

Title: CONCESSION TO DESIGN, FIT-OUT, FINANCE, DEVELOP, MARKET, OPERATE, MAINTAIN AND MANAGE THE Food and Beverages OUTLETS at NTB, Raikot
E Bid NO: 2024_AAI_186495_1

Technical Evaluation Comparative report after shortfall

Date: 14/06/2024

Sl No.	Description of documents to be submitted in Technical bid	To be submitted by	To be notarized (Yes/No)	M/s Manish Taxi	M/s VIP	M/s RBA Hospitality & Hotels Pvt. Ltd.	M/s Ocean Pearl Exports Pvt. Ltd.
1	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-1 (Undertaking by the bidder)	Bidder/Lead Member	No	Submitted (Pg 47)	Submitted (Pg 25)	Submitted (Pg 01)	Submitted (Pg 06)
2	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-2 (Details of bidder)	Bidder/Lead Member	No	Submitted (Pg 45)	Submitted (Pg 31)	Submitted (Pg 04)	Submitted (Pg 01)
2(a)	Staff strength of Bidder (a) Organizational Structure of the Company (b) Number and grade of staff with breakdown into sales assistants, supervisors, cashiers, managers and etc for the proposed Concessioned Premises at Airport. No. of Staff Designation grade No. of staff per shift			Submitted	Submitted (pg 33)	Submitted (pg 08)	Submitted (pg 08)
2(b)	Management Capability of Bidder (a) Information (including individual resume on the working experience, qualifications and achievements) on the Company's management team/Operation team (Operations/Outlet Manager for the Concessioned Premises, etc). (b) Information on how the Bidder will maximize sales for the Concessioned Premises at Airports			Submitted	Submitted (pg 34)	Submitted (pg 09)	Submitted (pg 09)
2(c)	List Of Affiliates (Certificate from Statutory Auditor/ Company secretary)			Affiliates not declared in Tech form 2. However, from Statutory Auditor's certificate (pg 41) it indicates that there are no affiliates.	Submitted (pg 45)	N/A	NIL
3	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-3 (Technical Capacity of Bidder)	Bidder/Lead Member	No	Submitted (Pg 32)	Submitted (pg 43)	Submitted (pg 11)	Submitted (pg 10)
3 (a)	The Bidder/ its constituent Consortium Members shall attach copies of the balance sheets, financial statements and Annual Reports for the preceding financial year (as per Clause 2.13.6 K of RFP) and for the years for which Financial Capacity under Clause 2.1.5 of RFP has been claimed. They will also attach certificate from statutory auditor wherever required in support of the technical and financial eligible criteria. The financial statements shall: (a) reflect the financial situation of the Bidder or Consortium Member. (b) be audited by a statutory auditor. (c) be complete, including all notes to the financial statements, and (d) correspond to accounting periods already completed and audited.			Submitted duly Audited Balance Sheet (81 and 84) and Profit and Loss Statement (82 and 83) for FY-2018-19 and 2019-20. The Gross turnover for both the FY exceeds required limit.	Submitted	Submitted	Submitted
3 (b)	The Bidder shall provide certified copies of the Certificate of Incorporation/Partnership deed. As per para 2.13.6 (i) of RFP. Documents of Incorporation is to be submitted (for all members in case of consortium), duly notarized			N/A	Submitted	Submitted	Submitted

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4	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-4 (Technical capacity of bidder)	Bidder/ Separately by all Members of Consortium	No	Resubmitted in shortfall	Submitted (Pg 46-48)	Submitted for lead member. As per Technical form 4 it is mandatory for only lead member.	Submitted (pg 11)
4(a)	Financial capacity of bidder (Certificate from SA)	Bidder/ Separately by all Members of Consortium		Submitted (Pg. 31)	Submitted (Pg 46)	Submitted for lead member. As per Technical form 4 it is mandatory for only lead member.	Submitted (pg 11)
5	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-5 (Details of Brands of Retail items proposed)	Bidder/ Separately by all Members of Consortium	No	Submitted (pg. 25-28)	Submitted Technical Form 5 for Brands - Busy Beans (Pg 49), The Wafel Street (50), Balaji Wafers, Bollywood chawala	Submitted.	Submitted for Kelvin scale and Tealogy café
5a	Documentary evidence in support of the information regarding ownership, registration as trademark, etc should be furnished for each Brand			Submitted. Trademark registration submitted only for one brand instead of two.	Submitted for Brands - Busy Beans (Pg 49), The Wafel Street (50), Balaji Wafers, Bollywood chawala	Submitted in shortfall	Submitted
5b	Documentary evidence (i.e. MOU with brand or Letter of Intent from the Brand) in support should be furnished. The MOU shall be to the effect that if such Bidder is selected for the grant of Concession, the parties to the MOU shall enter in to a binding agreement for operating the said branded outlet(s) at the Airport, which shall be co-terminus with the Concession Term. Self-declaration by the bidder for bringing proposed brands, which are not owned/registered with the bidder, shall not be considered			Submitted in shortfall	Submitted in shortfall	Brand owned/ registered with bidder.	Submitted
5 (c)	CA Certificate 11.0 Brands (Optional. Needed at post award stage)			N/A	Submitted in shortfall	Submitted in shortfall	Submitted in shortfall
6	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-6 (Proposal on Operations & Management Practices) Bidders have to invariably provide details regarding proposed brands as per Para (1) above (a separate sheet may be attached, if required) and fill the blanks in Para II (1), (2) & (3).	Bidder/Lead Member	No	Resubmitted in shortfall	Submitted (pg 52)	Submitted (pg 27)	Submitted (pg 29)
7	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-7 (Proposal on Capital Expenditure Plan)	Bidder/Lead Member	No	Submitted (Page 21)	Submitted (pg 58)	Submitted (pg 30)	Submitted (pg 32)
7 (a)	Bidder shall furnish to Authority as part of its Bid, a list of equipment planned for the site including but not restricted to forklifts, trolleys etc. for the movement of equipment/goods			Submitted in shortfall	Submitted in shortfall	Submitted (pg 32)	Submitted (pg 33)
7 (b)	The capital expenditure investment in Phase should not be less than 20000 and in Phase 2 should not be less than Rs 10,000 per square metre			Submitted	Submitted (pg 58)	Submitted (pg 30)	Submitted (pg 32)
8	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-8 (Proposal on pricing policy) Bidders have to invariably fill the blanks in Para 1A, 1B & 2. (a separate sheet may be attached, if required)	Bidder/Lead Member	No	Resubmitted in shortfall	Submitted (pg 60)	Submitted (pg 34)	Submitted (pg 34)

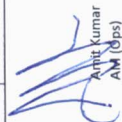
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HUB (E-C)

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9	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-9 (Proposal on customer Service). Bidders have to invariably provide details regarding Customer Service Policy and Staff Training as per Para 1 and 2 above (a separate sheet may be attached, if required).	Bidder/Lead Member	No	Resubmitted in shortfall	Submitted (pg 63)	Submitted (pg 35)	Submitted (pg 35)
10	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-10 (Details of Commercial licenses held/operated at Airports units)	Bidder/ Separately by all Members of Consortium	No	Submitted in shortfall	Submitted (pg 66)	Submitted (pg 36-41)	Submitted (pg 37)
11	Bid in the prescribed format along with all annexures and supporting documents including those as per Technical Form-11 (Outstanding dues certificate)	Bidder/ Separately by all Members of Consortium	No	Submitted in shortfall	Submitted (pg 68-83)	Submitted in shortfall for Bagdogra, Gaya, Kandi, Rajahmundry, Vijaywada. Outstanding report from finance showing dues at Pune, Ranchi, Raipur, Gorakhpur, Jammu, Vijaywada and Hollongi. But received No dues from all these stations.	Submitted (pg 38)
12	Statement of Legal Capacity as per Technical Form-12 of Appendix-I	Bidder/ Separately by all Members of Consortium	Yes	Resubmitted in shortfall	Submitted (pg 140)	Submitted in shortfall	Submitted (pg 39)
13	Power of Attorney for signing the Bid as per Technical Form-13 of Appendix-I	Bidder/ Separately by all Members of Consortium	Yes	Not applicable	Submitted (pg 141)	Not Submitted.	Submitted (pg 41)
14	If applicable, the Power of Attorney for Lead Member of Consortium as per Technical Form-14 of Appendix-I	Jointly by all Members of Consortium	Yes	Not applicable	Not Applicable	Submitted (pg 48)	NA
15	Copy of the Joint Bidding Agreement, in case of Consortium, substantially as per Technical Form-15 of Appendix-I	Jointly by all Members of Consortium	Yes	Not applicable	Not Applicable	Submitted (pg 54)	NA
16	Self-certification / self-declaration as per Technical Form-16 of Appendix-I	Bidder/Lead Member	No	Submitted (Pg 02)	Submitted (pg 143)	Submitted (pg 74)	Submitted (pg 45)
17	Integrity Pact as per Technical Form-17 of Appendix-I	Bidder/ Separately by all Members of Consortium	Yes	Resubmitted in shortfall	Submitted (pg 147)	Submitted in shortfall	Submitted in shortfall
18	Documents of Incorporation (in case of consortium, for all members), duly notarized	Bidder/All members of Consortium	Yes	Not applicable	Submitted Partnership Deed (pg. 8-11) and Registration Certificate (pg. 12)	Submitted (pg 68 and 69)	Submitted
19	Copy of PAN Card	Bidder/All members of Consortium	No	Submitted (Pg 90)	Submitted (pg 07)	Submitted	Submitted (pg 60)
20	Copy of GST Registration Certificate	Bidder/All members of Consortium	No	Submitted (Pg 86)	Submitted (pg 02)	Submitted for Lead member only.	Submitted (pg 61)
21	Copy of Memorandum and Articles of Association, if the Bidder is a body corporate, and if a partnership/LLP, then a copy of its partnership deed (In case of consortium for all members)	Bidder/ jointly by all Members of Consortium	No	Not applicable	Submitted (pg 09)	Submitted	Submitted. MOA (pg 64), AOA (pg 72)
22	Copies of Bidder's duly audited balance sheet and profit and loss account for the preceding financial year and for the years for which experience under Clause 2.1.4 of this RFP has been claimed.	Bidder/Lead Member	No	Submitted duly Audited Balance Sheet (81 and 84) and Profit and Loss Statement (82 and 83) for FY-2018-19 and 2019-20.	Submitted	Submitted	Submitted
23	All pages of the Technical Bid shall be typed or written in indelible ink and signed by the Authorized Signatory (as per clause 2.13.8)	Bidder/Lead Member	No	Submitted in shortfall	Submitted	Submitted	Submitted

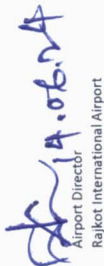
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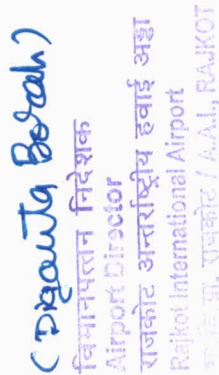
24	Proof of EMD (6,37,000)	Bidder/Lead Member	No	Submitted (Pg 01)	Submitted (pg 01)	Submitted (pg 246)	Submitted
25	Proof of Tender Fee (25,000)	Bidder/Lead Member	No	Submitted (Pg 01)	Submitted (pg 01)	Submitted (pg 246)	Submitted
26	Checklist of submissions as per Technical Form-18 of Appendix-I	Bidder/Lead Member	No	Submitted in shortfall	Submitted (pg 121)	Submitted	Submitted (pg 57)
27	Shortfall Observation			1. Trademark registration submitted for only one Brand instead of two. 2. Mismatch in Turnover of FY 2019-20 in submitted Technical form -4 (Rs. 1,90,42,417) and Profit and loss account (Rs. 1,96,17,417). >> Technically disqualified.	>> Technically qualified.	1. Did not submit POA for signing the bid as per Technical Form 13. 2. Did not submit copy of GST registration certificate for 2nd member of consortium. >> Technically disqualified.	>> Technically qualified.


Amit Kumar
AM (Ops)


Vivek Singh
Mgr (Civil)


Kanhaiya Lal Chaudhary
Mgr(CMS)/ Commercial Nodal Officer


14.06.24
Rajkot International Airport


(Dignitary Seal)
विमानपत्तन निदेशक
Airport Director
राजकोट अन्तर्राष्ट्रीय हवाई अड्डा
Rajkot International Airport
राज. वि. प्र. राजकोट / A.A.I., RAJKOT

Signature Not Verified

Digitally signed by SATYA DEO
Date: 2024.06.14 14:28:29 IST
Location: eProcurement System for Central PSUs