

MINUTES OF E-PRICE BID REVISION APPROVAL CWC-II MEETING HELD ON
05-07-2023 FOR THE ELECTRICAL WORK – TERM CONTRACT FOR
MAINTENANCE OF ELECTRICAL INSTALLATIONS IN
NORTH ZONE OF HVF ESTATE

CIVIL ENGINEERING OFFICE

The following Officers were present ;

1	Shri. P.K. Arora	GM / IMS & TS	Chairman / CWC-II
2	Shri. Karra Sankara Rao	JT.GM / F & A	Member / Finance
3	Shri. K. Tulasi Rao	JT. GM / IMS & GS	Member / Secy

- 01 e-Tender Enquiry No. & Date : HVF/TE/13025/CEO/2023-24/05, Dt. 26-04-2023.
E-Procurement Tender ID : 2023_AVNL_152603_1
- 02 Name of the Work : Term Contract for Maintenance of Electrical Installations in North Zone of HVF Estate.
- 03 Type of Tender : Open Tender under Two Bid System (e-Tendering)
- 04 Grant & Code Head : 809 / 02 (Revenue Grant)
- 05 User Section : HVF / IMS (EE/Estate)
- 06 Estimated cost of Work (Approx) : Rs.10,00,000/= (As per delegation of Financial Powers issued by AVNL as on 01-10-2021, Point Sl.No. 54. (For Revenue Civil works), Sub Clause "b" and AVNL Amendment letter Dt. 22-04-2022, GM is empowered for Issue of Acceptance of Necessity & Administrative Approval and placement of contract for Departmental Works upto Rs. 20 Lakhs (in each case). Hence the subject case falls under the financial powers of CWC-II)
- 07 Approval & Financial Concurrence : i. CGM Approval vide EE/E Note No. IMS/18/EE(E)/016/ CEO/ 2022-23, Dt. 09-11-2022
ii. F&A Concurrence vide Letter No. 12501/HVF/FIN&ACCT/ 86/2022 Dt. 03/12/2022
- 08 Re-Tender History : The Present case is a re-tendered Case. CWC-II held on 20-03-2023 had decided to cancel the previous tender (e-Proc ID.No. 28867) and re-tender the case as the same had become a RST.
- 09 e-Tender published in CPPP e-proc website on : 27-04-2023
- 10 Scheduled Bid submission closing date and Date of Tender Opening : Bid Submission closing Date : 16-05-2023
Technical Tender Opening Date : 18-05-2023
- 11 No. of T.O.D Postponements (System Configured for Bid Auto Extn Corrigendum in case of non receipt of minimum configured bids) : 1ST Auto Extension (BSCD : 30/05/2023 & TOD :01/06/2023)
- 12 e-Tender Technical /Eligibility Bid opened on : 01-06-2023
- 13 No. of Responses received online : 03 Responses / e- bids were received online.



14 Names of Contractors who has responded :

Sl. No.	NAME OF THE CONTRACTOR	EMD VALIDITY	OFFER VALIDITY (90 Days from Actual Technical bid opening date)
01	M/s Senthil Engineering Contractors, Chennai	DD, 13-08-2023	30-08-2023
02	M/s Ram Electricals, Chennai	FDR, Date of Maturity is 10-11-2023	30-08-2023
03	M/s Fairway Marine Services, Tuticorin	FDR, Date of Maturity is : 23-05-2024	30-08-2023

15 CWC-II deliberated the case on 14-06-2023 and observed that all three participating contractors have fulfilled the eligibility Conditions of the tender and the offers of all three participating contractors are technically acceptable. Hence, CWC-II approved opening of e-price bids of all three eligible contractors viz.,

1. M/s Senthil Engineering Contractors, Chennai
2. M/s Ram Electricals, Chennai
3. M/s Fairway Marine Services, Tuticorin

16 Accordingly, the e-price bids of all the eligible contractors were opened on 16-06-2023

17 Details of e-Quotations (Price bids) received is given below

Sl. No	Name of the Contractor	STATUS	Quoted Percentage wrt MES SSR 2020
01	M/s Senthil Engineering Contractors, Chennai	<u>L1</u>	<u>(-) 07.99 % (Below)</u>
02	M/s Ram Electricals, Chennai	<u>L2</u>	<u>(-) 05.00 % (Below)</u>
03	M/s Fairway Marine Services, Tuticorin	<u>L3</u>	<u>(+) 20.00 % (Above)</u>

18 INITIAL OBSERVATIONS :

- a It is observed that M/s Senthil Engineering Contractors, Chennai is the L1 contractor and has quoted (-) 07.99 % (Minus Seven Point Nine Nine Percentage Only) below MES SSR 2020 for the subject work. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted percentages are inclusive of GST.
- b It is submitted that no market variation letter has been received from CE/Hyderabad for MES SSR 2020 rates. Hence the MV letter issued by CE/Chennai Zone is being referred. The present market variation allowed as per CE / Chennai Zone forecasting percentage for External Electrification is (+) 10.00 % as per latest Market Variation circulated vide CE / Chennai Zone, Letter Dated. 31-01-2023 for the quarter ending March 2023.
- c Further, it is submitted that in the Market Variation letter issued by CE, Chennai Zone, it is stated that the percentage indicated are for normal works in unrestricted areas. In case of restricted areas an addition of (+) 5 % in MV is allowed for normal restricted areas and an addition of (+) 10 % is allowed for factory areas. Considering HVF Estate as normal restricted area, the overall Market Variation will be 15 % (ie) { to the MV of (+) 10 % add 5 % for normal restricted area }
- d It is submitted that the last CA for the same work viz., - Term Contract for maintenance of Electrical Installations in North Zone of HVF Estate was awarded to M/s Amutha Engineering & Construction, Chennai vide HVF CA No. HVF/CE/20/2021-22/MAINT, Dt, 21-12-2021 at a Percentage Rate of (+) 52.00 % above MES SSR 2010 Rates. The PDC for the CA was 26-12-2022 and work orders to the amount of Rs. 9.92 Lakhs have been placed against the CA.
- e It is submitted that the latest CA for the similar work viz., - Term Contract for Maintenance of Electrical Installations in South Zone of HVF Estate was awarded to M/s ETA Engineering (P) Ltd., Chennai vide HVF CA No. HVF/CE/09/2022-23/Maint, Dt. 07-09-2022 at a Percentage Rate of (-) 15.60 % Below MES SSR 2020 Rates.

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19 **OBSERVATIONS OF CWC-II HELD ON 21-06-2023**

- a CWC-II observed that M/s Senthil Engineering Contractors, Chennai is the L1 contractor and has quoted **(-) 07.99 %** (Minus Seven Point Nine Nine Percentage Only) below MES SSR 2020 for the subject work. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted percentages are inclusive of GST.
- b CWC-II also observed that no market variation letter has been received from CE/Hyderabad for MES SSR 2020 rates. Hence the MV letter issued by CE/Chennai Zone is being referred. The present market variation allowed as per CE / Chennai Zone forecasting percentage for External Electrification is (+) 10.00 % as per latest Market Variation circulated vide CE / Chennai Zone, Letter Dated. 31-01-2023 for the quarter ending March 2023.
- c CWC-II further observed that in the Market Variation letter issued by CE, Chennai Zone, it is stated that the percentage indicated are for normal works in unrestricted areas. In case of restricted areas an addition of (+) 5 % in MV is allowed for normal restricted areas and an addition of (+) 10 % is allowed for factory areas. Considering HVF Estate as normal restricted area, the overall Market Variation will be 15 % (ie) { to the MV of (+) 10 % add 5 % for normal restricted area}
- d CWC-II noted that the last CA for the same work viz., - Term Contract for maintenance of Electrical Installations in North Zone of HVF Estate was awarded to M/s Amutha Engineering & Construction, Chennai vide HVF CA No. HVF/CE/20/2021-22/MAINT, Dt. 21-12-2021 at a Percentage Rate of (+) 52.00 % above MES SSR 2010 Rates. The PDC for the CA was 26-12-2022 and work orders to the amount of Rs. 9.92 Lakhs have been placed against the CA.
- e CWC-II observed that the latest CA for the similar work viz., - Term Contract for Maintenance of Electrical Installations in South Zone of HVF Estate was awarded to M/s ETA Engineering (P) Ltd., Chennai vide HVF CA No. HVF/CE/09/2022-23/Maint, Dt. 07-09-2022 at a Percentage Rate of (-) 15.60 % Below MES SSR 2020 Rates.

20 **DECISION OF CWC-II HELD ON 21-06-2023**

CWC-II deliberated the case and observed that the percentage rate of **(-) 07.99 %** below MES SSR 2020, quoted by the L1 contractor viz., M/s Senthil Engineering Contractors, Chennai, in the present case, is on the higher side when compared to the percentage rate accepted by HVF for the last CA for the similar work. In view of the above, CWC-II decided to refer the quoted percentage of **(-) 07.99 %** below MES SSR 2020 to the L1 contractor M/s Senthil Engineering Contractors, Chennai, for their consideration and downward revision.

- 21 As directed by CWC-II, Price Negotiation was initiated with the L1 contractor, M/s Senthil Engineering Contractors, Chennai and e.mail Dt. 23-06-2023 was issued to the contractor, seeking downward revision of their quoted Percentage Rates. The L1 Contractor M/s Senthil Engineering Contractors, Chennai has replied vide e.mail Dt. 25-06-2023 and intimated that "...We are willing to go for further negotiation as per current market rate condition only which is mentioned in the attached sheet. So please consider the market condition and accept our offer.." It is submitted that M/s Senthil Engineering Contractors, Chennai have submitted the rate revision sheet and offered the following Price revision / reduction.

The status is as follows ;

Sl. No	Name of the Contractor	STATUS	Original Quoted percentage rate w.r.t MES SSR 2020	Percentage Quoted after Price revision w.r.t MES SSR 2020 rates
01	M/s Senthil Engineering Contractors, Chennai	L1	(-) 07.99 %	(-) 09.00 %

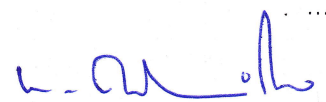
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22 OBSERVATIONS AFTER PRICE REVISION

- a It is observed that the L1 Contractor viz., M/s Senthil Engineering Contractors, Chennai has reduced and revised their quoted percentage rate from (—) 07.99 % to (—) 09.00 % (Minus Nine Percentage Only) below MES SSR 2020 for the subject work. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted percentages are inclusive of GST.
- b It is submitted that no market variation letter has been received from CE/Hyderabad for MES SSR 2020 rates. Hence the MV letter issued by CE/Chennai Zone is being referred. The present market variation allowed as per CE / Chennai Zone forecasting percentage for External Electrification is (+) 10.00 %" as per latest Market Variation circulated vide CE / Chennai Zone, Letter Dated. 31-01-2023 for the quarter ending March 2023.
- c Further, it is submitted that in the Market Variation letter issued by CE, Chennai Zone, it is stated that the percentage indicated are for normal works in unrestricted areas. In case of restricted areas an addition of (+) 5 % in MV is allowed for normal restricted areas and an addition of (+) 10 % is allowed for factory areas. Considering HVF Estate as normal restricted area, the overall Market Variation will be (+) 15 % (ie) { to the MV of (+) 10 % add 5 % for normal restricted area}
- d It is submitted that the last CA for the same work viz., - Term Contract for maintenance of Electrical Installations in North Zone of HVF Estate was awarded to M/s Amutha Engineering & Construction, Chennai vide HVF CA No. HVF/CE/20/2021-22/MAINT, Dt, 21-12-2021 at a Percentage Rate of (+) 52.00 % above MES SSR 2010 Rates. The PDC for the CA was 26-12-2022 and work orders to the amount of Rs. 9.92 Lakhs have been placed against the CA.
- e It is submitted that the latest CA for the similar work viz., - Term Contract for Maintenance of Electrical Installations in South Zone of HVF Estate was awarded to M/s ETA Engineering (P) Ltd., Chennai vide HVF CA No. HVF/CE/09/2022-23/Maint, Dt. 07-09-2022 at a Percentage Rate of (—) 15.60 % Below MES SSR 2020 Rates.

23 OBSERVATIONS OF CWC-II HELD ON 28-06-2023

- a CWC-II observed that the L1 Contractor viz., M/s Senthil Engineering Contractors, Chennai has reduced and revised their quoted percentage rate from (—) 07.99 % to (—) 09.00 % (Minus Nine Percentage Only) below MES SSR 2020 for the subject work. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted percentages are inclusive of GST.
- b CWC-II further observed that no market variation letter has been received from CE/Hyderabad for MES SSR 2020 rates. Hence the MV letter issued by CE/Chennai Zone is being referred. The present market variation allowed as per CE / Chennai Zone forecasting percentage for External Electrification is (+) 10.00 %" as per latest Market Variation circulated vide CE / Chennai Zone, Letter Dated. 31-01-2023 for the quarter ending March 2023.
- c CWC-II also observed that in the Market Variation letter issued by CE, Chennai Zone, it is stated that the percentage indicated are for normal works in unrestricted areas. In case of restricted areas an addition of (+) 5 % in MV is allowed for normal restricted areas and an addition of (+) 10 % is allowed for factory areas. Considering HVF Estate as normal restricted area, the overall Market Variation will be (+) 15 % (ie) { to the MV of (+) 10 % add 5 % for normal restricted area}
- d CWC-II observed that the last CA for the same work viz., - Term Contract for maintenance of Electrical Installations in North Zone of HVF Estate was awarded to M/s Amutha Engineering & Construction, Chennai vide HVF CA No. HVF/CE/20/2021-22/MAINT, Dt, 21-12-2021 at a Percentage Rate of (+) 52.00 % above MES SSR 2010 Rates. The PDC for the CA was 26-12-2022 and work orders to the amount of Rs. 9.92 Lakhs have been placed against the CA.
- e CWC-II noted that the latest CA for the similar work viz., - Term Contract for Maintenance of Electrical Installations in South Zone of HVF Estate was awarded to M/s ETA Engineering (P) Ltd., Chennai vide HVF CA No. HVF/CE/09/2022-23/Maint, Dt. 07-09-2022 at a Percentage Rate of (—) 15.60 % Below MES SSR 2020 Rates.



24 **DECISION OF CWC-II HELD ON 28-06-2023**

CWC-II deliberated the case and observed that the revised percentage rate of **(-) 09.00 %** below MES SSR 2020, quoted by the L1 contractor viz., M/s Senthil Engineering Contractors, Chennai, in the present case, is still on the higher side when compared to the percentage rate accepted by HVF for the last CA for the similar work. In view of the above, CWC-II decided to once again refer the revised quoted percentage of **(-) 09.00 %** below MES SSR 2020 to the L1 contractor M/s Senthil Engineering Contractors, Chennai, for their consideration and downward revision.

- 25 As directed by CWC-II, Price Negotiation was again initiated with the L1 contractor, M/s Senthil Engineering Contractors, Chennai and e.mail Dt. 30-06-2023 was issued to the contractor, seeking further downward revision of their quoted Percentage Rates. The L1 Contractor M/s Senthil Engineering Contractors, Chennai has replied vide e.mail Dt. 04-07-2023 and intimated that *"...In response to HVF email requesting for price reduction, I have reduced my percentage rate from (-) 9% to (-) 10%. Kindly accept the same and release the work order please...."* It is submitted that M/s Senthil Engineering Contractors, Chennai have submitted the rate revision sheet and offered the following Price revision / reduction.

The status is as follows ;

Sl. No	Name of the Contractor	STATUS	Original Quoted percentage rate w.r.t MES SSR 2020	Percentage Quoted after First Price revision w.r.t MES SSR 2020 rates	Percentage Quoted after Second Price revision w.r.t MES SSR 2020 rates
01	M/s Senthil Engineering Contractors, Chennai	L1	(-) 07.99 %	(-) 09.00 %	(-) 10.00 %

26 **OBSERVATIONS AFTER SECOND PRICE REVISION**

- a It is observed that the after Second Price Revision, the L1 Contractor viz., M/s Senthil Engineering Contractors, Chennai has reduced and revised their quoted percentage rate from **(-) 09.00 %** to **(-) 10.00 %** (Minus Ten Percentage Only) below MES SSR 2020 for the subject work. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted percentages are inclusive of GST.
- b It is submitted that no market variation letter has been received from CE/Hyderabad for MES SSR 2020 rates. Hence the MV letter issued by CE/Chennai Zone is being referred. The present market variation allowed as per CE / Chennai Zone forecasting percentage for External Electrification is **(+) 10.00 %** as per latest Market Variation circulated vide CE / Chennai Zone, Letter Dated. 31-01-2023 for the quarter ending March 2023.
- c Further, it is submitted that in the Market Variation letter issued by CE, Chennai Zone, it is stated that the percentage indicated are for normal works in unrestricted areas. In case of restricted areas an addition of **(+) 5 %** in MV is allowed for normal restricted areas and an addition of **(+) 10 %** is allowed for factory areas. Considering HVF Estate as normal restricted area, the overall Market Variation will be **(+) 15 %** (ie) { to the MV of **(+) 10 %** add **5 %** for normal restricted area }
- d It is submitted that the last CA for the same work viz., - Term Contract for maintenance of Electrical Installations in North Zone of HVF Estate was awarded to M/s Amutha Engineering & Construction, Chennai vide HVF CA No. HVF/CE/20/2021-22/MAINT, Dt, 21-12-2021 at a Percentage Rate of **(+) 52.00 %** above MES SSR 2010 Rates. The PDC for the CA was 26-12-2022 and work orders to the amount of Rs. 9.92 Lakhs have been placed against the CA.
- e It is submitted that the latest CA for the similar work viz., - Term Contract for Maintenance of Electrical Installations in South Zone of HVF Estate was awarded to M/s ETA Engineering (P) Ltd., Chennai vide HVF CA No. HVF/CE/09/2022-23/Maint, Dt. 07-09-2022 at a Percentage Rate of **(-) 15.60 %** Below MES SSR 2020 Rates.

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27 **OBSERVATIONS OF CWC-II HELD ON 05-07-2023**

- a CWC-II observed that after Second Price Revision, the L1 Contractor viz., M/s Senthil Engineering Contractors, Chennai has reduced and revised their quoted percentage rate from (—) 09.00 % to (—) 10.00 % (Minus Ten Percentage Only) below MES SSR 2020 for the subject work. As per clause No.15 of the tender enquiry (in e-procurement portal) the contractors quoted percentages are inclusive of GST.
- b CWC-II also observed that no market variation letter has been received from CE/Hyderabad for MES SSR 2020 rates. Hence the MV letter issued by CE/Chennai Zone is being referred. The present market variation allowed as per CE / Chennai Zone forecasting percentage for External Electrification is (+) 10.00 % as per latest Market Variation circulated vide CE / Chennai Zone, Letter Dated. 31-01-2023 for the quarter ending March 2023.
- c CWC-II further observed that in the Market Variation letter issued by CE, Chennai Zone, it is stated that the percentage indicated are for normal works in unrestricted areas. In case of restricted areas an addition of (+) 5 % in MV is allowed for normal restricted areas and an addition of (+) 10 % is allowed for factory areas. Considering HVF Estate as normal restricted area, the overall Market Variation will be (+) 15 % (ie) { to the MV of (+) 10 % add 5 % for normal restricted area }
- d CWC-II noted that the last CA for the same work viz., - Term Contract for maintenance of Electrical Installations in North Zone of HVF Estate was awarded to M/s Amutha Engineering & Construction, Chennai vide HVF CA No. HVF/CE/20/2021-22/MAINT, Dt, 21-12-2021 at a Percentage Rate of (+) 52.00 % above MES SSR 2010 Rates. The PDC for the CA was 26-12-2022 and work orders to the amount of Rs. 9.92 Lakhs have been placed against the CA.
- e CWC-II also observed that the latest CA for the similar work viz., - Term Contract for Maintenance of Electrical Installations in South Zone of HVF Estate was awarded to M/s ETA Engineering (P) Ltd., Chennai vide HVF CA No. HVF/CE/09/2022-23/Maint, Dt. 07-09-2022 at a Percentage Rate of (—) 15.60 % Below MES SSR 2020 Rates.
- f CWC-II observed that the revised quoted percentage of (—) 10.00 % (Minus Ten Percentage Only) below MES SSR 2020 quoted by the L1 contractor is competitive and reasonable.

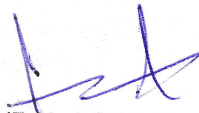
28 **DECISION OF CWC-II HELD ON 05-07-2023**

In view of the above observations, CWC-II decided to place Contract Agreement on the L1 contractor, M/s Senthil Engineering Contractors, Chennai, at their revised quoted percentage rate of (—) 10.00 % (Minus Ten Percentage Only) below MES SSR 2020 for carrying out the subject work (to the total value of Rupees Ten Lakhs).

- 29 Security Deposit : The contractor has to submit security deposit of Rs. 25,000/- (Rupees Twenty Five Thousand Only) in the form of Fixed Deposit / Term Deposit / BG in favour of Chief General Manager / HVF, Avadi from any Nationalised bank for the completion and maintenance period which will be releasable on satisfactory completion of the defects liability period.
- 30 Completion time : Twelve Months (365 days) from the date of handing over of site.
- 31 Payment : As per IAFW 2249 Cost debitable to : Code Head 809/02 (Revenue works)


(KARRA SANKARA RAO)
JT.GM / F & A
MEMBER / FINANCE


(K. TULASI RAO)
JT.GM / IMS & GS
MEMBER SECRETARY


(P.K. ARORA)
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CHAIRMAN / CWC-II