

**Comparative Statement of Technical bids i.r.o. Advertising Rights Concession at Rajkot Intl. Airport (E Bid no 2024\_AAI\_186820\_1) After SHORTFALL**

| Sr. No. | Requirements as per NIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | M/s Khushi                                                                                                                                                                                                 | M/s Mantra                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | M/s Mukesh                                                                                                                                                                                                                                                                                                           | M/s Podhigai                                                                                                                                                                                                                                                                  |
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| 1       | Form-I Letter Comprising the proposal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Submitted (pg 06)<br>(resubmitted with correct date in shortfall response)                                                                                                                                 | Submitted (pg 02-05)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Submitted (pg 01)<br>(resubmitted with correct date in shortfall response)                                                                                                                                                                                                                                           | Submitted (pg 01)<br>(resubmitted with correct date in shortfall response)                                                                                                                                                                                                    |
| 2       | Form-I (Annexure-1) Details of bidder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Submitted (pg. 01)                                                                                                                                                                                         | Submitted (Pg 6)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Submitted (pg. 04)                                                                                                                                                                                                                                                                                                   | Submitted (pg. 04)                                                                                                                                                                                                                                                            |
| 3       | <p><b>Form-I (Annexure-2) Technical and Financial Capacity turnover</b><br/> <u>Rs. 1,76,27,484/-</u><br/> <b>(Rupees One Crores Seventy-Six Lacs Twenty-Seven Thousand Four Hundred and Eighty-Four)</b></p> <p>(A) <b>Technical Capacity:</b> For demonstrating technical capacity and experience ("Technical Capacity") the Bidder shall satisfy each of the following criteria, as on the date of issue of RFP: -</p> <p>(i) The bidder (in case of consortium the Lead Member) must have Minimum three (02) years" experience in the last Seven (07) financial years (April-March) as an advertisement rights concessionaire at an airport/mass transit systems i.e. metro rails/ railway establishment under Indian railways, Shopping mall, City Municipal Corporations etc.</p> <p>(ii) The Bidder must submit a certificate from its Chartered accountant clearly certifying the percentage of Gross Sales Turnover achieved</p> | <p>Submitted (pg 02)</p> <p>Submitted self-declaration of Turnover in shortfall response.</p> <p>A (i) Submitted (pg 73-357)</p> <p>(ii) CA certificate submitted on pg 04</p> <p>(iii) Not Applicable</p> | <p>Submitted (Pg 7)</p> <p>Submitted self-declaration of Turnover on pg 8.</p> <p>A (i) Work Order dated 16.05.2016(pg 09) &amp; corresponding work completion certificate dated 26.04.23 (pg 13) from Rajkot Municipal Corporation (RMC) provides confirmation of Technical Experience for the FY-2018-19.</p> <p>Work order dated 16.01.2019 (pg 14) and corresponding work completion certificate dated 26.04.23 (pg. 20) from RMC provides confirmation of Technical Exp. For FY-2019-20 (also for 2020-21).</p> | <p>Submitted (pg 5)</p> <p>Submitted self-declaration of Turnover in shortfall response.</p> <p>A(i) Experience Certificate from Pragati Mall from 01.01.2021 for 3 years (Pg 73) provides confirmation of Technical Experience for FY – 2021-22 &amp; 2022-23.</p> <p>(ii) CA certificate submitted on Page 87.</p> | <p>Submitted (pg 5)</p> <p>Submitted self-declaration of Turnover in shortfall response.</p> <p>A (i) Award Letter dated 09.12.2021 from Southern Railways (Chennai) (pg 26) satisfy the Experience requirement of 2 Years.</p> <p>(ii) CA certificate submitted on Pg 6.</p> |

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| <p>during each of the preceding seven financial years from business in respect of which the Technical Experience is being Claimed and other businesses so as to enable Authority to evaluate whether the bidder/lead member has satisfied the condition laid down at Clause 2.2.2 B (I) (a) and (b) of this RFP.</p> <p>(iii) In case of a Consortium, separate sheets are to be furnished in respect of each Member of the Consortium</p> <p>(B) <b>Financial Capacity:</b> For demonstrating financial capacity the Bidder shall satisfy the following criteria: - (I) Turnover Criteria:</p> <p>(a) A participating bidder would be deemed to have met the threshold eligibility criteria norms in respect of Financial Capacity (Turnover Criteria), if it has achieved an annual gross turnover of <u>Rs. 1,76,27,484/- (Rupees One Crores Seventy-Six Lacs Twenty-Seven Thousand Four Hundred and Eighty-Four) in any one year for which the Technical eligibility is claimed.</u></p> <p><b>Supporting Docs: Duly Audited Balance Sheet/ P&amp;L Statement/ Annual Report for Preceding FY and for Qualifying Years</b></p> <p>(b) Provided further that at least fifty per cent (50%) of the qualifying turnover as claimed at (a) above must pertain to the business, on the strength of which the technical capacity eligibility is being claimed.</p> | <p><b>B (a) Submitted Audited Balance Sheet and P&amp;L account for FY 2016-17 to 2020-21 (pg 59 to 70) for which Technical Eligibility is being considered. GTO is more than the required limit.</b></p> <p><b>(b) CA Certificate submitted on pg. 04 mentions that more than 50% of income for the qualifying FYs pertains to the business on the strength of which technical eligibility is claimed.</b></p> | <p><b>(ii) CA Certificate submitted on pg. 26</b></p> <p><b>(iii) Not Applicable</b></p> <p><b>B (a) Self Declaration Submitted on pg 8.</b></p> <p><b>Statutory Auditor's Report for preceding FY (22-23) &amp; for FY-2018-19 and 2019-20 for which Technical eligibility is being considered. GTO is more than the required limit for both qualifying FYs.</b></p> <p><b>(b) CA Certificate submitted on pg. 26 mentions that more than 50% of income for the qualifying FYs pertains to the business on the strength of which technical eligibility is claimed.</b></p> | <p><b>B (a) Submitted Audited Balance Sheet and P&amp;L account for FY – 2022-23 (on Pg 13 and 17) AND Audited Balance Sheet and P&amp;L account for FY – 2021-22 (on Pg 20 and 21) for which Technical Eligibility is being considered. GTO is more than the required limit for both qualifying FYs.</b></p> <p><b>(b) CA Certificate submitted on pg. 87 mentions that more than 50% of income for the qualifying FYs pertains to the business on the strength of which technical eligibility is claimed.</b></p> | <p><b>B (a) Submitted Audited Balance Sheet and Profit and Loss Account for the FY 2022-23 which is one of the years for which Technical Eligibility is considered. GTO is more than the required limit.</b></p> <p><b>(b) CA Certificate submitted on pg. 06 mentions that more than 50% of income for the qualifying FY pertains to the business on the strength of which technical eligibility is claimed.</b></p> |
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| 4  | Form-I (Annexure-3) Certificate from chartered accountant                                 | Submitted (pg 4)<br>UDIN<br>241401238KAKLR5202                                                                                            | No.<br>No. | Submitted (Pg 26)<br>UDIN<br>240314098KEWIV2750                     | Submitted (Pg 87)<br>UDIN<br>241409778KENOG6745                     | Submitted (Pg 06)                                         |
| 5  | Form-I (Annexure-4) Details of outstanding dues at Airport units arrangement of Authority | Submitted (pg 5) for Surat, Bhavnagar, Jamnagar, Jabalpur, Aurangabad.<br><b>Submitted for Porbandar and Rajkot in shortfall response</b> |            | Submitted (Pg. 27)                                                  | Submitted (Pg 88)                                                   | Submitted (Pg 07)                                         |
| 6  | Form-I (Annexure-5) Outstanding dues certificate till 31.12.2023                          | Jamnagar, Aurangabad, Jabalpur, Bhavnagar, Surat(pg 17- 21).<br><b>Submitted for Porbandar and Rajkot in shortfall response</b>           |            | Submitted (Pg. 28)                                                  | Submitted (Pg 89)                                                   | Submitted No Dues for Madurai (Pg 32) and Chennai (pg 33) |
| 7  | Form - II Statement of Legal capacity (Notarised)                                         | Submitted (pg 10)                                                                                                                         |            | Submitted (pg 29-32)                                                | Submitted (pg 90)                                                   | Submitted (Pg 35)                                         |
| 8  | Form - III - Power of attorney (Notarised)                                                | Submitted (pg 11)                                                                                                                         |            | Submitted (pg 33-36)                                                | Submitted (pg 91-92)                                                | Submitted (Pg 36)                                         |
| 9  | Form-IV Power of attorney for consortium for lead member (Notarised)                      |                                                                                                                                           |            | Not Applicable                                                      | Not Applicable                                                      | Not Applicable                                            |
| 10 | Form-V Joint Bidding Agreement (Notarised)                                                | Not Applicable                                                                                                                            |            | Not Applicable                                                      | Not Applicable                                                      | Not Applicable                                            |
| 11 | Form-VI Format of Self Declaration (Notarised)                                            | Submitted (pg 22-24)                                                                                                                      |            | Submitted (pg 45-52)                                                | Submitted (pg 93-95)                                                | Submitted (Pg 38)                                         |
| 12 | Form-VII Integrity Pact (Notarised)                                                       | Submitted (pg 25-34)                                                                                                                      |            | Pre contract Integrity pact submitted at page 53-70 duly notarised. | Pre contract Integrity pact submitted at page 96-105 duly notarised | Submitted (Pg 40)                                         |
| 13 | Documents of Incorporation (Notarised)                                                    | Submitted (pg 15-16)                                                                                                                      |            | Submitted (Pg 71)                                                   | Not Applicable (Submitted Certificate of Registration on pg 106)    | Submitted (pg 47)                                         |

Vickram Singh  
TMR (E-C)

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| 14 | Copy of Memorandum and articles of association/partnership deed                                                                                                    | Submitted MoA (Pg 36) and AoA (Pg 49)                                                   | Submitted MoA (Pg 72) and AoA (Pg 82)                                                                                      | Not Applicable                                                                                                                                                                                                                                                                    | Submitted (Pg 49 & 58)                                                                                                                                                                               |
| 15 | Duly audited balance sheet and profit and loss account for the preceding financial year and for the years for which experience under clause 2.2.2 has been claimed | Submitted for FY 2016-17 to 2020-21 (pg 59 to 70). GTO is more than the required limit. | Submitted Auditors certificate for FY-2022-23 & Qualifying FY 2018-19 and FY 2019-20 (P&L Account on Pg. 104, 193 and 221) | Submitted Audited Balance Sheet and P&L account for FY – 2022-23 (on Pg 13 and 17) AND Audited Balance Sheet and P&L account for FY – 2021-22 (on Pg 20 and 21) for which Technical Eligibility is being considered. GTO is more than the required limit for both qualifying FYs. | Submitted Audited Balance Sheet and Profit and Loss Account for the FY 2022-23 (Pg 75) which is one of the years for which Technical Eligibility is considered. GTO is more than the required limit. |
| 16 | GST Number                                                                                                                                                         | Submitted (Pg 72)<br>24AAFCCK0769E1ZP                                                   | Submitted (Pg 287)<br>24AAJCM3063F1ZO                                                                                      | Submitted (pg. 113)<br>24AFVPC5987J1ZR                                                                                                                                                                                                                                            | Submitted (Pg. 127)<br>33AAICP5203F1ZT                                                                                                                                                               |
|    | PAN Number                                                                                                                                                         | Submitted (pg. 71)<br>AAFCCK0769E                                                       | Submitted (pg. 286)<br>AAJCM3063F                                                                                          | Submitted (pg. 112)<br>AFVPC5987J                                                                                                                                                                                                                                                 | Submitted (Pg. 126)<br>AAICP5203F                                                                                                                                                                    |
| 17 | Documentary proof of payment of RFP document cost Rs. 25000/-                                                                                                      | Submitted (pg 14)                                                                       | Submitted (Pg 284)                                                                                                         | Submitted (Pg 111)                                                                                                                                                                                                                                                                | Submitted proof in shortfall response.                                                                                                                                                               |
| 18 | Documentary proof of payment of Earnest Money Deposit Rs. 6,16,000/-                                                                                               | Submitted (pg 14)                                                                       | Submitted (Pg 285)                                                                                                         | Submitted (Pg 111)                                                                                                                                                                                                                                                                | Submitted proof in shortfall response.                                                                                                                                                               |
| 19 | Check list of submissions as per Form VIII                                                                                                                         | Submitted (pg 13)                                                                       | Submitted (Pg 290)                                                                                                         | Submitted (Pg 118)                                                                                                                                                                                                                                                                | Submitted (Pg. 129)                                                                                                                                                                                  |
| 20 | Shortfall Documents to be submitted                                                                                                                                | NIL                                                                                     | NIL                                                                                                                        | NIL                                                                                                                                                                                                                                                                               | NIL                                                                                                                                                                                                  |
|    |                                                                                                                                                                    | Technically Qualified                                                                   | Technically Qualified                                                                                                      | Technically Qualified                                                                                                                                                                                                                                                             | Technically Qualified                                                                                                                                                                                |

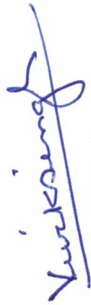
*[Signature]*

*Vinod Singh*  
HWR (E-C)

*[Signature]*

  
Amit Kumar

AM(Ops)/CSO

  
Vivek Singh

Mgr(Civil)

  
Kanhaiya Lal Chaudhary

Mgr(CNS)/ Commercial Nodal Officer

  
(Airport Director)

Rajkot International Airport  
Airport Director

રાજકોટ અંતર્રાષ્ટ્રીય હવાઈ અડ્ડા

Rajkot International Airport  
મ.વિ.પ. રાજકોટ / A.A.I., RAJKOT

Signature Not Verified

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