



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

संदर्भ संख्या : भाविप्रा/औबाद/वाणि./EV station/2024-25/ 753-769/

दिनांक : 16/08/2024

सेवामें,

मेसर्स रिलायन्स बीपी मोबिलिटी लिमिटेड

M/s. Reliance BP Mobility Limited

DAKC, Thane Belapur Road, Koparkhairane,

ठाणे - 400710 महाराष्ट्र

विषय : ई वी चार्जिंग स्टेशन लाईसेन्स अवार्ड पत्र - औरंगाबाद विमानक्षेत्र।

महोदय,

Reference is invited to your tender bid submitted/opened on dated 19/07/2024 for 'Licence for Supply, installation, Testing, Commissioning, Operations and Maintenance of Electric Vehicle (EV) charging station' (Tender ID : 2024_AAI_199474_1) at Aurangabad Airport (WR).

We are pleased to inform you that the Competent authority has accepted and approved your submitted bid for award of license for **EV charging station** at Aurangabad Airport on the following terms and conditions :-

- Contract shall be for a period of **10 (Ten) years at vehicle parking area. (as per demarcated map in NIT)**
- Proposed charging station unit, Area** - Minimum 01 charging station with two cars charging points to be installed, 100 sq.mtr. area is demarcated for EV station.
- The licensee shall pay monthly licence fee at the following rate on or before 10th of each calendar month in advance. Payment of monthly licence fee may be made by biller direct module / RTGS/NEFT to AAI Account Number 33820408194 of State Bank of India, N-4, CIDCO, Aurangabad. IFSC Code SBIN0013030, Br. Code 13030 under intimation to this office every month.

A) Percentage of monthly revenue sharing :

Sl.No.	Period	Quoted percentage of revenue sharing per month
1	1 st Year	16 % of revenue share Per Month + Utility Charges + Applicable taxes
2	2 nd Year to 10 th years	Quoted percentage of revenue share (License Fees) shall be subject to annual escalation as per AAI Policy from time to time.

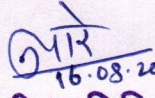
B) Land rent payment :

Charging station infrastructure area and area acquired by agency for setup structure will be chargeable @ Rs. 3,060/-per sq.mtr per annum. Land rate will be increase as per AAI policy from time to time.

- The licensee shall pay Utility / Facilitation charges @ 10% of space/land licence fee in addition to the quoted license fee. The present space/land rate is Rs. 3060/- per Sq.Mtr. per annum which is subject to annual escalation as per the rate decided by the AAI on 1st April every year or from time to time.
- Authority shall levy penal interest @ 12% per annum from the date (i.e. date of invoice plus 15 days) till the actual date of payment received in Authority's account in the cases concessionaire/agencies settled the invoice after due date but the within 90 days (date of invoice plus 90 days) and 18% per annum from the due date till the date of

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16.08.2024
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Incharge (Commercial)
भा.वि.प्रा. औरंगाबाद
A.A.I. Aurangabad



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payment received in Authority's account in case of concessionaire/agencies settled the invoices after 90 days. In case of part payment made by any agency, same rate of interest on the balance amount of invoice as applicable shall be charged.

6. Licence can be terminated by AAI giving 180 days advance notice, without assigning any reasons whatsoever.
7. **The Gestation period 90 days or actual commencement of commercial operation whichever is earlier, reckoned from the date of handing over of sites shall be permissible.** Sites will be handed over to the selected bidder upon fulfilment of contract formalities of award within the stipulated time of Business Incubation Period (15 days from the date of issuance of LOIA). If the licensee fails to complete the conditions of award which are pre-requisite for handing over of site, then the gestation period will be deemed to have commenced on 31st day of issuance of LOIA. However, actual handing over of sites shall only be done after completion of all condition of award.
8. Quoted % of revenue share on the actual invoices + Applicable land rent of allotted are for EV charging infrastructure excluding service area (Area required for charging EV i.e. Equivalent Car Space (ECS) and manoeuvring thereof will be excluded).
9. The selected licensee may request AAI or apply to DISCOM for electricity connection towards the facility of Public Charging Stations. Rates of electricity to be as per actuals. If electricity connection is provided by AAI, electricity charges plus GST (if applicable) to be payable by the service provider to AAI, as per the applicable AAI rate time to time.
10. All work and expenditure towards installation of electricity meter, cabling, civil work, manpower etc. For obtaining Power for EV charging Station shall be in the scope of service provider.

Route for cabling at the airport shall be provided by AAI at its own discretion. In case of any damages caused to any existing Installations, the EV service provider shall be responsible & would be liable to bear the costs of repairs of the same.
11. In case AAI provides the electricity supply, the Service provider shall reimburse the monthly electricity unit charges as per tariff applicable to AAI on actual meter reading basis & as per mutually agreed terms.
12. The service provider agency should be entrusted with responsibility of installation, operation and maintenance of EV charging station for designated period as per technical parameters laid down in the Guidelines issued by Ministry of Power from time to time.
13. The license should also include IT enabled CSMS (Charging Station and Management System which gives real time charging notification and real time statistics.
14. Expenditure towards supply, installation, commissioning operation and maintenance of EV Chargers shall be borne by Service provider. AAI shall not bear any expenses in this regard.
15. The EV Charging Stations should meet the technical safety as well as performance standards and protocols laid down by Ministry of Power, Bureau of Energy Efficiency (BEE) and Central Electricity Authority (CEA) from time to time.

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16. The safety norms include general safety for EV charging stations, earth protection system, fire safety, testing of charging stations, inspection and periodic assessment, maintenance of records etc., These safety norms must be complied by service provider.
17. At present minimum one number of charging stations is required at the airport. And depending upon the scope of business, it will be increase by the licensee.
18. Licensee to ensure that all the devices and equipment installed at the site are type tested by third-party labs accredited by regulatory agencies such National Accreditation Board for Testing and Calibration Laboratories (nabl), etc. AAI shall have the right to conduct an in-house/third party audit at any time to ensure that the aforementioned requirements are met.
19. The bidder through its own or through a third party shall take complete responsibility of Operations and Maintenance of entire EV charging infrastructure including deployment of staff throughout the period of contract.
20. Licensees to ensure that the Charging Tariff/Charges applicable to end user are reasonable and competitive. In addition to it, the charging receipt provided to end users should include Bifurcation of the tariff and applicable taxes.
21. No branding or Advertisement is permitted through EV Charging Stations. However, service providers to be allowed to display their Brand Names at the facility with size of display not more than 2 feet by 3 feet.
22. Insurance for the facility is mandatory and cost towards insurance during construction, Operations and Maintenance period shall be borne by the licensee. The prospective agency is responsible to have all insurance coverage (comprehensive - third party) for any damages to any person (including all employees of the agency and user of the facility and their property). The agency shall also indemnify AAI against any claims on account of any damages to any third party.
23. Based on operational and administrative requirement of AAI, the EV charging facility can be shifted to a new location. In such a case, entire cost of relocation shall be borne once by the agency.
24. Agency operating EV Charging System shall be well equipped to accept the payment through various digital platforms.
25. Licensee shall maintain the charge availability for customers at minimum 95% uptimes at all the times. If the bidder fails to maintain availability of charger (s) equal to or greater than 95% uptime, for every 1% reduction in availability, the agency will be penalized @ Rs 1000 / - in the following month.
26. Licensee has to comply with all the statutory and regulatory licenses/requirements of Gol /Respective States.
27. The Agency will be required to tie-up with at least one online Network Service Providers (NSPs) to enable advance remote/online booking of charging slots by EV owners. Such online information to EV owners should also include information regarding location, types and numbers of chargers installer/available, service charges for EV charging etc.

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28. All Public Charging Stations (pcs) for EVs shall comply with provisions of Central Electricity Authority (technical standards for connectivity of the distributed Generation resource) Amendment Regulation 2019 and Central electricity Authority (Measures related to Safety and Electricity supply) (Amendment) Regulation, 2019 and other such regulations as defined/amended from time to time.
29. The licensee shall display only the name of his firm (in three languages respectively Marathi, Hindi & English) as per the dimensions determined by AAI, on the premises allotted.
30. The licensee shall deploy his permanent employees and obtain all necessary permits as required under law in force, from time to time. You will also observe and comply with the provisions of Minimum Wages Act regarding payment of wages and benefits of E.S.I., P.F., Gratuity, Bonus, etc. for the employees engaged by you and the Airports Authority of India shall not be liable in this regard in any manner.
31. You are requested to install a minimum 4.5 kg CO2 fire extinguisher in the office/shop premises as determined by Fire department of AAI.
32. The licensee shall further comply with the following terms and conditions of the licence :-
 - a. Submit the acceptance within 15 days from the issue of this letter.
 - b. i) Security deposit upfront as Rs. 50,000/- per EV charging station Machine. Security deposit amount shall be reviewed by AAI before the end of 3rd year as per the market growth. Accordingly, the licensee would submit the enhanced security deposit (if increased).
ii) Security Deposit of Land licence fee should be deposit equivalent to 10 months land licence fee.
iii) Security Deposit towards electricity should be deposited if applicable.
 - c. Execution of agreement in the prescribed format typed on non-judicial stamp paper of Rs.100/- within 30 days from issuance of this letter/before commencement of the contract.
 - d. Commencement of the facility within 90 days gestation period.
33. It may be noted that the Earnest Money Deposit shall be forfeited and the party may be debarred from further participation in AAI's tender(s) for a period of one (1) year, on account of non-completion of above clause 32 (a to d).
34. All the terms and conditions mentioned in the Notice Inviting Tender, General information / Guidelines, General Terms & Conditions and Special terms & conditions are part & parcel of this award letter.
35. The award letter shall form part of the agreement.

Thanking you !

भवदीया
16.08.2024
शुभांगी तुपारे।

सहा. प्रबंधक। मा.सं.। व प्रभारी - वाणिज्य
कृते, विमानपत्तन निदेशक, भाविप्रा - औरंगाबाद

प्रतिलिपि :-

1. क्षेत्रीय कार्यपालक निदेशक, भाविप्रा, पक्षे, मुम्बई
(ध्यानार्थ : सं. महाप्रबंधक - वाणिज्यिक)
2. कार्यपालक निदेशक - वाणिज्यिक, भाविप्रा, राजीव गांधी भवन, सफ्दरजंग हवाई अड्डा, नयी दिल्ली
3. महाप्रबंधक - सतर्कता, भाविप्रा, पक्षे, मुम्बई
4. उप. समादेष्टा - के. औ. सु. बल-औरंगाबाद

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आंतरिक वितरण :-

- | | | |
|--------------------------|--------------------------------|--------------------------------|
| 1. वि.नि. के निजी सचिव | 2. सहा. महाप्रबंधक-इंजी. सिविल | 3. सहा. महाप्रबंधक- वित्त |
| 4. मुख्य सुरक्षा अधिकारी | 5. वरि. प्रबंधक - विद्युत | 6. प्रभारी-अग्नी |
| | | 7. प्रभारी - टर्मिनल मैनेजमेंट |

भवदीया

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