

Ref No. AAICLAS/CHQ/17DV/X-RAY/2024-25/80

May 21, 2024

M/s Krystalvision Image Systems Pvt Ltd
Shri Sant Dnyaneshwar Industrial Estate
Plot No. 58 & 59/2 D-II Block MIDC
Chinchwad, Pune-411019
Email: sales@krystalvision.co.in

[Kind Attention: Mr. Vivek Pathak (Marketing & Sales Manager)]

Sub: Work order for Rate contract for Supply, Installation, Testing and Commissioning of 17 Nos. of Dual View Cargo X-Ray Baggage Inspection System of low bed with Tunnel size 1000 mm (H) x 1000 mm (W) at various Airports with One-year on-site Warranty and Seven years Comprehensive Annual Maintenance Contract with Spares, valid for the period of one year and extendable for the period of further one year.

References:

- (i) AAI Tender No: AS-09/2023-24, Tender ID: 2023_AAI_176003_1, related pre-bid query reply and corrigendum 1 to 6.
- (ii) Your PQ cum Technical bid documents submittals on CPP portal.
- (iii) Clarifications sought by AAI on your bid submittals and your response as uploaded on CPP portal/ through e-mail.
- (iv) Your financial Bid opened on CPP portal on 23-04-2024.
- (v) Your Reverse Auction Bid on CPP portal on 29-04-2024.

Dear Sir,

Reference is made to the above-mentioned correspondence and your tender offer (technical, commercial proposal and various subsequent technical clarifications) submitted against the above referred tender.

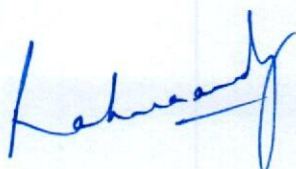
AAI Cargo Logistics and Allied Services Company Limited, hereinafter referred as purchaser, is pleased to place a work order for Rate contract for Supply, Installation, Testing and Commissioning of 17 Nos. of Dual View Cargo X-Ray Baggage Inspection System of low bed with Tunnel size 1000 mm (H) x 1000 mm (W) at various Airports with One-year on-site Warranty and Seven years Comprehensive Annual Maintenance Contract with Spares, valid for the period of one year and extendable for the period of further one year as per schedule of work at **Annexure-I** with following provisions:

- 1.0 Rate contract for Supply, Installation, Testing and Commissioning of 17 Nos. of Dual View Cargo X-Ray Baggage Inspection System of low bed with Tunnel size 1000 mm (H) x 1000 mm (W) at various Airports with One-year on-site Warranty and Seven years Comprehensive Annual Maintenance Contract with Spares, valid for the period of one year and extendable for the period of further one year, as per terms, conditions and specifications contained in Section B and C of Tender no. AS-09/2023-24.

Page 1 | 7



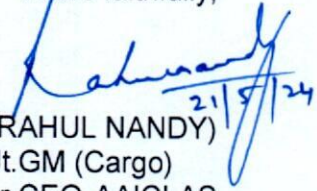
- 2.0 The items as per **Annexure- I** will be supplied at ultimate user consignee site and work executed at each site as per **list of items for make & model** by **M/s Krystalvision Image Systems Pvt Ltd**, at a total cost of ₹ 11,66,62,175.00 (Indian Rupees Eleven Crore Sixty Six Lakh Sixty Two Thousand One Hundred Seventy Five only) [Capital cost ₹ 6,54,11,179.31 plus GST of ₹ 1,17,74,012.28 + CAMC cost for 7 years ₹ 3,34,55,070.61 plus GST of ₹ 60,21,912.71].
- 2.1 This price is inclusive of Inland Freight and Insurance, all applicable inland taxes and any other tax and handling charges as applicable up to destination, Training, Warranty and CAMC Services at site including GST.
- 2.2 The supplier shall forward details of his Permanent Account Number (PAN) details for effecting applicable Tax Deduction at Source (TDS) and also withholding tax order from the tax authorities in India within Thirty days from the date of purchase order or prior to release of first partial payment.
- 2.3 The subject work is for rate contract of 17 nos. of DV Cargo XBIS is valid for 01 year and further extendable for one year. Separate SITC work order for supply shall be issued as per requirement with details of XBIS quantity and consignee airports.
- 2.4 **The vendor shall comply & conform to all terms and conditions of Make in India policy as contained in the Tender No: AS-09/2023-24.**
- 3.0 **TIME SCHEDULE:** As per NIT
- 4.0 **CONSIGNEE:** Separate SITC order(s) shall be issued with DV Cargo XBIS quantity and consignee airports.
- 5.0 **Performance Bank Guarantee:**
- 5.1 First Performance Bank Guarantee shall be furnished @ 10% of Capital Cost (inclusive of GST) given in the PO (Purchase Order) within THIRTY (30) calendar days of issue of purchase order.
- 5.2 The second Performance Bank Guarantee shall be furnished @ 10% of the total Comprehensive 07 YEAR AMC Cost (inclusive of GST) given in the PO within THIRTY calendar days of the start of CAMC. The First Performance Bank Guarantee shall be released only on receipt of Second performance Bank Guarantee.
- 6.0 **PAYMENT TERMS:**
- As per NIT
- 7.0 **Comprehensive AMC (including spares, consumables, etc.)** As per NIT
- 8.0 **Paying Authority:**
- 8.1 **For Capital work & CAMC:** CEO (AAICLAS)
AAICLAS Complex, Delhi Flying Club Road,
Safdarjung Airport, New Delhi 110003



- 9.0 All other terms and conditions given in Tender No: AS-09/2023-24 shall be applicable on the work order and contract, and remain unchanged. The tender document along with the above referred documents/ letters including this work-order, shall form part of the contract agreement.
- 10.0 You are requested to attend the office of GM (AS), Airports Authority of India, Safdarjung Airport, New Delhi - 110 003 within **10 days** of the issue of this order, with a non-judicial Stamp paper of value INR 100 (Indian Rupees One Hundred only) to sign and complete the contract agreement formalities.

Kindly acknowledge the receipt and acceptance of this work order by signing at each page on a copy of this purchase order and return to AAI.

Yours faithfully,


(RAHUL NANDY)
Jt. GM (Cargo)
For CEO-AAICLAS

Encl: Annexure- I & list of Make & Model

N.O.O

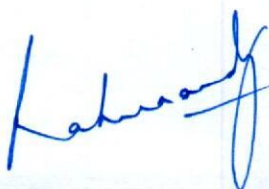
Copy to:

1. ED (CNS-P-I) - For Kind Information please.

Schedule of Quantity

Name of Work: Rate contract for Supply, Installation, Testing and Commissioning of 17 Nos. of Dual View Cargo X-Ray Baggage Inspection System of low bed with Tunnel size 1000 mm (H) x 1000 mm (W) at various Airports with One-year on-site Warranty and Seven years Comprehensive Annual Maintenance Contract with Spares, valid for the period of one year and extendable for the period of further one year

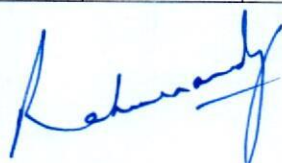
SL #	DESCRIPTION	UNIT	QTY	RATE	AMOUNT
				INR	INR
A	B	C	D	E	F
1	Supply cost of Dual View Cargo X-BIS with all accessories, calibration body set, CTP, operating console for monitors and keyboard, mounting arrangement for XBIS, anti-rodent and dust proof cover and 01 Year onsite warranty after successful SAT etc. as per specifications.	Each	17	36,54,968.11	6,21,34,457.87
2	Total Inland freight & Inland insurance up to destination on all items as applicable for item at 1	Each	17	50,999.56	8,66,992.52
3	Supply Cost of 06 KVA UPS with 30 minutes battery back-up along with each Registered Baggage X-BIS as per specifications.	Each	17	76,499.33	13,00,488.61
4	Supply Cost of Power Distribution Panel with Stabilizers (6KVA) complete set of accessories with each X-BIS as per specifications.	Each	17	16,999.85	2,88,997.45
5	Cost of Installation, Testing and Commissioning of complete system at all sites	Lot	17	25,499.78	4,33,496.26
6	Cost of Operation and Maintenance & System Administration onsite Training for AAI Nominees for total 04 working days at each site	Each	11	25,499.78	2,80,497.58



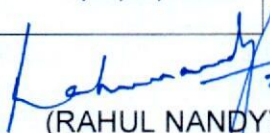
7	Supply Cost of Technical Documentation i.e. ONE SET EACH OF SOFT COPY AND HARD COPY with each X-BIS at each site	Each	17	4,249.96	72,249.32
8	Cost of Factory Acceptance Test for Dual View HB RB XBIS along-with accessories	Each	1	33,999.70	33,999.70
Total Capital Cost Excluding GST in INR		6,54,11,179.31			
Total GST in INR		1,17,74,012.30			
Total Capital Cost Including GST		7,71,85,191.60			

COMPREHENSIVE ANNUAL MAINTANENCE CONTRACT AFTER EXPIRY OF WARRANTY PERIOD

S#	DESCRIPTION	UNIT	QTY	RATE (INR)	AMOUNT (INR)
1	Cost of First Year Comprehensive AMC with all required Spares and consumables at each site as per SLA after warranty.	Each	17	2,24,908.04	38,23,436.68
2	GST on First Year CAMC Charges.	Each	17	40,483.45	6,88,218.60
3	Cost of Second Year Comprehensive AMC with all required Spares and consumables at each site as per SLA after warranty per Explosive Trace Detector along with all assembly, sub-assemblies, associated equipment, etc.	Each	17	2,43,650.37	41,42,056.29
4	GST on Second Year CAMC Charges.	Each	17	43,857.07	7,45,570.13
5	Cost of Third Year Comprehensive AMC with all required Spares and consumables at each site as per SLA after warranty per Explosive Trace Detector along with all assembly, sub-assemblies, associated equipment, etc.	Each	17	2,62,392.71	44,60,676.07
6	GST on Third Year CAMC Charges.	Each	17	47,230.69	8,02,921.69
7	Cost of Fourth Year Comprehensive AMC with all required Spares and consumables at each site	Each	17	2,81,135.05	47,79,295.85

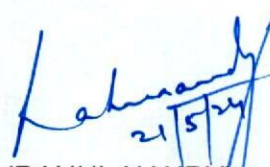


	as per SLA after warranty per Explosive Trace Detector along with all assembly sub- assemblies, associated equipment, etc.				
8	GST on Fourth Year CAMC Charges.	Each	17	50,604.31	8,60,273.25
9	Cost of Fifth Year Comprehensive AMC with all required Spares and consumables at each site as per SLA after warranty per Explosive Trace Detector along with all assembly sub- assemblies, associated equipment, etc.	Each	17	2,99,877.38	50,97,915.46
10	GST on Fifth Year CAMC Charges.	Each	17	53,977.93	9,17,624.78
11	Cost of Sixth Year Comprehensive AMC with all required Spares and consumables at each site as per SLA after warranty per Explosive Trace Detector along with all assembly sub- assemblies, associated equipment, etc.		17	3,18,619.72	54,16,535.24
12	GST on Sixth Year CAMC Charges.		17	57,351.55	9,74,976.34
13	Cost of Seventh Year Comprehensive AMC with all required Spares and consumables at each site as per SLA after warranty per Explosive Trace Detector along with all assembly sub- assemblies, associated equipment, etc.		17	3,37,362.06	57,35,155.02
14	GST on Seventh Year CAMC Charges.		17	60,725.17	10,32,327.90
15	Total CAMC Cost excluding GST in INR				3,34,55,070.61
16	Total GST for CAMC in INR				60,21,912.71
17	Total AMC Cost (Incl. GST) in INR				3,94,76,983.32
Total Project Cost					
18	Total Project Cost (Excluding GST) in INR (rounded off)				9,88,66,250.00
19	Total Project Cost (including GST) in INR (rounded off)				11,66,62,175.00


 (RAHUL NANDY)
 Jt. GM (Cargo)
 For CEO-AAICLAS

LIST of MAKE & MODEL OF ITEMS

S. No.	DESCRIPTION	MAKE OFFERED	MODEL OFFERED
1	XBIS	Krystalvision	KV100100DVLB
2	Combined Test Piece (CTP)	Krystalvision	KV CTP 30 mm
3	Accessories (As required)	Krystalvision	-----
4	Isolation Transformer	CP/Sahara Transformers	-----
5	UPS	APC/Emerson /Vertive	6KVA
6	CVT/ Automatic Voltage Stabilizer	ACCURATE CONTROL SYSTEM	Servo Controlled Stabilizer 6KVA 1PH
7	Roller Table , Input motorized conveyor and Outgoing drop chute	Krystalvision	-----
8	Key board	Krystalvision	
9	Monitor	Benq / Asus/HP	Benq-EX240 Asus -VG248QE HP - HP E24iG4
10	Any other item required	Krystalvision	UPS Trolley


(RAHUL NANDY)
Jt. GM (Cargo)
For CEO- AAICLAS

Signature Not Verified

Digitally signed by ASHISH KUMAR
CHAUBEY
Date: 2025.01.10 15:42:27 IST
Location: eProcurement System for
Central PSUs