



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA
प्रयागराज हवाईअड्डा, प्रयागराज
PRAYAGRAJ AIRPORT, PRAYAGRAJ

भा.वि.प्रा./प्रयागराज/वाणिज्य/ट्रॉली एवं मीट एंड ग्रीट/2024 | 910 - 17 दिनांक: 03/10/2024

मेसर्स फ्यूल मार्केटिंग एंड एडवर्टाइजिंग / M/s Fuel Marketing & Advertising
325, 3rd फ्लोर, अंसल सिटी सेंटर / 325, 3rd Floor Ansal City Center,
तुलसी थिएटर के पीछे, हजरतगंज / Behind Tulsi Theatre, Hazratganj
लखनऊ / Lucknow - 226001

विषय:- प्रयागराज विमानपत्तन पर मीट एंड ग्रीट एवं ट्रॉली विज्ञापन और रिट्रीवल के विस्तृत लाइसेंस प्रदान करने के संबंध में।

Subject:- **Comprehensive License for Meet & Greet facility and Trolley Advertisement Rights cum Retrieval at Prayagraj Airport.**

Sir,

On the above cited subject, reference is made to E-Bid No. 2024_AAI_202491_1 published on 24/07/2024 and E-Financial Bid opened on 13/09/2024. The competent authority has accepted your offer and decided to award the subject License under the following Terms and Conditions:-

1. The period of license :- **Two years.**
 2. Allotment of Meet & Greet Area & Trolley :-
 - (i) Meet & Greet Facility: **Approx. 4 sqm – 2 sqm in Arrival Hall and 2 sqm. in porch area-outside terminal building (subject to availability) shall be allotted on notified space rental or as decided by AAI.**
 - (ii) Trolley Advertisement Rights cum Retrieval: **250 Nos. of trolleys or as decided by AAI**
 3. License fee for the first year shall be payable as under:-
 - (i) Payment of License fee of Rs. 1,58,868/- (Rupees One Lakh Fifty Eight Thousand Eight Hundred Sixty Eight Only) per month plus
 - (ii) Space Rent = Rs. 3,340/- (Rupees Three Thousand Three Hundred Forty Only)
 - (ii) Utility Facilitation/CAM Charges = Rs. 340/- (Rupees Three Hundred Forty Only) per month plus
 - (iii) GST@18%=Rs. 29,259/- (Rupees Twenty Nine Thousand Two Hundred Fifty Nine Only)
 4. In addition to above charges towards consumption of electricity and water as may be notified by the Authority and at the rate(s) notified from time to time, is payable.
 5. **Annual escalation :-** Rate of annual escalation on the license fee shall be 10%.
 6. License fee bill for the current month shall be raised on 1st day of month in advance. The invoices for reimbursement of expenditure like electricity, water charges etc. for the completed month shall be raised on 5th of succeeding month.
- A credit period of 15 days (date of invoice plus 15 days) shall be provided. Further provision to be kept in all new agreements to reduce the credit period as and when decided by AAI.
- AAI shall levy penal interest @ 12% per annum from the due date (i.e. date of invoice plus 15 days) till the actual date of payment received in AAI account in the cases concessionaire/agencies settled the invoice after due date but within 90 days (date of invoice plus 90 days) and @ 18% per annum from the due date till the actual date of payment received in AAI account in



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA
प्रयागराज हवाईअड्डा, प्रयागराज
PRAYAGRAJ AIRPORT, PRAYAGRAJ

the case of concessionaire/ agencies settled the invoices after 90 days. In case of part payment made by any agency, same rate of Interest on the balance amount of invoice as applicable shall be charged.

7. One month advance License fee of **Rs. 1,91,807/- (Rupees One Lakh Ninety One Thousand Eight Hundred Seven Only)**, inclusive of GST is payable in the form of RTGS/NEFT in favour of Airports Authority of India payable at Prayagraj within 15 days from the date of issue of Award letter.

8. (i) Payment of Security Deposit within 15 days from the date of issue of award letter equal to 04 (Four) months of Equivalent License Fee of first year i.e. **Rs. 7,67,228/- (Rupees Seven Lakhs Sixty Seven Thousand Two Hundred Twenty Eight Only)** to AAI as an interest free security deposit. The SD is to be furnished in the form of Bank Guarantee only to be issued by Scheduled Bank. The Bank Guarantee should be valid for the entire period of license plus 180 days from the date of expiry of contract. However, BG from Co-operative Bank (even scheduled) or in the form of FDR is not acceptable.

(ii) Payment of Security Deposit equal to 5 % of the annual License fee for the first year i.e. **Rs. 95,321/- (Rupees Ninety Five Thousand Three Hundred Twenty One Only)** towards electricity/water/telephone etc. in the form of RTGS/NEFT in favour of Airport Authority of India, Prayagraj Airport, Prayagraj within 15 days from the date of the issue of award letter.

Note:-

i. No interest is payable on Security Deposit. Bank Guarantee should be valid up to 6 months after the expiry of License.

ii. The details of Bank for e-payment to AAI are following :-

Bank : State Bank of India
Branch : Bamrauli, Allahabad
IFSC Code: SBIN0001525
Beneficiary Name: Airports Authority of India (collection AC at Prayagraj Airport)
A/C No. : 40531758440

9. Maximum 15 days Business Incubation Period and Gestation Period as per NIT are applicable as per the terms & conditions of NIT.

10. Agreement has to be executed within 15 days from the date of issue of award letter. Stamp Paper and related cost are to be borne by the licensee.

11. All other terms and conditions shall be applicable as per NIT.

You are requested to convey your acceptance along with copy of this Award Letter (duly signed by the Licensee) within 7 days of issue of the award letter and to complete other formalities as per para 7, 8, 9 & 10.

भवदीय,

[अतुल कनौजिया]

सहायक महाप्रबंधक (वाणिज्य)
कृते विमानपत्तन निदेशक

प्रतिलिपि :- (via mail) :-

- संयुक्त महाप्रबंधक (वाणिज्य), क्षेत्रीय मुख्यालय (उत्तरी क्षेत्र), भाविप्रा,
- प्रभारी (सी.एन.एस / सिविल / विधुत / टर्मिनल / सुरक्षा / वित्त), प्रयागराज विमानपत्तन