460) However, in the Appendix 9C submitted by the lead member M/s Able Aviation (India) Pvt. Ltd. Wrong Bid number is mentioned. <u>Appendix 9C as per RFP document has been submitted by the lead member in shortfall documents.</u>
C	Conflict of Interest				
1.	A Bidder shall not have a conflict of interest ("Conflict of Interest") that affects the Bidding Process. Any Bidder found to have a Conflict of Interest shall be disqualified. Without limiting the generality of the above, the Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:	Clause 2.2.1 (c) and (d)	Appendix 10	Appendix 10 submitted by all three members. (page 458-460)	Appendix 10 submitted by both members. (page 461-465)

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				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
	i. The Bidder, its Member or Affiliate (or any constituent thereof) and any other Bidder, its Member or any Affiliate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; Provided that this disqualification shall not apply in cases where the direct or indirect shareholding of a Bidder, its Member or an Affiliate thereof (or any shareholder thereof having a shareholding of more than 20% (twenty per cent) of the paid up and subscribed share capital of such Bidder, Member or Affiliate, as the case may be) in the other Bidder, its Member or Affiliate is less than 20% (twenty per cent) of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund, or a public financial institution referred to in 2 (72) of the Companies Act, 2013 or as amended from time to time. For the purposes of this Clause 2.2.1 (c), indirect shareholding held through one or more intermediate persons shall be computed as follows (aa) where any intermediary is controlled by a person through management control or voting power or otherwise, the entire shareholding held by such controlled intermediary in any other person ("Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has share holding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a				

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				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
	proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26 % (twenty six percent) of the subscribed and paid up equity shareholding of such intermediary; or ii. a constituent of such Bidder is also a constituent of another Bidder; or iii. such Bidder, or any Associate thereof receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Applicant, or any Associate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Applicant, its Member or any Associate thereof; or iv. such Bidder has the same legal representative for purposes of this Bid as any other Bidder; or v. such Bidder, or any Associate thereof has a relationship with another Applicant, or any Associate thereof, directly or through common third party/ parties, that puts either or both of them in a position to have access to each other's information about, or to influence the Bids of either or each other; or vi. such Bidder, or any Affiliate thereof has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Concession. vii. such Bidder, its Member or Affiliate (or any constituent thereof) who is bidding for an Airport where a joint venture or subsidiary of AI Assets holding limited has an ongoing				

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				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
	contract to provide Ground Handling Services, and such Bidder, its Member or Affiliate (or any constituent thereof) has shareholding in such joint venture or subsidiary of AI Assets holding limited. Provided that this disqualification shall not apply in cases where the direct or indirect shareholding of a Bidder, its Member or an Affiliate thereof (or any shareholder thereof having a shareholding of more than 20% (twenty per cent) of the paid up and subscribed share capital of such Bidder, Member or Affiliate, as the case may be) in the AIASL joint venture or subsidiary of AI Assets Holding Limited is less than 20% (twenty per cent) of the subscribed and paid up equity share capital thereof. A Bidder shall be liable for disqualification if any legal, financial or technical adviser of the Authority in relation to the Project (s) is engaged by the Applicant, its Member or any Associate thereof, as the case may be, in any manner for matters related to or incidental to the Project(s). For the avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Applicant, its Member or Associate in the past but its assignment expired or was terminated prior to the Application Due Date. Nor will this disqualification apply where such adviser is engaged after a period of 3 (three) years from the date of commercial operation of the Project.				
D	Debarred / Termination				
1.	Any entity which has been blacklisted/barred by the Authority or the Central/ State Government, or any entity controlled by it, from participating in any project (BOT or otherwise), and the bar subsists as on the date of Bid, would not be eligible to submit a Bid, either individually or as member of a Consortium.	Clause 2.2.5	Appendix 6 and Appendix 10	Appendix 6 (Page 172-182) and Appendix 10 (Page 458-460) submitted by all members.	Appendix 10 submitted by both members. (page 461-465) Appendix-6 Submitted by lead member only on stamp paper of Rs. 100 and duly notarized. (Page 73-76). However, incomplete Appendix 6 has been submitted by the lead member (points 22 & 23 as per

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
					RFP document are missing) Also, Appendix 6 is to be submitted by all members of the consortium. <u>Appendix – 6 on stamp paper of Rs. 100 and duly notarized has been submitted by both the members in Shortfall documents.</u>
2.	A Bidder including any Consortium Member or Associate should, in the last 3 (three) years, have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, Consortium Member or Associate, as the case may be, nor has been expelled from any project or contract by any public entity nor have had any contract terminated by any public entity for breach by such Bidder, Consortium Member or Associate. Provided, however, that where a Bidder claims that its disqualification arising on account of any cause or event specified in Clause 2.2.6 is such that it does not reflect (a) any malfeasance on its part in relation to such cause or event; (b) any willful default or patent breach of the material terms of the relevant contract; (c) any fraud, deceit or misrepresentation in relation to such contract; or (d) any rescinding or abandoning of such contract, it may make a representation to this effect to the Authority for seeking a waiver from the disqualification here under and the Authority may, in its sole discretion and for reasons to be recorded in writing, grant such waiver if it satisfied with the grounds of such representation and is further satisfied that such waiver is not in any manner likely to cause a material adverse impact on the Bidding Process or on the implementation of the Project.	Clause 2.2.6	Appendix 1	Acceptance Letter (Appendix 1) submitted by the bidder is incomplete (Page 5). <u>Unconditional acceptance of the tender conditions dated 23.10.2024 as per Appendix – 1 of the RFP document has been submitted by the lead member in Shortfall documents.</u>	Submitted. Dated 17.09.2024 (Page 4). <u>But Bid no. is mentioned wrong in the Acceptance Letter.</u> <u>Unconditional acceptance of the tender conditions dated 23.10.2024 as per Appendix – 1 of the RFP document has been submitted by both the members in Shortfall documents.</u>
	Acknowledgement of RFP document				
1.	A copy of the RFP and the Concession Agreement with each page initials by the authorized person.	Clause 2.13.2 (j)	Signed RFP and	Signed copy of RFP document (Page 465)	Signed copy of RFP document (Page 468) and Concession

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				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
			concession agreement	submitted by the bidder. Concession Agreement (Page 637) submitted by the bidder is of different date (Page 755). Also, signed copy of Corrigendum no. 1 dated 18.09.2024 NOT submitted. <u>Signed copies of Concession Agreement and Corrigendum no. 1 dated 18.09.2024 as provided in CPP portal have been submitted by the bidder in Shortfall documents.</u>	Agreement (Page 585) submitted by the bidder. However, signed copy of Corrigendum no. 1 dated 18.09.2024 NOT submitted. <u>Signed copy of Corrigendum no. 1 dated 18.09.2024 as provided in CPP portal have been submitted by the bidder in Shortfall documents.</u>
	Other required documents				
1.	Pre-contract integrity pact by the bidder/lead member of the consortium as per Appendix 7	Appendix 8 Checklist (Point 21)	Appendix 7	Appendix 7 submitted by the bidder. (Page 435-442)	Appendix 7 submitted by the bidder. (Page 438-446) However, signatures of Witnesses are missing in Appendix 7. <u>Appendix 7 with signatures of witnesses has been submitted by the bidder in shortfall documents.</u>
2.	Submission checklist by the bidder/lead member of the consortium as per appendix 8	Appendix 8 Checklist (Point 22)	Appendix 8	Appendix 8 submitted by the bidder. (Page 443-444)	Appendix 8 submitted by the bidder. (Page 444-449)
3.	Declaration as per appendix-10 by all the members on their respective letterheads	Appendix 8 (Point 26)	Appendix 10	Appendix 10 submitted by all members. (Page 458-460)	Appendix 10 submitted by both members. (Page 461-465)
4.	Declaration in respect of near relatives working in AAI, as per Appendix 11 by all the members	Appendix 8 Checklist (Point 27)	Appendix 11	Appendix 11 (Page 462-464) submitted by all member.	Appendix 11 (Page 466-467) submitted by all member.
5.	All the Bidder (s) are required to submit the following documents in the technical bid: Copy of Memorandum and Articles of Association, if the Bidder is a body corporate, and if a partnership then a copy of its partnership deed	Clause 2.13.2. (g) Appendix 8	Documentary proof of Submission	Partnership deed submitted by M/s Shubhashish Wealth Management Consultant LLP (Page 189-206) and M/s Shubhashish Airport Management	Memorandum of Association & Article of Association submitted for M/s Able Aviation (India) Pvt. Ltd. (Page 82-126).

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		Checklist (Point 16)		Services LLP (Page 232-247) Memorandum of Association & Article of Association submitted for M/s Vision Aviation Private Limited (Page 210-231).	Partnership deed submitted by M/s Vijay Durga Aviation (Page 127-130)																														
6.	Bidder/ Lead member of the consortium is required to submit the following documents in the technical bid: Self-attested copies of the PAN card, GST registration of Bidder/Lead Member.	Clause 2.13.2. (k) Appendix 8 Checklist (Point 19)	Documentary Proof of Submission	Submitted by lead member. PAN No.: ADQFS2451N (Page 310) GST No.: o8ADQFS2451N1ZE (Page 311)	Submitted by both members. i. M/s Able Aviation (India) Pvt. Ltd.: PAN No.: AAGCA5760N (Page 189) GST No.: 35AAGCA5760N1ZB (Page 186) ii. M/s Vijay Durga Aviation: PAN No.: AAXFV0979L (Page 193) GST No.: 36AAXFV0979L1Z2 (Page 190)																														
7.	Undertaking by all members with information on contracts with AAI as per Appendix-9A	Clause 2.2.1 (g) Appendix 8 Checklist (Point 23)	Appendix 9A	Appendix 9A submitted for all three members. (Page 445-447)	Appendix 9A submitted for both members. (Page 450-452)																														
G	FINANCIAL CAPABILITY																																		
1.	i. To be eligible, the annual turnover should be Rs. 47,52,000/-. The financial Turnover of the company will be considered in any one of the last three financial years i.e. from the date of publication of RFP excluding FY 2020-21 & FY 2021-22 due to pandemic. The Net worth should not be Negative at the close of the preceding financial year and also should have not eroded by more than 30% in the last three years at the close of preceding financial year excluding FY 2020-21 & FY 2021-22 due to pandemic, duly certified by chartered accountant/statutory auditor. The Bidder shall enclose with its Bid certificate(s)	Clause 2.2.2(b), 3.2.2 and Clause 2.2.7	Annexure 4.	Annexure 4 submitted by all three members. (page 19-21) Following consortium members meet the criteria: i. M/s Shubhashish Wealth Management Consultant LLP. <table border="1"> <tr> <th></th><th>2019-20</th><th>2020-21</th><th>2021-22</th><th>2022-23</th><th>2023-24</th></tr> <tr> <td>Net Worth (INR Lakhs)</td><td>43.04</td><td>34.24</td><td>33.08</td><td>34.36</td><td>40.5</td></tr> </table>		2019-20	2020-21	2021-22	2022-23	2023-24	Net Worth (INR Lakhs)	43.04	34.24	33.08	34.36	40.5	Annexure 4 submitted by all three members. (page 24-26) The lead member fulfils the criteria: M/s Able Aviation (India) Pvt. Ltd.: <table border="1"> <tr> <th></th><th>2019-20</th><th>2020-21</th><th>2021-22</th><th>2022-23</th><th>2023-24</th></tr> <tr> <td>Net Worth (INR Lakhs)</td><td>515.51</td><td>521.64</td><td>525.54</td><td>557.71</td><td>562.41</td></tr> <tr> <td>Turnover</td><td>287.59</td><td>147.75</td><td>285.9</td><td>463.5</td><td>418.3</td></tr> </table>		2019-20	2020-21	2021-22	2022-23	2023-24	Net Worth (INR Lakhs)	515.51	521.64	525.54	557.71	562.41	Turnover	287.59	147.75	285.9	463.5	418.3
	2019-20	2020-21	2021-22	2022-23	2023-24																														
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	from statutory auditors of the Applicant or its Associates specifying the Net Worth of the Applicant, as at the financial year FY 2019-20/2020-21/2021-22, 2022-23 & 2023-24 and also specifying that the methodology adopted for calculating such Net Worth conforms to the provisions of the Clause 3.2.2(ii). ii. For the purposes of this RFP, net worth (the "Net Worth") shall mean the aggregate value of the paid-up share capital and all reserves created out of profits and security premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation. iii. Unique Document Identification Number (UDIN) for documents provided against Financial Capacity shall be provided in the certificate issued by Chartered Accountant (as applicable). In computing the Technical and Financial Capacity of the Bidder/Consortium Members under Clauses 2.2.2 and 3.2, the Technical Capacity, turnover and Net worth of their respective Associates/Affiliates would also be eligible hereunder. For purposes of this RFP, Associate means, in relation to the Bidder/Consortium member, a person who controls, is controlled by, or is under the common control with such Bidder/Consortium Member (the "Affiliates or Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law.			Lakhs)						(INR Lakhs)			4	6	1
				Turnover (INR Lakhs)	130.27	104.24	79.72	46.49	26.87						
				ii. M/s Vision Aviation Private Limited						Details i.r.o. M/s Vijay Durga Aviation are as under:					
					2019-20	2020-21	2021-22	2022-23	2023-24		2019-20	2020-21	2021-22	2022-23	2023-24
				Net Worth (INR Lakhs)	170.76	190.36	246.87	306.34	363.93	Net Worth (INR Lakhs)	Nil	Nil	Nil	Nil	10.92
				Turnover (INR Lakhs)	452.81	571.87	1005.87	1302.35	1099.82	Turnover (INR Lakhs)	Nil	Nil	Nil	Nil	68.8
				Details i.r.o. M/s Shubhashish Airport Management Services are as under:											
					2019-20	2020-21	2021-22	2022-23	2023-24						
				Net Worth (INR Lakhs)	NA	NA	NA	NA	1.00						
				Turnover (INR Lakhs)	NA	NA	NA	NA	0.00						

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
2.	Duly audited balance sheet and profit and loss account of the 3 preceding financial years for FY 2019-20/2020-21/2021-22, 2022-23 & 2023-24	Clause 2.13.2(H)	Copies of Audited Balance Sheets	Copies of audited balance sheets for Financial Years 2021-22 (page 278-287), 2022-23 (page 288-295), & 2023-24 (page 298-307) provided by lead member. Average turn-over of last three financial years is Rs. 51.02 Lakh and Maximum turnover is Rs. 79.72 Lakh.	Copies of audited balance sheets for Financial Years 2021-22 (page 153-160), 2022-23 (page 148-152), & 2023-24 (page 131-147) provided by lead member. Average turn-over of last three financial years is Rs. 389.27 Lakh and Maximum turnover is Rs. 463.56 Lakh.
H	TECHNICAL CAPABILITY				
1.	In the preceding 7 (seven) years from the Bid Due Date, the Bidders should have at least 36 months of experience in providing at least three out of the seven Core Ground Handling Services (as defined in Schedule I B) with scheduled international flights/domestic flights. For avoidance of doubt, Bidder may showcase experience of providing Core Ground Handling Services through multiple set of airlines. For clarification, the Bidder might have undertaken some set of activities through one airline and balance set of activities through other airlines. Cumulatively the bidder should be able to showcase at least 03 out of 07 the Core Ground Handling Services through multiple airlines. Bidder shall submit duly signed Standard Ground Handling Agreement or Ground Handling Agreement with scheduled international flights/domestic flights to showcase provision of above-mentioned services in the last 7 years. In addition, Bidder shall submit a letter from the Airlines as per the Annexure 5 B. In case, Bidder needs to show experience of services performed for an airline which has ceased operations, the Bidder can provide duly signed SGHA or GHA and self- certified letter as per Annexure 5C along with the proforma. Only duly filled proforma with mapping from SGHA will be considered for evaluation, if all sub-services	Clause 2.2.2(A) and 3.2.1 Schedule I A and B	Standard Ground Handling Agreement, Annexure 5 A,B,C Annexure 5B and 5C has to be on the respective letterheads	Bidder (Ms/ Vision Aviation Private Limited) has submitted Annexure 5A (Page 22-23) along with SGHAs with following airlines: 1. M/s Air Asia (India): Self-certification as per Annexure 5 C (Page 25) has been submitted showing experience from 13.03.2015 to 31.12.2021. SGHA (Page 30-59) with the airline has been submitted by the bidder. As per the mapping of Core Ground Handling services provided by the bidder the with Annex-A of SGHA of 2008 as published by International Air Transport Association (Page 27-29) 6 out of 7 Core Ground Handling Services have been provided by the bidder. Therefore, the bidder satisfies the technical capability criteria as per RFP document. 2. M/s Jet Airways: Self-certification as per Annexure 5 C (page 101) has been submitted showing experience from 01.01.2017 to 14.02.2021. However, the bidder has provided SGHA with M/s Jet Airways till 14.02.2019 only. As per the SGHA (Page 106-139) provided by the	Bidder (M/s Aviation (India) Pvt. Ltd.) has submitted Annexure 5 A (Page 27-33) along with following documents: 1. M/s Spice Jet Limited: Annexure 5B, Experience certificate dated 18.09.2024 (Page 34-37) mentioning 7 core ground handling provided during 01.10.2007 to 06.03.2024 has been submitted. SGHA with the airline has been submitted (Page 194-319). Therefore, the bidder satisfies the technical capability criteria as per RFP document. 2. M/s Go Airlines (India) Limited: Self-certification as per Annexure 5 C (Page 38-40) has been submitted showing experience from 29.09.2011 to 31.03.2020 and from 01.10.2020 to 30.09.2023. SGHA (Page 320-384) with the airline has been submitted by the bidder. As per the mapping of Core Ground Handling services provided by the bidder the with the SGHA with airline (Page 41-44) 4 out of 7 Core Ground Handling Services have been provided by the bidder. 3. M/s TATA SIA Airlines (Vistara): Self-certification as per Annexure 5 C (Page 45-46) has been submitted showing

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				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
	listed under the at least 3 out of 7 core services as per Schedule 1B of the RFP is not provided on experience certificate from the airlines. A separate proforma for each airlines is to be provided. Agency has to provide SGHA with Airlines in the documents. If non-disclosure clause is applicable then bidder can mask the rates and the relevant clauses while submitting the SGHAs. It is hereby clarified that each Bidder must showcase their experience of undertaking at least 03 out of 07 core ground handling services mentioned in Schedule 1B for a period of at least 36 months in the past 7 years. It is further clarified that Bidder must showcase some experience of providing each of services defined as a sub-category under these at least three out of Seven Core Ground Handling Services of scheduled international flights/domestic flights; however, the sum total of the experience in these sub-categories should be at least 36 months cumulatively.			bidder, in the preceding 7 (seven) years from the Bid Due Date (i.e., 26.09.2024), the Bidders has effective experience is 16 months (from 14.10.2017 to 14.02.2019). As per the mapping of Core ground handling services (Page 103-105) provided by the bidder, following core ground handling services with all sub-services were provided: i. Loading and unloading ii. Cargo handling iii. Surface transport 3. M/s JetLite : Self-certification as per Annexure 5 C (page 60-61) has been submitted showing experience from 10.11.2015 to 14.02.2019. However, in the preceding 7 (seven) years from the Bid Due Date (i.e. 26.09.2024), the Bidders should have at least 36 months of experience in providing at least three out of the seven Core Ground Handling Services. Therefore, as per SGHA (Page 65-100) provided by the bidder, the effective experience is 16 months (from 16.07.2017 to 14.02.2019). As per the mapping of Core ground handling services (Page 62-64) provided by the bidder, following core ground handling services with all sub-services were provided: i. Loading and unloading ii. Cargo handling iii. Surface transport Total experience of providing at least three core ground handling services to M/s Jet Airways and M/s JetLite with all sub-services is 32 months in	experience from 15.11.2019 to 31.03.2024 with the airline has been submitted by the bidder. Mapping of Core Ground Handling services has been submitted (Page 47-49). However, SGHA with the airline has not been submitted. 4. M/s Kingfisher Airlines Limited: As per Annexure 5 A (Page 27-33) submitted by the bidder, the experience shown is prior to last 7 years (01.10.2009 to 30.09.2014). 5. M/s Jet Lite (India) Limited (Formerly Sahara Airlines Limited): As per Annexure 5 A (Page 27-33) submitted by the bidder, the experience shown is prior to last 7 years (03.09.2006 to 31.03.2012). 6. Deccan Aviation Limited: As per Annexure 5 A (Page 27-33) submitted by the bidder, the experience shown is prior to last 7 years (01.03.2006 to 30.09.2009).

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
				preceding 7 years from the bid due date (26.09.2024). 4. M/s Air Odisha: Self-certification as per Annexure 5 C (page 140-141) has been submitted showing experience from 20.06.2018 to 19.06.2019. However, as per the mapping of Core ground handling services (Page 142-143) provided by the bidder 3 out of 7 core ground handling services are not mapped.	
2.	Annexure 6- Certificate from Statutory Auditor/ Company Secretary regarding affiliate, if applicable by the bidder/ all members of the consortium	Annexure – 6	Annexure - 6	Annexure – 6 submitted by all three members. (Page 155-157)	Annexure – 6 submitted by M/s Vijaya Durga Aviation (Page 57). Annexure 6 not applicable for lead member as it is a company.
3.	Appendix 2- Statement of Legal capacity as per the format on the letterhead of the Bidder/ Lead Member of Consortium	Clause 2.13.2	Appendix - 2	Appendix 2 dated 11.09.2024 has been submitted. (Page 158)	Appendix 2 dated 17.09.2024 has been submitted. (Page 58)
4.	Appendix 3- Power of Attorney for signing the Bid as per the format at Appendix- 3 by the bidder/lead member of the consortium It has to be executed on stamp paper of Rs.100 and duly notarized	Clause 2.13.2	Appendix – 3	Appendix 3 dated 11.09.2024 has been submitted on stamp paper of Rs. 100 and duly notarized. (Page 159-160)	Appendix 3 dated 16.09.2024 has been submitted on stamp paper of Rs. 100 and duly notarized. (Page 59-60).
5.	Appendix 4- In case of consortium, members of the Consortium shall nominate one member as the lead member ("Lead Member") who shall have an equity shareholding of at least 51% (fifty-one per cent) of the paid up and subscribed equity of the SPV during the entire Concession Term. The nomination(s) shall be supported by a power of attorney, as per the format at Appendix 4, signed by all the other Members of the Consortium; To be executed on stamp paper of Rs.100 and duly notarized	Clause 2.2.4	Appendix - 4	Appendix 4 dated 11.09.2024 has been submitted on stamp paper of Rs. 100 and duly notarized. (Page 161-162)	Appendix 4 dated 16.09.2024 has been submitted on stamp paper of Rs. 100 and duly notarized. (Page 61-63)

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
6.	Extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favor of the person executing the Power of Attorney for the delegation of power hereunder on behalf of the Bidder (to be submitted wherever required) To be duly notarized	Appendix 8 Checklist (Point 12)	Documentary proof of submission	Board/Partner's Resolution (duly notarized) has been submitted by all three members. (Page 163-167)	Board/Partner's Resolution (duly notarized) has been submitted by both members. (Page 64-66)
7.	Members of the Consortium shall enter into a binding Joint Bidding Agreement, in the form specified at Appendix 5 ("Joint Bidding Agreement"), for the purpose of submitting a Bid for the Concession. To be executed on stamp paper of R.100 and duly notarized	Clause 2.2.4 (v)	Appendix - 5	"Joint Bidding Agreement" as per Appendix 5 on stamp paper of Rs. 100 and duly notarized (Page 168-171) has been submitted.	"Joint Bidding Agreement" as per Appendix 5 on stamp paper of Rs. 100 and duly notarized (Page 67-72) has been submitted.
8.	Appendix 6- Bidder/ all members of consortium are required to execute an affidavit as per appendix-6 on a stamp paper of Rs.100/- and duly notarized	Appendix 8 Checklist (Point 14)	Appendix - 6	Appendix-6 Submitted by all members on stamp paper of Rs. 100 and duly notarized. (Page 172-182)	Appendix-6 Submitted by lead member only on stamp paper of Rs. 100 and duly notarized. (Page 73-76). However, incomplete Appendix 6 has been submitted by the lead member (points 22 & 23 as per RFP document are missing) Also, Appendix 6 is to be submitted by all members of the consortium. <u>Appendix - 6 on stamp paper of Rs. 100 and duly notarized has been submitted by both the members in Shortfall documents.</u>
9.	Documents of incorporation all the members - duly notarized	Appendix 8 Checklist (Point 15)	Documentary proof of submission	Submitted by all members and duly notarized. (Page 183-188)	Submitted by both members and duly notarized. (Page 77-81)
I	SHORTFALL				
1.	Shortfall Documents Sought from the Bidder			1. Correct and Complete tender acceptance letter as per Appendix 1 of the RFP. 2.No dues certificate as per format given in	1. Correct and complete tender acceptance letter as per Appendix 1 of the RFP document. 2. Correct and complete Appendix 6 as per RFP

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S. No.	Description	Clause Reference	Document Submission	M/s Shubhashish Wealth Management Consultant LLP	M/s Able Aviation (India) Private Limited
				(1/2)	(2/2)
(1)	(2)	(3)	(4)	(5)	(6)
				<u>Appendix 9B for M/s Vision Aviation Private Limited from AAI, Visakhapatnam Airport as on 30.06.2024.</u> <u>3. Signed copies of correct Concession Agreement along with Corrigendum no. 1 dated 18.09.2024 as provided in CPP portal.</u>	<u>document by all members on Stamp paper of Rs. 100 and duly notarized.</u> <u>3. Correct and complete Appendix 9C as per RFP document.</u> <u>4. Signed copy Corrigendum no. 1 dated 18.09.2024 as provided in CPP portal.</u> <u>5. Appendix 7 as per RFP document along with signature of witnesses.</u>
2.	Shortfall Documents Submitted by the Bidder			All the documents sought in shortfall [I (1)] have been submitted by the bidder.	All the documents sought in shortfall [I (1)] have been submitted by the bidder.
	Technical Qualification			Technically qualified.	Technically qualified.

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Dharmraj Verma
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Nidhi
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Nidhi Shrivastava
MGR (Commercial)

Pritish
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Pritish Yadav
AGM (Ops)

Pavan
Pavan Chouhan
AGM (Ops)

Recommended for approval as per technical security by the Committee

Anand
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Anand (Ops)

APD
01/11/24

Signature Not Verified

Digitally signed by Pritish Kumar Yadav
Date: 2024.10.30 16:10:29 IST
Location: eProcurement System for Central PSUs
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