

Sub: Recommendation of TEC after negotiation on Financial bid of the E-tender for
“Re- tender for Dry dock and essential repair of IWAI vessel MV AAI for the
year 2023-24”.

Tender no. IWAI/Kol-150MN/14/1/2023

(1) TEC Members

- i. Sh. Arvind Kumar, Director, IWAI
- ii. Sh. Ajoy Kar, Sr. AO, IWAI
- iii. Sh. Mukul Jain, Assistant Director, IWAI

(2) Tender/NIT Dates:

- i. Tender Published on: **21.10.2023**
- ii. Tender closed on: **15.11.2023**
- iii. Tender opening date: **16.11.2023**
- iv. Tender opening date: **16.11.2023**
- v. Tender opened on: **17.11.2023**
- vi. No. of bids received: **05**
- vii. Financial bid opened on: **20.12.2023**

(3) The following bidder has participated in the event:

- i. **M/S A C ROY SHIPBUILDERS PRIVATE LIMITED**, DIAMOND HERITAGE BUILDING,
16, STRAND ROAD, ROOM NO.- 1505, KOLKATA – 700001
- ii. **M/S MILAN MARINE SERVICE**, 28 MARQUIS STREET KOLKATA - 700016
- iii. **M/S RUPNARAYAN MARINE WORKS**, GADIARAH P.O DAKSHIN SHIBPUR P.S
SHYAMPURE, DIST. HOWRAH - 711314

The comparative statement is attached as annex-1

(4) Observation of TEC:

(a) M/S A C ROY SHIPBUILDERS PRIVATE LIMITED

On scrutiny it is observed that M/s A C ROY SHIPBUILDERS PRIVATE LIMITED has submitted all the relevant documents in support of their MSME registration, detail Audited balance sheet, solvency certificate, experience in similar works, similar work completion certificate etc. The firm may be considered technically qualified. Accordingly financial bid was opened on dated 20.12.2023. Based on Comparative statement, M/S A C ROY SHIPBUILDERS PRIVATE LIMITED (L-2) has quoted Rs. 29,20,799.48 which is higher (+9.86%) than estimated cost.

(b) M/S MILAN MARINE SERVICE

On scrutiny it is observed that M/S MILAN MARINE SERVICE has submitted all the relevant documents in support of their MSME registration, detail Audited balance sheet, solvency certificate, experience in similar works, similar work completion certificate etc. The firm may be considered technically qualified. Accordingly financial bid was opened on dated 20.12.2023. Based on Comparative statement, M/S MILAN MARINE SERVICE (L-3) has quoted Rs. 30,57,454.40 which is higher (+15.00%) than estimated cost.



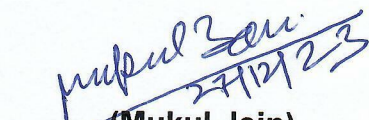
(c) **M/S RUPNARAYAN MARINE WORKS**

On scrutiny it is observed that M/S RUPNARAYAN MARINE WORKS has submitted all the relevant documents in support of their MSME registration, detail Audited balance sheet, solvency certificate, experience in similar works, similar work completion certificate etc. The firm may be considered technically qualified. Accordingly financial bid was opened on dated 20.12.2023. Based on Comparative statement, M/S RUPNARAYAN MARINE WORKS_(L-1) has quoted Rs. 28,83,312.43 which is higher (+8.45%) than estimated cost.

(5) **Recommendation:**

R.O. Kolkata TEC, scrutinized the bids of three(3) technically qualified bidder and observed that M/s Rupnarayan Marine Works is L-1bidder has quoted Rs. 28,83,312.00/- plus GST and cost of spare on actual plus 10% basis which is higher (+8.45%) then estimated cost Rs.26,58,656.00/- .In this regards a letter was issued to M/s Rupnarayan Marine Works for negotiation of rates dated 20.12.2023 and in reply a letter has been received vide diary no. 3983 dated 26.12.2023 in which he has provide the negotiation rate of Rs. 27,87,600.82/- say Rs. 27,87,601.00/- which is higher (+) 4.85% then the estimated cost.

TEC recommends that work may be awarded to L-1 bidder i.e. M/s Rupnarayan Marine Works at the negotiated price of Rs. 27,87,600.82/- say Rs. 27,87,601.00/- (excluding GST) plus cost of spare on actual +10% basis with approval of the approval of Competent Authority.


(Mukul Jain)
Asst. Director


(Ajoy Kar)
Sr. Accounts Officer


(Arvind Kumar)
Director I/C