

भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

Ref: AAI/MDU/C-6/

Date: 26.07.2024

To,

By Speed Post/Mail

M/s. Khushi Advertising Ideas Pvt Ltd,
2nd Floor, Thomas Street,
PT Rajan Main Road,
Madurai - 625 002.

Sub: Award of License - **'Trolley Advertisement Rights cum Retrieval Facility (Short Term) at Madurai Airport' - Reg.**

Ref: Your E-Tender Id: 2024_AAI_198271_1 for the above License at Madurai Airport.

Sir,

Competent Authority is pleased to award the License for the facility of 'Trolley Advertisement Rights cum Retrieval Facility at Madurai Airport' for 600 (Six Hundred) trolleys at the quoted rate of Rs. 46/- per trolley per month in your favour for a period of Three (03) Months further extendable by Three (03) Months or till award of regular License whichever is earlier and subject to the following terms and conditions:

1. The licensee shall pay license fee @ Rs.27,600/- (Rupees Twenty seven Thousand six Hundred only) per month for 600 trolleys.
 - a. License Fees shall be subject to annual escalation of 10%. (If applicable).
 - b. The first annual escalation will be applicable after completion of one year of license period. Thereafter the same will be applicable after completion of subsequent one-year period there from. In case extension in gestation period is given due to whatsoever reason, the date of first escalation period shall be reckoned from the original date of commencement of License.
2. In addition to the Licence Fee, the Licensee shall be liable to pay:
 - a. All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
 - b. In addition to above, Licensee has to pay parking fee & other fees, if any, to the parking contractor, as per the terms & conditions of prevailing Car parking license at Madurai Airport.
 - c. Gestation period of 15 days, reckoned from the date of handing over of Trolleys shall be permissible. Trolleys will be handed over upon fulfillment of conditions of award. If the licensee fails to complete the conditions of award which are pre-requisite for handing over of trolleys, then the gestation period will be deemed to have commenced on the

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date of completion of incubation period. However, actual handing over of Trolleys shall only be done after completion of all conditions of award.

- d. The licensee has to ensure all the compliances including security compliances etc. within the business gestation period itself. The licensee has to apply for BCAS security clearance through online in the website <https://esahaj.gov.in> as concessionaire and the licensee has to submit the required documents as per BCAS requirement to get the clearance.
 - e. The licensee to ensure that the Police verification/antecedents verification of the employees as per guidelines of BCAS before applying for Airport Entry Passes in favour of their employees. Charges applicable for issue of Airport Entry Passes of their employees shall be borne by the licensee. Further the Licensee must have the security programme approved by RDCOS, BCAS, Chennai. For this, the licensee has to submit the Security Programme immediately as per BCAS requirement and to get the approval of their security programme within the Gestation period. This office will not be held responsible for any delay in getting the approval from BCAS. Licensee would be permitted to start the operation only after complying the security formalities. However, the quoted licence fee is payable from the date of completion of Gestation period or commencement of business whichever is earlier.
3. The licensee shall pay the advance licence fee for first month works out to Rs.32,568/-(L/Fee Rs.27,600/- + GST 18 % Rs.4968/-). EMD amount Rs.50,000/- available with AAI will be refunded on completion of formalities as per the award letter. The Licensee shall make payment of licence fee through RTGS/NEFT. In addition to the above said L/Fee, Licensee shall pay all charges towards consumption of electricity and water as may be due as determined by the authority and at the rate (s) fixed by it from time to time.
 4. AAI Authority shall raise all Bills (including MMG/MAG and any other bills except annual land lease bills) for the current month on 1st day of month in advance, except true-up and reimbursement of expenditure bills like electricity, water etc. The invoices for reimbursement of expenditure like electricity, water charges etc. for the completed month shall be raised on 5th of succeeding moth. A credit period of 15 days (date of invoice plus 15 days) shall be provided which is subject to reduction as and when decided by Authority. AAI shall levy penal interest @ 12% per annum from the due date (i.e., date of invoice plus 15 days) till the actual date of payment received in AAI account in the cases concessionaire/ agencies settled the invoice after due date but within 90 days (date of invoice plus 90 days) and 18% per annum from the due date till the actual date of payment received in AAI account in the case of concessionaire/ agencies settled the invoices after 90 days. In case of part payment made by any agency, same rate of interest on the balance amount of invoice as applicable shall be charged. The rate of interest on delayed payment, indicated above, shall be

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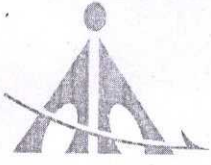


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uniformly applicable to all licensees/concessionaires/ agencies including Central / State Govt. and their PSUs.

5. The licensee shall deposit a sum of Rs.97,704/- i.e. an amount equal to Three (03) months of license (based on First year license fee) fee and GST as Security Deposit.
6. The licensee is responsible for retrieval of the trolleys as per the NIT conditions particularly as per the special terms and conditions of the agreement in the NIT.
7. The licensee has the right to display advertisements on the trolleys conforming to aesthetics of Airport and as per law. However, this License does not confirm any exclusive advertisement right on the licensee for the advertisement on the trolleys and AAI shall be at liberty for addition of any similar licence in future.
8. It may be noted that the Earnest Money Deposit of the successful bidder may be forfeited and the bidder shall be liable to be debarred for further participation in AAI's tender(s) / e tender(s) for a period of One (1) year, on account on non- completion of the following as per clause 5 of the General Information and Guidelines of the NIT:
 - a. Acceptance of the offer within Seven (07) days from the date of issuance of the award letter addressed to the party.
 - b. Payment of advance license fee for one month within 10 days from the date of issuance of the award letter.
 - c. Payment of Security Deposit within 15 days from the date of issuance of award letter, amounting to 03 months equivalent Licence fee/Concession fee & GST of the First (01st) year to AAI as an interest free security Deposit in the form of RTGS/NEFT.
 - d. Execution of the Agreement within 15 days from the date of issuance of award letter (Stamp Duty and Agreement Registration Fees to be borne by the licensee).
 - e. Commencement of the facility within the gestation period.
9. The acceptance of the offer should be conveyed by signing and returning the duplicate copy of the provisional award letter immediately.
10. The licensee is liable to obtain proper insurance coverage for their properties/goods stored or used in the licensed premises.
11. The licensee shall obey the Central and State Govt. Labour laws in force from time to time and ensure their registration etc. as per rules.

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12. The licensee shall abide by the rules and regulation and legislation of Central and State Government on Environmental protection.
13. The licensee is liable to implement the AAI commitments and practices on ISO 9001-2015 (Quality Management System and ISO 14001-2015 (Environmental Management System).
14. This award letter and E-Tender is made as a part of Agreement.

Yours faithfully,

के.गोवर्धन रेड्डी / K. Govardhan Reddy

वरिष्ठ प्रबंधक (वाणिज्यिक) / Senior Manager (Commercial)

कृते विमानपत्तन निदेशक / For Airport Director

क. गोवर्धन रेड्डी / K. GOVARDHAN REDDY
वरिष्ठ प्रबंधक (वाणिज्यिक) / Senior Manager (Commercial)
आ.वि.प्रा, मदुरै हवाई अड्डा / AAI, Madurai Airport

Copy to: RED, AAI, SR- Kind Attn: JGM (Comm), AAI, SR.

Internal: In-Charge, Finance/Electrical/Civil/Ops./CNS/ATM/Security/MT