

Scrutiny of Technical Bid after shortfall-2 response (Rev-01)

Name of work	:	Provision of LED based airfield signs at NSCBI Airport, Kolkata.
Tender /Bid ID	:	2024_AAI_205395_1 (CPP Portal)
Tender Floated on	:	10.09.2024
Estimated Cost	:	Rs. 6,61,02,452 [excluding GST]
Bid Submission End date	Stipulated	: 01.10.2024
	Extended Up to	: Not Extended
Date of opening of technical bid	Stipulated	: 07.10.2024
	Extended Up to	: Not Extended
	Actual	: 07.10.2024
Nos. of bidders participated in the tender	:	1. M/S Vardhman Airport Solutions Pvt. Ltd. 2. M/s. AMA Private Limited 3. M/s.Balaji Engineering.
Short fall Document	1st Shortfall asked on	: 17.10.2024
	Due date of submission	: 21.10.2024 1800 Hrs
	Opened on	: 21.10.2024 1810 Hrs
	2nd Shortfall asked on	: 30.10.2024
	Due date of submission	: 06.11.2024 1500 Hrs
	Opened on	: 06.11.2024 1504 Hrs

(01/03) M/s.Vardhman Airport solution pvt.Ltd.

Address: 13/C AND 13/3, FIRST FLOOR AND SECOND FLOOR Plot No. 13, INDUSTRIAL AREA, NAJAFGARH ROAD, DELHI, NEW DELHI, 110015

Contact No.: +91-88888 16084,7974006918.

Email-contact@vardhmanairports.com

Praveen.dubey@vardhmanairports.com

SI No.	NIT Requirement	Technical Bid Details	AAI Remarks /Shortfall	Bidder's reply to Shortfall 1	AAI Remarks /Shortfall	Bidder's reply to Shortfall 2	AAI Remarks /Shortfall
1	Tender fee Rs.1770/-	Submitted Ref No.- 227070751523					
2	EMD Rs. 13,22,049/-	BG No -027GT02242740002 Submitted on: 03.10.2024 issue Date- 30.09.2024 Expiry Date-31.03.2025					
3	Unconditional Acceptance	Submitted					
4	Min. Wage Affidavit	Submitted					
5	GST Undertaking	Submitted					
6	PAN	AAECN5914F					
7	GST	07AAECN5914F1ZK					
8	Debarment/Blacklisting undertaking	Submitted					
9	Form A	Submitted					
10	Form B (Min. Avg. annual turnover Rs. 1,32,13,763/-)	Submitted 2021-22: Rs. 2,525.65 Lakhs 2022-23: Rs. 3,570.80 Lakhs 2023-24: Rs. 6,656.84 Lakhs UDIN No.- 24090781BKCBTK7771 Avg. annual turnover Rs. 4250 Lakhs					
11	Form C (Min. Net worth Rs. 66,06,882/-)	Submitted UDIN No.- 24090781BKCBTM9807 Networth as on Rs. 10,63,63,493/-					
12	Form D (last 5 yrs work done ending on 31.03.23)	Not Submitted UDIN No.-	Duly filled Form-D to be submitted	Submitted. UDIN: 24090781BKCBXN9296			
13	Form E (work in hand)	Submitted UDIN No.- 24090781BKCBWS1852					
14	Integrity pact	Submitted					
15	PQ performa	Submitted					
16	Power of attorney/Authorization	Submitted					
17	Certificate of Incorporation & board resloution	Submitted					
18	Digitally Signed Tender document	Submitted					

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19	Valid Electrical License	Submitted Validity: 15/04/2044					
20	T&P undertaking	Submitted					
21	Undertaking regarding land border sharing	Submitted					
22	Work Experience: (i)For OEM: 03 work: RS. 1,76,18,351/- 02 work: Rs. 2,20,22,939/- 01 works: Rs. 3,52,36,702/- Similar nature :Supply or SITC of airfield signages (ii) For Specialized agencies: 03 work: RS. 1,76,18,351/- with sign work of Rs. 1,40,94,681/- 02 work: Rs. 2,20,22,939/- with sign work of Rs. 1,76,18,351/- 01 works: Rs. 3,52,36,702/- with sign work of Rs. 2,81,89,362/- Similar nature of work: SITC of Airfield Ground Light (AGL) system consisting of airfield signage work.)	1) Name of Work: Conversion of Category-Lighting to Category-II Lighting System at BPI Airport,Bhubaneshwar. Client: AAI DoS:07.04.2023 SDoC: 06.01.2024 ADoC: Work in progress Completion Value: Rs. 18.14 cr.(substantial, 99% of awarded value calculated based on substantial completion certificate) TDS: N/A CA certificate:N/A Consent of principal client: N/A Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not submitted	Value of signage work out of total completion value, certified by Chartered Accountant or the completion certificate issuing authority, to be submitted.	Value of Signage work out of total completion value certified by CA: Rs. 37.80 Lakhs with UDIN 24090781BKCCAE4215	This work experience does not have value of signage work as per NIT requirement.	Part of BOQ submitted for Bhopal Airport, Ranchi Airport, Bhubaneswar Airport and Raipur Airport.	This work experiences at Bhubaneswar, Chabua, Chandigarh Airport do not have value of signage work as per NIT requirement.Work experiences at Bhopal Airport, Ranchi Airport, Bhubaneswar Airport and Raipur Airport do not match NIT eligibility criteria.

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		2) Name of Work: Electrical Work on-to-Back basis for Re-surfacing of Runway and Allied Works Under GE (P) (AF) No 1, Chabua, Assam. Client: M/s Ventaka Rao Infra Project Pvt. Ltd. DoS:19.07.2021 SDoC: Not mentioned ADoC: Work in progress Completion Value: Rs. 5.75cr.(substantial,99% of awarded value calculated based on substantial completion certificate) TDS: Not submitted for full completion value. CA certificate: Submitted with UDIN 24090781BKCBVB8740 Consent of principal client: Not Submitted. Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not submitted	Value of signage work out of total completion value, certified by Chartered Accountant or the completion certificate issuing authority, TDS certificates for substantial completion value, consent of owner as tripartite agreement/written approval to be submitted.	Value of Signage work out of total completion value certified by CA: Rs. 112.51 Lakhs with UDIN 24090781BKCCAE4215. TDS certificate submitted of TDS deposit Rs. 4.15 Lakhs against amount paid of Rs. 397.97 Lakhs. 3) MES approval given to M/s. Vishal-MV Consortium for engaging M/s. Vardhman vide letter no. 8001/205/240/E8 dt. 25.06.2021. However, IAF has added M/s. Vardhman as specialized agency under MES for AFLS work.	This work experience does not have value of signage work as per NIT requirement.		
		3) Name of Work: Provision of Ground Lighting Facility for Southern Link Taxi at Chandigarh International Airport ,Mohali.. Client:AAI DoS:11.02.2021 SDoC: 10.05.2021 ADoC: 22.10.2021 Completion Value: Rs. 1.78 cr. TDS: N/A CA certificate:N/A Consent of principal client: N/A Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not submitted	Value of signage work out of total completion value, certified by Chartered Accountant or the completion certificate issuing authority, to be submitted.	Value of Signage work out of total completion value certified by CA: Rs. 4.52 Lakhs with UDIN 24090781BKCCAE4215.	This work experience does not have value of signage work as per NIT requirement.		
23	Undertaking regarding Subsidiary bidder	N/A					
24	Annexure K(A)	Submitted					
25	Annexure K(B)	Submitted					
26	Others	NSIC Ltd. issued document submitted regarding manufacturing of guidance signboard (slim)					
27	Remarks	The documents submitted in technical bid including shortfall replies do not fulfill the Work Experience as per NIT and hence the bidder is not eligible for opening of financial bid.					

(02/03) M/s.AMA Private Limited

Address: Canada Building, 224, Dr. D.N. Road, Mumbai-400001.

Email-info@amaindia.com

Contact No. - 9892399910

Sl No.	NIT Requirement	Technical Bid Details	AAI Remarks /Shortfall	Bidder's reply to Shortfall 1	AAI Remarks /Shortfall	Bidder's reply to Shortfall 2	AAI Remarks /Shortfall
1	Tender fee Rs.1770/-	Submitted Ref no. 227070751528					
2	EMD Rs. 13,22,049/-	BG No -560GT02242640005 Submitted on: 03.10.2024 issue Date- 20.09.2024 Expiry Date-31.03.2025					
3	Unconditional Acceptance	Submitted					
4	Min. Wage Affidavit	Submitted					
5	GST Undertaking	Submitted					
6	PAN	AAACA1016F					
7	GST	27AAACA1016F1 ZE					
8	Debarment/Blacklisting undertaking	Submitted					
9	Form A	Submitted					
10	Form B (Min. Avg. annual turnover Rs. 1,32,13,763/-)	Submitted 2021-22: Rs. 2877 Lakhs 2022-23: Rs. 3371 Lakhs 2023-24: Not mentioned UDIN No.- 24040955BKBLOL9687 (Avg. annual turnover : Rs. 2082 Lakhs					
11	Form C (Min. Net worth Rs. 66,06,882/-)	Submitted UDIN No.-24117363BKCKFR2313 Networth as on Rs. 40,64,54,725/-					
12	Form D (last 5 yrs work done ending on 31.03.23)	Submitted for civil engineering works.	Duly filled form-D to be submitted for electrical engineering works as per the given format.	Submitted UDIN No.- 24117363BKCKKT1404			
13	Form E (work in hand)	Submitted UDIN No.- 24040955BKBLOX8321					
14	Integrity pact	Submitted					

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15	PQ performa	Submitted					
16	Power of attorney/Authorization	Submitted					
17	Certificate of Incorporation & board resloution	Submitted					
18	Digitaly Signed Tender document	Submitted					
19	Valid Electrical License	validity: 27.03.2025					
20	T&P undertaking	Submitted					
21	Undertaking regarding land border sharing	Submitted					
22	Work Experience: (i)For OEM: 03 work: RS. 1,76,18,351/- 02 work: Rs. 2,20,22,939/- 01 works: Rs. 3,52,36,702/- Similar nature :Supply or SITC of airfield signages (ii) For Specialized agencies: 03 work: RS. 1,76,18,351/- with sign work of Rs. 1,40,94,681/- 02 work: Rs. 2,20,22,939/- with sign work of Rs. 1,76,18,351/- 01 works: Rs. 3,52,36,702/- with sign work of Rs. 2,81,89,362/- Similar nature of work: SITC of Airfield Ground Light (AGL) system consisting of airfield signage work.)	1) Name of Work: Supply of "Taxiway Guidance Signs and DTGM" for installation of Cat-II AFLS under "Modernization of Airfield Infrastructure Phase II" Project at IAF & IN Airfields Client: TATA Advance Systems Ltd. DoS: 23-09-2020 SDoC: 30-06-2024 ADoC: 16-10-2023 (22 Airfield) Completion Value: Rs. 3,19,67,695/- (Substantial, 88% of awarded value calculated based on completion certificate) TDS: Submitted CA certificate: Submitted Consent of principal client: Not applicable Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not applicable as OEM	This experience is insufficient to be considered as single work experience.	1) Name of Work: Supply of "Taxiway Guidance Signs and DTGM" for installation of Cat-II AFLS under "Modernization of Airfield Infrastructure Phase II" Project at IAF & IN Airfields. Client: TATA Advance Systems Ltd. (By several work order) DoS: 23-09-2020 SDoC: 30-06-2024 ADoC: 11.07.2024 Completion Value: Rs. 3,48,33,383/- i.e. Rs. 354.21 Lakhs escalated value till 07.10.2024 (Envelope-I opening date) TDS: Submitted (Amount paid Rs. 41 Cr and TDS deposited of Rs. 38 Lakhs approx.) CA certificate: Rs. 261.22 Lakhs received with TDS amount Rs. 0.85 Lakhs till 31.03.2024 against completion value of Rs. 348.33 Lakhs (UDIN: 24117363BKCKLG8760) Consent of principal client: M/s. TASL has declared that engagement of M/s. AMA is as per their MAFI contract with AF. Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not applicable as OEM	Complete work orders/agreement, BOQ, clarification from client or Chartered Accountant to be submitted justifying why the multiple purchase orders should not be considered as multiple works.	Work orders, clarification from client submitted.	The clarification submitted does not clarify if there is single contract between TASL and AMA under which different signage supply Purchase orders were generated. Sum of total PO values does not match with ordered value as mention in the completion certificate.

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		2) Name of Work: Up gradation of Jabalpur Airport to make it suitable for operation of AB 320 typr Aircraft GLF and Associated works. Client: AAI DoS: 27.05.2020 SDoC: 26.05.2021 ADoC: 15.03.2023 Completion Value: 6,60,99,338 /- TDS: N/A CA certificate: N/A Consent of principal client: N/A Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not Submitted	Value of signage work out of total completion value, certified by Chartered Accountant or the completion certificate issuing authority, to be submitted.		Value of signage work out of total completion value, certified by Chartered Accountant or the completion certificate issuing authority, to be submitted.	Confirmation from AAI through mail that value of signage work out of total completion value is Rs. 8.16 lakhs	This work experience does not have value of signage work as per NIT requirement.
		3) Name of Work: Supplies and service of airfield lighting system and mobile airfield lighting system for the project name 'Modernisation of airfield infrastructure phase-II (MAFI-II)' Client: M/s. TATA Advance Systems Limited DoS: 24.05.2020 SDoC: not mentioned ADoC: 15.11.2022 (for 08 airfields) Completion Value: Rs. 1845 lakhs /- (Substantial, 45% of awarded value calculated based on completion certificate) TDS: Submitted CA certificate: Not submitted Consent of principal client: Not applicable Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not Submitted	Substantial work completion value is below 80% of awarded value, hence not accepted.	3) Name of Work: Supplies and service of airfield lighting system and mobile airfield lighting system for the project name 'Modernisation of airfield infrastructure phase-II (MAFI-II)' Client: M/s. TATA Advance Systems Limited DoS: 24.05.2020 SDoC: not mentioned ADoC: 01.10.2024 Completion Value: Rs. 3824.02 lakhs /- TDS: Submitted (Amount paid Rs. 41 Cr and TDS deposited of Rs. 38 Lakhs approx.) CA certificate: Rs. 15555 Lakhs received with TDS amount Rs. 44 Lakhs till 31.03.2024 against completion value of Rs. 3824 Lakhs (UDIN: 24117363BKCKLF6033) Consent of principal client: Not submitted Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Not Submitted	Complete work order, BOQ, Value of signage work out of total completion value, certified by Chartered Accountant or the completion certificate issuing authority, to be submitted.	Contract agreement for the service part submitted.	Complete work order with BOQ of supply part and Value of signage work out of total completion value certified by Chartered Accountant or the completion certificate issuing authority have not been submitted.
23	Undertaking regarding Subsidiary bidder	Submitted					
24	Annexure K(A)	Not submitted	Duly filled Annexure - K(A) to be submitted.	Submitted			
25	Annexure(B)	Not submitted	Duly filled Annexure- K(B) to be submitted.	Submitted			
26	Others	Notarized declaration submitted regarding OEM of taxiway guidance signs.					
27	Remarks	The documents submitted in technical bid including shortfall replies do not fulfill the Work Experience as per NIT and hence the bidder is not eligible for opening of financial bid.					

(03/03) M/s.Balaji Engineering.

Address: Flat.No.18, 3rdFloor, Queens Castle, 7th street, Lakshmi Nagar, 7 th Street, Nanganallur, Chennai – 600 061.

Contact No.: +91-9444721735 , 9020703390

Email-balajiengineering71@gmail.com

balajiengineering.rajesh@gmail.com

SI No.	NIT Requirement	Technical Bid Details	AAI Remarks/Shortfall	Bidder's reply to Shortfall 1	AAI Remarks/Shortfall	Bidder's reply to Shortfall 2	AAI Remarks/Shortfall
1	Tender fee Rs.1770/-	Submitted Ref No.- 227070751636					
2	EMD Rs. 13,22,049/-	BG No -3162IGB006695224 Submitted on: 01.10.2024 issue Date- 25.09.2024 Expiry Date-23.03.2025					
3	Unconditional Acceptance	Submitted					
4	Min. Wage Affidavit	Submitted					
5	GST Undertaking	Submitted					
6	PAN	ADGPV2628A					
7	GST	33ADGPV2628A1ZV					
8	Debarment/Blacklisting undertaking	Submitted					
9	Form A	Submitted UDIN No.-24227125BKAAVL2420					
10	Form B (Min. Avg. annual turnover Rs. 1,32,13,763/-)	Submitted UDIN No. - 24227125BKAAVN2163 2021-22: Rs. 469 Lakhs 2022-23: Rs. 1007 Lakhs 2023-24: NIL Avg. annual turnover: Rs. 492 Lakhs					
11	Form C (Min. Net worth Rs. 66,06,882/-)	Submitted UDIN No.-24227125BKAAVO7648 Networth as on Rs. 2,51,08,116					
12	Form D (last 5 yrs work done ending on 31.03.23)	Submitted UDIN No. - 24227125BKAAASK2510					
13	Form E (work in hand)	Submitted UDIN No.- 24227125BKAAJS9961					
14	Integrity pact	Submitted					
15	PQ performa	Submitted					
16	Power of attorney/Authorization	Submitted					

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SI No.	NIT Requirement	Technical Bid Details	AAI Remarks/Shortfall	Bidder's reply to Shortfall 1	AAI Remarks/Shortfall	Bidder's reply to Shortfall 2	AAI Remarks/Shortfall
17	Certificate of Incorporation & board resolution	Not applicable					
18	Digitally Signed Tender document	Submitted					
19	Valid Electrical License	Submitted Validity: 17/11/2025					
20	T&P undertaking	Submitted					
21	Undertaking regarding land border sharing	Submitted					
22	Work Experience: (i) For OEM: 03 work: Rs. 1,76,18,351/- 02 work: Rs. 2,20,22,939/- 01 works: Rs. 3,52,36,702/- Similar nature :Supply or SITC of airfield signages (ii) For Specialized agencies: 03 work: Rs. 1,76,18,351/- with sign work of Rs. 1,40,94,681/- 02 work: Rs. 2,20,22,939/- with sign work of Rs. 1,76,18,351/- 01 works: Rs. 3,52,36,702/- with sign work of Rs. 2,81,89,362/- Similar nature of work: SITC of Airfield Ground Light (AGL) system consisting of airfield signage work.)	1) Name of Work: Diversion of Existing cable & transformer Housing Boxes i/c 'Procurement of Airfield · Lighting Cables, Connector kits, Pipes etc due to Construction of 3 nos of.RET's · at NSCB Airport Kolkata., · Client: AAI DoS: 24.02.2022 SDoC: 23.08.2022 ADoC: 06.06.2023 Completion Value: Rs. 6.02 cr i/c GST i.e. Rs. 5.10 Cr e/c GST TDS: N/A CA certificate: N/A Consent of principal client: Not applicable Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Rs. 170 Lakhs (Certified by CA with UDIN 24227125BKAAVL2420) escalated value	Clarification to be submitted regarding signage work as it is not present in the BOQ whereas it is present in the CA certification.	Not responded	Clarification to be submitted regarding signage work as it is not present in the BOQ whereas it is present in the CA certification.	Not responded	Clarification regarding signage work as it is not present in the BOQ whereas it is present in the CA certification, not submitted.

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		2) Name of Work:Replacement and improvement of GLF System at HAL Airport , SH: Laying of cables, including Supply and Laying of DWC-HDPE Pipes installations of fixtures etc Client: AAI DoS: 03.05.2016 SDoC: 02.09.2016 ADoC: 04.07.2018 Completion Value: Rs. 217 Lakhs i.e. Rs. 312 Lakhs escalated value upto 07.10.2024 TDS: N/A CA certificate: N/A Consent of principal client: Not applicable Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Rs. 160 Lakhs (Certified by CA with UDIN 24227125BKAAVL2420) escalated value.	Work order and BOQ to be uploaded.		Work order and BOQ to be uploaded.	Not responded	Work order and BOQ against the work experience not submitted.
		3) Name of Work: Construction of Parallel Taxiway at Goa Airport SH: Providing Ground Lightnrg Facilities and allied Electrical works. Client: AAI DoS: 14.11.2018 SDoC: 13.08.2019 ADoC: 30.11.2019 Completion Value: Rs.305 Lakhs i.e. Rs. 408 Lakhs escalated value upto 07.10.2024 TDS: N/A CA certificate: N/A Consent of principal client: Not applicable Value of Signage work out of total completion value certified by CA/Completion certificate issuing authority : Rs. 169 Lakhs (Certified by CA with UDIN 24227125BKAAVL2420) escalated value.	Work order and BOQ to be uploaded.		Work order and BOQ to be uploaded.	Not responded	Work order and BOQ against the work experience not submitted.
23	Undertaking regarding Subsidiary bidder	Not required					
24	Annexure K(A)	Submitted					
25	Annexure K(B)	Submitted					
26	Others	NIL					
27	Remarks	The documents submitted in technical bid including shortfall replies do not fulfill the Work Experience as per NIT and hence the bidder is not eligible for opening of financial bid.					