

Ref. No. : AAI/VOBZ/COMCL/Staff Canteen/139

Date : 22.05.2024

To
M/s. Kashish Infra Developers,
Block I3, Flat No. 203, Shivangan,
Shiv Angan, Salaiya, Dist – Bhopal,
Madhya Pradesh – 462 039.

Sub : Letter of Intent to Award for “Staff Canteen at Vijayawada Airport”.

Dear Sir,

We are pleased to inform you that Competent Authority has accepted your bid for “Staff Canteen at Vijayawada Airport” in response to E Bid No. 2024_AAI_182313_1, dated 19.01.2024.

This Letter of Intent to Award (LOIA) for “Staff Canteen at Vijayawada Airport” is hereby awarded to M/s Kashish Infra Developers for a period of 03 (Three) years on the following terms & conditions.

1. This LOIA will be part & parcel of agreement. The Licensee (M/s Kashish Infra Developers) needs to convey his acceptance within 07 days from the date of disposal of this LOIA.
2. **Period of Contract** : The Period of Contract shall be three (03) years.
3. **Concession Fee** : The Concession Fee is the Quoted Amount Rs. 1100/- per month. In addition to the concession fee, the Licensee shall be liable to pay the following charges / taxes as per Tender Document :
 - a. All applicable Government Taxes including GST (presently at the rate of 18%) or at the rates declared by Government of India or State Government from time to time.
 - b. The charges towards consumptions of Electricity and Water shall be borne by the Licensee on actuals.
 - c. Electricity Per Unit Consumption Rate is presently Rs. 12.75/- per unit. This rate is under revision by AAI, Vijayawada Airport from time to time.
 - d. Water Charges per month per tap at the rates to be fixed by AAI (which is under finalization) will be payable by the Licensee.
4. **Business Incubation Period** : Business Incubation Period shall mean a period of 30 days from the date of issue of this Letter of Intent to Award (LOIA), i.e. 30 days from 22.02.2024, unless extended in writing by the Authority, which will expire on 21st June, 2024.

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Commercial Department Email – vobz.comml@aai.aero Phone -0866 2846014

The Selected Bidder will be under obligation during this period to complete the formalities and meet the obligations as specified in para 5 of General Information and Guidelines the Tender Document, which includes payment of Advance Licence Fee, Security Deposit and Execution of the Agreement.

5. **Gestation Period** : Gestation period of 30 (Thirty) Days, reckoned from the date of handing over of sites shall be permissible. Further the Successful Bidder needs to commence this Staff Canteen within gestation period positively. Billing will be done on completion of gestation period or actual commencement of business, whichever is earlier.

If the Licensee fails to complete the conditions of award which are pre-requisite for handing over of site, then the gestation period will be deemed to have commenced on 31st day of issuance of LOIA i.e. immediately after expiry of business incubation period. However, actual handing over of sites shall only be done after completion of all conditions of award.

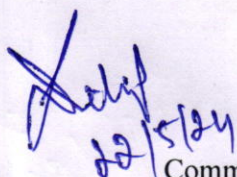
6. **Security Deposit** :

Security Deposit amounting to Rs. 15192/- (Rupees Fifteen Thousand One Hundred Ninety Two only) to be deposited within thirty (30) days from the date of issuance of award letter. This SD is amounting to 04 (Four) months equivalent Licence fee of the First (01st) year to AAI as an interest free security Deposit. The SD amount to be submitted in the form of BG from any scheduled commercial bank (Bank Guarantee from co-operative bank, even scheduled, will not be accepted). The value for Security Deposit includes towards all types of utilities (such as Electricity, Water, Data Port, Telephone etc.).

7. **Submission of required permissions / approvals & Certificates** :

The Concessionaire shall obtain all the requisite statutory / regulatory permissions/approvals, certifications etc. to open and operate Staff Canteen within Business Incubation Period. A copy of all such required permissions / approvals & certificates need to be submitted to the office Airport Director, Vijayawada Airport within Business Incubation Period, i.e. within 60 days from issue of LOIA.

8. **Staff Canteen Layout Plan** : The Staff Canteen layout premises is 79.07 sqm which is shown in Appendix : 4 of Annexure - A. Adjoining area of Canteen's Kitchen is 32 sqm.



9. Payment of Concession Fee and Commercial Bills :

AAI shall raise bill on or before 10th of every month. The concessionaire has to make the payment of Licence Fees, etc. by 25th of the same month, failing which interest on delayed payment at the rate of 9% per annum shall be charged from the due date for delay period of up to 30 days and if delay is for more than 30 days, then interest at the rate of 18% per annum shall be charged from the due date, for entire delay period.

All revenue bills will be raised at Vijayawada Airport and the amount will be payable by the licensee at the following Bank details of AAI, Vijayawada Airport :

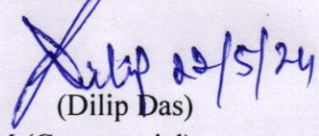
Name of the Account	:	Airports Authority of India. Vijayawada Airport.
Account Number	:	40524306627
Nature of Account	:	Current Account
Name of the Bank	:	State Bank of India
IFSC	:	SBIN0000783
GST Number	:	37AAACA6412D1Z7
PAN	:	AAACA6412D
Bank Address	:	Roy Nagar, Gannavaram, Krishna District, Andhra Pradesh -521101
Name of the Contact person	:	Shri Mogili Vinay Dhar, Manager (Finance).
Contact Number & Email	:	7207208040 - vinaydhar@aai.aero

All other terms & conditions will be governed as per guidelines provided in Tender Document, vide **E Bid No. 2024_AAI_182313_1**, dated 19.01.2024.

Accordingly, it is requested to mobilize your resources and efforts for completion of all procedures during business incubation period and commencement of business within gestation period please. Further Acceptance of this LOIA is required to be conveyed to this office within seven (7) working days from the date of disposal of this LOIA.

Thanking you,

Yours faithfully,


(Dilip Das)
AGM (Commercial)
for Airport Director,
Vijayawada Airport.

Copy to :

1. GM(Commercial), AAI CHQ for kind information please.
2. Regional Executive Director, SR, for kind information please.
3. Jt. G.M (Commercial), SR for kind information please.

दिलीप दास / DILIP DAS
सहायक महाप्रबंधक (वाणिज्य) / AGM(Commercial)
भा.वि.प्रा. विजयवाड़ा अंतरराष्ट्रीय हवाई अड्डा
AAI, VIJAYAWADA INTERNATIONAL AIRPORT-521102

Internal copy to all HODs of Vijayawada Airport.