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क्षेत्रीय वाणिज्यिक सलाहकार समिति/ REGIONAL COMMERCIAL ADVISORY COMMITTEE

आर.सी.ए.सी बैठक की कार्यवृत्त/ MINUTES OF RCAC MEETING

क्षेत्रीय मुख्यालय, उ.पू.क्षे/ RHQ NER, GUWAHATI

Meeting No: AAI/RHQ/NER/Comml/Shillong

Dt. 29.10.2024

Subject: - Award of contract for the license of supply, installation, testing, commissioning, operations and maintenance of Electric Vehicle (EV) charging station at Shillong Airport - reg.

Committee Members:

1. Shri Lachit Baruah, AGM (Commercial), RHQ, NER.
2. Shri Dulal Roy, SM (Finance), RHQ, NER.
3. Shri Charchil Banra, Manager (OPS), RHQ, NER

(A). Background: -

On behalf of APD/Shillong, Commercial Department of RHQ, NER had invited tender for the license of Supply, Installation, Testing, Commissioning, Operations and Maintenance of Electric Vehicle (EV) charging station at Shillong Airport with an MRLF of 5% Revenue Share (fixed by CHQ) per Invoice plus applicable taxes and charges for a period of 10(ten) years with an area of 30 sqmtr at city side vide tender ID# 2024_AAI_205092_1 on 16-08-2024 in CPP Portal. On due date i.e on 09-09-2024, it is observed three bidders have been participated in the tender process which is appended below: -

1. M/s Tremend Drillco Private Limited, 23, 1st Floor, Rajat Kamal Path, RG Baruah Road, Guwahati – 781024.
2. M/s Terra Motors India Private Limited, 8th Floor, Stesalit Tower, Plot - GP, Block E - 2 - 3, Sector - V, Kolkata, West Bengal – 700091.
3. M/s Adani TotalEnergies E-Mobility Limited, Adani Corporate House, Shantigram, Nr. Vaishnodevi Circle, S.G. Highway, Khodiyar, Ahmedabad – 382421.

During scrutiny of technical bid documents, it is found that all the three bidders are required to submit some shortfall documents. Therefore shortfall documents were sought through CPP portal from all the three bidders. Accordingly shortfall documents were submitted by the bidders which was further scrutinize and declared as technically qualified.

Accordingly, with approval of Competent Authority [i.e. DGM (Comml), RHQ], the financial bid of qualified tenderer was opened on 08/10/2024 and the following have been observed:

Sl. No	Agency/ Bidders Name	Quoted Amount(Revenue share)	Bid Rank
1	M/s Tremend Drillco Private Limited	16%	H1
2	M/s Adani TotalEnergies E-Mobility Limited	15%	H2
3	M/s Terra Motors India Private Limited	8%	H3

Charchil Banra
29/10/24

Dulal Roy
29/10/2024

Dr. J.
29/10/2024

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As per the BOQ sheet, the bidder i.e., M/s Tremend Drillco Private Limited, has quoted 16% (sixteen percentage) on Revenue share on the actual invoices raised by the service provider plus GST & other taxes against MRLF of 5% on the actual invoices and emerged as H1 bidder.

(B). Other relevant facts and Information: -Not Applicable

(C). Proposal: - To award the contract for the license of supply, installation, testing, commissioning, operations and maintenance of Electric Vehicle (EV) charging station at Shillong Airport to M/s Tremend Drillco Private Limited, 23, 1st Floor, Rajat Kamal Path, RG Baruah Road, Guwahati - 781024 at quoted revenue share of 16%(sixteen percentage) on the actual invoices against the MRLF of 5% which is more than 220% above MRLF.

(D). D.o.P Provisions: - As per the DoP-2021 para 4.5(a)(i); DGM(Commercial), RHQ, NER is Competent Authority for the Approving Authority as he has got Full Powers, in case of competitive bid (not resulting in single tender) and quoted amount above MRLF to award of Trading Concessions or any revenue earning contracts at the Airports.

(E). Commercial Manual Provisions: Commercial Circular 67/2023 Commercial Instruction No.57/2024 & 60/2024. For RCAC as per clause 7.9.6 of Commercial Manual.

(F). Provisions of NIET, LOIA, Concession Agreement: All the Other Terms & Conditions shall be as per the NIET vide tender ID # ID# 2024_AAI_ 205092_1 on 16.08.2024

(G). Competent Authority: Being a competitive bid, as per the DoP-2021 para 4.5(a) (i); DGM (Commercial), RHQ, NER is the Competent Authority for Approving Authority.

(H). Deliberation/ Observation of Commercial:

The background is mentioned above and it is recommended for award of contract for the license of supply, installation, testing, commissioning, operations and maintenance of Electric Vehicle (EV) charging station at Shillong Airport to M/s Tremend Drillco Private Limited, 23, 1st Floor, Rajat Kamal Path, RG Baruah Road, Guwahati - 781024 at quoted revenue share of 16%(sixteen percentage) plus applicable taxes and charges for a period of 10(ten) years with an area of 30 sqmtr at city side of Shillong Airport.

Financial Concurrence given by F&A / RHQ in e office based on recommendations by the Bid Manager and Commercial Department of RHQ.

Being a competitive bid, as per the DoP-2021 para 4.5(a) (i); DGM (Commercial), RHQ, NER is the Competent Authority for Approving Authority.

[Signature]
29/10/2024
Lachit Baruah

AGM (Commercial), Tender Evaluator & Bid Manager

Charhil Barua
29/10/24

[Signature]
29/10/2024

(I). Recommendation of RCAC:

After perusal of the above stated noting and recommendation of AGM (Commercial) / RHQ, RCAC recommends to accept the offer and award the contract for the license of supply, installation, testing, commissioning, operations and maintenance of Electric Vehicle (EV) charging station at Shillong Airport to M/s Tremend Drillco Private Limited, 23, 1st Floor, Rajat Kamal Path, RG Baruah Road, Guwahati – 781024 at quoted revenue share of 16%(sixteen percentage)plus applicable taxes and charges for a period of 10(ten) years with an area of 30 sqmtr at city side of Shillong Airport. Annual escalation on Quoted Revenue share on the actual invoices has been dispensed till next review as per AAI Policy. However, rate of Annual Escalation on Quoted Revenue share, as may be notified by AAI in future same shall be liable to be paid by the licensee.

Being a competitive bid, as per the DoP-2021 para 4.5(a) (i); DGM (Commercial), RHQ, NER is the Competent Authority for approving authority for award of work.

Lachit Baruah
29/10/2024
Lachit Baruah,
AGM (Commercial)

Dulal Roy
29/10/2024
Dulal Roy,
SM (F&A)/NER

Charchil Banra
29/10/24
Charchil Banra,
Manager (Ops)/NER

The above RCAC recommendations vide meeting dated 29/10/2024 is forwarded and submitted for approval of DGM (Commercial) / NER as per DoP clause.

Lachit Baruah
29/10/2024
Lachit Baruah
AGM(Commercial)

R.V.S. Murthy
29/10/24
R.V.S. Murthy
DGM (Commercial), RHQ / NER