



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

BY SPEED POST / E-MAIL

AAI/TR/COMML/LOIA/VPMS/NITB

19.01.2024

To,

M/s. A S MULTI SERVICES
PROP – Shri. Anil Kumar Shukla,
C-212, Steel Chambers Tower,
Steel Market, Lalamboli,
Navi Mumbai –410218
e-mail : anilasshukla@gmail.com
(m) - 9320334278

Sub:- LETTER OF INTENT TO AWARD (LOIA) - Concession to Supply, Install, Test, Commission (SITC) and operate Automated Vehicle Parking Management System; Collection of Parking Fees and Excess Time Fees Rights at NITB of Trichy Intl Airport, Trichy

Ref: Your Tender for NIT DATED 18.12.2023 VIDE E-TENDER ID : 2023 AAI 178301 1

Dear Sir,

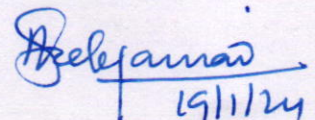
The undersigned is pleased to award the license for the **Concession to Supply, Install, Test, Commission (SITC) and operate Automated Vehicle Parking Management System; Collection of Parking Fees and Excess Time Fees Rights at NITB of Trichy Intl Airport, Trichy** to M/s. A S Multi Services, Navi Mumbai, with the quoted Monthly License Fee of Rs. 28,65,999/- (Rupees Twenty Eight Lakhs Sixty Five Thousand Nine Hundred and Ninety Nine only) per month, plus applicable GST and other charges as applicable, from time to time compounded with applicable annual escalation as per the NIT conditions, for a period of 05 years, subject to the NIT conditions and the following terms & conditions.

1. **GENERAL**

The successful bidder M/s. A S Multi services, Navi Mumbai (Prop- Shri. Anil Kumar Shukla) shall within 15 days (Business Incubation Period) from the date of issuance of LOIA will be under obligation to complete all the following contractual formalities, as per the NIT conditions.

- (a) Acceptance of the offer **within Seven (07) days** from the date of issuance of the award letter.
- (b) Payment of Advance License fee for one month **within Fifteen (15) days** from the date of issuance of the award letter.

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(c) Payment of Performance Security Deposit **within Fifteen (15) days** from the date of issuance of the award letter.

(d) Execution of concession agreement **within Fifteen (15) days** from the date of issuance of the award letter.

(e) Execution of Integrity Pact **within Fifteen (15) days** from the date of issuance of the award letter.

2. **Concession Area** - Vehicle Parking Area shall be as per the Schedule of Premises in Annexure-8 of the e-tender NIT i.e., 13,726 sqm including circulation area in the City Side of the NITB of Trichy Intl Airport.

3. **Concession Term** - The term of concession of this award shall be for 5 years with effect from the concession fee commencement date as per the NIT conditions.

4. **Handing over of Sites**

(a) Site will be handed over to the selected bidder upon fulfilment of conditions of award within stipulated time of business incubation period.

(b) If the licensee fails to complete the conditions of award which are pre-requisite for access to the site, then the gestation period will be deemed to have commenced on 16th day of issuance of LOIA i.e. immediately after expiry of business incubation period. However, actual handing over of sites shall only be done after completion of all conditions of award as per NIT.

5. **Gestation Period**

(a) Gestation period of 90 days, reckoned from the date of expiry of business incubation period or 16th date of LOIA whichever is earlier.

(b) Vehicle parking shall be operationalized within 105 days (15 days of business incubation period and 90 days of gestation period) of days of issuance of LOIA.

(c) The successful bidder will be allowed to do installation work immediately after issuance of LOIA subject to fulfilment of obligations as per award.

(d) Commencement of operations of subject license will not be permitted until both the pre-requisites i.e. completion of conditions of award and SITC of automation are not fulfilled by the licensee.

6. **Concession Fee Commencement Date**

(a) The Concession fee commencement date will start from the Date of Start of Operations OR expiry of gestation period whichever is earlier (i.e. 106th day from the date of LOIA)

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(b) If the agency fails to install the Automation Parking System as per AAI's specifications within 105 days from LOIA another 15 days' extension will be granted with daily penalty of 0.25% of the quoted Monthly License Fees. Even after Completion of 120 days from issuance of LOIA, if the agency failed to install the equipment and not commence the operation, LOIA shall be revoked, EMD shall be forfeited and the agency will be debarred from AAI tenders for a period not exceeding three (3) years.

7. **Security Deposit**

(a) The concessionaire shall, for the performance of its obligations, hereunder provide to the Authority an interest free Security Deposit for the entire term, equivalent to 06 months concession fee of the first year to be submitted in the form of RTGS/ NEFT / Bank Guarantee. The Security Deposit submitted in the form of Bank guarantee shall be issued by a scheduled Bank having a validity of 180 days from the date of expiry of the contract. However, BG from co-operative Bank (even scheduled) or in the form of FDR is not acceptable.

(b) The Concessionaire shall also deposit an interest free security deposit towards electricity charges, amounting to 5% of concession fee of the first year subject to minimum deposit of Rs. 10,000/- and a maximum deposit of Rs.10 lakhs. The said security deposit will cover SD towards all types of utilities such as Electricity, Water, Data Port, Telephone etc. in the form of Bank Guarantee/NEFT/RTGS.

(c) The Performance Security Deposit and Electricity Security Deposit are collectively referred to as "**Security Deposit**".

8. It may be noted that the Earnest Money Deposit of the successful bidder may be forfeited and the bidder shall be liable to be debarred for further participation in AAI's tender(s) / e tender(s) for a period of **One (01) year**, on account on non-completion of the following:

(a) Acceptance of the offer within **seven (07) days** from the date of issuance of the award letter addressed to the party.

(b) Payment of advance license fee for one month within **15 days** from the date of issuance of the award letter.

(c) Payment of Performance Security Deposit within 15 days from the date of issuance of award letter.

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d) Payment of Electricity Security Deposit within 15 days from the date of issuance of award letter.

(e) Execution of the Concession Agreement and Integrity Pact within **15 days** from the date of issuance of award letter.

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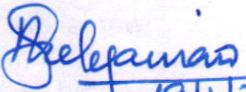
(f) Commencement of the facility within gestation period.

9. In addition, all the terms & conditions enumerated in the NIT vide E-Tender ID – 2023_AAI_178301_1, Scope of work as per the NIT conditions and the concession agreement shall form part and parcel of this Letter of Intent to Award.

10. Your acceptance to the above terms & conditions must be forwarded to this office within Seven (7) days from the date of issuance of the LOIA and complete all the contractual formalities including SITC automation as per tender conditions, enumerated in this LOIA and commence the concession within the gestation period.

Thanking you,

Yours faithfully,


9/11/24

(P SUBRAMANI)
AIRPORT DIRECTOR
AIRPORTS AUTHORITY OF INDIA
TRICHY INTL AIRPORT
TRICHY – 620 007

Copy to :-

ED (Comml), AAI, CHQ, New Delhi – 110 003
GM (Comml), AAI, RHQ-SR, Chennai – 600 027

Internal Copy to :-

GM (PROJECT) // JGM (CNS) // JGM (F&A) // DGM (ATM) // DGM (OPS) //
DGM (ENGG-CIVIL) // DGM (ENGG-ELECT) // AGM (HR) // MANAGER (FS) //
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